COMMUNITY DEVELOPMENT COMMISSION - November 12, 2024 NEW BUSINESS - Loop Revitalization Initiative: 135 S. LaSalle

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LASALLE CENTRAL REDEVELOPMENT AREA WARD 34

TYPE OF REQUEST: DEVELOPER DESIGNATION

PRESENTED by Ryan Slattery (DOH)

DEPARTMENT OF PLANNING, DEPARTMENT OF HOUSING COMMISSIONERS BOATRIGHT + CASTANEDA



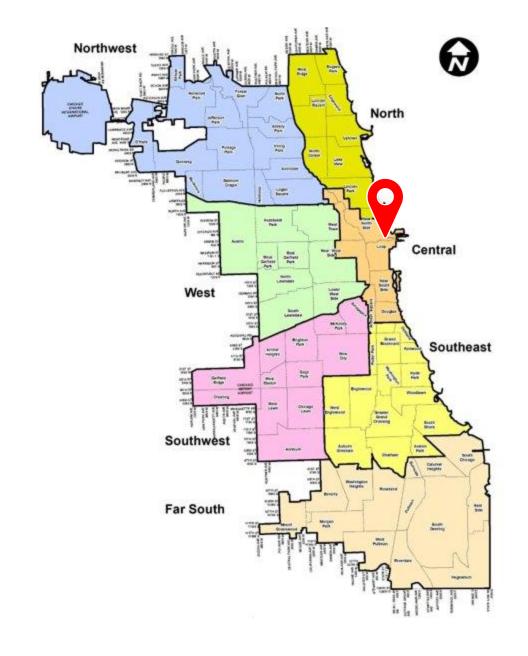
Project Location

Address: 135 S Lasalle

Ward: 34th (Conway)

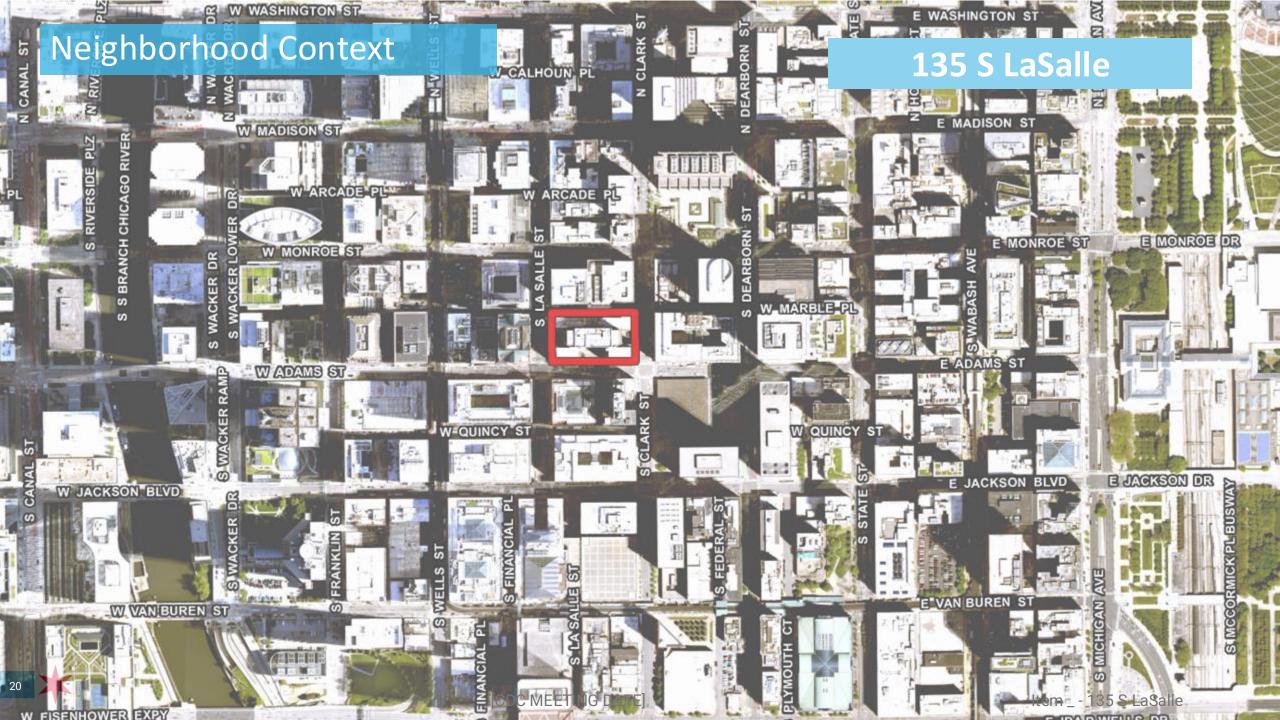
Community Area: Loop

TIF District: LaSalle/Central





November 12, 2024 Item _ - 135 S LaSalle



Current Conditions - Exterior

135 S LaSalle

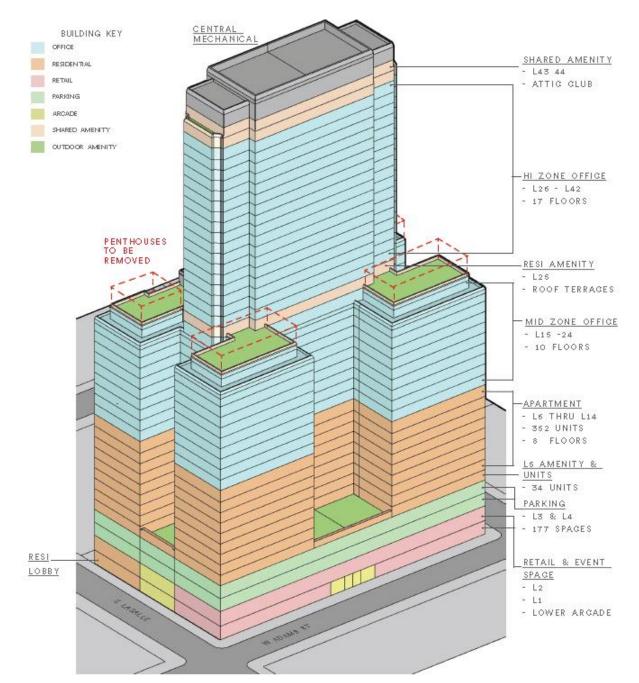


Project Overview

APPLICANT	FIELD BUILDING REVITALIZATION PARTNERS, LLC
PROJECT SUMMARY	Adaptive reuse and conversion of lower level-floor, ground level, floor 2, and floors 5-14 of an existing office building to a 386-unit mixed-use development including 116 (30%) affordable units, and neighborhood commercial uses such as a small format grocer and health/fitness center.
FUNDING REQUEST	\$98M (\$67,300,250 for residential component - \$174,353 in TIF per unit; \$30,699,750 for commercial component)
TOTAL PROJECT COST	\$241M (\$500,140 per unit)
PROJECT TIMELINE	Construction Start: July 2025 Project Completion: April 2027











Item _ - 135 S LaSalle Program Stacking Diagram

Project Budget - Residential

SOURCES	AMOUNT	PERCENT
Equity	\$8,337,091	4%
Loans	\$86,000,000	45%
TIF //	\$67,300,250	35%
Deferred Developer Fee	\$5,520,030	3%
Tax Credit Equity	\$25,896,798	13%
TOTAL USES	\$193,054,169	100%

USES	AMOUNT	PERCENT
Acquisition	\$21,330,331	11%
Hard Costs	\$149,375,829	77%
Soft Costs	\$22,348,009	12%
TOTAL USES	\$193,054,169	100%



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Factors Driving Private Funding Gaps



While office-to-residential conversions can accomplish **numerous public goals**, these projects can be **challenging to develop and finance** for a variety of reasons, including some factors that are **common in all conversion projects** and other factors that are **specific to the unique features of the LaSalle Street buildings**:



Conversion Costs

Construction costs for conversion projects are **similar new construction projects** due to extensive MEP, HVAC, & other coderequired modifications



Floorplates

Office buildings have larger, deeper floorplates that are **more inefficient** in terms of rentable vs non-rentable space, which **reduces feasibility**



Building Size

Office buildings are often too big to fully convert to residential, necessitating costly building modifications associated with vertical mixed-use programs



Financing Costs

Interest rates are the highest they've been in over 20 years, making financing more expensive and reducing the feasibility of all development projects



Structural Challenges

Office buildings have **many structural obstacles** to conversion such as inoperable windows, column placement, excess elevators, sprinklers, means of egress, etc.



Acquisition Costs

Land values in the Loop are **still quite high** and current/previous owners are trying to mitigate their losses in the post-pandemic market



Affordability Requirements

30% affordability requirement **lowers rental income and adds complexity**, but also brings **additional funding sources** like LIHTC & HB2621



Historic Preservation

Conversion of historic buildings in dense, urban settings requires a higher standard of care and specialized expertise to be successful

Proposed Unit Mix

	40% AMI	50% AMI	60% AMI	80% AMI	Affordable Total	Market Rate	Totals
Studio	4	21	33	14	72	156	228
1-BDRM	2	9	17	7	35	71	106
2-BDRM	1	2	4	2	9	43	52
Total	7	32	54	23	116	270	386



Proposed Unit Rent and Size

UNIT TYPE	STUDIO		1 BED		2 BEDS	
Number	156	72	71	35	43	9
Market/ Affordable	Market	Affordable	Market	Affordable	Market	Affordable
Size (SF)	575 SF	575 SF	800SF	800 SF	1,072 SF	1,072 SF
Monthly Rent	\$2,100	\$716-\$1,488	\$2,600	\$750-\$1,577	\$4,000	\$894-1,887



Typical Residential Floor



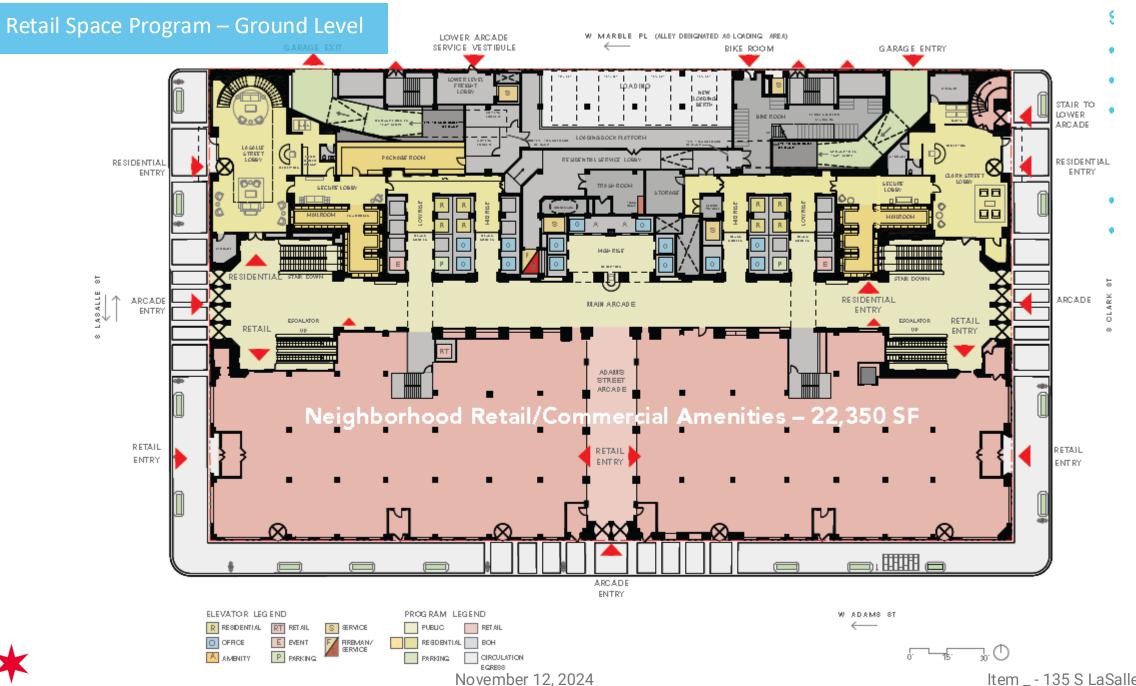
Project Budget - Commercial

SOURCES	AMOUNT	PERCENT
Equity	\$11,500,685	24%
TIF	\$30,699,750	63%
HTC Equity	\$6,229,615	13%
TOTAL SOURCES	\$48,430,050	100%

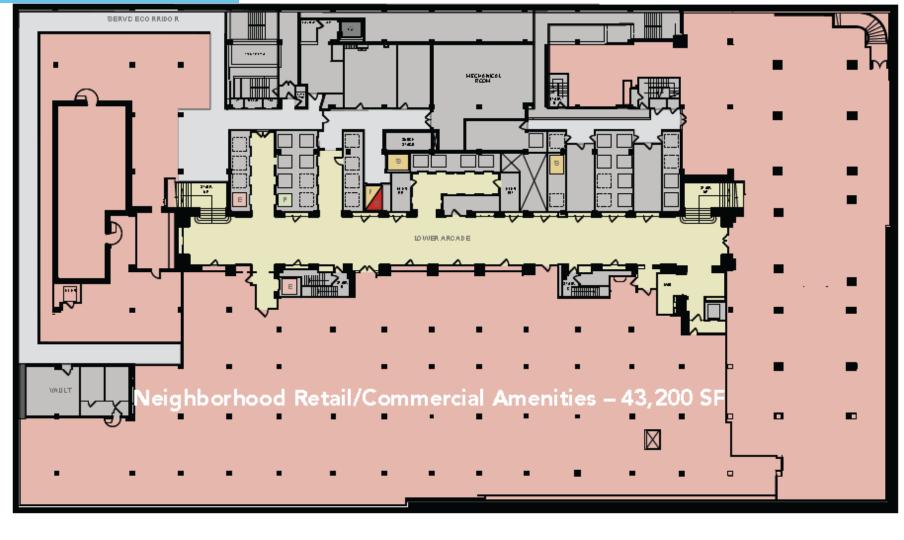
USES	AMOUNT	PERCENT
Acquisition	\$5,140,508	0.0%
Hard Costs	\$23,870,201	0.0%
Soft Costs	\$5,379,999	0.0%
Tenant Improvements	\$13,001,000	0.0%
Financing Costs	\$1,039,340	0.0%
TOTAL USES	\$48,430,050	100%



[CDC MEETING DATE] Item _ - 135 S LaSalle



Retail Space Program – Lower Arcade

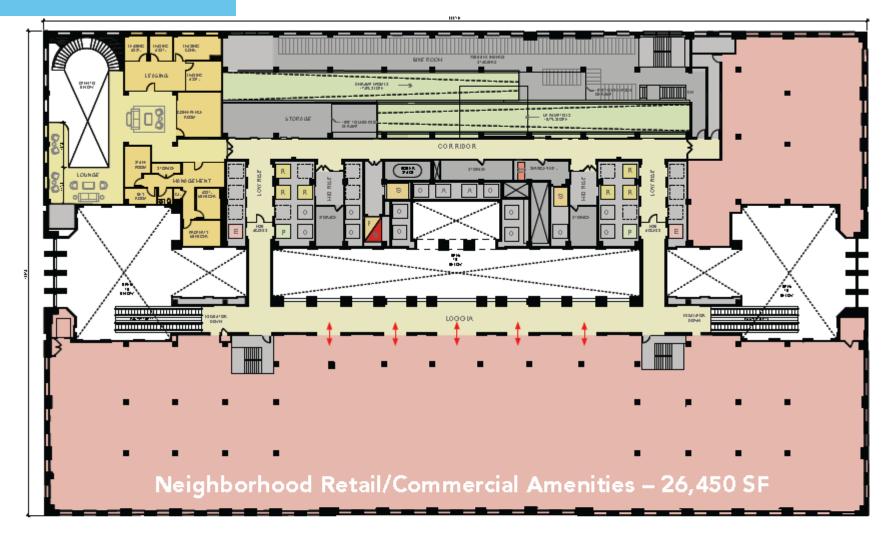


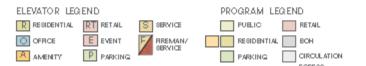




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Retail Space Program – Loggia Level







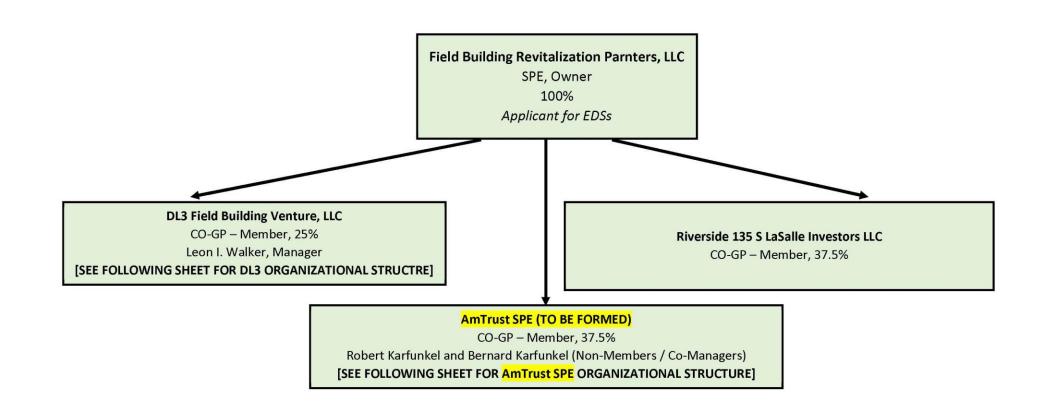
Development Team

Developer	JV between Riverside Investment, AmTrust Realty Corp., and DL3 Realty
Owner	Field Building Revitalization Partners, LLC
General Contractor	TBD
Architect	Solomon Cordwell Benz
Attorney	DLA Piper
Lender	TBD



135 S. LaSalle Redevelopment Project Organizational Chart Key Sheet

Updated October 24, 2024





NO EDS REQUIRED





Structure and Requirements of City Funds

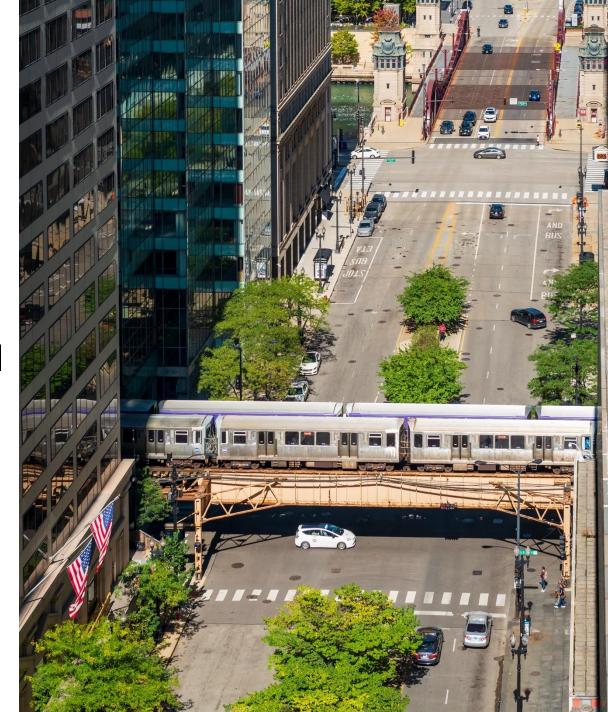
- 30-year affordability covenant through RDA and Inclusionary Housing Agreement (IHA)
- TIF disbursement schedule: To be determined
- Construction compliance requirements:
 - 26% MBE, 6% WBE
 - 50% City residence
 - or prevailing wage





Community Benefits

- 116 affordable units to the Loop
- 386 total housing units
- All affordable units will be Type A accessible units
- Neighborhood-oriented commercial space
- Energy efficiency upgrades
- Indoor/outdoor tenant amenity space
- 26% MBE and 6% WBE
- 893 construction jobs



Recommendation

Request authority to negotiate a redevelopment agreement with FIELD BUILDING REVITALIZATION PARTNERS, LLC or related entity(ies) for redevelopment of 135 S LaSalle;

and

Designate FIELD BUILDING REVITALIZATION PARTNERS, LLC or related entity(ies) as Developer



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