# PUBLIC DISCLOSURE

September 30, 2019

# COMMUNITY REINVESTMENT ACT

## PERFORMANCE EVALUATION

First Midwest Bank
RSSD# 1007846

8750 West Bryn Mawr Avenue, Suite 1300
Chicago, Illinois 60631

Federal Reserve Bank of Chicago

230 South LaSalle Street
Chicago, Illinois 60604-1413

NOTE: This document is an evaluation of this bank's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the bank. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this bank. The rating assigned to this bank does not represent an analysis, conclusion or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial bank.

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# INSTITUTION'S RATING

## First Midwest Bank's Overall CRA Rating: Outstanding

### Performance Test Rating Table

The following table indicates the performance level of First Midwest Bank with respect to the lending, investment, and service test.

| **Performance Levels** | **Performance Tests** | | |
|---|---|---|---|
| | **Lending Test** | **Investment Test** | **Service Test** |
| Outstanding | X | X | X |
| High Satisfactory | | | |
| Low Satisfactory | | | |
| Needs to Improve | | | |
| Substantial Noncompliance | | | |

* *Note: The lending test is weighted more heavily than the investment and service tests when arriving at an overall rating*

### Summary of Major Factors that Support the Rating

**Lending Test:**

- Lending levels reflect excellent responsiveness to assessment area credit needs, taking into account the number and amount of home mortgage, small business, and small farm loans in its assessment areas;
- A high percentage of loans are made in the bank's assessment areas;
- Excellent geographic distribution of loans within the assessment areas;
- Demonstrates a good distribution, particularly in its assessment areas, of loans among individuals of different income levels and businesses and farms of different sizes, given the product lines offered by the bank;

- Exhibits an excellent record of serving the credit needs of highly economically disadvantaged areas in the assessment areas and low-income individuals consistent with safe and sound operations;
- Demonstrates an extensive use of innovative and flexible lending practices in a safe and sound manner to address the credit needs of low- and moderate-income individuals or geographies; and
- The bank is a leader in making community development loans;

**Investment Test:**

- The bank provides an excellent level of qualified investments, particularly those not routinely provided by private investors, and often in a leadership position;
- Makes significant use of innovative or complex qualified investments to support community development initiatives; and
- Exhibits excellent responsiveness to credit and community development needs.

**Service Test:**

- Delivery systems are readily accessible to the geographies and individuals of different income levels in the assessment areas;
- To the extent changes have been made, the bank's record of opening and closing of branches has improved the accessibility of its delivery systems, particularly in low- or moderate-income geographies or for low- and moderate-income individuals;
- Services are tailored to convenience and needs of its assessment areas, particularly low- or moderate-income geographies or to low- or moderate-income individuals; and
- The bank provides a relatively high level of community development services.

## FIRST MIDWEST BANK

## DESCRIPTION OF INSTITUTION

First Midwest Bank (FMB), is headquartered in Chicago, Illinois with total assets of $115.7 billion as of March 31, 2019. FMB, referred to as the "bank," is a wholly-owned subsidiary of First Midwest Bancorp, Inc. a publicly traded financial holding company also headquartered in Chicago, with total assets of $15.8 billion as of March 31, 2019.

The bank provides a full range of products and services for business, agricultural, and retail customers, including wealth management and private banking. Deposit products include checking accounts, negotiable order of withdrawal (NOW) accounts, money market accounts, savings accounts, and time deposits of various types from shorter-term to longer-term certificates of deposit. Credit products include commercial, residential real estate mortgages, agricultural and consumer loans. The bank offers both mortgages that are maintained in its portfolio, as well as those sold into the secondary market, and participates in a number of federally guaranteed loan programs with the Federal Housing Administration (FHA), U.S. Department of Veteran Affairs (VA), Small Business Association (SBA), and U.S. Department of Agriculture (USDA).

The bank offers a number of alternative retail delivery services, including mobile banking, internet banking, and on-the-job banking program partnerships with various companies who serve the assessment area. Accessibility to products and services is expanded through the availability of bilingual staff in branch locations where needed. The bank's website, www.firstmidwest.com, provides customers with the ability to open a variety of products online: personal loans, credit cards, as well as deposit and checking accounts. Further, the bank's online banking and bill paying features include person-to–person payment (Bill Pay) functionality, as well as utilization of mobile telephone/debit card purchases via Apple Pay, Google Pay, and Samsung Pay.

As of December 31, 2018 FMB operates one main office, 113 branch locations, and four commercial loan production offices, and 149 ATMs throughout its six assessment areas. Since the previous evaluation of May 1, 2017, the bank acquired Northern States Financial Corporation, ("NorStates"), the holding company for NorStates Bank. At the time of closing, NorStates had approximately $550 million in total assets, $465 million in deposits and $305 million in loans with eight branches located in Lake County, Illinois. The transition occurred in December of 2018 and is part of the overall performance evaluation. One branch located in a middle-income census tract was subsequently closed prior to the end of 2018. In addition, in May of 2019 FMB acquired Bridgeview Bancorp, Inc., which included the subsidiary bank, Bridgeview Bank Group which operated 13 branches. This acquisition has not been included in the performance evaluation due to the recent time frame of the transaction's occurrence.

During the evaluation period, the bank either closed or consolidated 23 branches. Nineteen of the branches were located in the Chicago-Naperville-Elgin IL-IN-WI MSA #16980 (Chicago MSA), two in the Davenport-Moline-Rock Island IA-IL MSA #19340 (Davenport MSA), and two in non-MSA IL La Salle County. During the same period 26 ATMs were closed with 22 located in the Chicago MSA, two in the Davenport MSA, and two in non-MSA IL La Salle County. The combination of the bank's expansion along with closings and consolidations resulted in a net increase of 11 branches and 28 ATMs from the previous CRA performance evaluation.

As a result of both organic and merger-related growth, the bank's aggregate loans increased $3.2 billion by dollar or 38.6 percent. The bank's primary loan products are commercial and residential real estate loans, which represent 71.2 percent and 17.8 percent, respectively, by dollar volume of the loan portfolio as of December 31, 2018. Despite the loan growth, the distribution among different loan types within the bank's portfolio was largely unchanged.

The table below presents the loan portfolio composition during the evaluation period and during the previous evaluation period.

| **Loan Portfolio Composition<br>Current Evaluation Period Compared to Previous Evaluation Period** | | | | | |
|---|---|---|---|---|---|
| | **Dollar Volume (000)** | | | **% of Portfolio** | |
| **Real Estate** | **12/31/2018** | **12/31/2016** | **% Change** | **12/31/2018** | **12/31/2016** |
| Agricultural, Including Real Estate Secured | 442,356 | 396,185 | 11.7 | 3.9 | 4.8 |
| Commercial, Including Real Estate Secured | 8,154,175 | 5,948,261 | 37.1 | 71.2 | 72.2 |
| Consumer | 428,426 | 235,586 | 81.9 | 3.7 | 2.9 |
| Residential Real Estate | 2,040,622 | 1,349,112 | 51.3 | 17.8 | 16.3 |
| Other | 384,682 | 335,485 | 14.7 | 3.4 | 3.8 |
| **Total** | **11,450,261** | **8,264,629** | **38.6** | **100.0** | **100.0** |
| *Note: Percentages may not add to 100.0 percent due to rounding.* | | | | | |

There are no known legal, financial, or other factors impeding the bank's ability to help meet the credit needs of its communities.

At its previous evaluation conducted on May 1, 2017, the bank was rated Outstanding under the CRA.

## SCOPE OF THE EXAMINATION

FMB's performance was evaluated using the Federal Financial Institution's Examination Council's (FFIEC) Large Institution CRA Examination Procedures. The CRA performance evaluation assesses the bank's responsiveness and effectiveness in meeting the credit and community development needs of its combined assessment area. The bank's performance was evaluated within the context of information about the institution including asset size, financial condition, and competitive factors as well as consideration of the economic and demographic characteristics of its assessment areas.

The bank's combined assessment area is composed of one full Metropolitan Statistical Area (MSA), portions of three other MSAs, and two non-MSA assessment areas consisting of individual whole counties. The bank's expansion since the previous evaluation occurred within the combined assessment area through merger and acquisition activity. An adjustment was made in 2018 to exclude Porter County, Indiana, which is part of the Chicago MSA.

Assessment areas evaluated for full scope evaluations were selected based on the bank's presence in the assessment areas, the needs of communities located in the assessment areas, and consideration of the inclusion of the assessment area in previous evaluations. The bank's operations, as well as deposit and lending activity, are predominately located in the Chicago MSA; thus the performance in the Chicago MSA assessment area carried the greatest weight in the analysis and overall performance conclusions.

The table below presents the full and limited scope assessment areas reviewed as part of the performance evaluation.

| Assessment Areas<br>Includes Descriptions for Non-MSAs and When Full MSAs Are Not Taken | Designation |
|---|---|
| **Full Scope** | |
| 1. (Partial) Chicago-Naperville-Elgin IL-IN-WI MSA #16980 (includes complete MDs Chicago-Naperville-Arlington Heights IL MD #16974, Elgin, IL MD #20994, partial MDs Gary, IN #23844, and Lake-County-Kenosha County IL-WI #29404) | Chicago MSA |
| 2. (Partial) Davenport-Moline-Rock Island, IA-IL MSA #19340 (includes Scott and Rock Island Counties) | Davenport MSA |
| 3. (Partial) Champaign-Urbana, IL MSA #16580 (includes Champaign County) | Champaign-Urbana MSA |
| **Limited Scope** | |
| 4. Danville, IL MSA #19180 | Danville MSA |
| 5. Non-MSA Knox County, IL | Non-MSA Knox County |
| 6. Non-MSA LaSalle County, IL | Non-MSA LaSalle County |

The three full scope review assessment areas account for 2,297 of the combined assessment areas 2,365 census tracts or 97.1 percent. The review also accounts for 98.8 percent of the low-income and 98.0 percent of the moderate-income census tracts located within the combined assessment areas.

***Lending in the Assessment Area:*** Home mortgage, small business, and small farms were reviewed to determine the percentage of loans originated in the assessment area. The review period was January 1, 2017 through December 31, 2018.

***Geographic Distribution of Lending in the Assessment Area:*** Home mortgage, small business and small farm loans were analyzed to determine the extent to which the bank is making loans in census tracts of different income levels, including those designated as low- or moderate-income. The review period was January 1, 2017 through December 31, 2018.

***Lending to Borrowers of Different Incomes and to Businesses and Farms of Different Sizes:*** Home mortgage, small business, and small farm loans were analyzed to determine the loan distribution among borrowers of different income and revenue levels. The review period was January 1, 2017 through December 31, 2018.

***Community Development Lending:*** The number and volume, innovativeness and complexity of community development loans were reviewed. The review period was May 2, 2017 through September 30, 2019.

***Innovative or Flexible Lending Practices:*** The degree to which the bank uses innovative and flexible lending practices to address the credit needs of low- and moderate-income individuals or geographies and small businesses was assessed.

***Investments:*** Qualified investments, grants and donations made between May 2, 2017 and September 30, 2019 were reviewed to determine the bank's responsiveness to community development needs. In addition, outstanding qualified investments made prior to May 2, 2017 were considered. Qualified investments were also evaluated to determine the bank's use of innovative or complex investments.

***Services:*** The distribution of the bank's branch offices, banking services, hours of operation, availability of loan and deposit products, and the extent and innovativeness of community development services were reviewed. The review focused on activity conducted between May 2, 2017 and September 30, 2019.

The lending analysis was based primarily on 2017 and 2018 Home Mortgage Disclosure Act (HMDA) reportable loans and CRA-reportable loans, specifically home purchase loans, home refinance, home improvement, multi-family, small business, and small farm loans. Tables for 2018 HMDA, small business, and small farm lending data are included in each assessment area analysis while 2017 lending data tables are included in Appendix B. Lending to small farms was weighted less than home mortgage and small business lending. While agricultural lending is a material product line, the loan category is not as significant to the bank's business model as home mortgage and business loans.

The following table reflects certain statistical data related to the demographics of the combined assessment area.

| Assessment Area: 2018 Combined Assessment Area | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Income Categories | Tract Distribution | | Families by Tract Income | | Families < Poverty Level as % of Families by Tract | | Families by Family Income | |
| | # | % | # | % | # | % | # | % |
| Low-income | 324 | 13.7 | 200,435 | 8.3 | 70,063 | 35.0 | 554,638 | 23.1 |
| Moderate-income | 553 | 23.4 | 499,513 | 20.8 | 88,763 | 17.8 | 394,139 | 16.4 |
| Middle-income | 732 | 31.0 | 840,436 | 35.0 | 64,983 | 7.7 | 453,917 | 18.9 |
| Upper-income | 732 | 31.0 | 860,087 | 35.8 | 29,614 | 3.4 | 1,001,055 | 41.6 |
| Unknown-income | 24 | 1.0 | 3,278 | 0.1 | 904 | 27.6 | 0 | 0.0 |
| **Total Assessment Area** | **2,365** | **100.0** | **2,403,749** | **100.0** | **254,327** | **10.6** | **2,403,749** | **100.0** |
| | Housing Units by Tract | Housing Types by Tract | | | | | | |
| | | Owner-Occupied | | | Rental | | Vacant | |
| | | # | % | % | # | % | # | % |
| Low-income | 406,910 | 101,599 | 4.3 | 25.0 | 223,936 | 55.0 | 81,375 | 20.0 |
| Moderate-income | 881,253 | 404,505 | 17.0 | 45.9 | 373,351 | 42.4 | 103,397 | 11.7 |
| Middle-income | 1,372,410 | 891,023 | 37.5 | 64.9 | 377,967 | 27.5 | 103,420 | 7.5 |
| Upper-income | 1,376,716 | 975,247 | 41.1 | 70.8 | 314,631 | 22.9 | 86,838 | 6.3 |
| Unknown-income | 13,280 | 2,600 | 0.1 | 19.6 | 8,999 | 67.8 | 1,681 | 12.7 |
| **Total Assessment Area** | **4,050,569** | **2,374,974** | **100.0** | **58.6** | **1,298,884** | **32.1** | **376,711** | **9.3** |
| | Total Businesses Tract | | Businesses by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 20,722 | 5.0 | 18,504 | 5.1 | 2,040 | 4.8 | 178 | 4.4 |
| Moderate-income | 63,913 | 15.5 | 56,849 | 15.6 | 6,519 | 15.2 | 545 | 13.5 |
| Middle-income | 133,390 | 32.4 | 117,772 | 32.2 | 14,290 | 33.4 | 1,328 | 33.0 |
| Upper-income | 192,076 | 46.6 | 170,404 | 46.7 | 19,717 | 46.1 | 1,955 | 48.6 |
| Unknown-income | 1,922 | 0.5 | 1,661 | 0.5 | 243 | 0.6 | 18 | 0.4 |
| **Total Assessment Area** | **412,023** | **100.0** | **365,190** | **100.0** | **42,809** | **100.0** | **4,024** | **100.0** |
| | **Percentage of Total Businesses:** | | | **88.6** | | **10.4** | | **1.0** |
| | Total Farms by Tract | | Farms by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 51 | 1.3 | 50 | 1.3 | 1 | 1.0 | 0 | 0.0 |
| Moderate-income | 207 | 5.1 | 203 | 5.1 | 3 | 3.0 | 1 | 12.5 |
| Middle-income | 2,258 | 55.6 | 2,201 | 55.7 | 54 | 53.5 | 3 | 37.5 |
| Upper-income | 1,539 | 37.9 | 1,492 | 37.8 | 43 | 42.6 | 4 | 50.0 |
| Unknown-income | 3 | 0.1 | 3 | 0.1 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **4,058** | **100.0** | **3,949** | **100.0** | **101** | **100.0** | **8** | **100.0** |
| | **Percentage of Total Farms:** | | | **97.3** | | **2.5** | | **0.2** |
| 2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS | | | | | | | | |
| *Note: Percentages may not add to 100.0 percent due to rounding* | | | | | | | | |

### Community Representatives

In addition, nine community representatives were contacted in connection with this examination to provide information regarding local economic and socio-economic conditions in the assessment area and to inform the performance context for each assessment area. The following types of organizations were contacted: affordable housing, economic development, and small business related. Observations and comments made by the community representatives are included in each of the full scope assessment area reviews.

## CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA

## LENDING TEST

FMB's performance relative to the lending test is rated Outstanding based on its performance across the combined assessment area. Lending activity reflects excellent responsiveness to the credit needs of the assessment areas, taking into account the number and amount of home mortgage, small business, and small farm loans in the assessment areas. A high percentage of loans are made in the assessment areas. FMB demonstrates an excellent geographic distribution of loans in its assessment areas. The bank has a good distribution of loans among individuals of different income levels and businesses and farms of different sizes, given the product lines offered. The bank exhibits an excellent record of serving the credit needs of highly economically disadvantaged areas in the assessment area and low-income individuals. Please refer to each full review assessment area discussion for more detail. The bank demonstrates an extensive use of innovative and flexible practices in a safe and sound manner to address the credit needs of low- and moderate-income individuals or geographies. Finally, the bank is a leader in making community development loans.

### Level of Lending Activity

Lending levels reflect excellent responsiveness to the assessment areas credit needs, taking into account the number and amount of home mortgage, small business, and small farm loans in the assessment areas. The data below reflects HMDA and CRA reporting for the years 2017 and 2018. The methodology of reporting HMDA data changed between the two years as institutions required to submit such data were subject to revised collection criteria. With the exception of loan purchases and multi-family housing, the other loan categories experienced definitional changes which also affected the analysis of the bank's performance compared to the previous evaluation period. Small business loans over the course of 2017 and 2018 increased in number by 1,000, or 21.2 percent, and $350.0 million, or 26.6 percent, compared to the previous evaluation.

| Summary of 2017 Lending Activity | | | | |
|---|---|---|---|---|
| **Loan Type** | **#** | **%** | **$ (000s)** | **%** |
| Home Improvement | 1,508 | 20.3 | 42,186 | 2.3 |
| Home Purchase | 1,330 | 17.9 | 354,250 | 19.6 |
| Multi-Family Housing | 130 | 1.7 | 226,337 | 12.5 |
| Refinancing | 980 | 13.2 | 244,515 | 13.5 |
| **Total HMDA related** | **3,948** | **53.1** | **867,288** | **47.9** |
| **Total Small Business related** | **3,015** | **40.5** | **854,601** | **47.2** |
| **Small Farm Related** | **478** | **6.4** | **88,510** | **4.9** |
| **TOTAL LOANS** | **7,441** | **100.0** | **1,810,399** | **100.0** |
| *Note: Percentages may not add to 100.0 percent due to rounding* | | | | |

| Summary of 2018 Lending Activity | | | | |
|---|---|---|---|---|
| **Loan Type** | **#** | **%** | **$ (000s)** | **%** |
| Home Improvement | 456 | 5.0 | 30,898 | 1.5 |
| Home Purchase | 1,717 | 18.8 | 407,361 | 19.8 |
| Multi-Family Housing | 176 | 1.9 | 231,687 | 11.2 |
| Refinancing | 1,548 | 17.0 | 300,570 | 14.6 |
| Loan Purpose Not Applicable | 1,093 | 12.0 | 117,751 | 5.7 |
| Other Purpose Closed-End | 186 | 2.0 | 19,504 | 0.9 |
| Other Purpose Line of Credit (LOC) | 796 | 8.7 | 63,328 | 3.1 |
| **Total HMDA related** | **5,972** | **65.5** | **1,171,099** | **56.8** |
| **Total Small Business related** | **2,693** | **30.0** | **810,497** | **39.3** |
| **Small Farm Related** | **447** | **4.9** | **79,745** | **3.9** |
| **TOTAL LOANS** | **9,112** | **100.0** | **2,061,341** | **100.0** |
| *Note: Percentages may not add to 100.0 percent due to rounding* | | | | |

## Assessment Area Concentration

FMB demonstrated a high percentage of lending within its combined assessment area, such that in 2017 and 2018, the bank's percentage of total number of loans in the combined assessment area were 78.5 percent and 77.9 percent, respectively, and percentage by dollar were 81.9 percent and 80.8 percent, respectively. The bank was especially strong in its small business lending with over 90.0 percent of its origination by number and dollar were within the assessment area for both years. Small farm related lending was slightly below the bank's overall assessment area lending percentages.

| 2017 Lending Inside and Outside the Assessment Area | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| | **Inside** | | | | **Outside** | | | |
| **Loan Type** | # | % | $ (000s) | % | # | % | $ (000s) | % |
| Home Improvement | 697 | 46.2 | 25,697 | 60.9 | 811 | 53.8 | 16,489 | 39.1 |
| Home Purchase-Conventional | 855 | 77.0 | 178,083 | 62.6 | 255 | 23.0 | 140,843 | 44.2 |
| Home Purchase-FHA | 190 | 95.0 | 29,694 | 94.8 | 10 | 5.0 | 1,250 | 4.0 |
| Home Purchase-VA | 19 | 95.0 | 4,203 | 98.5 | 1 | 5.0 | 177 | 4.0 |

| | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Multi-Family | 120 | 92.3 | 157,998 | 86.3 | 10 | 7.7 | 68,339 | 30.2 |
| Refinancing | 850 | 86.7 | 172,265 | 78.9 | 130 | 13.3 | 72,250 | 29.5 |
| **Total HMDA-reportable** | **2,731** | **69.2** | **567,940** | **73.3** | **1,217** | **30.8** | **299,348** | **34.5** |
| Small Business Secured by Real Estate | 302 | 94.7 | 67,450 | 95.5 | 17 | 5.3 | 2,196 | 3.2 |
| Small Business | 2,458 | 91.2 | 720,807 | 91.8 | 238 | 8.8 | 64,148 | 8.2 |
| **Total Small Business Related** | **2,760** | **91.5** | **788,257** | **92.0** | **255** | **8.5** | **66,344** | **7.8** |
| Small Farm | 353 | 73.8 | 66,588 | 75.1 | 125 | 26.2 | 21,922 | 24.8 |
| Small Farm Related | 353 | 73.8 | 66,588 | 75.1 | 125 | 26.2 | 21,922 | 24.8 |
| **Total Loans** | **5,844** | **78.5** | **1,422,785** | **81.9** | **1,597** | **21.5** | **387,614** | **21.4** |
| *Note: Percentages may not add to 100.0 percent due to rounding.* | | | | | | | | |

| **2018 Lending Inside and Outside the Assessment Area** | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| | **Inside** | | | | **Outside** | | | |
| **Loan Type** | # | % | $ (000s) | % | # | % | $ (000s) | % |
| Home Improvement | 439 | 96.3 | 28,772 | 93.1 | 17 | 5.7 | 2,126 | 6.9 |
| Home Purchase-Conventional | 1,103 | 71.8 | 258,577 | 68.3 | 434 | 28.2 | 119,962 | 31.7 |
| Home Purchase-FHA | 144 | 91.7 | 23,011 | 93.4 | 13 | 8.3 | 1,638 | 6.6 |
| Home Purchase-VA | 20 | 87.0 | 3,424 | 82.1 | 3 | 13.0 | 749 | 17.9 |
| Multi-Family | 166 | 94.3 | 207,492 | 89.6 | 10 | 5.7 | 24,195 | 10.4 |
| Refinancing | 1,446 | 93.4 | 257,805 | 85.8 | 102 | 6.6 | 42,765 | 14.2 |
| Loan Purpose Not Applicable | 51 | 4.7 | 4,856 | 4.1 | 1,042 | 95.3 | 112,895 | 95.9 |
| Other Purpose Closed-End | 169 | 90.9 | 16,983 | 87.1 | 17 | 9.1 | 2,521 | 12.9 |
| Other Purpose Line of Credit | 763 | 95.9 | 60,048 | 94.8 | 33 | 4.1 | 3,280 | 5.2 |
| **Total HMDA-reportable** | **4.301** | **72.0** | **860,968** | **73.5** | **1,671** | **28.0** | **310,131** | **26.5** |
| Small Business Secured by Real Estate | 241 | 93.8 | 60,482 | 94.1 | 16 | 6.2 | 3,799 | 5.9 |
| Small Business | 2,221 | 91.2 | 683,620 | 91.6 | 215 | 8.8 | 62,596 | 8.4 |
| **Total Small Business Related** | **2,462** | **91.4** | **744,102** | **91.8** | **231** | **8.6** | **66,395** | **8.2** |
| Small Farm | 333 | 74.5 | 59,732 | 74.9 | 114 | 25.5 | 20,013 | 25.1 |
| **Small Farm Related** | **333** | **74.5** | **59,732** | **74.9** | **114** | **25.5** | **20,013** | **25.1** |
| **Total Loans** | **7,096** | **77.9** | **1,664,802** | **80.8** | **2,016** | **22.1** | **396,539** | **19.2** |
| *Note: Percentages may not add to 100.0 percent due to rounding.* | | | | | | | | |

## Geographic and Borrower Distribution

Within the combined assessment area, FMB demonstrated an excellent geographic distribution of loans as well as an excellent record of serving the credit needs of highly economically disadvantaged areas. Additionally, the bank originated a good distribution of loans among individuals of different income levels and businesses and farms of different sizes, given the product lines offered.

With respect to geographic distribution of loans, the bank's performance was excellent in relation to aggregate lenders and owner occupied housing in geographies of different income levels and among small businesses. The bank's performance in the Chicago MSA was indicative of the outstanding performance as it exceeded aggregate lenders by percentage in its HMDA and small business originations in low- and moderate-income census tracts in both 2017 and 2018. Originations in these categories accounted for 75.0 percent of the bank's 2017 total loans and 70.0 percent in 2018. In addition, the bank made extensive use of innovative and flexible lending products in serving assessment area credit needs. These products are offered in every market, though the majority of usage occurred in the Chicago MSA during the evaluation period. FMB offers first mortgage residential real estate loans through the Illinois Housing Development Authority (IHDA) whose mission, "is to finance the creation and preservation of affordable housing in Illinois". Through its partnership with IHDA, the bank is able to utilize the agency's flexible underwriting standards and down payment and closing cost assistance programs to eligible applicants. The bank made a combined 300 IHDA loans in 2017 and 2018 totaling $34.8 million. Additionally, the bank has an internal subsidy program designed to assist home buyers purchasing in low- and moderate-income census tracts such that FMB provides a $1,100 closing cost subsidy. Finally, FMB provides loan financing for cooperative properties located in low-and moderate income geographies.

Given the product lines offered, the bank originated a good distribution of loans among individuals of different income levels and businesses and farms of different sizes. Further, FMB exhibits a good record of serving low-income individuals, consistent with safe and sound operations. Please see the state and full review assessment area summaries for further detail regarding FMB's lending performance in comparison to lending in low- and moderate-income census tracts, and to low- and moderate-income families located within the bank's assessment area. With respect to innovative and flexible lending programs, the bank offers many options. For example, the bank provides a $550 subsidy to first responders, which includes fire fighters, police, and military personnel, who are purchasing a home which serves as a community benefit. FMB utilizes the Federal Home Loan Bank of Chicago (FHLB), which provides down payment assistance to low- and moderate-income homebuyers, offering grants up to $6,000 toward mortgage down payments and closing costs for applicants obtaining their mortgage financing through the bank. Combined in 2017 and 2018, the bank had 114 participants obtaining subsidy financing of $672,066 through the Down Payment Plus Program and 17 participants for $102,000 through the Down Payment Plus Advantage Program. Additionally, FMB offers FHA and VA loans, expanding the availability of home purchase financing particularly to low- and moderate-income borrowers. During 2017 and 2018, FMB originated a combined 373 loans through the programs within the assessment area for $60.3 million. Further, FMB offers an Express Home Improvement Program with loan amounts ranging from $5,000 to $25,000. The unsecured loan is designed primarily for low-equity owners and carries a fixed rate for up to seven years.

**Community Development Lending**

FMB is a leader in making community development loans in its combined assessment area.

During the evaluation period, the bank originated a total of 276 loans for $386.6 million. The bank's number of loans represents an increase of 19.5 percent by number and 24.9 percent by dollar from the previous evaluation. Community Development (CD) loans were made to various businesses, community service organizations, and municipalities. Please see each full review assessment area for more detail regarding the responsiveness of such activity towards the communities served within FMB's assessment area.

The following table provides an overview summary of each of the assessment areas and the CD category purpose.

**Community Development Loans by Purpose**
**May 2, 2017- September 30, 2019**

| Assessment Area | Affordable Housing | | Economic Development | | Revitalization/ Stabilization | | Community Services | | Total | |
|---|---|---|---|---|---|---|---|---|---|---|
| | # | $ (000) | # | $ (000) | # | $ (000) | # | $ (000) | # | $ (000) |
| Chicago MSA #16980 | 135 | 120,378 | 22 | 64,795 | 15 | 41,314 | 77 | 125,441 | 249 | 351,928 |
| Davenport MSA #19340 | 1 | 655 | 0 | 0 | 5 | 8,780 | 6 | 6,050 | 12 | 15,485 |
| Champaign-Urbana MSA #16580 | 3 | 8,050 | 2 | 100 | 0 | 0 | 0 | 0 | 5 | 8,150 |
| Danville MSA #19180 | 1 | 31 | 0 | 0 | 0 | 0 | 2 | 950 | 3 | 981 |
| Non-MSA Knox County | 1 | 150 | 0 | 0 | 5 | 7,835 | 0 | 0 | 6 | 7,985 |
| Non-MSA LaSalle County | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Broader State/Regional Area | 1 | 2,100 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2,100 |
| **Total** | **142** | **131,364** | **24** | **64,895** | **25** | **57,929** | **85** | **132,441** | **276** | **386,629** |

## INVESTMENT TEST

FMB's performance relative to the Investment Test is rated Outstanding. Performance is based on an excellent level of qualified community development investments, particularly those not routinely provided by private investors, and often in a leadership position. In addition, the bank makes significant use of innovative or complex qualified investments to support community development initiatives, and exhibits excellent responsiveness to credit and community development needs for the State and full review assessment areas that contributed to the rating.

The bank made a total of 219 investments worth $176.8 million during the evaluation period, including unfunded commitments. The level of investments represents an increase of 84, or 62.2 percent by number, and $57.7 million, or 48.5 percent, compared to the prior evaluation period. Of those total investments, $165.9 million were newly disbursed and prior period investments, while $10.9 million were unfunded commitments. Additionally, the majority of these total investments were made in the Chicago MSA. Specifically, $126.5 million in newly disbursed and prior period investments, as well as all of the $10.9 million in unfunded commitments. The bank entered into a number of innovative or complex investments, primarily in the Chicago MSA and demonstrated excellent responsiveness to its communities; participating in investments that demonstrated benefit to areas of need. Please see full review assessment area analysis for more detail. In addition to investments within its combined assessment areas, the bank had investments of $11.8 million dollars, primarily to the Illinois Facilities Fund, as well as the U.S. Small Business Administration Debenture, which were responsive to the small business and local community organization needs located in the broader regional area.

The following table provides an overview summary of each of the assessment areas.

**Community Development Investments by Purpose**
**May 2, 2017- September 30, 2019**

| Assessment Area | Affordable Housing | | Economic Development | | Revitalization/ Stabilization | | Community Services | | Total | |
|---|---|---|---|---|---|---|---|---|---|---|
| | # | $ (000) | # | $ (000) | # | $ (000) | # | $ (000) | # | $ (000) |
| Chicago MSA #16980 | 127 | 98,219 | 6 | 11,110 | 1 | 600 | 15 | 27,500 | 149 | 137,429 |
| Davenport MSA #19340 | 23 | 6,640 | 0 | 0 | 0 | 0 | 1 | 14,000 | 24 | 20,640 |
| Champaign – Urbana MSA #16580 | 17 | 2,220 | 1 | 10 | 0 | 0 | 0 | 0 | 18 | 2,230 |
| Danville MSA #19180 | 4 | 3,015 | 1 | 25 | 0 | 0 | 0 | 0 | 5 | 3,040 |
| Non-MSA Knox County | 2 | 185 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 185 |
| Non-MSA LaSalle County | 4 | 1,392 | 1 | 45 | 0 | 0 | 0 | 0 | 5 | 1,437 |
| Broader State/Regional Area | 2 | 275 | 1 | 6,518 | 0 | 0 | 13 | 5,000 | 16 | 11,793 |
| **TOTAL** | **179** | **111,946** | **10** | **17,708** | **1** | **600** | **29** | **46,500** | **219** | **176,754** |

The bank's performance with respect to investments also includes its donations and grants to organizations involved in community development activities that benefit the combined assessment area. During the evaluation period, the bank made 602 such donations for $2.6 million, which was an increase of approximately $250,000 from the previous evaluation period. Donations were largely responsive to assessment area needs.

The following table provides an overview summary of each of the assessment areas.

| Community Development Donations by Purpose<br>May 2, 2017- September 30, 2019 | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| Assessment Area | Affordable Housing | | Economic Development | | Revitalization/ Stabilization | | Community Services | | Total | |
| | # | $ (000) | # | $ (000) | # | $ (000) | # | $ (000) | # | $ (000) |
| Chicago MSA #16980 | 85 | 451 | 82 | 436 | 9 | 26 | 317 | 1,311 | 493 | 2,224 |
| Davenport MSA #19340 | 9 | 22 | 13 | 66 | 1 | 1 | 16 | 61 | 39 | 150 |
| Champaign-Urbana MSA #16580 | 6 | 11 | 1 | 3 | 0 | 0 | 8 | 16 | 15 | 30 |
| Danville MSA #19180 | 2 | 32 | 9 | 29 | 0 | 0 | 17 | 37 | 28 | 98 |
| Non-MSA Knox County | 1 | 1 | 4 | 13 | 0 | 0 | 14 | 20 | 20 | 36 |
| Non-MSA LaSalle County | 2 | 5 | 0 | 0 | 0 | 0 | 6 | 15 | 7 | 18 |
| **TOTAL** | **105** | **522** | **109** | **547** | **10** | **27** | **378** | **1,460** | **602** | **2,556** |

Please see the State and assessment area summaries for further details.

## SERVICE TEST

FMB's performance relative to the Service Test is rated Outstanding. The bank's delivery systems are readily accessible to geographies and individuals of different income levels in its assessment area. To the extent changes have been made, its record of opening and closing branches has improved the accessibility of its delivery systems, particularly in low- or moderate-income geographies or to low- or moderate-income individuals. The bank's services are tailored to the convenience and needs of its assessment areas, particularly low- or moderate-income geographies or low- or moderate income individuals. FMB provides a relatively high level of community development services.

### Retail Services

All of the bank's 114 retail locations are full-service, with the exception of two branches, which are limited to commercial business banking. Delivery systems are readily accessible to geographies and individuals of different income levels in the bank's assessment areas. To the extent changes have been made, its record of opening and closing branches have improved the accessibility of its delivery systems, particularly in low- or moderate-income geographies or to low- or moderate-income individuals. Of the bank's 149 total ATMs, 32 are cash only. The total number of branch and ATM locations reflect a net increase of 11 and 28, respectively. The bank maintains a total of 32, or 28.1 percent of its branches, in low- or moderate-income census tracts, which is a net increase of eight branches in such tracts since the previous evaluation. In addition, the bank maintains 42 ATMs, of which 28.2 percent are located in low- or moderate-income census tracts. Many of the branches, especially within the Chicago MD #16974, are accessible by public transportation. General lobby hours are from 9:00 am to 5:00 pm, with extended hours on Friday until 6:00 pm.

Note, seven branches offer drive-up services until 7:00 pm, of which three are located in low- and moderate-income census tracts. Saturday lobby hours of 9:00 am to 12:00 pm or 1:00 pm are consistent across all census tracts. Similarly, drive up hours start at either 8:00 am or 8:30 am across all census tracts. Additionally, drive through service is typically available at least 30 minutes before and after lobby hours.

The bank's services are tailored to the convenience and needs of its assessment areas, particularly low- or moderate-income geographies or low- or moderate income individuals. FMB offers a number of products and services targeted to different segments of its customer base. In addition to its own ATMs, the bank maintains an agreement with Allpoint providing customers with access to 55,000 free ATMs worldwide. Allpoint ATMs are located throughout the assessment area including major retail establishments such as Costco, CVS, Kwikstop, Target, and Walgreens. The bank offers mobile banking services, permitting transactions such as remote deposit capture, electronic bill payment, account transfer, and eStatements. FMB addresses the needs of low- and moderate-income customers through a variety of flexible loan programs as discussed previously. In addition, the bank offers deposit products and services for low- and moderate-income individuals, such as the Foundation Program, a second chance deposit account that makes available checking and savings products for under banked clients and the Certegy Check Cashing Service, an economic check cashing alternative to currency exchanges and check cashing vendors.

FMB also participates in Offsite Banking and On the Job Banking. These services are remote, offering deposit services, loan applications, and financial counseling across the combined assessment area. Offsite Banking occurs in a total of 20 nursing homes, schools, and other places of high traffic and On the Job Banking services 750 workplaces.

**Community Development Services**

FMB provides a relatively high level of community development services. During the evaluation period, the bank contributed 7,587 hours of financial service to area organizations, which represented a decrease of 1,157 hours, or 13.2 percent, from the previous evaluation. The majority of the hours occurred within the Chicago MSA, where the bank contributed 6,388 hours. The bank's primary levels of service were related to financial education, board membership where staff contributed its financial expertise, and technical assistance which included assisting low- and moderate-income borrowers in their applications for home purchase down payment and closing cost assistance.

The following table provides an overview summary of each of the assessment areas.

| Community Development Services by Purpose<br>May 2, 2017- September 30, 2019 | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| Assessment Area | Affordable Housing | | Economic Development | | Revitalization/ Stabilization | | Community Services | | Total | |
| | # | hrs | # | hrs | # | hrs | # | hrs | # | hrs |
| Chicago MSA #16980 | 59 | 469 | 55 | 832 | 15 | 288 | 337 | 4,799 | 466 | 6,388 |
| Davenport MSA #19340 | 9 | 92 | 4 | 82 | 2 | 42 | 38 | 364 | 53 | 580 |
| Champaign-Urbana MSA #16580 | 4 | 20 | 0 | 0 | 2 | 40 | 6 | 53 | 12 | 113 |
| Danville MSA #19180 | 0 | 0 | 9 | 92 | 0 | 0 | 15 | 201 | 24 | 293 |
| Non-MSA Knox County | 0 | 0 | 3 | 66 | 1 | 16 | 11 | 123 | 15 | 205 |
| Non-MSA LaSalle County | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 8 | 4 | 8 |
| **TOTAL** | **72** | **581** | **71** | **1,072** | **20** | **386** | **411** | **5,548** | **574** | **7,587** |

Please see the State and assessment area summaries for further details.

The following table summarizes FMBs branch distribution locations within each assessment area.

| First Midwest Bank Branch Locations<br>by Census Tract Income Level<br>(December 31, 2018) | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Assessment Area | Low Income | | Moderate Income | | Low- and Moderate-Income Total | | Middle Income | | Upper Income | | Total | |
| | # | % | # | % | # | % | # | % | # | % | # | % of Total |
| Chicago–Naperville-Arlington Heights MD #16974 | 2 | 3.2 | 13 | 20.6 | 15 | 23.8 | 28 | 44.4 | 20 | 31.8 | 63 | 55.3 |
| Elgin IL MD #20994 | 1 | 12.5 | 3 | 37.5 | 4 | 50.0 | 4 | 50.0 | 0 | 0.0 | 8 | 7.0 |
| Lake County- Kenosha County #29404 (Lake County, IL) | 2 | 11.1 | 5 | 27.8 | 7 | 38.9 | 7 | 38.9 | 4 | 22.2 | 18 | 15.8 |
| Gary IN MD #23844 (Lake County ,IN) | 0 | 0.0 | 3 | 21.4 | 3 | 21.4 | 3 | 21.4 | 8 | 57.2 | 14 | 12.3 |
| **Chicago MSA #16980 (Total of above)** | **5** | **4.9** | **24** | **23.3** | **29** | **28.2** | **42** | **40.8** | **32** | **31.1** | **103** | **90.4** |
| Champaign-Urbana MSA #16580 | 0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 | 1 | 100.0 | 0 | 0.0 | 1 | 0.9 |
| Danville MSA #19180 | 0 | 0.0 | 1 | 33.3 | 1 | 33.3 | 1 | 33.3 | 1 | 33.3 | 3 | 2.6 |
| Non-MSA Knox County | 1 | 50.0 | 0 | 0.0 | 1 | 50.0 | 1 | 50.0 | 0 | 0.0 | 2 | 1.8 |
| Non-MSA LaSalle County | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1 | 100.0 | 0 | 0.0 | 1 | 0.9 |
| Davenport MSA #19340 | 0 | 0.0 | 1 | 25.0 | 1 | 25.0 | 3 | 75.0 | 0 | 0.0 | 4 | 3.5 |
| **Total** | **6** | **5.3** | **26** | **22.8** | **32** | **28.1** | **49** | **43.0** | **33** | **28.9** | **114** | **100.0** |
| *Note: Percentages may not total to 100.0 percent due to rounding.* | | | | | | | | | | | | |

The following table summarizes FMBs ATM distribution within each assessment area.

**First Midwest Bank ATM Locations by Census Tract Income Level (December 31, 2018)**

| Assessment Area | Low Income | | Moderate Income | | Low- and Moderate- Income Total | | Middle Income | | Upper Income | | Total | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # | % | # | % | # | % | # | % | # | % | # | % of Total |
| Chicago–Naperville-Arlington Heights MD #16974 | 6 | 6.6 | 17 | 18.5 | 23 | 25.3 | 39 | 42.9 | 29 | 31.5 | 91 | 61.1 |
| Elgin IL MD #20994 | 1 | 11.1 | 3 | 33.3 | 4 | 44.4 | 5 | 55.5 | 0 | 0.0 | 9 | 6.0 |
| Lake County- Kenosha County #29404 (Lake County, IL) | 2 | 10.0 | 5 | 25.0 | 7 | 35.0 | 8 | 40.0 | 5 | 25.0 | 20 | 13.3 |
| Gary IN MD #23844 (Lake County, IN) | 1 | 6.3 | 3 | 18.8 | 4 | 25.0 | 3 | 18.8 | 9 | 56.3 | 16 | 10.7 |
| **Chicago MSA #16980 (Total of above)** | **10** | **7.4** | **28** | **20.6** | **38** | **27.9** | **55** | **40.4** | **43** | **31.4** | **136** | **91.3** |
| Champaign-Urbana MSA #16980 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1 | 100.0 | 0 | 0.0 | 1 | 0.7 |
| Danville MSA #19180 | 0 | 0.0 | 2 | 40.0 | 2 | 40.0 | 2 | 40.0 | 1 | 20.0 | 5 | 3.3 |
| Non-MSA Knox County | 1 | 50.0 | 0 | 0.0 | 1 | 50.0 | 1 | 50.0 | 0 | 0.0 | 2 | 1.3 |
| Non-MSA LaSalle County | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1 | 100.0 | 0 | 0.0 | 1 | 0.7 |
| Davenport MSA #19340 | 0 | 0.0 | 1 | 25.0 | 1 | 25.0 | 3 | 75.0 | 0 | 0.0 | 4 | 2.7 |
| **Total** | **11** | **7.4** | **31** | **20.8** | **42** | **28.2** | **63** | **42.3** | **44** | **29.5** | **149** | **100.0** |

*Note: Percentages may not total to 100.0 percent due to rounding.*

## FAIR LENDING OR OTHER ILLEGAL CREDIT PRACTICES REVIEW

No evidence of discriminatory or other illegal credit practices inconsistent with helping to meet community credit needs was identified.

# CHICAGO-NAPERVILLE-ELGIN, IL-IN-WI MSA #16980

**CRA RATING: Outstanding**
**The Lending Test is rated: Outstanding**
**The Investment Test is rated: Outstanding**
**The Service Test is rated: Outstanding**

FMB's overall performance in the Chicago-Naperville-Elgin, IL-IN-WI MSA #16980 (Chicago MSA) is Outstanding. The bank's performance on the Lending Test is Outstanding. Lending activity reflects excellent responsiveness to assessment area credit needs, taking into account the number and amount of home mortgage, small business, and small farm loans in the assessment area. The bank displays an excellent geographic distribution of loans in its assessment area. FMB demonstrates a good distribution, particularly in its assessment areas, of loans among individuals of different income levels and businesses and farms of different sizes, given the product lines offered by the bank. The bank exhibits an excellent record of serving the credit needs of highly economically disadvantaged areas in the assessment area, as well as low-income individuals, consistent with safe and sound operations. The bank demonstrates an extensive use of innovative and flexible practices in a safe and sound manner to address the credit needs of low- and moderate-income individuals or geographies. The bank is a leader in making community development loans.

Investment Test performance is Outstanding. The bank provides an excellent level of qualified investments, particularly those that are not routinely provided by private investors, often in a leadership position. The bank also makes significant use of innovative or complex qualified investments, as well as exhibits excellent responsiveness to community development needs.

Service Test performance rating is Outstanding. Delivery systems are readily accessible to geographies and individuals of different income levels in the assessment area. The bank's record of opening and closing of branches has improved the accessibility of its delivery systems, particularly to low- or moderate-income geographies or to low- or moderate-income individuals. Services are tailored to the convenience and needs of the assessment area, particularly low- or moderate-income geographies or low- or moderate-income individuals. Further, FMB provides a relatively high level of community development services.

## SCOPE OF EXAMINATION

FMB's operations in the Chicago-Naperville-Elgin, IL-IN-WI MSA #16980 (Chicago MSA) received a full scope review. The scope for this assessment area is consistent with the scope of examination presented in the overall section of this evaluation. Please see the detailed description of the scope contained in the introduction section.

## DESCRIPTION OF INSTITUTION'S OPERATIONS IN CHICAGO-NAPERVILLE-ELGIN, IL-IN-WI MSA #16980

Within the Chicago MSA, located in the northeast portion of Illinois, the northwest portion of Indiana, and one county in southeast Wisconsin, the bank delineates four metropolitan divisions (MD) including Chicago-Naperville-Arlington Heights, IL MD #16974 (Chicago MD) in its entirety; Elgin, IL MD #20994 (Elgin MD) in its entirety; a portion of the Gary, IN MD #23844 (Gary MD); and a portion of the Lake County-Kenosha County IL-WI MD #29404. In the partial Gary MD, the bank excludes both Jasper and Newton Counties, delineating Lake County as part of its assessment area in both 2017 and 2018. Porter County, Indiana was included as part of the assessment area in 2017 and was excluded in 2018. In the partial Lake County-Kenosha County IL-WI MD #29404, the bank delineates Lake County, Illinois in its entirety within the assessment area; however, Kenosha County, Wisconsin is excluded. From 2017 to 2018, there was a re-designation of the MDs included in the MSA by the Office of Management and Budget. As such, the Chicago MD changed from the Chicago-Naperville-Arlington Heights, IL MD #16974 to the Chicago-Naperville-Evanston, IL MD #16984 assigning Kendall County that had formerly been within the Chicago MD to the Elgin MD. Overall, this adjustment did not affect the Chicago MSA as a whole.

The median family income levels (MFI) for census tracts are calculated using the income data from the United States Census Bureau's American Community Survey and geographic definitions from the Office of Management and Budget (OMB) and are updated approximately every five years. The income data used to calculate geographic income designations changed between 2016 and 2017. Accordingly, community development activity that took place in calendar years up to and including 2016, which was the basis for the bank's previous evaluation, are evaluated based on ACS income level definitions from the five-year survey data set 2006-2010. Community development activity performed in 2017 and beyond are evaluated based on ACS income level definitions from the five-year survey data set 2011-2015.

As the following table indicates, the assessment area experienced a net increase of 31 low income census tracts and 11 moderate-income census tracts or 1.4 percent and 0.5 percent, respectively.

**Census Tract Designation Changes**
**American Community Survey Data (ACS)**

| Tract Income Designation | 2016 Designations (#) | 2017 Designations (#) | Net Change (#) |
|---|---|---|---|
| **Low** | 277 | 308 | 31 |
| **Moderate** | 498 | 509 | 11 |
| **Middle** | 695 | 636 | (59) |
| **Upper** | 654 | 692 | 38 |
| **Unknown** | 8 | 22 | 14 |
| **Total** | 2,132 | 2,167 | 35 |

*Source: U. S. Census Bureau: Decennial Census: American Community Survey Data: 2006-2010*
*U.S. Census Bureau: Decennial Census: America Community Survey Data: 2011-2015*

The bank operates 103 branches within the Chicago MSA including its main office, with the majority located in the Chicago MD. Within the MSA, the bank operates 4.9 percent of its branches in low-income census tracts, and 23.3 percent of its branches in moderate-income census tracts. Between the period of January 1, 2017 and December 31, 2018 the bank has maintained the same number of branches in low-income census tracts, a net addition of eight branches in moderate-income census tracts, a net addition of six branches in middle-income census tracts, and one less branch in upper-income census tracts.

The following table is a summary of the bank's branch locations in the Chicago MSA.

**First Midwest Bank Branch Locations by Census Tract Income Level (December 31, 2018)**

| Assessment Area | Low Income | | Moderate Income | | Low- and Moderate-Income Total | | Middle Income | | Upper Income | | Total | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # | % | # | % | # | % | # | % | # | % | # | % of Total |
| Chicago–Naperville-Arlington Heights MD #16974 | 2 | 3.2 | 13 | 20.6 | 15 | 23.8 | 28 | 44.4 | 20 | 31.8 | 63 | 55.3 |
| Elgin IL MD # 20994 | 1 | 12.5 | 3 | 37.5 | 4 | 50.0 | 4 | 50.0 | 0 | 0.0 | 8 | 7.0 |
| Lake County- Kenosha County MD #29404 (Lake County, IL) | 2 | 11.1 | 5 | 27.8 | 7 | 38.9 | 7 | 38.9 | 4 | 22.2 | 18 | 15.8 |
| Gary IN MD #23844 (Lake County, IN) | 0 | 0.0 | 3 | 21.4 | 3 | 21.4 | 3 | 21.4 | 8 | 57.2 | 14 | 12.3 |
| **Chicago MSA #16980 (Total)** | **5** | **4.9** | **24** | **23.3** | **29** | **28.2** | **42** | **40.8** | **32** | **31.1** | **103** | **90.4** |

According to the June 30, 2018 FDIC Deposit Market Share Report, FMB is ranked 11th of 189 FDIC-insured institutions in the Chicago MSA, holding 2.7 percent of the deposit market share. The top-ranked institution is JPMorgan Chase, holding 22.4 percent of the deposit market share, followed by BMO Harris at 12.4 percent and Bank of America at 8.6 percent.

In 2018, FMB ranked 16th of 896 HMDA-reporters in the Chicago MSA assessment area. When compared to the FDIC Deposit Market Share Report, of the 189 FDIC-insured institutions that hold deposit market share within the Chicago MSA assessment area, FMB ranked 9th in HMDA-reportable loan originations. In 2018 the bank ranked 16th in CRA lending in the Chicago MSA. In 2018, FMB ranked ninth among FDIC-insured institutions that had a physical presence in the MSA. In 2018, by number, the bank ranked second in overall lending to small farms, and first in small farm loans to small farms.

The following tables are a summary of the demographics of the Chicago MSA as well as each of its Metropolitan Divisions (MDs) that compose the assessment area.

**Assessment Area: 2018 Chicago-Naperville-Elgin, IL-IN-WI MSA 16980**

| Income Categories | Tract Distribution | | Families by Tract Income | | Families < Poverty Level as % of Families by Tract | | Families by Family Income | |
|---|---|---|---|---|---|---|---|---|
| | # | % | # | % | # | % | # | % |
| Low-income | 308 | 14.2 | 193,429 | 8.7 | 67,403 | 34.8 | 516,464 | 23.3 |
| Moderate-income | 509 | 23.5 | 470,099 | 21.2 | 83,261 | 17.7 | 362,086 | 16.3 |
| Middle-income | 636 | 29.3 | 735,193 | 33.1 | 55,571 | 7.6 | 415,530 | 18.7 |
| Upper-income | 692 | 31.9 | 817,880 | 36.8 | 27,641 | 3.4 | 925,718 | 41.7 |
| Unknown-income | 22 | 1.0 | 3,197 | 0.1 | 877 | 27.4 | 0 | 0.0 |
| **Total Assessment Area** | **2,167** | **100.0** | **2,219,798** | **100.0** | **234,753** | **10.6** | **2,219,798** | **100.0** |

| | Housing Units by Tract | Housing Types by Tract | | | | | | |
|---|---|---|---|---|---|---|---|---|
| | | Owner-Occupied | | | Rental | | Vacant | |
| | | # | % | % | # | % | # | % |
| Low-income | 383,983 | 96,731 | 4.4 | 25.2 | 209,382 | 54.5 | 77,870 | 20.3 |
| Moderate-income | 819,470 | 376,061 | 17.3 | 45.9 | 348,060 | 42.5 | 95,349 | 11.6 |
| Middle-income | 1,190,143 | 772,691 | 35.5 | 64.9 | 329,552 | 27.7 | 87,900 | 7.4 |
| Upper-income | 1,307,843 | 926,668 | 42.6 | 70.9 | 299,517 | 22.9 | 81,658 | 6.2 |
| Unknown-income | 11,585 | 2,544 | 0.1 | 22.0 | 7,566 | 65.3 | 1,475 | 12.7 |
| **Total Assessment Area** | **3,713,024** | **2,174,695** | **100.0** | **58.6** | **1,194,077** | **32.2** | **344,252** | **9.3** |

| | Total Businesses Tract | | Businesses by Tract & Revenue Size | | | | | |
|---|---|---|---|---|---|---|---|---|
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 18,734 | 4.9 | 16,811 | 4.9 | 1,763 | 4.4 | 160 | 4.5 |
| Moderate-income | 58,949 | 15.3 | 52,518 | 15.4 | 5,948 | 14.8 | 483 | 13.5 |
| Middle-income | 120,016 | 31.2 | 105,893 | 31.0 | 13,048 | 32.4 | 1,075 | 30.1 |
| Upper-income | 185,496 | 48.2 | 164,401 | 48.2 | 19,262 | 47.9 | 1,833 | 51.4 |
| Unknown-income | 1,792 | 0.5 | 1,546 | 0.5 | 230 | 0.6 | 16 | 0.4 |
| **Total Assessment Area** | **384,987** | **100.0** | **341,169** | **100.0** | **40,251** | **100.0** | **3,567** | **100.0** |
| | **Percentage of Total Businesses:** | | | **88.6** | | **10.5** | | **0.9** |

| | Total Farms by Tract | | Farms by Tract & Revenue Size | | | | | |
|---|---|---|---|---|---|---|---|---|
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 44 | 1.7 | 43 | 1.7 | 1 | 1.4 | 0 | 0.0 |
| Moderate-income | 177 | 6.8 | 174 | 6.9 | 2 | 2.7 | 1 | 16.7 |
| Middle-income | 1,304 | 50.0 | 1,261 | 49.9 | 41 | 55.4 | 2 | 33.3 |
| Upper-income | 1,080 | 41.4 | 1,047 | 41.4 | 30 | 40.5 | 3 | 50.0 |
| Unknown-income | 3 | 0.1 | 3 | 0.1 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **2,608** | **100.0** | **2,528** | **100.0** | **74** | **100.0** | **6** | **100.0** |
| | **Percentage of Total Farms:** | | | **96.9** | | **2.8** | | **0.2** |

2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

| Assessment Area: 2018 Chicago-Naperville-Arlington Hts, IL MD 16974 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Income Categories | Tract Distribution | | Families by Tract Income | | Families < Poverty Level as % of Families by Tract | | Families by Family Income | |
| | # | % | # | % | # | % | # | % |
| Low-income | 265 | 15.1 | 167,253 | 9.7 | 57,642 | 34.5 | 409,343 | 23.8 |
| Moderate-income | 416 | 23.6 | 369,150 | 21.4 | 64,441 | 17.5 | 279,523 | 16.2 |
| Middle-income | 499 | 28.4 | 552,824 | 32.1 | 42,475 | 7.7 | 317,299 | 18.4 |
| Upper-income | 565 | 32.1 | 628,923 | 36.5 | 21,132 | 3.4 | 715,137 | 41.5 |
| Unknown-income | 14 | 0.8 | 3,152 | 0.2 | 858 | 27.2 | 0 | 0.0 |
| **Total Assessment Area** | **1,759** | **100.0** | **1,721,302** | **100.0** | **186,548** | **10.8** | **1,721,302** | **100.0** |
| | Housing Units by Tract | Housing Types by Tract | | | | | | |
| | | Owner-Occupied | | | Rental | | Vacant | |
| | | # | % | % | # | % | # | % |
| Low-income | 330,047 | 81,326 | 4.9 | 24.6 | 182,430 | 55.3 | 66,291 | 20.1 |
| Moderate-income | 654,277 | 292,451 | 17.5 | 44.7 | 286,719 | 43.8 | 75,107 | 11.5 |
| Middle-income | 906,050 | 581,932 | 34.8 | 64.2 | 256,374 | 28.3 | 67,744 | 7.5 |
| Upper-income | 1,049,142 | 713,940 | 42.7 | 68.0 | 266,197 | 25.4 | 69,005 | 6.6 |
| Unknown-income | 11,232 | 2,519 | 0.2 | 22.4 | 7,293 | 64.9 | 1,420 | 12.6 |
| **Total Assessment Area** | **2,950,748** | **1,672,168** | **100.0** | **56.7** | **999,013** | **33.9** | **279,567** | **9.5** |
| | Total Businesses Tract | | Businesses by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 15,761 | 5.2 | 14,184 | 5.3 | 1,464 | 4.5 | 113 | 4.2 |
| Moderate-income | 46,969 | 15.5 | 41,754 | 15.6 | 4,864 | 15.0 | 351 | 13.1 |
| Middle-income | 90,778 | 29.9 | 80,031 | 29.8 | 9,970 | 30.7 | 777 | 29.0 |
| Upper-income | 148,355 | 48.9 | 130,968 | 48.8 | 15,962 | 49.1 | 1,425 | 53.2 |
| Unknown-income | 1,710 | 0.6 | 1,475 | 0.5 | 220 | 0.7 | 15 | 0.6 |
| **Total Assessment Area** | **303,573** | **100.0** | **268,412** | **100.0** | **32,480** | **100.0** | **2,681** | **100.0** |
| | **Percentage of Total Businesses:** | | | **88.4** | | **10.7** | | **0.9** |
| | Total Farms by Tract | | Farms by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 36 | 2.2 | 35 | 2.2 | 1 | 2.6 | 0 | 0.0 |
| Moderate-income | 125 | 7.8 | 125 | 8.0 | 0 | 0.0 | 0 | 0.0 |
| Middle-income | 755 | 47.0 | 731 | 46.7 | 24 | 61.5 | 0 | 0.0 |
| Upper-income | 687 | 42.8 | 670 | 42.8 | 14 | 35.9 | 3 | 100.0 |
| Unknown-income | 3 | 0.2 | 3 | 0.2 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **1,606** | **100.0** | **1,564** | **100.0** | **39** | **100.0** | **3** | **100.0** |
| | **Percentage of Total Farms:** | | | **97.4** | | **2.4** | | **0.2** |
| 2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS | | | | | | | | |
| *Note: Percentages may not add to 100.0 percent due to rounding* | | | | | | | | |

| Assessment Area: 2018 Lake County-Kenosha County, IL-WI MD 29404 | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| **Income Categories** | **Tract Distribution** | | **Families by Tract Income** | | **Families < Poverty Level as % of Families by Tract** | | **Families by Family Income** | | |
| | # | % | # | % | # | % | # | % | |
| Low-income | 12 | 7.8 | 9,730 | 5.4 | 2,888 | 29.7 | 36,568 | 20.4 | |
| Moderate-income | 30 | 19.5 | 31,241 | 17.4 | 4,840 | 15.5 | 29,174 | 16.3 | |
| Middle-income | 46 | 29.9 | 62,986 | 35.1 | 3,573 | 5.7 | 32,970 | 18.4 | |
| Upper-income | 63 | 40.9 | 75,364 | 42.0 | 2,000 | 2.7 | 80,609 | 45.0 | |
| Unknown-income | 3 | 1.9 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| **Total Assessment Area** | **154** | **100.0** | **179,321** | **100.0** | **13,301** | **7.4** | **179,321** | **100.0** | |
| | **Housing Units by Tract** | **Housing Types by Tract** | | | | | | | |
| | | Owner-Occupied | | | Rental | | Vacant | | |
| | | # | % | % | # | % | # | % | |
| Low-income | 16,175 | 5,406 | 3.0 | 33.4 | 8,549 | 52.9 | 2,220 | 13.7 | |
| Moderate-income | 49,842 | 26,142 | 14.5 | 52.4 | 18,571 | 37.3 | 5,129 | 10.3 | |
| Middle-income | 94,368 | 65,301 | 36.3 | 69.2 | 22,585 | 23.9 | 6,482 | 6.9 | |
| Upper-income | 100,844 | 82,936 | 46.1 | 82.2 | 12,936 | 12.8 | 4,972 | 4.9 | |
| Unknown-income | 0 | 0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| **Total Assessment Area** | **261,229** | **179,785** | **100.0** | **68.8** | **62,641** | **24.0** | **18,803** | **7.2** | |
| | **Total Businesses Tract** | | **Businesses by Tract & Revenue Size** | | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | | |
| | # | % | # | % | # | % | # | % | |
| Low-income | 884 | 2.7 | 814 | 2.8 | 63 | 1.9 | 7 | 2.2 | |
| Moderate-income | 3,940 | 12.1 | 3,599 | 12.4 | 284 | 8.6 | 57 | 17.6 | |
| Middle-income | 10,321 | 31.6 | 9,144 | 31.5 | 1,096 | 33.1 | 81 | 25.0 | |
| Upper-income | 17,472 | 53.6 | 15,426 | 53.2 | 1,867 | 56.4 | 179 | 55.2 | |
| Unknown-income | 5 | 0.0 | 5 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| **Total Assessment Area** | **32,622** | **100.0** | **28,988** | **100.0** | **3,310** | **100.0** | **324** | **100.0** | |
| | **Percentage of Total Businesses:** | | | **88.9** | | **10.1** | | **1.0** | |
| | **Total Farms by Tract** | | **Farms by Tract & Revenue Size** | | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | | |
| | # | % | # | % | # | % | # | % | |
| Low-income | 1 | 0.5 | 1 | 0.5 | 0 | 0.0 | 0 | 0.0 | |
| Moderate-income | 21 | 9.8 | 19 | 9.5 | 1 | 7.1 | 1 | 50.0 | |
| Middle-income | 85 | 39.5 | 78 | 39.2 | 6 | 42.9 | 1 | 50.0 | |
| Upper-income | 108 | 50.2 | 101 | 50.8 | 7 | 50.0 | 0 | 0.0 | |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| **Total Assessment Area** | **215** | **100.0** | **199** | **100.0** | **14** | **100.0** | **2** | **100.0** | |
| | **Percentage of Total Farms:** | | | **92.6** | | **6.5** | | **0.9** | |

2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

| Assessment Area: 2018 Gary, IN MD 23844 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Income Categories | Tract Distribution | | Families by Tract Income | | Families < Poverty Level as % of Families by Tract | | Families by Family Income | |
| | # | % | # | % | # | % | # | % |
| Low-income | 25 | 16.6 | 11,818 | 7.1 | 5,209 | 44.1 | 37,715 | 22.5 |
| Moderate-income | 30 | 19.9 | 27,140 | 16.2 | 6,738 | 24.8 | 27,174 | 16.2 |
| Middle-income | 51 | 33.8 | 62,923 | 37.5 | 6,387 | 10.2 | 34,182 | 20.4 |
| Upper-income | 41 | 27.2 | 65,709 | 39.2 | 3,195 | 4.9 | 68,519 | 40.9 |
| Unknown-income | 4 | 2.6 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **151** | **100.0** | **167,590** | **100.0** | **21,529** | **12.8** | **167,590** | **100.0** |
| | Housing Units by Tract | Housing Types by Tract | | | | | | |
| | | Owner-Occupied | | | Rental | | Vacant | |
| | | # | % | % | # | % | # | % |
| Low-income | 27,397 | 7,601 | 4.4 | 27.7 | 11,833 | 43.2 | 7,963 | 29.1 |
| Moderate-income | 50,168 | 23,413 | 13.5 | 46.7 | 17,502 | 34.9 | 9,253 | 18.4 |
| Middle-income | 104,777 | 66,414 | 38.2 | 63.4 | 29,679 | 28.3 | 8,684 | 8.3 |
| Upper-income | 94,312 | 76,609 | 44.0 | 81.2 | 12,366 | 13.1 | 5,337 | 5.7 |
| Unknown-income | 0 | 0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **276,654** | **174,037** | **100.0** | **62.9** | **71,380** | **25.8** | **31,237** | **11.3** |
| | Total Businesses Tract | | Businesses by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 1,434 | 5.4 | 1,250 | 5.2 | 154 | 7.5 | 30 | 9.6 |
| Moderate-income | 3,296 | 12.5 | 2,960 | 12.3 | 303 | 14.7 | 33 | 10.6 |
| Middle-income | 9,902 | 37.5 | 8,947 | 37.2 | 860 | 41.7 | 95 | 30.5 |
| Upper-income | 11,775 | 44.6 | 10,884 | 45.3 | 738 | 35.8 | 153 | 49.2 |
| Unknown-income | 15 | 0.1 | 10 | 0.0 | 5 | 0.2 | 0 | 0.0 |
| **Total Assessment Area** | **26,422** | **100.0** | **24,051** | **100.0** | **2,060** | **100.0** | **311** | **100.0** |
| | **Percentage of Total Businesses:** | | | **91.0** | | **7.8** | | **1.2** |
| | Total Farms by Tract | | Farms by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 2 | 0.6 | 2 | 0.6 | 0 | 0.0 | 0 | 0.0 |
| Moderate-income | 8 | 2.4 | 8 | 2.5 | 0 | 0.0 | 0 | 0.0 |
| Middle-income | 113 | 34.0 | 112 | 34.5 | 1 | 14.3 | 0 | 0.0 |
| Upper-income | 209 | 63.0 | 203 | 62.5 | 6 | 85.7 | 0 | 0.0 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **332** | **100.0** | **325** | **100.0** | **7** | **100.0** | **0** | **0.0** |
| | **Percentage of Total Farms:** | | | **97.9** | | **2.1** | | **0.0** |
| 2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS | | | | | | | | |
| *Note: Percentages may not add to 100.0 percent due to rounding* | | | | | | | | |

| Assessment Area: 2018 Elgin, IL MD 20994 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Income Categories | Tract Distribution | | Families by Tract Income | | Families < Poverty Level as % of Families by Tract | | Families by Family Income | |
| | # | % | # | % | # | % | # | % |
| Low-income | 6 | 5.8 | 4,628 | 3.1 | 1,664 | 36.0 | 32,838 | 21.7 |
| Moderate-income | 33 | 32.0 | 42,568 | 28.1 | 7,242 | 17.0 | 26,215 | 17.3 |
| Middle-income | 40 | 38.8 | 56,460 | 37.2 | 3,136 | 5.6 | 31,079 | 20.5 |
| Upper-income | 23 | 22.3 | 47,884 | 31.6 | 1,314 | 2.7 | 61,453 | 40.5 |
| Unknown-income | 1 | 1.0 | 45 | 0.0 | 19 | 42.2 | 0 | 0.0 |
| **Total Assessment Area** | **103** | **100.0** | **151,585** | **100.0** | **13,375** | **8.8** | **151,585** | **100.0** |
| | Housing Units by Tract | Housing Types by Tract | | | | | | |
| | | Owner-Occupied | | | Rental | | Vacant | |
| | | # | % | % | # | % | # | % |
| Low-income | 10,364 | 2,398 | 1.6 | 23.1 | 6,570 | 63.4 | 1,396 | 13.5 |
| Moderate-income | 65,183 | 34,055 | 22.9 | 52.2 | 25,268 | 38.8 | 5,860 | 9.0 |
| Middle-income | 84,948 | 59,044 | 39.7 | 69.5 | 20,914 | 24.6 | 4,990 | 5.9 |
| Upper-income | 63,545 | 53,183 | 35.8 | 83.7 | 8,018 | 12.6 | 2,344 | 3.7 |
| Unknown-income | 353 | 25 | 0.0 | 7.1 | 273 | 77.3 | 55 | 15.6 |
| **Total Assessment Area** | **224,393** | **148,705** | **100.0** | **66.3** | **61,043** | **27.2** | **14,645** | **6.5** |
| | Total Businesses Tract | | Businesses by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 655 | 2.9 | 563 | 2.9 | 82 | 3.4 | 10 | 4.0 |
| Moderate-income | 4,744 | 21.2 | 4,205 | 21.3 | 497 | 20.7 | 42 | 16.7 |
| Middle-income | 9,015 | 40.3 | 7,771 | 39.4 | 1,122 | 46.7 | 122 | 48.6 |
| Upper-income | 7,894 | 35.3 | 7,123 | 36.1 | 695 | 28.9 | 76 | 30.3 |
| Unknown-income | 62 | 0.3 | 56 | 0.3 | 5 | 0.2 | 1 | 0.4 |
| **Total Assessment Area** | **22,370** | **100.0** | **19,718** | **100.0** | **2,401** | **100.0** | **251** | **100.0** |
| | **Percentage of Total Businesses:** | | | **88.1** | | **10.7** | | **1.1** |
| | Total Farms by Tract | | Farms by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 5 | 1.1 | 5 | 1.1 | 0 | 0.0 | 0 | 0.0 |
| Moderate-income | 23 | 5.1 | 22 | 5.0 | 1 | 7.1 | 0 | 0.0 |
| Middle-income | 351 | 77.1 | 340 | 77.3 | 10 | 71.4 | 1 | 100.0 |
| Upper-income | 76 | 16.7 | 73 | 16.6 | 3 | 21.4 | 0 | 0.0 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **455** | **100.0** | **440** | **100.0** | **14** | **100.0** | **1** | **100.0** |
| | **Percentage of Total Farms:** | | | **96.7** | | **3.1** | | **0.2** |
| 2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS | | | | | | | | |
| *Note: Percentages may not add to 100.0 percent due to rounding* | | | | | | | | |

## Population Characteristics

As presented in the table below, population changes have been variable throughout the metropolitan divisions comprising the assessment area from the time period of 2010 to 2011-2015. Specifically, the Chicago MD has remained relatively constant in population over the period, increasing only 0.9 percent; whereas the Elgin MD population has increased at a slightly larger rate, growing at 1.4 percent from 2010 to 2011-2015, driven by Kendall County's population increase of 4.6 percent. Conversely, McHenry County, DeKalb County, Lake County, IL, and Lake County, IN have experienced decreases in population over the same period. The population growth in the assessment area remains consistent with the State of Illinois as a whole where population grew only 0.3 percent. The State of Indiana experienced a slightly higher population growth of 1.3 percent from 2010 to 2011-2015.

Community representatives also noted the variance in population growth in the assessment area, commenting that in areas such as Will and DuPage Counties, population growth has been small but steady over the past few years, with the housing market often unable to meet demand for new homes. In addition, it was noted by representatives in Cook County that overall population has remained stagnant, but certain areas, specifically in the south and west sides of the City of Chicago, there has been significant population decline due to foreclosures and uninhabitable housing. In the City of Gary, a community representatives indicated that there have been recent revitalization efforts that may bolster population growth in the coming years, but such efforts were not evident during the scope of this evaluation.

| Population Change | | | |
|---|---|---|---|
| **Area** | **2010 Population** | **2011-2015 Population** | **Percentage Change** |
| Cook County, IL | 5,194,675 | 5,236,393 | 0.8 |
| DuPage County, IL | 916,924 | 930,412 | 1.5 |
| Grundy County, IL | 50,063 | 50,277 | 0.4 |
| Kendall County, IL | 114,736 | 120,036 | 4.6 |
| McHenry County, IL | 308,760 | 307,357 | -0.5 |
| Will County, IL | 677,560 | 683,995 | 1.0 |
| Chicago-Naperville-Arlington Heights, IL MD #16974 | 7,262,718 | 7,328,470 | 0.9 |
| DeKalb County, IL | 105,160 | 104,345 | -0.8 |
| Kane County, IL | 515,269 | 524,886 | 1.9 |
| Elgin, IL MD #20994 | 620,429 | 629,231 | 1.4 |
| Lake County, IN | 496,005 | 491,596 | -0.9 |
| Lake County, IL | 703,462 | 702,898 | -0.1 |
| State of Illinois | 12,830,632 | 12,873,761 | 0.3 |
| State of Indiana | 6,483,802 | 6,568,645 | 1.3 |

*2010-U.S. Census Bureau: Decennial Census*
*2011-2015 U.S. Census Bureau: American Community Survey*

## Income Characteristics

Median family income (MFI) in the assessment area has had modest growth from the periods of 2006-2010 to 2011-2015. During the same period of time, both the State of Illinois and Indiana experienced modest MFI growth of 4.9 percent and 3.7 percent, respectively. The Chicago MD has experienced the most growth in MFI over this period, increasing 4.4 percent, which is slightly below the State of Illinois of 4.9 percent. Additionally, within this MD, Grundy County had the largest MFI increase at 6.9 percent. Similarly, the Elgin MD experienced a 4.1 percent increase in MFI, which is also slightly below the State of Illinois. Within this MD, Kane County had the largest MFI increase at 4.8 percent; however, DeKalb County experienced a decline of 0.6 percent. Lake County, IL experienced the slowest growth in MFI when compared to the other MDs, increasing only 2.2 percent, which is also less than the state. Lake County, IN experienced a growth rate of 2.8 percent in MFI, which is below the State of Indiana of 3.7 percent. Finally, the MFI in each of the aforementioned MDs and individual counties, as well as the States of Illinois and Indiana, were below the 7.4 percent Consumer Price Index (CPI) during the same time period.

Community representatives indicated that areas throughout the Chicago MD have experienced MFI growth at a steady pace, primarily due to a lack of available workers to fill positions in high-level jobs, such as transportation and wholesale trade. This has forced companies to compete to hire workers, creating wage pressure. In addition, a large corporation headquartered outside the assessment area now has a physical presence within the area. They have been a driving force to increase wages as the company has recently raised its minimum wage, pressuring other organizations to do the same.

**Median Family Income Change**

| Area | 2006-2010 Median Family Income (In 2010 Dollars) | 2011-2015 Median Family Income (In 2015 Dollars) | Percentage Change |
|---|---|---|---|
| Cook County, IL | 65,039 | 67,324 | 3.5 |
| DuPage County, IL | 92,423 | 96,751 | 4.7 |
| Grundy County, IL | 75,000 | 80,183 | 6.9 |
| Kendall County, IL | 87,309 | 91,612 | 4.9 |
| McHenry County, IL | 86,698 | 89,768 | 3.5 |
| Will County, IL | 85,488 | 87,950 | 2.9 |
| Chicago-Naperville-Arlington Heights, IL MD #16974 | 72,196 | 75,350 | 4.4 |
| DeKalb County, IL | 70,713 | 70,256 | -0.6 |
| Kane County, IL | 77,998 | 81,718 | 4.8 |
| Elgin, IL MD #20994 | 76,576 | 79,687 | 4.1 |
| Lake County, IN | 58,931 | 60,576 | 2.8 |
| Lake County, IL | 91,693 | 93,668 | 2.2 |
| State of Illinois | 68,236 | 71,546 | 4.9 |
| State of Indiana | 58,944 | 61,119 | 3.7 |

*Source: U.S. Census Bureau: 2006-2010: American Community Survey*
*U.S. Census Bureau: 2011-2015: American Community Survey*

### Housing Characteristics

The Chicago MSA contains 3.7 million housing units, of which 10.3 percent are located in low-income census tracts and 22.1 percent are located in moderate-income census tracts. The largest percentage of housing units are located in upper-income census tracts at 35.2 percent. Of the owner-occupied housing units in the assessment area, only 4.4 percent and 17.3 percent are located in low- and moderate-income census tracts, respectively. At 20.3 percent the assessment area experiences a high degree of vacant properties in low-income census tracts especially, in Lake County, IN which has a rate of 29.1 percent.

The majority of the geographies in the assessment area have experienced a significant decrease in housing values from 2006-2010 to 2011-2015. The Chicago MD experienced a 16.1 percent decline in median housing value, driven predominately by a 17.7 percent decrease in value in Cook County, which contains 71.5 percent of the MD's population. The Elgin MD and Lake County, IL also experienced declines in median housing value from 2006-2010 to 2011-2015, decreasing 14.1 percent and 14.6 percent, respectively. Conversely, Lake County, IN median housing value increased slightly, 0.5 percent over the period, comparable with the State of Indiana at 1.0 percent.

Median gross rent has had the opposite trend throughout the assessment area. From 2006-2010 to 2011-2015, median gross rents have increased in all geographies with both the Chicago MD and Elgin MD experiencing 9.0 percent increases, and Lake County, IN and Lake County, IL experiencing higher increases at 9.5 percent and 11.0 percent, respectively. Both the State of Illinois and the State of Indiana have experienced similar increases in rents at 8.8 percent and 9.1 percent, respectively.

The following table presents the median housing value and gross median rent throughout the assessment area from 2006-2010 to 2011-2015.

| Housing Costs Change | | | | | | |
|---|---|---|---|---|---|---|
| **Area** | **2006-2010 Median Housing Value** | **2011-2015 Median Housing Value** | **Percent Change** | **2006-2010 Median Gross Rent** | **2011-2015 Median Gross Rent** | **Percent Change** |
| Cook County, IL | 265,800 | 218,700 | -17.7 | 900 | 980 | 8.9 |
| DuPage County, IL | 316,900 | 278,500 | -12.1 | 1,008 | 1,143 | 13.4 |
| Grundy County, IL | 193,300 | 182,400 | -5.6 | 894 | 929 | 3.9 |
| Kendall County, IL | 248,300 | 200,200 | -19.4 | 1,099 | 1,305 | 18.7 |
| McHenry County, IL | 249,700 | 208,200 | -16.6 | 998 | 1,074 | 7.6 |
| Will County, IL | 240,500 | 209,800 | -12.8 | 890 | 1,039 | 16.7 |
| Chicago-Naperville-Arlington Heights, IL MD #16974 | 267,990 | 224,861 | -16.1 | 914 | 996 | 9.0 |
| DeKalb County, IL | 192,300 | 165,200 | -14.1 | 797 | 860 | 7.9 |
| Kane County, IL | 245,000 | 213,200 | -13.0 | 929 | 1,011 | 8.8 |
| Elgin, IL MD #20994 | 236,073 | 202,774 | -14.1 | 891 | 971 | 9.0 |
| Lake County, IN | 135,400 | 136,100 | 0.5 | 748 | 819 | 9.5 |

| | | | | | | |
|---|---|---|---|---|---|---|
| Lake County, IL | 287,300 | 245,300 | -14.6 | 963 | 1,069 | 11.0 |
| State of Illinois | 202,500 | 173,800 | -14.2 | 834 | 907 | 8.8 |
| State of Indiana | 123,000 | 124,200 | 1.0 | 683 | 745 | 9.1 |

*Source: 2006-2010 U.S. Census Bureau: American Community Survey*
*2011-2015 U.S. Census Bureau: American Community Survey*

Affordability ratios, defined further in the Glossary of this evaluation, are helpful in comparing costs for different areas. An area with a higher ratio generally has more affordable housing than an area with a lower ratio. The affordability ratio for the State of Illinois in 2011-2015 is 0.33. Cook, DuPage, and Lake County, IL have lower affordability ratios indicating housing was more expensive in these counties than the State. DeKalb and Kane Counties have equivalent ratios to the State of Illinois; Grundy, Kendall, and Will Counties have higher affordability ratios indicating a lower cost of housing compared to the State. Lake County, IN has a lower affordability ratio than the State of Indiana indicating housing in the county is more costly in general than the state.

**Housing Affordability Ratio**

| Area | 2006-2010 Affordability Ratio | 2011-2015 Affordability Ratio | 2006-2010 Percent of Occupied Housing that is Owner Occupied | 2011-2015 Percent of Occupied Housing that is Owner Occupied |
|---|---|---|---|---|
| Cook County, IL | 0.20 | 0.25 | 60.4 | 57.0 |
| DuPage County, IL | 0.24 | 0.29 | 76.1 | 73.5 |
| Grundy County, IL | 0.33 | 0.36 | 76.8 | 75.0 |
| Kendall County, IL | 0.32 | 0.42 | 85.8 | 82.5 |
| McHenry County, IL | 0.31 | 0.37 | 84.1 | 80.6 |
| Will County, IL | 0.32 | 0.36 | 85.0 | 81.5 |
| Chicago-Naperville-Arlington Heights, IL MD #16974 | 0.22 | 0.27 | 65.9 | 62.6 |
| DeKalb County, IL | 0.28 | 0.33 | 62.7 | 58.5 |
| Kane County, IL | 0.28 | 0.33 | 77.6 | 73.6 |
| Elgin, IL MD #20994 | 0.27 | 0.33 | 74.9 | 70.9 |
| Lake County, IN | 0.36 | 0.37 | 70.9 | 68.9 |
| Lake County, IL | 0.27 | 0.32 | 78.4 | 74.2 |
| State of Illinois | 0.28 | 0.33 | 69.2 | 66.4 |
| State of Indiana | 0.39 | 0.40 | 71.5 | 69.0 |

*Source: 2006-2010 U.S. Census Bureau: American Community Survey*
*2011-2015 U.S. Census Bureau: American Community Survey*

Community representatives in Cook County confirmed housing values in low- and moderate-income census tracts have experienced declining values, while other portions of the assessment area have not been as affected. Foreclosures have adversely affected values and there have been a large number of homes that have been demolished due to vacancies and poor property conditions. The owner-occupancy rates in many areas have declined, predominately due to the availability of homes to purchase and the increased demand for rentals, which has increased rental costs. A representative in the City of Gary indicated that although values have increased slightly, the majority of housing stock in Gary needs repair and the market has not recovered since the most recent economic decline.

**Labor and Employment Characteristics**

Unemployment rates in the assessment area have declined since 2013, remaining consistent in most areas from 2015 to 2016. Of the metropolitan divisions that comprise the assessment area, the Chicago MD and Lake County, IN unemployment rates at 5.9 percent and 6.0 percent, respectively, remain higher than the Elgin MD and Lake County, IL. Though unemployment rates remain higher in some assessment area geographies, community representatives indicated that companies are experiencing shortages of workers in many industries. This has increased competition for such workers, putting pressure on wages. However, representatives also noted that companies are often lacking skilled workers, specifically in trade and transportation fields.

| Recent Unemployment Rates | | | | |
|---|---|---|---|---|
| **Area** | **2013** | **2014** | **2015** | **2016** |
| Cook County, IL | 9.6 | 7.4 | 6.2 | 6.2 |
| DuPage County, IL | 7.5 | 5.6 | 4.7 | 4.8 |
| Grundy County, IL | 10.9 | 8.5 | 6.9 | 6.8 |
| Kendall County, IL | 8.3 | 6.3 | 5.2 | 5.2 |
| McHenry County, IL | 8.3 | 6.4 | 5.4 | 5.3 |
| Will County, IL | 9.4 | 7.4 | 6.2 | 6.1 |
| Chicago-Naperville-Arlington Heights, IL MD #16974 | 9.2 | 7.1 | 6.0 | 5.9 |
| DeKalb County, IL | 8.3 | 6.6 | 5.5 | 5.4 |
| Kane County, IL | 8.9 | 7.0 | 5.7 | 5.5 |
| Elgin, IL MD #20994 | 8.8 | 6.9 | 5.7 | 5.5 |
| Lake County, IN | 9.2 | 8.1 | 6.8 | 6.3 |
| Lake County, IL | 8.7 | 6.5 | 5.3 | 5.2 |
| State of Illinois | 9.2 | 7.1 | 5.9 | 5.9 |
| State of Indiana | 7.5 | 6.0 | 4.8 | 4.4 |
| *Source: U.S. Bureau of Labor Statistics* | | | | |

**Major Employers**

As of 2017, the Gross Domestic Product (GDP) for the Chicago MSA was $679.7 billion, ranking it 3$^{rd}$ among the 383 MSAs in the United States. GDP within this MSA grew at rate of 6.4 percent from 2015-2017, which was below the 7.3 percent of the aggregate of MSAs within the United States during the same time period. As shown below, schools, universities and healthcare are significant industries in the assessment area. In addition, community representatives commented the importance of several industries such as trade, transportation, and logistics as strong economic drivers in the area. Specifically, representatives in Will County discussed the importance of Amazon moving into the county putting upward pressure on wages and impacting the transportation industry as a whole in the area.

The following table presents the largest employers operating in the assessment area.

| Largest Employers in the Assessment Area | | | |
|---|---|---|---|
| **Company** | **Number of Employees** | **Area** | **Industry** |
| University of Illinois at Chicago | 31,515 | Cook County, IL | School and Universities |
| AllState Insurance Co. | 13,000 | Cook County, IL | Insurance |
| Abbott Laboratories | 12,000 | Lake County, IL | Pharmaceutical Products |
| Follett Library Resources, Inc. | 10,000 | McHenry County, IL | Book Dealers – Retail |
| CDW Government LLC | 10,000 | Cook County, IL | Electronic Retailing |
| University of Chicago Board of Trustees | 8,534 | Cook County, IL | University/College Governing Body |
| Northwestern Memorial Hospital | 8,375 | Cook County, IL | Hospitals |
| Rush University Medical Center | 8,337 | Cook County, IL | Hospitals |
| University of Chicago Medicine | 7,998 | Cook County, IL | Hospitals |
| State Street Global Advisors | 7,000 | Cook County, IL | Financial Advisory Services |
| *Source: Business information provided by Infogroup®, Omaha, NE* | | | |

**Community Representatives**

Five community representatives, three with a focus on affordability housing and two associated with economic development, were contacted to increase understanding of the credit needs and market conditions within the assessment area. The representatives noted that, overall, banks are willing to provide assistance in the communities. Specifically, local banks identify and support credit needs in providing financial educational services, assess area needs through roundtable discussions with community organizations, and apply new ways of allocating capital. One representative specifically indicated the willingness of FMB to provide support and work with community partners. Representatives did comment that banks could be more proactive in funding home rehabilitation efforts and participate in affordable housing financing for individual homebuyers, as they often are willing to support rental housing projects rather than owner-occupied affordable housing.

## CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN CHICAGO-NAPERVILLE-ELGIN, IL-IN-WI MSA #16980

### LENDING TEST

FMB's performance relative to the lending test is rated Outstanding. Lending activity reflects excellent responsiveness to assessment area credit needs, taking into account the number and amount of home mortgage, small business, and small farm loans in the assessment area. The bank displays an excellent geographic distribution of loans in its assessment area. FMB demonstrates good distribution, particularly in its assessment area, of loans among individuals of different income levels and businesses and farms of different sizes given the product lines offered by the bank. The bank exhibits an excellent record of serving the credit needs of highly economically disadvantaged areas in the assessment area, as well as low-income individuals, consistent with safe and sound operations. Such activity was confirmed when comparing the percentage of owner-occupied units and families by family income located in low-income census tracts as well as aggregate lender performance in such income levels. The bank demonstrates an extensive use of innovative and flexible practices in a safe and sound manner to address the credit needs of low- and moderate-income individuals or geographies. Further, the bank is a leader in making community development loans.

#### Geographic Distribution of Loans

FMB displays an excellent geographic distribution of loans in the assessment area. By percentage, FMB's origination of HMDA and small business lending either exceeded or was equivalent to aggregate performance in 2018 and 2017 in low- and moderate-income census tracts. The bank's small farm lending by percentage was below aggregate lenders in moderate-income census tracts in both years and also below in low-income census tracts in 2017. A detailed discussion of HMDA-reportable, small business, and small farm lending in relation to the aggregate lender performance and census demographics is provided below.

During this evaluation, there was no conspicuous census tract lending gaps within the assessment area. In 2018, within the assessment area's 2,167 census tracts, the bank originated HMDA and CRA loans in 1,429 of the census tracts, or 65.9 percent. Similarly, in 2017 the bank originated such loans in 1,399 census tracts, or 64.6 percent. Lending penetration in low- and moderate-income census tracts was virtually identical in both years at 51.4 percent. Compared to the previous evaluation, FMB's performance reflected expanded geographic lending within the assessment area. Specifically, in the prior evaluation, the bank had HMDA and CRA lending in 57.2 percent of all census tracts and 40.8 percent in low- and moderate-income census tracts.

HMDA-Reportable Lending

*Home Purchase Loans*

In 2018, FMB made 3.7 percent of its home purchase loans in low-income census tracts which was slightly above the 3.3 percent by aggregate lenders performance. The bank's performance was below the 4.4 percent of owner occupied housing in these census tracts. FMB made 16.3 percent of its home purchase loans in moderate-income census tracts, which was above aggregate lenders 14.9 percent; however, it was below the 17.3 percent of of owner occupied housing in these census tracts. The bank made 40.3 percent of its home purchase loans in middle-income census tracts, which was above the 36.5 percent by aggregate lenders and the 35.5 percent of owner occupied housing in these census tracts. FMB made 39.7 percent of its home purchase loans in upper-income census tracts, which was below the 45.1 percent made by aggregate lenders and the 42.6 percent of owner occupied housing in these census tracts.

In 2017, FMB made 2.6 percent of its home purchase loans in low-income census tracts, which was comparable to the 3.1 percent by aggregate lenders. The bank's performance was also below the 4.4 percent of owner occupied housing in these census tracts. FMB made 16.4 percent of its home purchase loans in moderate-income census tracts, which was above aggregate lenders, who made 14.4 percent; however, it was below the 17.3 percent of of owner occupied housing in these census tracts. FMB made 44.6 percent of its home purchase loans in middle-income census tracts, which was above the 36.5 percent by aggregate lenders and the 35.5 percent of owner occupied housing in these census tracts. FMB made 36.4 percent of its home purchase loans in upper-income census tracts, which was below the 45.9 percent made by aggregate lenders in upper-income tracts and the 42.6 percent of owner occupied housing in these census tracts.

*Refinance Loans*

In 2018, FMB made 4.1 percent of its refinance loans in low-income census tracts, which was above the 3.1 perceny by aggregate lenders and comparable to the 4.4 percent of owner occupied housing in these census tracts. FMB made 14.4 percent of its refinance loans in moderate-income census tracts, which was above the 13.4 percenty by aggregate lenders; however, the bank's performance was below the 17.3 percent of of owner occupied housing in these census tracts. The bank made 35.3 percent of its refinance loans in middle-income census tracts, which was comparable to the 34.0 percent by aggregate lenders and to the 35.5 percent of owner occupied housing in these census tracts. FMB made 46.2 percent of its refinance loans in upper-income census tracts. The bank's performance was below the 49.4 percent made by aggregate lenders in upper-income tracts; however, it was above the 42.6 percent of owner occupied housing in these census tracts.

In 2017, FMB made 3.5 percent of its refinance loans in low-income census tracts, which was above the 2.8 percent by aggregate lenders. The bank's performance was below the 4.4 percent of owner occupied housing in these census tracts. FMB made 14.9 percent of its refinance loans in moderate-income census tracts which was above the 13.5 percent by aggregate lenders; however, it was below the 17.3 percent of of owner occupied housing in these census tracts. The bank made 40.0 percent of its refinance loans in middle-income census tracts which was above the 34.2 percent by aggregate lenders and the 35.5 percent of owner occupied housing in these census tracts. FMB made 41.5 percent of its refinance loans in upper-income census tracts. The bank's performance was below the 49.3 percent of refinance loans made by aggregate lenders in upper-income tracts and was the 42.6 percent of owner occupied housing in these census tracts.

*Home Improvement Loans*

In 2018, FMB made 2.4 percent of its home improvement loans in low-income census tracts, which was comparable to the 2.6 percent by aggregate lenders; however, it was below the 4.4 percent of owner occupied housing in these census tracts. FMB originated 10.8 percent of its home improvement loans in moderate-income census tracts, which was below aggregate lenders who made 11.5 percent and the 17.3 percent of of owner occupied housing in these census tracts. The bank made 40.4 percent of its home improvement loans in middle-income census tracts, which was above the 31.4 percent by the aggregate of lenders and the 35.5 percent of owner occupied housing in these census tracts. FMB originated 46.4 percent of its home improvement loans in upper-income census tracts. The bank's performance was below the 54.4 percent of home improvement loans made by aggregate lenders in these census tracts; however, it was above the 42.6 percent of owner occupied housing in these census tracts.

In 2017, FMB made 4.0 percent of its home improvement loans in low-income census tracts, which was comparable to the 4.3 percent by aggregate lenders and the 4.4 percent of owner occupied housing in these census tracts. FMB made 17.2 percent of its home improvement loans in moderate-income census tracts, which was above the 15.0 percent by aggregate lenders, but was comparable to the 17.3 percent of of owner occupied housing in these census tracts. The bank made 40.1 percent of its home improvement loans in middle-income census tracts, which was above the 35.4 percent by the aggregate of lenders and the 35.5 percent of owner occupied housing in these census tracts. FMB made 38.7 percent of its home improvement loans in upper-income census tracts. The bank's performance was below the 45.2 percent of home improvement loans originated by aggregate lenders and the 42.6 percent of owner occupied housing in these census tracts.

*Multi-family Loans*

In 2018, FMB originated 21.2 percent of its multi-family loans in low-income census tracts, which was above the 18.4 percent by aggregate lenders and the 12.2 percent of multi-family units in these census tracts. FMB made 25.0 percent of its multi-family loans in moderate-income census tracts, which was below the 32.4 percent by aggregate lenders; however, it was above the 23.2 percent of multi-family units in these census tracts. The bank made 26.9 percent of its multi-family loans in middle-income census tracts, which was above the 25.4 percent by the aggregate of lenders; however, it was below the 28.4 percent of multi-family units in these census tracts. FMB originated 26.9 percent of its multi-family loans in upper-income census tracts. The bank's performance was above the 23.3 percent of multi-family loans originated by aggregate lenders; however, it was below the 35.3 percent of multi-family units in these census tracts.

In 2017, FMB originated 18.4 percent of its multi-family loans in low-income census tracts, which was above the 17.4 percent by aggregate lenders and the 12.2 percent of multi-family units in these census tracts. FMB originated 35.1 percent of its multi-family loans in moderate-income census tracts, which was above the 32.4 percent by aggregate lenders and the 23.2 percent of of multi-family units in these census tracts. The bank made 36.0 percent of its multi-family loans in middle-income census tracts, which was above the 25.4 percent made by aggregate lenders and the 28.4 percent of multi-family units in these census tracts. FMB made 9.6 percent of its multi-family loans in upper-income census tracts. The bank's performance was below the 24.4 percent of multi-family loans made by aggregate lenders and the 35.3 percent of multi-family units in these census tracts.

As previously mentioned, the methodology of reporting HMDA data changed between the two years as institutions required to submit such data were subject to revised collection criteria. Therefore, a year-to-year comparison of 2017 to 2018 is not feasible for HMDA-reportable loans.

| Geographic Distribution of HMDA Reportable Loans<br>Assessment Group: 2018 Chicago-Naperville-Elgin, IL-IN-WI MSA 16980 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Product Type | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Owner Occupied |
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % of Units |
| Home Purchase | Low | 43 | 3.7 | 3.3 | 7,182 | 2.6 | 2.5 | 4.4 |
| | Moderate | 192 | 16.3 | 14.9 | 26,792 | 9.7 | 11.0 | 17.3 |
| | Middle | 474 | 40.3 | 36.5 | 81,868 | 29.8 | 29.2 | 35.5 |
| | Upper | 467 | 39.7 | 45.1 | 159,203 | 57.9 | 57.1 | 42.6 |
| | Unknown | 0 | 0.0 | 0.1 | 0 | 0.0 | 0.2 | 0.1 |
| | Total | **1,176** | **100.0** | **100.0** | **275,045** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 56 | 4.1 | 3.1 | 5,762 | 2.3 | 2.2 | 4.4 |
| | Moderate | 199 | 14.4 | 13.4 | 20,581 | 8.2 | 9.8 | 17.3 |
| | Middle | 486 | 35.3 | 34.0 | 59,866 | 23.8 | 26.4 | 35.5 |
| | Upper | 637 | 46.2 | 49.4 | 164,848 | 65.7 | 61.5 | 42.6 |
| | Unknown | 0 | 0.0 | 0.1 | 0 | 0.0 | 0.1 | 0.1 |
| | Total | **1,378** | **100.0** | **100.0** | **251,057** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 10 | 2.4 | 2.6 | 459 | 1.7 | 2.5 | 4.4 |
| | Moderate | 45 | 10.8 | 11.5 | 2,456 | 8.9 | 9.5 | 17.3 |
| | Middle | 169 | 40.4 | 31.4 | 10,590 | 38.4 | 26.0 | 35.5 |
| | Upper | 194 | 46.4 | 54.4 | 14,088 | 51.1 | 62.0 | 42.6 |
| | Unknown | 0 | 0.0 | 0.1 | 0 | 0.0 | 0.1 | 0.1 |
| | Total | **418** | **100.0** | **100.0** | **27,593** | **100.0** | **100.0** | **100.0** |
| Multi-Family | | | | | | | | **Multi-Family** |
| | Low | 33 | 21.2 | 18.4 | 24,638 | 12.4 | 9.6 | 12.2 |
| | Moderate | 39 | 25.0 | 32.4 | 26,887 | 13.5 | 17.4 | 23.2 |
| | Middle | 42 | 26.9 | 25.4 | 28,236 | 14.2 | 26.1 | 28.4 |
| | Upper | 42 | 26.9 | 23.3 | 119,158 | 59.9 | 46.2 | 35.3 |
| | Unknown | 0 | 0.0 | 0.5 | 0 | 0.0 | 0.7 | 1.0 |
| | Total | **156** | **100.0** | **100.0** | **198,919** | **100.0** | **100.0** | **100.0** |
| Other Purpose LOC | Low | 21 | 2.9 | 1.8 | 1,241 | 2.1 | 1.1 | 4.4 |
| | Moderate | 86 | 11.7 | 8.8 | 5,413 | 9.4 | 6.0 | 17.3 |
| | Middle | 296 | 40.3 | 31.7 | 19,273 | 33.3 | 24.4 | 35.5 |
| | Upper | 332 | 45.2 | 57.6 | 31,892 | 55.2 | 68.3 | 42.6 |
| | Unknown | 0 | 0.0 | 0.1 | 0 | 0.0 | 0.2 | 0.1 |
| | Total | **735** | **100.0** | **100.0** | **57,819** | **100.0** | **100.0** | **100.0** |
| Other Purpose Closed/Exempt | Low | 4 | 2.5 | 3.7 | 181 | 1.1 | 2.4 | 4.4 |
| | Moderate | 31 | 19.3 | 15.0 | 1,573 | 9.4 | 8.6 | 17.3 |
| | Middle | 64 | 39.8 | 34.4 | 3,954 | 23.7 | 20.2 | 35.5 |
| | Upper | 62 | 38.5 | 46.8 | 10,988 | 65.8 | 68.8 | 42.6 |
| | Unknown | 0 | 0.0 | 0.1 | 0 | 0.0 | 0.1 | 0.1 |
| | Total | **161** | **100.0** | **100.0** | **16,696** | **100.0** | **100.0** | **100.0** |
| Loan Purpose Not Applicable | Low | 0 | 0.0 | 5.7 | 0 | 0.0 | 4.2 | 4.4 |
| | Moderate | 2 | 3.9 | 23.0 | 276 | 5.7 | 16.2 | 17.3 |
| | Middle | 6 | 11.8 | 38.8 | 592 | 12.2 | 33.0 | 35.5 |
| | Upper | 43 | 84.3 | 32.5 | 3,988 | 82.1 | 46.5 | 42.6 |
| | Unknown | 0 | 0.0 | 0.1 | 0 | 0.0 | 0.1 | 0.1 |
| | Total | **51** | **100.0** | **100.0** | **4,856** | **100.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 167 | 4.1 | 3.4 | 39,463 | 4.7 | 3.1 | 4.4 |
| | Moderate | 594 | 14.6 | 14.6 | 83,978 | 10.1 | 11.3 | 17.3 |
| | Middle | 1,537 | 37.7 | 35.4 | 204,379 | 24.6 | 28.2 | 35.5 |
| | Upper | 1,777 | 43.6 | 46.5 | 504,165 | 60.6 | 57.3 | 42.6 |
| | Unknown | 0 | 0.0 | 0.1 | 0 | 0.0 | 0.2 | 0.1 |
| | Total | **4,075** | **100.0** | **100.0** | **831,985** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2016 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

Small Business Loans

In 2018, FMB originated 6.4 percent of small business loans in low-income census tracts, which exceeded the 3.8 percent by aggregate lenders and the 4.9 percent of businesses in these census tracts. FMB originated 17.4 percent of small business loans in moderate-income census tracts, which exceeded the 15.7 percent by aggregate lenders and the 15.3 percent of businesses in these census tracts. The bank made 38.9 percent of small business loans in middle-income census tracts, which exceeded the 31.5 percent by lenders and the 31.2 percent of businesses in these census tracts. FMB made 37.1 percent of small business loans in upper-income census tracts, which was below the 48.1 percent by aggregate lenders and the 48.2 percent of businesses in these census tracts.

In 2017, FMB originated 6.0 percent of small business loans in low-income census tracts, which exceeded the 3.9 percent by aggregate lenders and the 4.8 percent of businesses in these census tracts. FMB originated 19.2 percent of small business loans in moderate-income census tracts, which exceeded the 15.7 percent by aggregate lenders and the 15.0 percent of businesses in these census tracts. The bank made 39.5 percent of small business loans in middle-income census tracts, which exceeded the 32.2 percent by lenders and the 31.4 percent of businesses in these census tracts. FMB made 35.0 percent of small business loans in upper-income census tracts, which was below the 47.3 percent by aggregate lenders and the 48.4 percent of businesses in these census tracts.

**Geographic Distribution of Small Business Loans**
**Assessment Area: 2018 Chicago-Naperville-Elgin, IL-IN-WI MSA 16980**

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Total Businesses |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Business | Low | 133 | 6.4 | 3.8 | 42,051 | 6.5 | 4.2 | 4.9 |
| | Moderate | 363 | 17.4 | 15.7 | 113,935 | 17.5 | 14.6 | 15.3 |
| | Middle | 811 | 38.9 | 31.5 | 248,419 | 38.2 | 33.2 | 31.2 |
| | Upper | 774 | 37.1 | 48.1 | 244,609 | 37.6 | 47.5 | 48.2 |
| | Unknown | 4 | 0.2 | 0.3 | 1,440 | 0.2 | 0.3 | 0.5 |
| | Tr Unknown | | | 0.6 | | | 0.2 | |
| | Total | **2,085** | **100.0** | **100.0** | **650,454** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

Small Farm Loans

In 2018, the bank originated 0.6 percent of its small farm loans in low-income census tracts, which was equivalent to aggregate lenders, but below the 1.7 percent of farms in these census tracts. The bank made 1.8 percent of its small farm loans in moderate-income census tracts, which was below the 4.7 percent by aggregate lenders and 6.8 percent of farms in these census tracts. The bank made 78.3 percent of its small farm loans in middle-income census tracts, which was above the 60.1 percent by aggregate lenders and the 50.0 percent of farms in these census tracts. The bank made 19.3 percent of its small farm loans in upper-income census tracts, which was below the 34.2 percent by aggregate lenders and the 41.4 percent of farms in these census tracts.

In 2017, the bank did not originate any small farm loans in low-income census tracts, which was below the 1.0 percent by aggregate lenders and the 1.3 percent of farms in these census tracts. The bank made 2.2 percent of its small farm loans in moderate-income census tracts, which was below the 4.2 percent by aggregate lenders and 5.8 percent of farms in these census tracts. The bank made 83.2 percent of its small farm loans in middle-income census tracts, which was above the 62.1 percent by aggregate lenders and the 53.7 percent of farms in these census tracts. The bank made 14.5 percent of its small farm loans in upper-income census tracts, which was below the 32.3 percent by aggregate lenders and the 39.0 percent of farms in these census tracts.

**Geographic Distribution of Small Farm Loans**
**Assessment Area: 2018 Chicago-Naperville-Elgin, IL-IN-WI MSA 16980**

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Total Farms |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Farm | Low | 1 | 0.6 | 0.6 | 435 | 1.4 | 0.5 | 1.7 |
| | Moderate | 3 | 1.8 | 4.7 | 620 | 2.0 | 3.4 | 6.8 |
| | Middle | 130 | 78.3 | 60.1 | 24,460 | 78.3 | 69.2 | 50.0 |
| | Upper | 32 | 19.3 | 34.2 | 5,731 | 18.3 | 26.8 | 41.4 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.1 |
| | Tr Unknown | | | 0.5 | | | 0.0 | |
| | Total | **166** | **100.0** | **100.0** | **31,246** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

**Lending to Borrowers of Different Income Levels and Lending to Businesses and Farms of Different Sizes**

FMB demonstrates a good distribution, particularly in its assessment area, of loans among individuals of different income levels and businesses and farms of different sizes, given the product lines offered by the bank. The bank's HMDA lending to low- and moderate-income borrowers exceeded aggregate lenders in both 2017 and 2018. FMB's small business lending was below aggregate lenders and demographics for both years of the evaluation period. Further, the bank's lending to small farms exceeded aggregate lenders; however, performance was below demographics in both 2017 and 2018. A detailed discussion of HMDA-reportable, small business, and small farm lending in relation to aggregate lender performance and census demographics is provided below.

In both 2017 and 2018, the bank and aggregate lenders made the vast majority of its multifamily loans to borrowers of unknown-income. However, demographic information excludes borrowers of unknown-income when aggregating the total number of families within the assessment area. Therefore, no meaningful analysis can be conducted for multifamily loans by borrower income.

<u>HMDA-Reportable Loans</u>

*Home Purchase Loans*

In 2018, the bank made 12.0 percent of its home purchase loans to low-income borrowers, which was above the 7.2 percent by aggregate lenders; however, it was below the 23.3 percent of low-income families in the assessment area. FMB made 25.5 percent of its home purchase loans to moderate-income borrowers, which was above the 19.7 percent by aggregate lenders and the 16.3 percent of moderate-income families in the assessment area. The bank made 20.8 percent of its home purchase loans to middle-income borrowers, which is comparable to the 21.9 percent by aggregate lenders; however, it was above the 18.7 percent of middle-income families in the assessment area. The bank made 32.1 percent of its home purchase loans to upper-income borrowers, which was below the 35.5 percent by aggregate lenders and the 41.7 percent of upper-income families in the assessment area. FMB made 9.5 percent of its home purchase loans to borrowers of unknown-income, which was below the 15.7 percent by aggregate lenders. Demographic information excludes families of unknown-income in aggregating the number of assessment area families.

In 2017, the bank made 14.2 percent of its home purchase loans to low-income borrowers, which was above the 6.2 percent by aggregate lenders; however, it was below the 23.3 percent of low-income families in the assessment area. FMB made 28.0 percent of its home purchase loans to moderate-income borrowers, which was above the 18.3 percent by aggregate lenders and the 16.3 percent of moderate-income families in the assessment area. The bank made 25.5 percent of its home purchase loans to middle-income borrowers, which was above the 21.4 percent by aggregate lenders and the 18.7 percent of middle-income families in the assessment area. The bank made 30.4 percent of its home purchase loans to upper-income borrowers, which was below the 38.3 percent by aggregate lenders and the 41.7 percent of upper-income families in the assessment area. FMB made 1.8 percent of its home purchase loans to borrowers of unknown-income, which was below the 15.7 percent by aggregate lenders. Demographic information excludes families of unknown-income in aggregating the number of assessment area families.

*Refinance Loans*

In 2018, the bank made 10.1 percent of its refinance loans to low-income borrowers, which was above the 7.8 percent by aggregate lenders; however, it was below the 23.3 percent of low-income families in the assessment area. FMB made 16.9 percent of its refinance loans to moderate-income borrowers, which was above the 15.9 percentage by aggregate lenders and above the 16.3 percent of moderate-income families in the assessment area. The bank made 18.6 percent of its refinance loans to middle-income borrowers, which was below the 22.0 percent by aggregate lenders, but comparable to the 18.7 percent of middle-income families in the assessment area. The bank made 44.6 percent of its refinance loans to upper-income borrowers, which was above the 42.4 percent by aggregate lenders and the 41.7 percent of upper-income families in the assessment area. FMB made 9.8 percent of its loans to borrowers of unknown-income, which was below the 11.8 percent by aggregate lenders.

In 2017, the bank made 10.4 percent of its refinance loans to low-income borrowers, which was above the 5.7 percent by the aggregate lenders; however, it was below the 23.3 percent of low-income families in the assessment area. FMB made 16.5 percent of its refinance loans to moderate-income borrowers, which was above the 13.4 percent by aggregate lenders and comparable to the 16.3 percent of moderate-income families in the assessment area. The bank made 22.7 percent of its refinance loans to middle-income borrowers, which was above the 20.3 percent by aggregate lenders and the 18.7 percent of middle-income families in the assessment area. The bank made 41.5 percent of its refinance loans to upper-income borrowers, which was below the 45.0 percent by aggregate lenders and comparable to the 41.7 percent of upper-income families in the assessment area. FMB made 8.8 percent of its loans to borrowers of unknown-income which was below the 15.5 percent by aggregate lenders.

*Home Improvement Loans*

In 2018, the bank made 5.7 percent of its home improvement loans to low-income borrowers, which was comparable to the 6.3 percent by aggregate lenders, but below the 23.3 percent of low-income families in the assessment area. FMB made 13.9 percent of its loans to moderate-income borrowers, which was above the 12.9 percent by aggregate lenders; however, it was below the 16.3 percent of moderate-income families in the assessment area. The bank made 21.3 percent of its home improvement loans to middle-income borrowers, which was comparable to the 21.0 percent by aggregate lenders and above the 18.7 percent of middle-income families in the assessment area. The bank made 58.6 percent of its home improvement loans to upper-income borrowers, which was above the 55.3 percent by aggregate lenders and the 41.7 percent of upper-income families in the assessment area. FMB made 0.5 percent of its home improvement loans to borrowers of unknown-income, which was below the 4.4 percent by aggregate lenders.

In 2017, the bank made 7.8 percent of its home improvement loans to low-income borrowers, which was above the 7.1 percent by aggregate lenders; however, it was below the 23.3 percent of low-income families in the assessment area. FMB made 15.2 percent of its loans to moderate-income borrowers, which was below the 16.0 percent by aggregate lenders and the 16.3 percent of moderate-income families in the assessment area. The bank made 27.8 percent of its home improvement loans to middle-income borrowers, which was above the 23.7 percent by aggregate lenders and the 18.7 percent of middle-income families in the assessment area. FMB made 46.7 percent of its home improvement loans to upper-income borrowers, which was comparable to the 47.9 percent by aggregate lenders; however, was above the 41.7 percent of upper-income families in the assessment area. The bank made 2.5 percent of its home improvement loans to borrowers of unknown-income, which was below the 5.3 percent by aggregate lenders.

As previously mentioned, the methodology of reporting HMDA data changed between the two years as institutions required to submit such data were subject to revised collection criteria. Therefore, a year-to-year comparison of 2017 to 2018 is not feasible for HMDA-reportable loans.

| Borrower Distribution of HMDA Reportable Loans | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Assessment Group: 2018 Chicago-Naperville-Elgin, IL-IN-WI MSA 16980 | | | | | | | | | |
| Product Type | Borrower Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | | Families by Family Income |
| | | Count | | | Dollar | | | | |
| | | Bank | | Agg | Bank | | Agg | | |
| | | # | % | % | $(000s) | $ % | $ % | | % |
| Home Purchase | Low | 141 | 12.0 | 7.2 | 13,414 | 4.9 | 3.5 | | 23.3 |
| | Moderate | 300 | 25.5 | 19.7 | 43,110 | 15.7 | 13.0 | | 16.3 |
| | Middle | 245 | 20.8 | 21.9 | 45,260 | 16.5 | 18.8 | | 18.7 |
| | Upper | 378 | 32.1 | 35.5 | 139,754 | 50.8 | 50.2 | | 41.7 |
| | Unknown | 112 | 9.5 | 15.7 | 33,507 | 12.2 | 14.5 | | 0.0 |
| | Total | **1,176** | **100.0** | **100.0** | **275,045** | **100.0** | **100.0** | | **100.0** |
| Refinance | Low | 139 | 10.1 | 7.8 | 10,011 | 4.0 | 3.9 | | 23.3 |
| | Moderate | 233 | 16.9 | 15.9 | 25,207 | 10.0 | 10.1 | | 16.3 |
| | Middle | 256 | 18.6 | 22.0 | 31,582 | 12.6 | 17.8 | | 18.7 |
| | Upper | 615 | 44.6 | 42.4 | 142,992 | 57.0 | 55.7 | | 41.7 |
| | Unknown | 135 | 9.8 | 11.8 | 41,265 | 16.4 | 12.4 | | 0.0 |
| | Total | **1,378** | **100.0** | **100.0** | **251,057** | **100.0** | **100.0** | | **100.0** |
| Home Improvement | Low | 24 | 5.7 | 6.3 | 813 | 2.9 | 3.6 | | 23.3 |
| | Moderate | 58 | 13.9 | 12.9 | 2,819 | 10.2 | 9.1 | | 16.3 |
| | Middle | 89 | 21.3 | 21.0 | 5,850 | 21.2 | 16.9 | | 18.7 |
| | Upper | 245 | 58.6 | 55.3 | 18,039 | 65.4 | 62.9 | | 41.7 |
| | Unknown | 2 | 0.5 | 4.4 | 72 | 0.3 | 7.5 | | 0.0 |
| | Total | **418** | **100.0** | **100.0** | **27,593** | **100.0** | **100.0** | | **100.0** |
| Multi-Family | Low | 1 | 0.6 | 0.3 | 163 | 0.1 | 0.0 | | 23.3 |
| | Moderate | 2 | 1.3 | 0.3 | 182 | 0.1 | 0.0 | | 16.3 |
| | Middle | 0 | 0.0 | 0.2 | 0 | 0.0 | 0.0 | | 18.7 |
| | Upper | 4 | 2.6 | 1.6 | 1,208 | 0.6 | 0.3 | | 41.7 |
| | Unknown | 149 | 95.5 | 97.7 | 197,366 | 99.2 | 99.7 | | 0.0 |
| | Total | **156** | **100.0** | **100.0** | **198,919** | **100.0** | **100.0** | | **100.0** |
| Other Purpose LOC | Low | 54 | 7.3 | 7.1 | 2,579 | 4.5 | 4.2 | | 23.3 |
| | Moderate | 127 | 17.3 | 14.7 | 6,922 | 12.0 | 9.1 | | 16.3 |
| | Middle | 181 | 24.6 | 21.8 | 11,822 | 20.4 | 16.8 | | 18.7 |
| | Upper | 367 | 49.9 | 54.1 | 36,046 | 62.3 | 67.4 | | 41.7 |
| | Unknown | 6 | 0.8 | 2.3 | 450 | 0.8 | 2.5 | | 0.0 |
| | Total | **735** | **100.0** | **100.0** | **57,819** | **100.0** | **100.0** | | **100.0** |
| Other Purpose Closed/Exempt | Low | 19 | 11.8 | 9.5 | 815 | 4.9 | 4.9 | | 23.3 |
| | Moderate | 30 | 18.6 | 16.6 | 2,369 | 14.2 | 9.1 | | 16.3 |
| | Middle | 38 | 23.6 | 22.3 | 3,143 | 18.8 | 13.1 | | 18.7 |
| | Upper | 73 | 45.3 | 44.8 | 10,298 | 61.7 | 60.8 | | 41.7 |
| | Unknown | 1 | 0.6 | 6.9 | 71 | 0.4 | 12.0 | | 0.0 |
| | Total | **161** | **100.0** | **100.0** | **16,696** | **100.0** | **100.0** | | **100.0** |
| Loan Purpose Not Applicable | Low | 0 | 0.0 | 1.6 | 0 | 0.0 | 1.0 | | 23.3 |
| | Moderate | 0 | 0.0 | 2.4 | 0 | 0.0 | 1.8 | | 16.3 |
| | Middle | 0 | 0.0 | 1.7 | 0 | 0.0 | 1.3 | | 18.7 |
| | Upper | 0 | 0.0 | 1.7 | 0 | 0.0 | 1.6 | | 41.7 |
| | Unknown | 51 | 100.0 | 92.5 | 4,856 | 100.0 | 94.4 | | 0.0 |
| | Total | **51** | **100.0** | **100.0** | **4,856** | **100.0** | **100.0** | | **100.0** |
| HMDA Totals | Low | 378 | 9.3 | 7.1 | 27,795 | 3.3 | 3.3 | | 23.3 |
| | Moderate | 750 | 18.4 | 17.5 | 80,609 | 9.7 | 10.8 | | 16.3 |
| | Middle | 809 | 19.9 | 21.0 | 97,657 | 11.7 | 16.4 | | 18.7 |
| | Upper | 1,682 | 41.3 | 37.6 | 348,337 | 41.9 | 46.6 | | 41.7 |
| | Unknown | 456 | 11.2 | 16.8 | 277,587 | 33.4 | 23.0 | | 0.0 |
| | Total | **4,075** | **100.0** | **100.0** | **831,985** | **100.0** | **100.0** | | **100.0** |

Originations & Purchases
2016 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

Small Business Lending

In 2018, 88.6 percent of businesses in the assessment area reported revenue $1 million or less. The bank made 31.3 percent of its small business loans to businesses reporting annual revenues of $1 million or less, which was below the 42.9 percent by aggregate lenders. Of the bank's loans in this revenue category, 46.7 percent of the bank's loans were made in amounts of $100,000 or less reflecting adequate responsiveness to the credit needs of small businesses. The bank's adequacy of responsiveness is based upon comparison against the performance of aggregate lenders where despite the bank ranking 15th by number in small business loans to small businesses, it ranked 11th among institutions with a branch presence within the assessment area in small business loans to small business.

In 2017, 86.7 percent of businesses in the assessment area reported revenue of $1 million or less. The bank made 30.8 percent of its small business loans to businesses reporting annual revenues of $1 million or less, which was below the 48.1 percent by aggregate lenders. Of the bank's loans in this revenue category, 49.2 percent of the bank's loans were made in amounts of $100,000 or less reflecting adequate responsiveness to credit needs of small businesses. Please refer to the note above regarding the determination of adequacy, where in 2017 the bank ranked 12th in small business loans to small businesses; however it ranked ninth in such loans among institutions with a branch presence in the assessment area.

**Small Business Lending By Revenue & Loan Size**
**Assessment Area: 2018 Chicago-Naperville-Elgin, IL-IN-WI MSA 16980**

| Product Type | | | **Bank & Aggregate Lending Comparison 2018** | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | **Count** | | | **Dollar** | | | **Total Businesses** |
| | | | **Bank** | | **Agg** | **Bank** | | **Agg** | |
| | | | **#** | **%** | **%** | **$ 000s** | **$ %** | **$ %** | **%** |
| Small Business | Revenue | $1 Million or Less | 653 | 31.3 | 42.9 | 133,935 | 20.6 | 27.3 | 88.6 |
| | | Over $1 Million or Unknown | 1,432 | 68.7 | 57.1 | 516,519 | 79.4 | 72.7 | 11.4 |
| | | Total | **2,085** | **100.0** | **100.0** | **650,454** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 607 | 29.1 | 92.3 | 35,134 | 5.4 | 31.0 | |
| | | $100,001 - $250,000 | 526 | 25.2 | 3.7 | 96,478 | 14.8 | 15.5 | |
| | | $250,001 - $1 Million | 952 | 45.7 | 4.0 | 518,842 | 79.8 | 53.5 | |
| | | Total | **2,085** | **100.0** | **100.0** | **650,454** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 305 | 46.7 | | 15,733 | 11.7 | | |
| | | $100,001 - $250,000 | 164 | 25.1 | | 28,534 | 21.3 | | |
| | | $250,001 - $1 Million | 184 | 28.2 | | 89,668 | 66.9 | | |
| | | Total | **653** | **100.0** | | **133,935** | **100.0** | | |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

Small Farm Lending

In 2018, 96.9 percent of farms in the assessment area reported revenue of less than $1 million. The bank made 78.9 percent of its small farm loans to farms reporting annual revenues of $1 million or less, which exceeded the 53.7 percent by aggregate lenders. Of the bank's loans in this revenue category, 36.6 percent of the bank's loans were made in amounts of $100,000 or less. The bank's overall small farm lending reflects good responsiveness to the credit needs of small farms in the assessment area.

In 2017, 96.5 percent of farms in the assessment area reported revenue of less than $1 million. The bank made 77.7 percent of its small farm loans to farms reporting annual revenues of $1 million or less, which exceeded the 51.5 percent by aggregate lenders. Of the bank's loans in this revenue category, 38.1 percent of the bank's loans were made in amounts of $100,000. The bank's overall small farm lending reflects good responsiveness to the credit needs of small farms in the assessment area.

**Small Farm Lending By Revenue & Loan Size**
**Assessment Area: 2018 Chicago-Naperville-Elgin, IL-IN-WI MSA 16980**

| Product Type | | | Bank & Aggregate Lending Comparison 2018 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | |
| | | | Bank | | Agg | Bank | | Agg | Total Farms |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Farm | Revenue | $1 Million or Less | 131 | 78.9 | 53.7 | 22,716 | 72.7 | 68.8 | 96.9 |
| | | Over $1 Million or Unknown | 35 | 21.1 | 46.3 | 8,530 | 27.3 | 31.2 | 3.1 |
| | | **Total** | **166** | **100.0** | **100.0** | **31,246** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 58 | 34.9 | 70.3 | 3,526 | 11.3 | 17.5 | |
| | | $100,001 - $250,000 | 59 | 35.5 | 17.2 | 10,662 | 34.1 | 33.5 | |
| | | $250,001 - $500,000 | 49 | 29.5 | 12.5 | 17,058 | 54.6 | 49.0 | |
| | | **Total** | **166** | **100.0** | **100.0** | **31,246** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 48 | 36.6 | | 2,752 | 12.1 | | |
| | | $100,001 - $250,000 | 49 | 37.4 | | 8,632 | 38.0 | | |
| | | $250,001 - $500,000 | 34 | 26.0 | | 11,332 | 49.9 | | |
| | | **Total** | **131** | **100.0** | | **22,716** | **100.0** | | |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

## COMMUNITY DEVELOPMENT LENDING

FMB is a leader in making community development loans. The bank made 249 loans totaling approximately $351.9 million, which represents a 33.9 percent increase by number and 33.6 percent increase by dollar from the previous evaluation. The bank's community development lending included 54.2 percent by number of its loans related to affordable housing, which community representatives indicated was a major need in the assessment area. Primarily, the loans were to multi-family properties located in low- and moderate-income census tracts whose tenants were paying rents below the fair market rent schedules established by the Department of Housing and Urban Development (HUD). In both 2017 and 2018, FMB ranked second by number among all HMDA-reporters in loans to multi-family properties. Economic Development loans, which helped provide employment to low- and moderate-income individuals, were extended in a Cook County located Enterprise Zone. Financing that encourage revitalization and stabilization was provide in a Tax Increment Financing District (TIF) in Will County and in a moderate-income census tract in Chicago's lower west side. In addition, a substantial loan was made by the bank to an organization that provides multifaceted educational and development services including working with the Illinois Department of Family Services.

The following table presents community development lending in the assessment area during the evaluation period. A substantial percentage of the bank's total community development lending was located in the Chicago MSA.

| Qualified Community Development Loans by Purpose<br>May 2, 2017-September 30, 2019 | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | | |
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of Total $ |
| Chicago MSA #16980 | 135 | 120,378 | 22 | 64,795 | 15 | 41,314 | 77 | 125,441 | 249 | 351,928 | 91.0 |

## INVESTMENT TEST

FMB's performance relative to the Investment Test in the Chicago MSA is rated Outstanding. The bank provides an excellent level of qualified investments, particularly those routinely not provided by private investors, and often in a leadership position. The bank also makes significant use of innovative or complex qualified investments and exhibited excellent responsiveness to credit and community development needs.

The bank made or maintained qualified investments totaling $126.5 million of which $68.8 million was made during the evaluation period. There was an additional $10.9 million of commitments that were not disbursed. The remaining investments occurred prior to the evaluation period, which the bank made or maintained $57.6 million of investments. The combined $137.4 million in investments represents a 46.2 percent increase over the previous evaluation.

The bank also made significant use of innovative and complex investments in the assessment area. FMB made investments in small business funds including one designed to facilitate the establishment of women and minority-owned small business in low- and moderate-income census tracts. Additionally, the bank participated in an investment for a medical facility that primarily serves low-and moderate-income census tracts. The bank also invested in the rehabilitation of a townhome complex in a low-income census tract, as well as contributed funds to assist the consolidation of three community development organizations to ensure a continuity of services in the community.

FMB exhibits excellent responsiveness to assessment area needs as the vast majority of its investments are for affordable housing purposes, a need identified through discussions with community representatives. These included mortgage-backed securities containing loans in geographies where the bank had not extended mortgage financing, as well as investments in localized mortgage lending pools, which is a need indicated by one of the community representatives. The community representative also noted that banks were not as active in participation lending for rehabilitation projects in low- and moderate-income communities. The representative also commented there is a strong willingness of many institutions to participate in affordable rental housing, but are hesitant with purchase financing for individual homebuyers, which is an area the bank displayed responsiveness through a significant increase in purchase originations in 2018.

The table below presents qualified community development investments in the assessment area during the evaluation period.

**Qualified Community Development Investments by Purpose**
May 2, 2017- September 30, 2019

| Chicago MSA #16980 | Prior Period Investments | | Current Period Investments | | Total Investments | | | Unfunded Commitments | |
|---|---|---|---|---|---|---|---|---|---|
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of Total $ | # | $ (000s) |
| Affordable Housing | 56 | 34,664.6 | 71 | 63,554.2 | 127 | 98,218.8 | 77.7 | 0 | 0 |
| Economic Development | 3 | 110.4 | 1 | 54.0 | 4 | 164.4 | 0.1 | 2 | 10,946.0 |
| Revitalization and Stabilization | 0 | 0 | 1 | 600.0 | 1 | 600.0 | 0.5 | 0 | 0 |
| Community Services | 12 | 22,859.7 | 3 | 4,640.0 | 15 | 27,499.7 | 21.7 | 0 | 0 |
| Total | 71 | 57,634.8 | 76 | 68,848.2 | 147 | 126,483.0 | 100.0 | 2 | 10,946.0 |

*Note: Percentages may not add to 100.0 percent due to rounding.*

In addition to qualified investments, the bank made 493 qualified grants and donations totaling $2,224,018, which represents an increase of $198,910 or 9.8 percent from the previous evaluation. Grants and donations also involved in-kind contributions where the bank provided free office space to organizations engaged in providing community services and economic development in communities with significant low- and moderate-income populations. The majority of the donations, 317 totaling $1,311,414, were made to community service organizations.

The table below presents qualified community development donations in the assessment area during the evaluation period.

| **Qualified Community Development Donations by Purpose**<br>May 2, 2017-September 30, 2019 | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of total $ |
| Chicago MSA #16980 | 85 | 451.4 | 82 | 435.6 | 9 | 25.5 | 317 | 1,311.4 | 493 | 2,223.9 | 87.0 |

## SERVICE TEST

FMB's performance relative to the Service Test in the Chicago MSA is Outstanding. The bank's delivery systems are readily accessible to geographies and individuals of different income levels in the assessment area. The bank's record of opening and closing branches has improved the accessibility of its delivery systems, particularly in low- or moderate-income geographies or to low- or moderate-income individuals. Services are tailored to the convenience and needs of the assessment area, particularly low- or moderate-income geographies or low- or moderate-income individuals. Further, the bank provides a relatively high level of community development services.

### Retail Services

Delivery systems are readily accessible to geographies and individuals of different income levels in the assessment area. The bank maintains its main office and 102 branches across the assessment area. Of these, 29, or 28.1 percent, are located in low- and moderate-income census tracts including the main office. In addition, the bank has one loan production office in the Chicago MD. Each of the MDs in the MSA have at least one branch in a low- or moderate-income census tract and all, with the exception of Lake County, IN, have branches in both low- and moderate-income census tracts. All the branches are full-service except for one location in the Chicago MD.

The presence of 136 ATMs, 30 of which are cash-only, also contribute to the bank's delivery systems accessibility to geographies and individuals of different income levels in the assessment area. FMB also has an agreement with Allpoint that provides no fee transactions at these ATMS, which are accessible at local CVS Pharmacy, Target, and Walgreens retail locations. The 136 ATMs represents a net increase of 11 from the previous evaluation.

The bank has made available other accessible banking options such as internet and mobile banking as well as having its employees provide services outside the branch facility such as On the Job Banking and Offsite Banking. FMB partners with 20 nursing and retirement homes through its Offsite Banking Program that are located in the Chicago, Elgin, and Lake County, IN.

FMB's record of opening and closing branches has improved the accessibility of its delivery systems, particularly in low- or moderate-income geographies or to low- or moderate-income individuals. The bank has added a net total of 13 branch locations within the MSA since the previous evaluation, eight of which are in moderate-income census tracts.

The bank's services are tailored to the convenience and needs of its assessment area, particularly low- or moderate-income geographies or low- and moderate-income individuals. Exclusive to this assessment area, FMB offers a variety of flexible deposit and lending products, including second chance deposit accounts, all of which display particular responsiveness to this assessment area's needs as described in the introductory section of this evaluation. The availability of online services and offsite banking options address the needs of those who may not have easy access to visiting a branch location. For those who utilize branch locations, hours are reasonable, generally 9:00 am to 5:00 pm with extended hours on Fridays and hours on Saturdays. Most branches also maintain drive through services beyond lobby hours. Where needed, the bank provides bilingual staff to respond to customer needs in the community.

**Community Development Services**

FMB provides a relatively high level of community development services. During the evaluation period, the bank provided 6,388 hours of financial related services to local organizations. This represented a decrease of 18.0 percent in hours from the previous evaluation period. Services involved board and committee membership on non-profit organizations, financial education seminars, assistance in the preparation of individual housing grant requests and assistance in the preparation of individual tax returns for low-and moderate-income borrowers. The extent of the bank's involvement reflects responsiveness to the variety of needs in the assessment area with FMB being specifically named by one community contact for its degree of involvement.

The following table presents the community development services provided during the evaluation period.

| Qualified Community Development Services by Purpose<br>May 2, 2017-September 30, 2019 | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
| | # | hrs | # | hrs | # | hrs | # | hrs | # | hrs | % of total hours |
| Chicago MSA #16980 | 59 | 469 | 55 | 832 | 15 | 288 | 337 | 4,799 | 466 | 6,388 | 84.2 |

## DAVENPORT-MOLINE-ROCK ISLAND, IL-IA MSA #19340

**CRA RATING FOR DAVENPORT-MOLINE-ROCK ISLAND: Satisfactory**
**The Lending Test is rated: High Satisfactory**
**The Investment Test is rated: Outstanding**
**The Service Test is rated: High Satisfactory**

FMB's performance in the Davenport-Moline-Rock Island, IL-IA MSA #19340 (Davenport MSA) is Satisfactory. The bank's performance on the Lending Test is High Satisfactory. Lending activity reflects good responsiveness to assessment area credit needs, taking into account the number and amount of home mortgage, small business, and small farm loans in the assessment area. The bank displays excellent geographic distribution of loans in the assessment area. FMB displays a good distribution, particularly in its assessment area, of loans among individuals of different income levels and businesses and farms of different sizes, given the product lines offered by the bank. The bank exhibits a good record of serving the credit needs of highly economically disadvantaged areas within the assessment area, as well as low-income individuals, consistent with safe and sound operations. The bank demonstrates use of innovative and flexible practices in a safe and sound manner to address the credit needs of low- and moderate-income individuals or geographies. Further, the bank has made an adequate level of community development loans.

Investment Test performance rating is Outstanding. The bank provides an excellent level of qualified community development investments, particularly those that are not routinely provided by private investors, occasionally in a leadership position. The bank also provides occasional use of innovative or complex qualified investments, as well as exhibits excellent responsiveness to credit and community development needs.

Service Test performance rating is High Satisfactory. Delivery systems are accessible to geographies and individuals of different income levels in the assessment area. To the extent changes have been made, the bank's record of opening and closing of branches has not adversely affected the accessibility of its delivery systems, particularly in low- or moderate-income geographies, or low- and moderate-income individuals. Services do not vary in a way that inconveniences the assessment area, particularly low- and moderate-income geographies and low- and moderate-income individuals. Further, the bank provides a relatively high level of community development services.

### SCOPE OF EXAMINATION

FMB's operations in the Davenport MSA received a full scope review.
The scope for this assessment area is consistent with the scope of examination presented in the overall section of this evaluation. Please see the detailed description of the scope contained in the introduction section.

## DESCRIPTION OF INSTITUTION'S OPERATIONS IN DAVENPORT, IL-IA MSA #19340

FMB delineates a portion of the Davenport MSA as its assessment area including Rock Island County, IL and Scott County, IA, while excluding Henry and Mercer Counties, which are located in the State of Illinois. The assessment area is unchanged from the previous evaluation.

The median family income levels (MFI) for census tracts are calculated using the income data from the United States Census Bureau's American Community Survey and geographic definitions from the Office of Management and Budget (OMB) and are updated approximately every five years. The income data used to calculate geographic income designations changed between 2016 and 2017. Accordingly, community development activity that took place in calendar years up to and including 2016, which was the basis for the bank's previous evaluation, are evaluated based on ACS income level definitions from the five-year survey data set 2006-2010. Community development activity performed in 2017 and beyond are evaluated based on ACS income level definitions from the five-year survey data set 2011-2015.

As the following table indicates, the assessment area experienced a net decrease of four low-income census tracts and an increase of seven moderate-income census tracts, or 4.6 percent decrease and 8.1 percent increase, respectively, of all census tracts in the MSA.

**Census Tract Designation Changes**
**American Community Survey Data (ACS)**

| Tract Income Designation | 2016 Designations (#) | 2017 Designations (#) | Net Change (#) |
|---|---|---|---|
| **Low** | 8 | 4 | (4) |
| **Moderate** | 19 | 26 | 7 |
| **Middle** | 42 | 43 | 1 |
| **Upper** | 18 | 14 | (4) |
| **Unknown** | 0 | 0 | 0 |
| **Total** | 87 | 87 | 0 |

*Source: U. S. Census Bureau: Decennial Census: American Community Survey Data: 2006-2010*
*U.S. Census Bureau: Decennial Census: America Community Survey Data: 2011-2015*

The bank operates four branches within the assessment area, one in a moderate-income census tract and the remaining three branches in middle-income census tracts. Each of the branches contains a full service ATM. Two branches with full service ATMs were closed during the evaluation period; both facilities were located in middle-income census tracts.

The following table is a summary of the bank's branch locations in the Davenport MSA.

| First Midwest Bank Branch Locations<br>By Census Tract Income Level<br>(December 31, 2018) | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Assessment Area | Low Income | | Moderate Income | | Low- and Moderate-Income Total | | Middle Income | | Upper Income | | Total | |
| | # | % | # | % | # | % | # | % | # | % | # | % of Total |
| Davenport MSA #19340 | 0 | 0 | 1 | 25.0 | 1 | 25.0 | 3 | 75.0 | 0 | 0 | 4 | 3.5 |

According to the June 30, 2018 FDIC Deposit Market Share Report, FMB is ranked 7th of 35 FDIC-insured institutions in the Davenport MSA, holding 4.3 percent of the deposit market share. The top-ranked institution is Quad City Bank and Trust Company, holding 15.6 percent of the deposit market share. In 2018, FMB ranked 29th of 257 HMDA-reporters. In comparison to the FDIC Deposit Market Share Report rankings, of the 35 FDIC-insured institutions that hold market share within the assessment area, FMB ranked 11th in HMDA-reportable loan originations and purchases. In 2018, FMB ranked 10th of 75 CRA-reporters, and seventh among FDIC-insured institutions that have a physical presence in the MSA. In 2018, by number the bank ranked fourth overall in loans to small farms.

The following table reflects certain statistical data related to the demographics of the assessment area.

| Assessment Area: 2018 Davenport-Moline-Rock Island, IA-IL MSA 19340 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Income Categories | Tract Distribution | | Families by Tract Income | | Families < Poverty Level as % of Families by Tract | | Families by Family Income | |
| | # | % | # | % | # | % | # | % |
| Low-income | 4 | 4.6 | 1,566 | 2.0 | 551 | 35.2 | 16,098 | 20.1 |
| Moderate-income | 26 | 29.9 | 15,617 | 19.5 | 2,679 | 17.2 | 14,333 | 17.9 |
| Middle-income | 43 | 49.4 | 45,864 | 57.3 | 4,020 | 8.8 | 17,006 | 21.3 |
| Upper-income | 14 | 16.1 | 16,973 | 21.2 | 540 | 3.2 | 32,583 | 40.7 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **87** | **100.0** | **80,020** | **100.0** | **7,790** | **9.7** | **80,020** | **100.0** |
| | Housing Units by Tract | Housing Types by Tract | | | | | | |
| | | Owner-Occupied | | | Rental | | Vacant | |
| | | # | % | % | # | % | # | % |
| Low-income | 4,530 | 735 | 0.8 | 16.2 | 2,846 | 62.8 | 949 | 20.9 |
| Moderate-income | 31,422 | 16,147 | 18.3 | 51.4 | 11,724 | 37.3 | 3,551 | 11.3 |
| Middle-income | 75,888 | 51,199 | 58.1 | 67.5 | 20,051 | 26.4 | 4,638 | 6.1 |
| Upper-income | 26,751 | 19,976 | 22.7 | 74.7 | 5,422 | 20.3 | 1,353 | 5.1 |
| Unknown-income | 0 | 0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **138,591** | **88,057** | **100.0** | **63.5** | **40,043** | **28.9** | **10,491** | **7.6** |
| | Total Businesses Tract | | Businesses by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 794 | 6.4 | 660 | 6.0 | 126 | 10.3 | 8 | 5.4 |
| Moderate-income | 2,512 | 20.3 | 2,209 | 20.1 | 278 | 22.8 | 25 | 16.8 |
| Middle-income | 5,935 | 48.0 | 5,244 | 47.7 | 615 | 50.4 | 76 | 51.0 |
| Upper-income | 3,125 | 25.3 | 2,883 | 26.2 | 202 | 16.5 | 40 | 26.8 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **12,366** | **100.0** | **10,996** | **100.0** | **1,221** | **100.0** | **149** | **100.0** |
| | Percentage of Total Businesses: | | | **88.9** | | **9.9** | | **1.2** |
| | Total Farms by Tract | | Farms by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 2 | 0.5 | 2 | 0.5 | 0 | 0.0 | 0 | 0.0 |
| Moderate-income | 7 | 1.7 | 7 | 1.7 | 0 | 0.0 | 0 | 0.0 |
| Middle-income | 265 | 64.8 | 263 | 65.3 | 2 | 33.3 | 0 | 0.0 |
| Upper-income | 135 | 33.0 | 131 | 32.5 | 4 | 66.7 | 0 | 0.0 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **409** | **100.0** | **403** | **100.0** | **6** | **100.0** | **0** | **0.0** |
| | Percentage of Total Farms: | | | **98.5** | | **1.5** | | **0.0** |

2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

## Population Characteristics

The population in the Scott County, Iowa portion of the assessment area grew 2.9 percent in the five year period between 2010 and 2015. This outpaced the growth rate of the MSA and the State of Iowa. Scott County increased its portion of the MSA population from 43.5 percent in 2010 to 44.3 percent in 2015. The net increase of 4,770 residents in Scott County exceeded the 3,455 rise in the MSA. The population in the Rock Island County, Illinois portion of the assessment area remained relatively stable, decreasing by 0.3 percent in the five year period between 2010 and 2015. This was below the growth rate of the MSA and the State of Illinois. Community representatives indicated that the contrast in population changes in the two counties is attributable to a variety of reasons. Specifically, Scott County has a more favorable economic climate, while Rock Island County has lost manufacturing jobs and has an aging population.

| Population Change | | | |
|---|---|---|---|
| **Area** | **2010 Population** | **2011-2015 Population** | **Percentage Change** |
| Rock Island County, IL | 147,546 | 147,161 | -0.3 |
| Scott County, IA | 165,224 | 169,994 | 2.9 |
| Davenport-Moline-Rock Island, IA-IL MSA #19340 | 379,690 | 383,145 | 0.9 |
| State of Illinois | 12,830,632 | 12,873,761 | 0.3 |
| State of Iowa | 3,046,355 | 3,093,526 | 1.5 |
| *Source: 2010-U.S. Census Bureau; Decennial Census<br>2011-2015- U.S. Census Bureau: American Community Survey* | | | |

## Income Characteristics

Between 2010 and 2015, the median family income (MFI) increased in the Scott County portion of the assessment area, which exceeded that of the State of Iowa. Specifically, Scott County's MFI increased by 11.9 percent, which significantly exceeded the State of Iowa's 9.2 percent MFI increase, as well as the 7.4 percent increase in the Consumer Price Inflation Index (CPI) for the same time period. With respect to the Rock Island County portion of the assessment area, MFI increased by 5.0 percent between 2010 and 2015. This rate of increase was comparable to the State of Illinois of 4.9 percent, but below the 7.4 percent rate of increase in CPI.

Community representatives indicated that Scott County is experiencing an economy where there are more job openings than available workers to fill the positions. The building of a new Kraft plant and the opening of a Costco has added more jobs to Scott County. The surplus of job openings compared to available workers is a factor in the increased wage level in Scott County to $15 per hour, which is twice the Iowa minimum wage of $7.50. In contrast, Rock Island County has fewer employment opportunities, primarily as a result of slower growth and a burdensome regulatory environment.

| Median Family Income Change | | | |
|---|---|---|---|
| **Area** | **2006-2010 Median Family Income (In 2010 Dollars)** | **2011-2015 Median Family Income (In 2015 Dollars)** | **Percentage Change** |
| Rock Island County, IL | 58,962 | 61,895 | 5.0 |
| Scott County, IA | 64,513 | 72,195 | 11.9 |
| Davenport MSA #19340 | 61,723 | 66,600 | 7.9 |
| State of Illinois | 68,236 | 71,546 | 4.9 |
| State of Iowa | 61,804 | 67,466 | 9.2 |
| *Source: 2006- 2010 U.S. Census Bureau: American Community Survey<br>2011-2015: U.S Census Bureau: American Community Survey* | | | |

**Housing Characteristics**

The Davenport MSA contains 138,591 housing units, of which 3.3 percent are located in low-income census tracts and 22.7 percent in moderate-income census tracts. The majority of housing units are located in middle-income census tracts at 54.8 percent. Of the owner-occupied housing units in the assessment area, only 0.8 percent and 18.3 percent are located in low- and moderate-income census tracts, respectively. At 7.6 percent, the assessment area experiences a moderate degree of vacant properties in low-income census tracts.

With an increase of 10.1 percent, Scott County housing values have risen at a higher percentage than Rock Island County, which has displayed only a modest increase of 1.9 percent from 2006-2010 to 2011-2015. Additionally, Scott County's median housing value increase exceeded the State of Iowa, which had an increase of 8.4 percent. Conversely, Rock Island County's median housing value increase was significantly above that of the State of Illinois decrease of 14.2 percent, which was primarily due to steep declines in housing values in other areas of the state.

Median gross rent has also trended upward throughout the assessment area. From 2006-2010 to 2011-2015, median gross rents have increased in all geographies, with both Scott County and Rock Island County experiencing an increase of 13.4 percent and 12.4 percent, respectively. Both the State of Illinois and the State of Iowa have experienced increases in rents at 8.8 percent and 13.0 percent, respectively.

The following table presents the median housing value and gross median rent throughout the assessment area from 2006-2010 to 2011-2015.

| Housing Costs Change | | | | | | |
|---|---|---|---|---|---|---|
| **Area** | **2006-2010 Median Housing Value** | **2011-2015 Median Housing Value** | **Percent Change** | **2006-2010 Median Gross Rent** | **2011-2015 Median Gross Rent** | **Percent Change** |
| Rock Island County, IL | 111,700 | 113,800 | 1.9 | 598 | 678 | 13.4 |
| Scott County, IA | 134,600 | 148,200 | 10.1 | 636 | 715 | 12.4 |
| Davenport MSA #19340 | 120,396 | 125,746 | 4.4 | 617 | 686 | 11.2 |
| State of Illinois | 202,500 | 173,800 | -14.2 | 834 | 907 | 8.8 |
| State of Iowa | 119,200 | 129,200 | 8.4 | 617 | 697 | 13.0 |
| *Source: 2006-2010-U.S. Census Bureau: American Community Survey<br>2011- 2015-U.S. Census Bureau: American Community Survey* | | | | | | |

Affordability ratios, defined further in the Glossary of this evaluation are helpful in comparing costs for different areas. An area with higher ratio generally has more affordable housing than an area with a lower ratio. Scott County has a lower affordability ratio than the State of Iowa, indicating a higher cost of housing compared to that of the state. Alternatively, Rock Island County has a higher ratio than the State of Illinois indicating that housing in the county is more affordable in general than that of the state.

| Housing Affordability Ratio | | | | |
|---|---|---|---|---|
| **Area** | **2006-2010 Affordability Ratio** | **2011-2015 Affordability Ratio** | **2006-2010 Percent of Occupied Housing that is Owner Occupied** | **2011-2015 Percent of Occupied Housing that is Owner Occupied** |
| Rock Island County, IL | 0.41 | 0.43 | 71.5 | 69.5 |
| Scott County, IA | 0.37 | 0.37 | 70.4 | 68.1 |
| Davenport MSA #19340 | 0.40 | 0.42 | 72.1 | 70.4 |
| State of Illinois | 0.28 | 0.33 | 69.2 | 66.4 |
| State of Iowa | 0.41 | 0.41 | 73.3 | 71.5 |
| *Source: 2006-2010 U.S Census Bureau: American Community Survey<br>2011-2015 U.S. Census Bureau: American Community Survey* | | | | |

According to community representatives, Rock Island County's increase in median gross rents can be attributed to high residential property taxes in the area. This in turn has resulted in the reluctance of the population to purchase residential property, creating a high number of vacant properties and greater demand for rental units. With respect to Scott County, community representatives indicate a substantial demand for low- and moderate-income rental units. However, local developers have few municipal incentives to create affordable housing, which in turn limits the availability, and ultimately price, of rental units in the area.

## Labor and Employment Characteristics

Unemployment rates in the assessment area have declined since 2013, remaining consistent in most areas from 2015 to 2016. Scott County's unemployment rate of 4.6 percent is lower than Rock Island County, at 6.3 percent. Scott County's unemployment rate is above that of the State of Iowa, at 3.7 percent. Similarly, Rock Island County was above the State of Illinois, which had a 5.9 percent unemployment rate. Community representatives indicated Scott County was displaying overall stronger employment primarily due to a more hospitable business climate, which has contributed to more rapid development from large manufacturers, the health care industry, food processors, and the expansion of financial institutions.

| Recent Unemployment Rates | | | | |
|---|---|---|---|---|
| **Area** | **2013** | **2014** | **2015** | **2016** |
| Rock Island County, IL | 7.9 | 7.1 | 6.3 | 6.3 |
| Scott County, IA | 5.9 | 5.4 | 4.8 | 4.6 |
| Davenport MSA #19340 | 7.0 | 6.3 | 5.6 | 5.5 |
| State of Illinois | 9.2 | 7.1 | 5.9 | 5.9 |
| State of Iowa | 4.6 | 4.4 | 3.8 | 3.7 |
| *Source: U.S. Bureau of Labor Statistics* | | | | |

## Major Employers

As of 2017, the Gross Domestic Product (GDP) for the Davenport MSA was $20.0 billion ranking 125th among the 383 MSAs in the United States. GDP within this MSA grew at rate of 4.5 percent from 2015-2017, which was below the 7.3 percent of the aggregate of MSAs within the United States during the same time period. The major industries within the assessment area are primarily manufacturing, medical, and agriculture.

The following table reflects the assessment area's largest employers.

| Largest Employers in the Assessment Area | | | |
|---|---|---|---|
| **Company Name** | **County** | **Number Employed** | **Industry** |
| John Deere Harvester Works | Rock Island | 2,800 | Power Plants |
| Unity Point Health Moline Campus | Rock Island | 2,700 | Hospitals |
| Trinity Pain Management Center | Rock Island | 2,500 | Pain Control |
| Tyson Fresh Meats | Rock Island | 2,400 | Meat Products |
| Unity Point Health Rock Island | Rock Island | 2,048 | Hospitals |
| Deere & Co. | Scott | 2,000 | Construction & Manufacturing Equipment |
| Arconic | Scott | 2,000 | Titanium (Manufacturing) |
| John Deere Davenport Works | Scott | 1,600 | Farm Equipment(Wholesale) |
| Deere & Co. | Rock Island | 1,600 | Farm Equipment (Manufacturers) |
| Genesis Medical Center | Scott | 1,574 | Hospitals |
| Tri Cities Engineer & Integration | Scott | 1,200 | Engineers |
| *Source: America's Labor Market Information System (ALMIS)- A U.S. Dept. of Labor employment & training initiative* | | | |

**Community Representatives**

Two community representatives, representing an affordable housing organization and an economic development agency, were contacted to increase understanding of the economic conditions in the assessment area. Scott County displayed overall stronger economic growth primarily due to a more hospitable business climate that has contributed to more rapid development from large manufacturers, the health care industry, food processors, as well as the expansion of financial institutions. One of the representatives made an additional observation that Scott County experienced an increase of wholesale real estate investing, where an investor purchases a property not to use, but with the intention of selling the property for profit. Such activity has not been beneficial to low-and moderate-income borrowers as it has decreased the availability of affordable housing. With respect to Rock Island County, slower economic growth was experienced as a result of higher taxes, a burdensome regulatory environment, and local government financial constraints. There were indications, however, that the situation in Rock Island County may slowly improve due to more involvement from the state administration in Illinois.

## CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN DAVENPORT-MOLINE-ROCK ISLAND, IL-IA MSA #19340

### LENDING TEST

The bank's performance relative to the lending test in the assessment area is rated High Satisfactory. Lending activity reflects good responsiveness to assessment area credit needs, taking into account the number and amount of home mortgage, small business, and small farm loans in the assessment area. The bank displays excellent geographic distribution of loans in its assessment area. FMB demonstrates good distribution, particularly in its assessment area, of loans among individuals of different income levels, and businesses and farms of different sizes, given the product lines offered by the bank. FMB exhibits a good record of serving the credit needs of highly economically disadvantaged areas in the assessment area and low-income individuals consistent with safe and sound operations. The bank demonstrates use of innovative and flexible practices in a safe and sound manner to address the credit needs of low- or moderate-income individuals or geographies. Further, the bank has made an adequate level of community development loans.

#### Geographic Distribution of Loans

FMB displays excellent geographic distribution of loans in the assessment area. In both 2017 and 2018, the bank's HMDA and small business lending percentage in low- and moderate-income census tracts exceeded aggregate lender performance. With respect to small farms, the assessment area contains a minimal number of small farms in low-and moderate-income census tracts; therefore, a limited opportunity for lending exists. Accordingly, the bank did not originate any small farm loans in low- or moderate-income census tracts, which was below aggregate lender performance. A detailed discussion of HMDA-reportable, small business, and small farm lending in relation to aggregate lender performance and the demographics is provided below.

During this evaluation, there was no conspicuous census tract lending gaps within the assessment area. In 2018, within the 87 census tracts of the assessment areas, the bank originated HMDA and CRA loans in 71 of the census tracts, or 81.6 percent. Similarly, in 2017, the bank originated such loans in 70 census tracts or 80.5 percent. Lending penetration in low- and moderate-income census tracts was similar in both 2018 and 2017, with 83.3 percent and 80.0 percent, respectively. This performance represents a minor reduction in geographic distribution from the previous evaluation. Specifically, in combining the two years the bank had HMDA and CRA lending in 90.8 percent of all census tracts, and 88.9 percent in low- and moderate-income census tracts.

HMDA-Reportable Lending

*Home Purchase Loans*

In 2018, FMB did not originate any home purchase loans in low-income census tracts which was comparable to the 0.7 percent by aggregate lenders and the 0.8 percent of owner occupied housing in these census tracts. FMB made 30.8 percent of its home purchase loans in moderate- income census tracts, outperforming the 16.3 percent by aggregate lenders and the 18.3 percent of owner occupied housing in these census tracts. The bank made 46.2 percent of its home purchase loans in middle-income census tracts, which was below the 56.4 percent by aggregate lenders and the 58.1 percent of owner occupied housing in these census tracts. FMB made 23.1 percent of its home purchase loans in upper-income census tracts. The bank's performance was below the 26.7 percent of home purchase loans made by aggregate lenders, but slightly above the 22.7 percent of owner occupied housing in these census tracts.

In 2017, FMB did not originate any home purchase loans in low-income census tracts which was comparable to the 0.7 percent by aggregate lenders and the 0.8 percent of owner occupied housing in these census tracts. FMB made 30.0 percent of its home purchase loans in moderate-income census tracts, which outperformed the 16.9 percent by aggregate lenders and the 18.3 percent of of owner occupied housing in these census tracts. The bank made 55.0 percent of its home purchase loans in middle-income census tracts, which was comparable to the 56.1 percent by aggregate lenders and the 58.1 percent of owner occupied housing in these census tracts. FMB made 15.0 percent of its home purchase loans in upper-income census tracts. The bank's performance was below the 26.2 percent made by aggregate lenders and the 22.7 percent of owner occupied housing in these census tracts.

*Refinance Loans*

In 2018, FMB did not originate any refinance loans in low-income census tracts. The bank was outperformed by aggregate lenders who made 1.0 percent of these loans in low-income census tracts. The bank's performance was comparable to the 0.8 percent of owner occupied housing in these census tracts. FMB made 12.1 percent of its refinance loans in moderate-income census tracts, which was below the 16.8 percent by aggregate lenders and the 18.3 percent of of owner occupied housing in these census tracts. The bank made 54.5 percent of its refinance loans in middle-income census tracts, which is below the 56.7 percent by aggregate lenders and the 58.1 percent of owner occupied housing in these census tracts. FMB made 33.3 percent of its refinance loans in upper-income census tracts. The bank's performance was above the 25.5 percent of refinance loans made by aggregate lenders and the 22.7 percent of owner occupied housing in these census tracts.

In 2017, FMB did not originate any refinance loans in low-income census tracts, which was comparable to the 0.7 percent by aggregate lenders and the 0.8 percent of owner-occupied units in low-income census tracts. FMB made 18.2 percent of its refinance loans in moderate-income census tracts, which was above aggregate lending of 16.0 percent and comparable to the 18.3 percent of owner occupied housing in these census tracts. The bank made 63.6 percent of its refinance loans in middle-income census tracts, which was above the 56.6 percent by aggregate lenders and the 58.1 percent of owner occupied housing in these census tracts. FMB made 18.2 percent of its refinance loans in upper-income census tracts. The bank's performance was below the 26.7 percent of refinance loans made by aggregate lenders and the 22.7 percent of owner occupied housing in these census tracts.

*Home Improvement Loans*

In 2018, FMB home improvement loans were made solely in middle-income census tracts. Lending in middle-income tracts constituted the largest percentage of home improvement loans by aggregate lenders at 52.2 percent and also contained the largest percentage of owner occupied units at 58.1 percent. The bank's home improvement lending in low-income census tracts was comparable to the 0.6 percent by aggregate lenders and the 0.8 percent of owner-occupied units in low-income census tracts. FMB was below the 15.1 percent by aggregate lenders in moderate-income tracts and the 32.0 percent in upper-income census tracts. The bank's lending was also below the 18.3 percent of owner occupied units in moderate-income census tracts and the 22.7 percent in upper-income census tracts.

In 2017, FMB made 3.7 percent of its home improvement loans in low-income census tracts, which was above the aggregate at 1.6 percent and the 0.8 percent of owner occupied housing in these census tracts. FMB made 7.4 percent of its home improvement loans in moderate-income census tracts, which was below both the aggregate of 21.7 percent and the 18.3 percent of owner occupied housing in these census tracts. The bank made 44.4 percent of its home improvement loans in middle-income census tracts, which was below the 56.6 percent by aggregate lenders and the 58.1 percent of owner occupied housing in these census tracts. FMB made 44.4 percent of its home improvement loans in upper-income census tracts, which was above aggregate lenders at 20.1 percent and the 22.7 percent of owner occupied housing in these census tracts.

*Multi-family Loans*

In 2018, FMB made 50.0 percent of its multi-family loans in low-income census tracts, which was above the 12.3 percent by aggregate lenders and the 9.2 percent of multi-family housing in these census tracts. FMB did not originate any multi-family loans in moderate-income census tracts, which was below aggregate lenders at 33.6 percent and the 22.5 percent of of multi-family housing in these census tracts. The bank made 50.0 percent of its multi-family loans in middle-income census tracts, which was above the 41.8 percent by aggregate lenders; however, it was below the 51.8 percent of multi-family housing in these census tracts. FMB did not originate multi-family loans in upper-income census tracts, which was below the aggregate at 12.3 percent and the 16.5 percent of multi-family housing in these census tracts.

In 2017, FMB only made multi-family loans in middle-income census tracts. Lending in middle-income census tracts constituted the largest percentage of multi-family loans by aggregate lenders at 55.6 percent. The largest percentage of multi-family occupied units, 51.8 percent, were also located in middle-income census tracts. The bank's multi-family lending in low-, moderate-, and upper-income census tracts was below aggregate lender performance of 10.0 percent, 28.9 percent, and 5.6 percent, respectively. The bank's lending was also below the 9.2 percent of multi-family units in low-income census tracts, 22.5 percent in moderate-income census tracts, and 16.5 percent in upper-income census tracts.

As previously mentioned, the methodology of reporting HMDA data changed between the two years as institutions who were required to submit such data were subject to revised collection criteria. Therefore, a year-to-year comparison of 2017 to 2018 is not feasible for HMDA-reportable loans.

| Geographic Distribution of HMDA Reportable Loans | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Assessment Area: 2018 Davenport-Moline-Rock Island, IA-IL MSA 19340 | | | | | | | | |
| Product Type | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Owner Occupied |
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % of Units |
| Home Purchase | Low | 0 | 0.0 | 0.7 | 0 | 0.0 | 0.3 | 0.8 |
| | Moderate | 8 | 30.8 | 16.3 | 746 | 23.6 | 9.4 | 18.3 |
| | Middle | 12 | 46.2 | 56.4 | 1,345 | 42.5 | 52.1 | 58.1 |
| | Upper | 6 | 23.1 | 26.7 | 1,073 | 33.9 | 38.1 | 22.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **26** | **100.0** | **100.0** | **3,164** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 0 | 0.0 | 1.0 | 0 | 0.0 | 0.6 | 0.8 |
| | Moderate | 4 | 12.1 | 16.8 | 352 | 7.9 | 12.4 | 18.3 |
| | Middle | 18 | 54.5 | 56.7 | 1,800 | 40.2 | 51.0 | 58.1 |
| | Upper | 11 | 33.3 | 25.5 | 2,327 | 52.0 | 36.1 | 22.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **33** | **100.0** | **100.0** | **4,479** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 0 | 0.0 | 0.6 | 0 | 0.0 | 0.2 | 0.8 |
| | Moderate | 0 | 0.0 | 15.1 | 0 | 0.0 | 10.9 | 18.3 |
| | Middle | 8 | 100.0 | 52.2 | 478 | 100.0 | 50.1 | 58.1 |
| | Upper | 0 | 0.0 | 32.0 | 0 | 0.0 | 38.7 | 22.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **8** | **100.0** | **100.0** | **478** | **100.0** | **100.0** | **100.0** |
| Multi-Family | | | | | | | | **Multi-Family** |
| | Low | 1 | 50.0 | 12.3 | 1,924 | 69.1 | 9.5 | 9.2 |
| | Moderate | 0 | 0.0 | 33.6 | 0 | 0.0 | 14.7 | 22.5 |
| | Middle | 1 | 50.0 | 41.8 | 862 | 30.9 | 60.5 | 51.8 |
| | Upper | 0 | 0.0 | 12.3 | 0 | 0.0 | 15.3 | 16.5 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **2** | **100.0** | **100.0** | **2,786** | **100.0** | **100.0** | **100.0** |
| Other Purpose LOC | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.8 |
| | Moderate | 4 | 19.0 | 8.7 | 367 | 21.1 | 7.9 | 18.3 |
| | Middle | 10 | 47.6 | 55.0 | 670 | 38.5 | 49.1 | 58.1 |
| | Upper | 7 | 33.3 | 36.2 | 704 | 40.4 | 43.0 | 22.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **21** | **100.0** | **100.0** | **1,741** | **100.0** | **100.0** | **100.0** |
| Other Purpose Closed/Exempt | Low | 0 | 0.0 | 1.0 | 0 | 0.0 | 0.9 | 0.8 |
| | Moderate | 2 | 66.7 | 15.6 | 101 | 82.8 | 12.1 | 18.3 |
| | Middle | 1 | 33.3 | 58.6 | 21 | 17.2 | 49.5 | 58.1 |
| | Upper | 0 | 0.0 | 24.8 | 0 | 0.0 | 37.4 | 22.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **3** | **100.0** | **100.0** | **122** | **100.0** | **100.0** | **100.0** |
| Loan Purpose Not Applicable | Low | 0 | 0.0 | 1.5 | 0 | 0.0 | 0.8 | 0.8 |
| | Moderate | 0 | 0.0 | 25.6 | 0 | 0.0 | 19.0 | 18.3 |
| | Middle | 0 | 0.0 | 63.7 | 0 | 0.0 | 64.6 | 58.1 |
| | Upper | 0 | 0.0 | 9.2 | 0 | 0.0 | 15.5 | 22.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 1 | 1.1 | 0.9 | 1,924 | 15.1 | 1.0 | 0.8 |
| | Moderate | 18 | 19.4 | 16.6 | 1,566 | 12.3 | 10.7 | 18.3 |
| | Middle | 50 | 53.8 | 56.3 | 5,176 | 40.5 | 52.6 | 58.1 |
| | Upper | 24 | 25.8 | 26.2 | 4,104 | 32.1 | 35.7 | 22.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **93** | **100.0** | **100.0** | **12,770** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2016 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

Small Business Lending

In 2018, FMB originated 8.8 percent of small business loans in low-income census tracts, which was above the 6.1 percent by aggregate lenders and the 6.4 percent of small businesses located in these census tracts. FMB originated 36.3 percent of small business loans in moderate-income census tracts, which exceeded the 20.3 percent by aggregate lenders and the 20.3 percent of businesses in these census tracts. The bank made 44.0 percent of small business loans in middle-income census tracts, which was below the 45.1 percent by aggregate lenders and the 48.0 percent of businesses in these census tracts. FMB made 11.0 percent of small business loans in upper-income census tracts, which was below the 27.2 percent by aggregate lenders and the 25.3 percent of businesses in these census tracts.

In 2017, FMB originated 6.0 percent of small business loans in low-income census tracts, which was comparable to the 6.1 percent by aggregate lenders and the 6.7 percent of small businesses located in these census tracts. FMB originated 33.0 percent of small business loans in moderate-income census tracts, which exceeded the 19.3 percent by aggregate lenders and the 20.8 percent of businesses in these census tracts. The bank made 41.0 percent of small business loans in middle-income census tracts, which was below the 46.2 percent by lenders and the 48.2 percent of businesses in these census tracts. FMB made 20.0 percent of small business loans in upper-income census tracts, which was below the 27.2 percent by aggregate lenders and the 24.3 percent of businesses in these census tracts.

**Geographic Distribution of Small Business Loans**
**Assessment Area: 2018 Davenport-Moline-Rock Island, IA-IL MSA 19340**

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Total Businesses |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Business | Low | 8 | 8.8 | 6.1 | 1,872 | 7.4 | 6.9 | 6.4 |
| | Moderate | 33 | 36.3 | 20.3 | 11,006 | 43.8 | 23.5 | 20.3 |
| | Middle | 40 | 44.0 | 45.1 | 9,174 | 36.5 | 46.5 | 48.0 |
| | Upper | 10 | 11.0 | 27.2 | 3,101 | 12.3 | 22.8 | 25.3 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 1.3 | | | 0.3 | |
| | Total | **91** | **100.0** | **100.0** | **25,153** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

Small Farm Lending

As indicated earlier there was limited opportunity to extend financing in low- and moderate-income census. In 2018, the bank did not originate any small farm loans to the two farms in low-income census tracts or to the five farms in moderate-income census tracts. Given the limited opportunity for small farm lending in these tracts and the amount of competition in the assessment area, the bank's performance in low-income census tracts was comparable to aggregate lenders and the 0.5 percent of farms in these census tracts. Further, the bank's performance is comparable to the 2.2 percent by aggregate lenders and 1.7 percent of farms in the moderate-income census tracts. The bank made 31.3 percent of its small farm loans in middle-income census tracts, which was below the 56.8 percent by aggregate lenders and the 64.8 percent of farms in these census tracts. The bank made 68.8 percent of its small farm loans in upper-income census tracts, which was above the 41.0 percent by aggregate lenders and the 33.0 percent of farms in these census tracts.

In 2017, the bank did not originate any small farm loans to the one farm in low-income census tracts or to the five farms in moderate-income census tracts. Given the limited opportunity for small farm lending and the amount of competition in the assessment area, the bank's performance in low-income census tracts was comparable to the 2.2 percent by aggregate lenders and the 0.2 percent of farms in these census tracts. Further, the bank's performance is comparable to the 2.2 percent by aggregate lenders and 1.2 percent of farms in the moderate-income census tracts. The bank made 56.5 percent of its small farm loans in middle-income census tracts which was below the 64.0 percent by aggregate lenders and the 66.8 percent of farms in these census tracts. The bank made 43.5 percent of its small farm loans in upper-income census tracts, which was above the 31.6 percent by aggregate lenders and the 31.7 percent of farms in these census tracts.

**Geographic Distribution of Small Farm Loans**
**Assessment Area: 2018 Davenport-Moline-Rock Island, IA-IL MSA 19340**

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Total Farms |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Farm | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.5 |
| | Moderate | 0 | 0.0 | 2.2 | 0 | 0.0 | 0.5 | 1.7 |
| | Middle | 5 | 31.3 | 56.8 | 971 | 29.7 | 48.2 | 64.8 |
| | Upper | 11 | 68.8 | 41.0 | 2,297 | 70.3 | 51.3 | 33.0 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 0.0 | | | 0.0 | |
| | Total | **16** | **100.0** | **100.0** | **3,268** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

### Lending to Borrowers of Different Income Levels and Lending to Businesses and Farms of Different Sizes

FMB demonstrates a good distribution, particularly in its assessment area, of loans among individuals of different income levels, given the product lines offered by the bank. The bank, by percentage, exceeded aggregate lenders in HMDA lending in both 2017 and 2018 in originations among low-income borrowers. However, FMB's performance in small business and small farm lending, by percentage, was substantially below aggregate lenders in both years of the evaluation period. A detailed discussion of HMDA-reportable, small business, and small farm lending in relation to aggregate lender performance and census demographics is provided below.

In both 2017 and 2018, the bank and aggregate lenders made multifamily loans to borrowers of unknown-income. However, the compiling of demographic information excludes borrowers of unknown-income when aggregating the total number of families within the assessment area. Therefore, no meaningful analysis can be conducted for multifamily loans by borrower income.

<u>HMDA-Reportable Lending</u>

*Home Purchase Loans*

In 2018, the bank made 34.6 percent of its home purchase loans to low-income borrowers, which exceeded the 11.5 percent by aggregate lenders and the 20.1 percent of low-income families in the assessment area. The bank made 15.4 percent of its home purchase loans to moderate-income borrowers, which was below the 20.2 percent by aggregate lenders and the 17.9 percent of moderate-income families in the assessment area. The bank made 19.2 percent of its home purchase loans to middle-income borrowers, which was below the 22.2 percent by aggregate lenders and the 21.3 percent of middle-income families in the assessment area. The bank made 26.9 percent of its home purchase loans to upper-income borrowers, which was below the 30.1 percent by aggregate lenders and the 40.7 percent of upper-income families in the assessment area. The bank made 3.8 percent of its home purchase loans to borrowers of unknown-income, which was below the 16.0 percent by aggregate lenders. Demographic information excludes families of unknown-income in aggregating the number of assessment area families.

In 2017, the bank made 15.0 percent of its home purchase loans to low-income borrowers, which was above the 8.8 percent by aggregate lenders; however, FMB was below the 20.1 percent of low-income families in the assessment area. The bank made 20.0 percent of its home purchase loans to moderate-income borrowers, which was above the 19.2 percent by aggregate lenders and the 17.9 percent of moderate-income families in the assessment area. The bank made 25.0 percent of its home purchase loans to middle-income borrowers, which was above the 20.8 percent by aggregate lenders and the 21.3 percent of middle-income families in the assessment area. The bank made 40.0 percent of its home purchase loans to upper-income borrowers, which was above the 34.3 percent by aggregate lenders and comparable to the 40.7 percent of upper-income families in the assessment area. The bank originated no home purchase loans to borrowers of unknown-income, which was below the 16.9 percent by aggregate lenders. Demographic information excludes families of unknown-income in aggregating the number of assessment area families.

*Refinance Loans*

In 2018, the bank made 6.1 percent of its refinance loans to low-income borrowers, which was below the 11.1 percent by aggregate lenders and the 20.1 percent of low-income families in the assessment area. The bank made 12.1 percent of its refinance loans to moderate-income borrowers, which was below the 17.3 percentage by aggregate lenders and the 17.9 percent of moderate-income families in the assessment area. The bank made 36.4 percent of its refinance loans to middle-income borrowers, which was above the 22.2 percent by aggregate lenders and the 21.3 percent of middle-income families in the assessment area. The bank made 39.4 percent of its refinance loans to upper-income borrowers, which was above the 32.9 percent by aggregate of lenders; however, FMB was below the 40.7 percent of upper-income families in the assessment area. The bank made 6.1 percent of its loans to borrowers of unknown-income, which was below the 16.5 percent by aggregate lenders.

In 2017, the bank made 13.6 percent of its refinance loans to low-income borrowers, which was above the 8.5 percent by aggregate lenders; however, FMB was below the 20.1 percent of low-income families in the assessment area. The bank made 13.6 percent of its refinance loans to moderate-income borrowers, which was below the 16.8 percentage by aggregate lenders and the 17.9 percent of moderate-income families in the assessment area. The bank made 4.5 percent of its refinance loans to middle-income borrowers, which was below the 21.0 percent by aggregate of lenders and the 21.3 percent of middle-income families in the assessment area. The bank made 31.8 percent of its refinance loans to upper-income borrowers, which was below the 35.5 percent by aggregate lenders and the 40.7 percent of upper-income families in the assessment area. The bank made 36.4 percent of its loans to borrowers of unknown-income which was above the 18.3 percent by aggregate lenders.

*Home Improvement Loans*

In 2018, the bank did not originate home improvement loans to low-income borrowers, which was below the 7.6 percent by aggregate lenders and the 20.1 percent of low-income families in the assessment area. The bank made 25.0 percent of its loans to moderate-income borrowers, which is above the 13.7 percent by aggregate lenders and the 17.9 percent of moderate-income families in the assessment area. The bank made 25.0 percent of its home improvement loans to middle-income borrowers, which was comparable to the 24.0 percent by aggregate lenders and the 21.3 percent of middle-income families in the assessment area. The bank made 50.0 percent of its home improvement loans to upper-income borrowers, which was comparable the 47.5 percent made by aggregate lenders and above the 40.7 percent of upper-income families in the assessment area. The bank did not originate home improvement loans to borrowers of unknown-income, which was below the 7.2 percent by aggregate lenders.

In 2017, the bank made 11.1 percent of its home improvement loans to low-income borrowers, which was below the 13.8 percent by aggregate lenders and the 20.1 percent of low-income families in the assessment area. The bank made 14.8 percent of its loans to moderate-income borrowers, which was below the 21.8 percent by aggregate lenders and the 17.9 percent of moderate-income families in the assessment area. The bank made 33.3 percent of its home improvement loans to middle-income borrowers, which was above the 24.0 percent made by aggregate lenders and the 21.3 percent of middle-income families in the assessment area. The bank made 40.7 percent of its home improvement loans to upper-income borrowers, which was above the 35.2 percent by aggregate lenders and comparable to the 40.7 percent of upper-income families in the assessment area. The bank did not originate any home improvement loans to borrowers of unknown-income, which was below the 5.3 percent by aggregate lenders.

As previously mentioned, the methodology of reporting HMDA data changed between the two years as institutions who were required to submit such data were subject to revised collection criteria. Therefore, a year-to-year comparison of 2017 to 2018 is not feasible for HMDA-reportable loans.

**Borrower Distribution of HMDA Reportable Loans**
**Assessment Area: 2018 Davenport-Moline-Rock Island, IA-IL MSA 19340**

| Product Type | Borrower Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Families by Family Income |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $(000s) | $ % | $ % | % |
| Home Purchase | Low | 9 | 34.6 | 11.5 | 736 | 23.3 | 6.3 | 20.1 |
| | Moderate | 4 | 15.4 | 20.2 | 378 | 11.9 | 15.2 | 17.9 |
| | Middle | 5 | 19.2 | 22.2 | 481 | 15.2 | 20.7 | 21.3 |
| | Upper | 7 | 26.9 | 30.1 | 1,322 | 41.8 | 42.2 | 40.7 |
| | Unknown | 1 | 3.8 | 16.0 | 247 | 7.8 | 15.6 | 0.0 |
| | Total | **26** | **100.0** | **100.0** | **3,164** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 2 | 6.1 | 11.1 | 127 | 2.8 | 5.8 | 20.1 |
| | Moderate | 4 | 12.1 | 17.3 | 279 | 6.2 | 12.4 | 17.9 |
| | Middle | 12 | 36.4 | 22.2 | 982 | 21.9 | 18.5 | 21.3 |
| | Upper | 13 | 39.4 | 32.9 | 2,576 | 57.5 | 42.6 | 40.7 |
| | Unknown | 2 | 6.1 | 16.5 | 515 | 11.5 | 20.6 | 0.0 |
| | Total | **33** | **100.0** | **100.0** | **4,479** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 0 | 0.0 | 7.6 | 0 | 0.0 | 5.3 | 20.1 |
| | Moderate | 2 | 25.0 | 13.7 | 44 | 9.2 | 8.5 | 17.9 |
| | Middle | 2 | 25.0 | 24.0 | 226 | 47.3 | 20.5 | 21.3 |
| | Upper | 4 | 50.0 | 47.5 | 208 | 43.5 | 52.7 | 40.7 |
| | Unknown | 0 | 0.0 | 7.2 | 0 | 0.0 | 13.0 | 0.0 |
| | Total | **8** | **100.0** | **100.0** | **478** | **100.0** | **100.0** | **100.0** |
| Multi-Family | Low | 0 | 0.0 | 1.6 | 0 | 0.0 | 0.6 | 20.1 |
| | Moderate | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 17.9 |
| | Middle | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 21.3 |
| | Upper | 0 | 0.0 | 6.6 | 0 | 0.0 | 3.4 | 40.7 |
| | Unknown | 2 | 100.0 | 91.8 | 2,786 | 100.0 | 96.1 | 0.0 |
| | Total | **2** | **100.0** | **100.0** | **2,786** | **100.0** | **100.0** | **100.0** |
| Other Purpose LOC | Low | 2 | 9.5 | 5.7 | 75 | 4.3 | 3.3 | 20.1 |
| | Moderate | 4 | 19.0 | 17.9 | 170 | 9.8 | 10.3 | 17.9 |
| | Middle | 4 | 19.0 | 22.3 | 160 | 9.2 | 17.8 | 21.3 |
| | Upper | 11 | 52.4 | 52.0 | 1,336 | 76.7 | 67.0 | 40.7 |
| | Unknown | 0 | 0.0 | 2.2 | 0 | 0.0 | 1.6 | 0.0 |
| | Total | **21** | **100.0** | **100.0** | **1,741** | **100.0** | **100.0** | **100.0** |
| Other Purpose Closed/Exempt | Low | 1 | 33.3 | 14.8 | 51 | 41.8 | 10.9 | 20.1 |
| | Moderate | 0 | 0.0 | 22.0 | 0 | 0.0 | 16.2 | 17.9 |
| | Middle | 1 | 33.3 | 21.7 | 50 | 41.0 | 17.2 | 21.3 |
| | Upper | 1 | 33.3 | 39.6 | 21 | 17.2 | 51.6 | 40.7 |
| | Unknown | 0 | 0.0 | 1.8 | 0 | 0.0 | 4.1 | 0.0 |
| | Total | **3** | **100.0** | **100.0** | **122** | **100.0** | **100.0** | **100.0** |
| Loan Purpose Not Applicable | Low | 0 | 0.0 | 2.7 | 0 | 0.0 | 2.1 | 20.1 |
| | Moderate | 0 | 0.0 | 1.5 | 0 | 0.0 | 1.4 | 17.9 |
| | Middle | 0 | 0.0 | 0.8 | 0 | 0.0 | 0.8 | 21.3 |
| | Upper | 0 | 0.0 | 6.1 | 0 | 0.0 | 5.5 | 40.7 |
| | Unknown | 0 | 0.0 | 88.9 | 0 | 0.0 | 90.2 | 0.0 |
| | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 14 | 15.1 | 10.9 | 989 | 7.7 | 5.7 | 20.1 |
| | Moderate | 14 | 15.1 | 18.4 | 871 | 6.8 | 13.1 | 17.9 |
| | Middle | 24 | 25.8 | 21.6 | 1,899 | 14.9 | 18.3 | 21.3 |
| | Upper | 36 | 38.7 | 31.8 | 5,463 | 42.8 | 39.4 | 40.7 |
| | Unknown | 5 | 5.4 | 17.4 | 3,548 | 27.8 | 23.5 | 0.0 |
| | Total | **93** | **100.0** | **100.0** | **12,770** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2016 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

Small Business Lending

In 2018, 88.9 percent of businesses in the assessment area reported revenues of $1 million or less. The bank made 38.5 percent of its small business loans to businesses reporting annual revenues of $1 million or less, which was below the 52.3 percent by aggregate lenders. Of the bank's loans in this revenue category, 48.6 percent of the bank's loans were made in amounts of $100,000 or less reflecting adequate responsiveness to the credit needs of small businesses. The adequacy of responsiveness considers the bank's ranking in the CRA Market Peer Report, which states they are 12th overall in small business loans to small businesses. However, when eliminating institutions from this report who do not have a physical location in the assessment area, the bank is ranked 9th overall, which is indicative of an adequate small business lender.

In 2017, 87.5 percent of businesses in the assessment area reported revenues of $1 million or less. The bank made 43.0 percent of its small business loans to businesses reporting annual revenues of $1 million or less, which was below the 52.1 percent by aggregate lenders. Of the bank's loans in this revenue category, 53.5 percent of the bank's loans were made in amounts of $100,000 or less reflecting adequate responsiveness to credit needs of small businesses. As previously mentioned, adequacy of responsiveness is further supported by the CRA Market Peer Report, which indicates the bank's 8th overall rank when compared to institutions with physical presence in the assessment area.

**Small Business Lending By Revenue & Loan Size**
**Assessment Area: 2018 Davenport-Moline-Rock Island, IA-IL MSA 19340**

| Product Type | | | Bank & Aggregate Lending Comparison 2018 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | Total |
| | | | Bank | | Agg | Bank | | Agg | Businesses |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Business | Revenue | $1 Million or Less | 35 | 38.5 | 52.3 | 5,620 | 22.3 | 42.9 | 88.9 |
| | | Over $1 Million or Unknown | 56 | 61.5 | 47.7 | 19,533 | 77.7 | 57.1 | 11.1 |
| | | Total | **91** | **100.0** | **100.0** | **25,153** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 31 | 34.1 | 87.4 | 1,716 | 6.8 | 26.1 | |
| | | $100,001 - $250,000 | 30 | 33.0 | 6.1 | 5,266 | 20.9 | 17.4 | |
| | | $250,001 - $1 Million | 30 | 33.0 | 6.5 | 18,171 | 72.2 | 56.5 | |
| | | Total | **91** | **100.0** | **100.0** | **25,153** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 17 | 48.6 | | 898 | 16.0 | | |
| | | $100,001 - $250,000 | 12 | 34.3 | | 1,989 | 35.4 | | |
| | | $250,001 - $1 Million | 6 | 17.1 | | 2,733 | 48.6 | | |
| | | Total | **35** | **100.0** | | **5,620** | **100.0** | | |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

Small Farm Lending

In 2018, 98.5 percent of farms in the assessment area reported revenues of $1 million or less. The bank made 31.3 percent of its small farm loans to farms reporting annual revenues of $1 million or less, which was below the 56.3 percent by aggregate lenders. Of the bank's loans in this revenue category, 40.0 percent were made in amounts of $100,000 or less reflecting less than adequate responsiveness to credit needs of small farms. The adequacy of responsiveness includes the bank's ranking in the CRA Market Peer Report, which states they are 3rd overall in small farm loans to small farms businesses. When eliminating institutions from this report who do not have a physical location in the assessment area, the bank maintained their 3rd overall ranking, which is indicative of an adequate small farm lender.

In 2017, 98.8 percent of farms in the assessment area reported revenue of $1 million or less. The bank made 26.1 percent of its small farm loans to farms reporting annual revenues of $1 million or less, which was below the 31.6 percent by aggregate lenders. Of the bank's loans in this revenue category, 66.7 percent were made in amounts of $100,000 or less reflecting good responsiveness to the needs of small farms. As previously mentioned, adequacy of responsiveness is further supported by the CRA Market Peer Report, which indicates they are ranked 2nd overall when compared to institutions with physical presence in the assessment area.

**Small Farm Lending By Revenue & Loan Size**
**Assessment Area: 2018 Davenport-Moline-Rock Island, IA-IL MSA 19340**

| Product Type | | | Bank & Aggregate Lending Comparison 2018 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | |
| | | | Bank | | Agg | Bank | | Agg | Total Farms |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Farm | Revenue | $1 Million or Less | 5 | 31.3 | 56.3 | 435 | 13.3 | 70.1 | 98.5 |
| | | Over $1 Million or Unknown | 11 | 68.8 | 43.7 | 2,833 | 86.7 | 29.9 | 1.5 |
| | | Total | **16** | **100.0** | **100.0** | **3,268** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 2 | 12.5 | 68.3 | 60 | 1.8 | 18.8 | |
| | | $100,001 - $250,000 | 10 | 62.5 | 19.7 | 1,878 | 57.5 | 35.4 | |
| | | $250,001 - $500,000 | 4 | 25.0 | 12.0 | 1,330 | 40.7 | 45.8 | |
| | | Total | **16** | **100.0** | **100.0** | **3,268** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 2 | 40.0 | | 60 | 13.8 | | |
| | | $100,001 - $250,000 | 3 | 60.0 | | 375 | 86.2 | | |
| | | $250,001 - $500,000 | 0 | 0.0 | | 0 | 0.0 | | |
| | | Total | **5** | **100.0** | | **435** | **100.0** | | |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

## COMMUNITY DEVELOPMENT LENDING

FMB has made an adequate level of community development loans. The bank made 12 loans totaling approximately $15.5 million, which represents a 50.0 percent decrease by number and 36.0 percent decrease by dollar from the previous evaluation. Although there was a decline by dollar amount of community development lending since the previous evaluation, the percentage of community development lending conducted during this evaluation period within this assessment area is comparable to the percentage of bank deposits to the bank's overall deposit dollars. Specifically, as of June 30, 2019, the total of deposits in the four branches located within the assessment area represents 2.6 percent of all bank deposits. However, the community development loans by dollar during the evaluation period was 4.0 percent. Accordingly, the bank's performance in community development lending aligns with the bank's level of deposit activity within this assessment area. Further, a significant portion of the total dollars, 56.7 percent, were loans to a local municipality and were classified as revitalization and stabilization as the municipality's median income is less than 70.0 percent of the Davenport MSA. Such activity assisted with efforts to develop the municipality's downtown area, which was highlighted as a concern by one community contact. Therefore, the bank's financial involvement served the significant need of stabilizing the area and retaining employment in the community.

The following table presents community development lending in the assessment area during the evaluation period.

| Qualified Community Development Loans by Purpose<br>May 2, 2017-September 30, 2019 | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of Total $ |
| Davenport MSA #19340 | 1 | 654.8 | 0 | 0 | 5 | 8,780.0 | 6 | 6,050.0 | 12 | 15,484.8 | 4.0 |

## INVESTMENT TEST

Investment Test performance is Outstanding for the assessment area. The bank provides an excellent level of qualified community development investments, particularly those that are not routinely provided by private investors, occasionally in a leadership position. FMB also makes occasional use of innovative or complex qualified investments, and exhibits excellent responsiveness to credit and community development needs.

The bank made or maintained 24 investments during the evaluation period totaling $20.6 million dollars, which represented a 100.0 percent increase by number and a 586.7 percent increase by dollar amount from the previous evaluation. FMB made a major $14.0 million investment in a debt certificate issued by a school district where over 53.0 percent of the students reside in low- or moderate-income households. Such investment particularly served the essential needs of the community in providing education to low- and moderate-income households. The remaining investments primarily involved mortgage-backed securities with all of the investments designated for affordable housing purposes.

The following table presents community development investments in the assessment area during the evaluation period.

**Qualified Community Development Investments by Purpose**
May 2, 2017- September 30, 2019

| Davenport MSA #19340 | Prior Period Investments | | Current Period Investments | | Total Investments | | | Unfunded Commitments | |
|---|---|---|---|---|---|---|---|---|---|
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of Total | # | $ (000s) |
| Affordable Housing | 13 | 4,321.0 | 10 | 2,318.5 | 23 | 6,639.5 | 32.2 | 0 | 0 |
| Economic Development | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 |
| Revitalization and Stabilization | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 |
| Community Services | 0 | 0 | 1 | 14,000.0 | 1 | 14,000.0 | 67.8 | 0 | 0 |
| Total | 13 | 4,321.0 | 11 | 16,318.5 | 24 | 20,639.5 | 100.0 | 0 | 0 |

*Note: Percentages may not add to 100.0 percent due to rounding.*

FMB also made 39 qualified donations for $149,500 during the evaluation period which was a decrease of 13.3 percent by number and 9.0 percent by dollar from the previous evaluation. The donations were disbursed to 21 different organizations with the plurality of dollars received by organizations promoting economic development or community services.

The table below presents qualified community development donations in the assessment area during the evaluation period.

**Qualified Community Development Donations by Purpose**
May 2, 2017-September 30, 2019

| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of total $ |
| Davenport MSA #19340 | 9 | 21.5 | 13 | 66.0 | 1 | 1.0 | 16 | 61.0 | 39 | 149.5 | 5.9 |

## SERVICE TEST

Service Test performance is rated High Satisfactory. Delivery systems are accessible to geographies and individuals of different income levels in the assessment area. To the extent changes have been made, the bank's record of opening and closing of branches has not adversely affected the accessibility of its delivery systems, particularly low- and moderate-income geographies and to low- and moderate-income individuals. Services do not vary in a way that inconveniences the bank's assessment area, particularly low- and moderate-income geographies and low- and moderate-income individuals. Further, the bank provides a relatively high level of community development services.

### Retail Services

Delivery systems are accessible to geographies and individuals of different income levels in the assessment area. The bank maintains four full-service branches throughout this assessment area, and no cash-only ATMs. Two of these full-service branches are located in the Illinois portion of the MSA, one of which is located in a moderate-income census tract. The other full-service branch is located in a middle-income census tract. The remaining two branches in this assessment area are within the Iowa portion, both of which are located in middle-income census tracts. Further, FMB maintains an online presence through which customers may perform a variety of transactions without having to actually visit branch locations.

The bank's record of opening and closing branches has not adversely affected the accessibility of its delivery systems, particularly in low- and moderate-income geographies and to low- and moderate-income individuals. The closing of two branches, one in Rock Island County and one in Scott County, did not adversely affect the availability of its services as they were in close proximity to branches that remained open. Both of the closed branches were located in middle-income census tracts.

Services do not vary in a way that inconveniences the bank's assessment area, particularly low- and moderate-income geographies and low- and moderate-income individuals. All branches maintain drive-through and Saturday hours, with extended lobby hours on Fridays. Additionally, online services are available to all customers.

### Community Development Services

FMB provides a relatively high level of community development services. During the evaluation period, the bank provided 580 hours of service, an increase of 16.0 percent from the 500 hours during the previous evaluation period. Overall, the bank provided financial related services to 18 different organizations, which included serving as board members, providing financial literacy education, or assisting individuals to apply for down payment and closing cost assistance grants. The bank also displayed responsiveness with respect to economic development as one community contact indicated opportunities exist for entrepreneurship and small business. Bank staff served as board members on a workforce development board and participate in a municipal economic council.

The following table presents the community development services provided during the evaluation period.

| Qualified Community Development Services by Purpose<br>May 2, 2017-September 30, 2019 | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
| | # | hrs | # | hrs | # | hrs | # | hrs | # | hrs | % of total hours |
| Davenport MSA #19340 | 9 | 92 | 4 | 82 | 2 | 42 | 38 | 364 | 53 | 580 | 7.6 |

## STATE OF ILLINOIS

**CRA RATING FOR: Illinois: Satisfactory**
**The Lending Test is rated: Low Satisfactory**
**The Investment Test is rated: Low Satisfactory**
**The Service Test is rated: Low Satisfactory**

The bank's performance in the State of Illinois is Satisfactory. Lending Test performance rating is Low Satisfactory. Lending activity reflects adequate responsiveness to assessment area credit needs, taking into account the number and amount of home mortgage, small business, and small farm loans in the assessment area. The bank demonstrates a poor geographic distribution of loans, particularly to low- or moderate-income geographies, in its assessment area. The bank exhibits a good distribution, particularly in its assessment area, of loans among individuals of different income levels and businesses and farms of different sizes, given the product lines offered by the bank. FMB displays an adequate record of serving the credit needs of highly economically disadvantaged areas in its assessment area, as well as low-income individuals, consistent with safe and sound operations. The bank makes limited use of innovative or flexible lending practices in a safe and sound manner to address the credit needs of low- or moderate-income individuals or geographies. Further, the bank has made a relatively high level of community development loans.

Investment Test performance rating is Low Satisfactory. The bank demonstrates an adequate level of qualified investments, particularly those that are not routinely provided by private investors, although rarely in a leadership position. The bank also makes occasional use of innovative or complex qualified investments, and provides adequate responsiveness to credit and community development needs.

Service Test performance rating is Low Satisfactory. Delivery systems are reasonably accessible to geographies and individuals of different income levels in the assessment area. To the extent changes have been made, the bank's record of opening and closing branches has generally not adversely affected the accessibility of its delivery systems, particularly in low- and moderate-income geographies and to low- and moderate-income individuals. The bank's services do not vary in a way that inconveniences its assessment area, particularly low- and moderate-income geographies and low- and moderate-income individuals. Further, the bank provides a relatively high level of community development services.

### SCOPE OF EXAMINATION

The Illinois review is based on the bank's performance in the Champaign-Urbana MSA, Danville MSA, Non-MSA Knox County, and Non-MSA LaSalle County. However, the State rating is based on the sole full-scope, intrastate assessment area in Illinois, the Champaign-Urbana MSA.
The scope for this assessment area is consistent with the scope of examination presented in the overall section of this evaluation. Please see the detailed description of the scope contained in the

introduction section.

## DESCRIPTION OF INSTITUTION'S OPERATIONS IN THE STATE OF ILLINOIS

The bank maintains four assessment areas in the State of Illinois: the Champaign-Urbana MSA in the central portion of the state, the Danville MSA in the eastern portion of the State Non-MSA Knox County in western Illinois, and Non-MSA LaSalle County located to the southwest of the City of Chicago. The combination of these four Illinois assessment areas contain a total of 111 census tracts, 12 of which are low-income, 18 are moderate-income, 53 are middle-income, 26 are upper-income, two of unknown-income. None of the census tracts are considered distressed or underserved. The combined Illinois assessment area has not changed since the previous evaluation.

Within Illinois, seven of the bank's 114 branch offices are located in the assessment areas outside of the Chicago MSA and the Davenport MSA. One branch is located in a low-income census tract, one is in a moderate-income census tract, four in middle-income census tracts, and one in an upper-income census tract. FMB also maintains nine ATMs in the Illinois combined assessment area, all of which are full service. The bank closed two branches and two full-service ATMs in the Non-MSA LaSalle County during the evaluation period.

The table below represents the bank's branch and ATM locations with relevant demographic characteristics in the Illinois combined assessment area.

**First Midwest Bank Branch Locations by Census Tract Income Level (December 31, 2018)**

| Assessment Area | Low Income | | Moderate Income | | Low- and Moderate-Income Total | | Middle Income | | Upper Income | | Total | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # | % | # | % | # | % | # | % | # | % | # | % of Total |
| Champaign-Urbana MSA #16580 | 0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 | 1 | 100.0 | 0 | 0.0 | 1 | 0.9 |
| Danville MSA #19180 | 0 | 0.0 | 1 | 33.3 | 1 | 33.3 | 1 | 33.3 | 1 | 33.3 | 3 | 2.6 |
| Non-MSA Knox County | 1 | 50.0 | 0 | 0.0 | 1 | 50.0 | 1 | 50.0 | 0 | 0.0 | 2 | 1.8 |
| Non-MSA LaSalle County | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1 | 100.0 | 0 | 0.0 | 1 | 0.9 |
| **Total** | **1** | **14.3** | **1** | **14.3** | **2** | **28.6** | **4** | **57.2** | **1** | **14.3** | **7** | **100.0** |
| *Note: Percentages may not total to 100.0 percent due to rounding.* | | | | | | | | | | | | |

| First Midwest Bank ATM Locations by Census Tract Income Level (December 31, 2018) | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Assessment Area | Low Income | | Moderate Income | | Low- and Moderate-Income Total | | Middle Income | | Upper Income | | Total | |
| | # | % | # | % | # | % | # | % | # | % | # | % of Total |
| Champaign-Urbana MSA #16580 | 0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 | 1 | 100.0 | 0 | 0.0 | 1 | 0.7 |
| Danville MSA #19180 | 0 | 0.0 | 2 | 40.0 | 2 | 40.0 | 2 | 40.0 | 1 | 20.0 | 5 | 3.3 |
| Non-MSA Knox County | 1 | 50.0 | 0 | 0.0 | 1 | 50.0 | 1 | 50.0 | 0 | 0.0 | 2 | 1.3 |
| Non-MSA LaSalle County | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1 | 100.0 | 0 | 0.0 | 1 | 0.7 |
| Total | 1 | 11.1 | 2 | 22.2 | 3 | 33.3 | 5 | 55.5 | 1 | 11.1 | 9 | 100.0 |
| *Note: Percentages may not total to 100.0 percent due to rounding.* | | | | | | | | | | | | |

## CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN THE STATE OF ILLINOIS

## LENDING TEST

FMB's performance relative to the Lending Test in the State of Illinois is rated Low Satisfactory. Lending activity reflects adequate responsiveness to assessment area credit needs, taking into account the number and dollar amount of home mortgage, small business, and small farm loans in the assessment area. The bank demonstrates poor geographic distribution of loans, particularly to low- or moderate-income geographies, in its assessment area. FMB displays a good distribution, particularly in its assessment area, of loans among individuals of different income levels and businesses and farms of different sizes, given the product lines offered by the bank. FMB exhibits an adequate record of serving the credit needs of highly economically disadvantaged areas in the assessment area and low-income individuals consistent with safe and sound operations. The bank demonstrates limited use of innovative or flexible practices in a safe and sound manner to address the credit needs of low- and moderate-income individuals or geographies. Further, the bank has made a relatively high level of community development loans.

### Geographic and Borrower Distribution

While the geographic distribution of loans within the combined assessment area reflects adequate penetration, the State of Illinois's rating is poor as a result of the distribution of loans within low- and moderate-income census tracts located in the Champaign-Urbana MSA. Once more, the Champaign-Urbana MSA is the sole basis of the state rating. Additionally, given the product lines offered, borrower distribution in the State of Illinois reflects good penetration among customers of different income levels and businesses and farms of different sizes. In most instances, the bank outperformed the aggregate of lenders in the state who lend to low- and moderate-income borrowers, as well as small businesses and farms reporting annual revenues of $1 million or less.

## COMMUNITY DEVELOPMENT LENDING

FMB made a relatively high level of community development loans in the State of Illinois. The bank made 14 loans totaling approximately $17.1 million, which represents a 33.3 percent decrease by number and a 21.9 percent decrease by dollar from the previous evaluation. Of these, five loans for $8.2 million were in the Champaign-Urbana MSA, which is the sole basis for this evaluation's state rating. Note, the prior evaluation relied upon a different MSA as the sole basis for the rating, specifically, Danville, IL MSA. The overall performance was below that of the previous evaluation where 21 community development loans were originated for approximately $21.9 million. Please see the assessment area summaries for further details.

The following table presents community development lending in the State of Illinois during the evaluation period.

**Qualified Community Development Loans by Purpose**
May 2, 2017- September 30, 2019

| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of Total $ |
| Champaign Urbana MSA #16580 (full review) | 3 | 8,050 | 2 | 100 | 0 | 0 | 0 | 0 | 5 | 8,150 | 2.1 |
| State of Illinois (limited review) | 2 | 181 | 0 | 0 | 5 | 7,835 | 2 | 950 | 9 | 8,966 | 2.3 |
| Total | 5 | 8,231 | 2 | 100 | 5 | 7,835 | 2 | 950 | 14 | 17,116 | 4.4 |

## INVESTMENT TEST

FMB's performance relative to the Investment Test in the State of Illinois is rated Low Satisfactory. The bank provides an adequate level of qualified investments, particularly those that are not routinely provided by private investors, although rarely in a leadership position. FMB makes occasional use of innovative or complex qualified investments, and provides adequate responsiveness to credit and community development needs.

FMB had approximately $6.9 million in both prior and current period investments primarily for the purpose of affordable housing. Of the total amount, $2.2 million, or 32.0 percent, were made in the Champaign-Urbana MSA. The bank's investments were primarily to support affordable housing through the purchase of mortgage-backed securities, as well as assignment of housing tax credits. Please see the assessment area summaries for further details.

The following table presents community development investments in the State of Illinois during the evaluation period.

| Qualified Community Development Investments by Purpose<br>May 2, 2017- September 30, 2019 | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| Illinois | Prior Period Investments | | Current Period Investments | | Total Investments | | | Unfunded Commitments | |
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of Total | # | $ (000s) |
| Affordable Housing | 14 | 5,137.7 | 13 | 1,674.6 | 27 | 6,812.3 | 98.8 | 0 | 0 |
| Economic Development | 3 | 80.4 | 0 | 0 | 3 | 80.4 | 1.2 | 0 | 0 |
| Revitalization and Stabilization | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 |
| Community Services | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 17 | 5,218.1 | 13 | 1,674.6 | 30 | 6,892.7 | 100.0 | 0 | 0 |
| *Note: Percentages may not add to 100.0 percent due to rounding.* | | | | | | | | | |

FMB made donations totaling $182,000 in Illinois during the evaluation period. This represented a 28.0 percent increase from the previous evaluation. The majority of the donations were for community services. Of the total amount, $29,600 went to support the Champaign-Urbana MSA assessment area. Please see the assessment area summaries for further details.

The table below presents qualified community development donations in the State of Illinois during the evaluation period.

| Qualified Community Development Donations by Purpose<br>May 2, 2017-September 30, 2019 | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of total $ |
| Champaign-Urbana MSA #16580 | 6 | 11 | 1 | 3 | 0 | 0 | 8 | 16 | 15 | 30 | 1.2 |
| State of Illinois (limited review) | 5 | 38 | 13 | 42 | 0 | 0 | 37 | 72 | 55 | 152 | 5.9 |
| Total | 11 | 49 | 14 | 45 | 0 | 0 | 45 | 88 | 70 | 182 | 7.1 |

## SERVICE TEST

### Retail Services

FMB's service delivery systems are reasonably accessible to geographies and individuals of different income levels in its assessment area. The bank maintains seven full-service branches located within this assessment area, one of which is located in a low-income census tract and one in a moderate-income census tract. The bank also maintains two standalone ATMs, one located in a moderate-income census tract, and the other located in a middle-income census tract. FMB also maintains an online presence through which customers may perform a variety of transactions without having to actually visit branch locations.

The bank's record of closing branches has generally not adversely affected the accessibility of its delivery systems, particularly in low- and moderate income geographies and to low- and moderate-income individuals. Since the previous evaluation, the bank closed two full-service branches with ATMs in the Non-MSA LaSalle County, one of which was located in a middle-income census tract and the other in an upper-income tract.

Services do not vary in a way that inconveniences the bank's assessment area, particularly low- and moderate-income geographies and low- and moderate income individuals. As previously discussed, performance in the Champaign-Urbana MSA assessment area was the basis for the State of Illinois analysis and conclusions. All branches maintain drive-through and Saturday hours, with extended lobby hours on Fridays. Additionally, online services are available to all customers.

**Community Development Services**

The bank performed a relatively high level of community development services. FMB provided 619 hours of qualified services in the State of Illinois during the evaluation period, 113 of which were provided to the Champaign-Urbana MSA assessment area. Statewide the community development services increased by 183 hours or 40.3 percent from previous evaluation.

The following table presents the community development services provided during the evaluation period.

**Qualified Community Development Services by Purpose**
May 2, 2017-September 30, 2019

| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | # | hrs | # | hrs | # | hrs | # | hrs | # | hrs | % of total hours |
| Champaign-Urbana MSA #16580 | 4 | 20 | 0 | 0 | 2 | 40 | 6 | 53 | 12 | 113 | 1.5 |
| State of Illinois (limited review) | 0 | 0 | 12 | 158 | 1 | 16 | 30 | 332 | 43 | 506 | 6.7 |
| Total | 4 | 20 | 12 | 158 | 3 | 56 | 36 | 385 | 55 | 619 | 8.2 |

## CHAMPAIGN-URBANA, IL MSA #16580 – Full Review

### SCOPE OF EXAMINATION

FMB's operations in the Champaign-Urbana, IL MSA #16580 (Champaign-Urbana MSA) received a full scope review. The scope for this assessment area is consistent with the scope of examination presented in the overall section of this evaluation. Please see the detailed description of the scope contained in the introduction section.

### DESCRIPTION OF INSTITUTION'S OPERATIONS IN CHAMPAIGN-URBANA, IL MSA #16580

The Champaign-Urbana MSA assessment area consists solely of Champaign County, excluding both Ford and Platt Counties, which compose the remainder of the MSA. Champaign County consists of 43 census tracts of which eight are low-income, seven are moderate-income, 17 are middle-income, nine are upper-income and two census tracts were designated as unknown-income, both of which consist of land exclusively utilized for a large university campus. The assessment area has not changed since the previous evaluation.

The median family income levels (MFI) for census tracts are calculated using the income data from the United States Census Bureau's American Community Survey and geographic definitions from the Office of Management and Budget (OMB) and are updated approximately every five years. The income data used to calculate geographic income designations changed between 2016 and 2017. Accordingly, community development activity that took place in calendar years up to and including 2016, which was the basis for the bank's previous evaluation, are evaluated based on ACS income level definitions from the five-year survey data set 2006-2010. Community development activity performed in 2017 and beyond are evaluated based on ACS income level definitions from the five-year survey data set 2011-2015.

As the following table indicates the assessment area experienced a net increase of two low-income census tracts and a decrease of one moderate-income census tract.

| Census Tract Designation Changes<br>American Community Survey Data (ACS) | | | |
|---|---|---|---|
| **Tract Income Designation** | **2016 Designations (#)** | **2017 Designations (#)** | **Net Change (#)** |
| **Low** | 6 | 8 | 2 |
| **Moderate** | 8 | 7 | (1) |
| **Middle** | 18 | 17 | (1) |
| **Upper** | 9 | 9 | 0 |
| **Unknown** | 2 | 2 | 0 |
| **Total** | 43 | 43 | 0 |

*Source: U. S. Census Bureau: Decennial Census: American Community Survey Data: 2006-2010*
*U.S. Census Bureau: Decennial Census: America Community Survey Data: 2011-2015*

The bank operates one branch with a full service ATM that is located in a middle-income census tract. The bank neither opened nor closed any branches or ATMs in the assessment area during the evaluation period.

The FDIC market share report as of June 30, 2018 ranks FMB 26th out of 36 insured institutions operating within the assessment area. The bank holds 0.7 percent of assessment area deposits placing it below market leaders Busey Bank, JP Morgan Chase, NA and PNC NA which have 39.4, 11.3, and 6.2 percent market share, respectively. Based on 2018 results, FMB ranks 36th of 220 HMDA-reporters in the assessment area and was 22nd of those that have an actual branch in Champaign County. Among the 68 CRA reporters in the assessment area the bank ranked 25th and was eighth when compared to those FDIC insured institutions that had an actual branch presence.

The following table reflects certain statistical data related to the demographics of the assessment area.

| Assessment Area: 2018 Champaign-Urbana, IL MSA 16580 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| **Income Categories** | **Tract Distribution** | | **Families by Tract Income** | | **Families < Poverty Level as % of Families by Tract** | | **Families by Family Income** | |
| | # | % | # | % | # | % | # | % |
| Low-income | 8 | 18.6 | 3,245 | 7.6 | 1,180 | 36.4 | 9,531 | 22.5 |
| Moderate-income | 7 | 16.3 | 6,537 | 15.4 | 1,154 | 17.7 | 7,043 | 16.6 |
| Middle-income | 17 | 39.5 | 22,748 | 53.6 | 1,717 | 7.5 | 8,652 | 20.4 |
| Upper-income | 9 | 20.9 | 9,813 | 23.1 | 425 | 4.3 | 17,198 | 40.5 |
| Unknown-income | 2 | 4.7 | 81 | 0.2 | 27 | 33.3 | 0 | 0.0 |
| **Total Assessment Area** | **43** | **100.0** | **42,424** | **100.0** | **4,503** | **10.6** | **42,424** | **100.0** |
| | **Housing Units by Tract** | **Housing Types by Tract** | | | | | | |
| | | Owner-Occupied | | | Rental | | Vacant | |
| | | # | % | % | # | % | # | % |
| Low-income | 13,434 | 2,400 | 5.5 | 17.9 | 9,156 | 68.2 | 1,878 | 14.0 |
| Moderate-income | 15,640 | 5,330 | 12.1 | 34.1 | 8,313 | 53.2 | 1,997 | 12.8 |
| Middle-income | 41,562 | 25,266 | 57.6 | 60.8 | 12,522 | 30.1 | 3,774 | 9.1 |
| Upper-income | 16,650 | 10,845 | 24.7 | 65.1 | 4,591 | 27.6 | 1,214 | 7.3 |
| Unknown-income | 1,695 | 56 | 0.1 | 3.3 | 1,433 | 84.5 | 206 | 12.2 |
| **Total Assessment Area** | **88,981** | **43,897** | **100.0** | **49.3** | **36,015** | **40.5** | **9,069** | **10.2** |
| | **Total Businesses Tract** | | **Businesses by Tract & Revenue Size** | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 704 | 10.6 | 639 | 10.7 | 62 | 10.8 | 3 | 2.9 |
| Moderate-income | 1,214 | 18.2 | 1,053 | 17.6 | 147 | 25.7 | 14 | 13.5 |
| Middle-income | 2,855 | 42.8 | 2,585 | 43.1 | 216 | 37.8 | 54 | 51.9 |
| Upper-income | 1,769 | 26.5 | 1,604 | 26.8 | 134 | 23.4 | 31 | 29.8 |
| Unknown-income | 130 | 1.9 | 115 | 1.9 | 13 | 2.3 | 2 | 1.9 |
| **Total Assessment Area** | **6,672** | **100.0** | **5,996** | **100.0** | **572** | **100.0** | **104** | **100.0** |
| | **Percentage of Total Businesses:** | | | **89.9** | | **8.6** | | **1.6** |
| | **Total Farms by Tract** | | **Farms by Tract & Revenue Size** | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 3 | 0.9 | 3 | 0.9 | 0 | 0.0 | 0 | 0.0 |
| Moderate-income | 9 | 2.7 | 8 | 2.4 | 1 | 16.7 | 0 | 0.0 |
| Middle-income | 259 | 76.9 | 256 | 77.3 | 3 | 50.0 | 0 | 0.0 |
| Upper-income | 66 | 19.6 | 64 | 19.3 | 2 | 33.3 | 0 | 0.0 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **337** | **100.0** | **331** | **100.0** | **6** | **100.0** | **0** | **0.0** |
| | **Percentage of Total Farms:** | | | **98.2** | | **1.8** | | **0.0** |

2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

## Population Characteristics

The population in the assessment area grew 2.3 percent in the five year period between 2010 and 2015, outpacing the growth rate of the rest of the MSA and the State of Illinois. Champaign County increased its portion of the MSA population from 86.7 percent in 2010 to 87.2 percent in 2015. The net increase of 4,685 residents in Champaign County exceeded the 4,205 rise in the MSA, indicating that the combined populations of Ford and Platt Counties experienced population decreases during the same time period. Community representatives attribute the assessment area's increase in population primarily to the University of Illinois Urbana as it attracts both students and employees.

| Population Change | | | |
|---|---|---|---|
| **Area** | **2010 Population** | **2011-2015 Population** | **Percentage Change** |
| Champaign County | 201,081 | 205,766 | 2.3 |
| Champaign-Urbana MSA #16580 | 231,891 | 236,096 | 1.8 |
| State of Illinois | 12,830,632 | 12,873,761 | 0.3 |
| *Source: 2010-U.S. Census Bureau: Decennial Census<br>2011-2015- U.S. Census Bureau: American Community Survey* | | | |

## Income Characteristics

Between 2010 and 2015, the increase in median family income (MFI) within the assessment area significantly exceeded that of the State of Illinois. Specifically, the assessment area's MFI increased at a rate of 7.2 percent, while the State of Illinois was 4.9. However, the assessment area's MFI was comparable to the Consumer Price Index (CPI) of 7.4 percent during the same time period. A community representative indicated that the aggressive recruiting of technology firms to the area has attributed to the increase in wages.

| Median Family Income Change | | | |
|---|---|---|---|
| **Area** | **2010 Median Family Income** | **2011-2015 Median Family Income** | **Percentage Change** |
| Champaign County, IL | 65,785 | 70,498 | 7.2 |
| Champaign-Urbana MSA #16580 | 65,521 | 70,462 | 7.5 |
| State of Illinois | 68,236 | 71,546 | 4.9 |
| *Source: 2010—U.S. Census Bureau: Decennial Census<br>2011-2015—U.S. Census Bureau: American Community Survey* | | | |

## Housing Characteristics

The Champaign-Urbana MSA contains 88,981 housing units, of which 15.1 percent are located in low-income census tracts and 17.6 percent are located in moderate-income census tracts. The largest percentage of housing units are located in middle-income census tracts at 46.7 percent. Of the owner-occupied housing units in the assessment area, only 5.5 percent and 12.1 percent are located in low- and moderate-income census tracts, respectively. At 14.0 percent, the assessment area experiences a high degree of vacant properties in low-income census tracts.

The majority of the geographies in the assessment area have experienced an increase in housing values from 2006-2010 to 2011-2015. Champaign County experienced an increase of 3.4 percent in median housing value. Comparatively, the MSA experienced a 4.0 percent increase. Both display substantial increases compared to the State of Illinois, which experienced a 14.2 percent decrease during the same period of time.

Median gross rent has also trended upward throughout the assessment area. From 2006-2010 to 2011-2015, median gross rents have increased in Champaign County at 11.5 percent, which was significantly above the State of Illinois.

The following table presents the median housing value and gross median rent throughout the assessment area from 2006-2010 to 2011-2015.

**Housing Costs Change**

| Area | 2006-2010 Median Housing Value | 2011-2015 Median Housing Value | Percent Change | 2006-2010 Median Gross Rent | 2011-2015 Median Gross Rent | Percent Change |
|---|---|---|---|---|---|---|
| Champaign County, IL | 145,200 | 150,200 | 3.4 | 730 | 814 | 11.5 |
| Champaign-Urbana MSA #16580 | 138,363 | 143,912 | 4.0 | 723 | 800 | 10.7 |
| State of Illinois | 202,500 | 173,800 | -14.2 | 834 | 907 | 8.8 |

*Source: 2006-2010- U.S. Census Bureau: American Community Survey*
*2011-2015- U.S. Census Bureau: American Community Survey*

Affordability ratios, defined further in the Glossary of this evaluation, are helpful in comparing costs for different areas. An area with higher ratio generally has more affordable housing than an area with a lower ratio. Champaign County has a lower affordability ratio than the MSA and State of Illinois indicating a higher cost of housing in the assessment area.

**Housing Affordability Ratio**

| Area | 2006-2010 Affordability Ratio | 2011-2015 Affordability Ratio | 2006-2010 Percent of Occupied Housing that is Owner Occupied | 2011-2015 Percent of Occupied Housing that is Owner Occupied |
|---|---|---|---|---|
| Champaign County, IL | 0.31 | 0.31 | 55.9 | 54.9 |
| Champaign-Urbana MSA #16580 | 0.34 | 0.34 | 59.2 | 58.2 |
| State of Illinois | 0.28 | 0.33 | 69.2 | 66.4 |

*Source: 2006-2010- U.S. Census Bureau: American Community Survey*
*2011-2015- U.S. Census Bureau: American Community Survey*

Community representatives indicated the major contributing factor is the lack of residential housing supply. Specifically, the demand for student housing from local university greatly outweighs non-student housing supply. This lack of supply has resulted in the increase of residential housing value within the county and MSA in comparison to the State of Illinois.

## Labor and Employment Characteristics

Unemployment rates in the assessment area have declined since 2013, remaining consistent in most areas from 2015 to 2016. The assessment area's unemployment rate was below the State of Illinois rate of 5.9 percent. A representative from a local governmental agency commented that the job market is strong and primarily due to the presence of the university.

| Recent Unemployment Rates | | | | |
|---|---|---|---|---|
| **Area** | **2013** | **2014** | **2015** | **2016** |
| Champaign County, IL | 8.2 | 6.1 | 5.1 | 5.1 |
| Champaign-Urbana MSA #16580 | 8.2 | 6.0 | 5.1 | 5.1 |
| State of Illinois | 9.2 | 7.1 | 5.9 | 5.9 |
| *Source: U.S. Bureau of Labor Statistics* | | | | |

## Major Employers

As of 2017, the Gross Domestic Product (GDP) for the Champaign-Urbana MSA was $12.2 billion, ranking 186th among the 383 MSAs in the United States. GDP within this MSA grew at a rate of 4.3 percent from 2015-2017, which was below the 7.3 percent of the aggregate of MSAs within the United States during the same time period. The major industries within this assessment area are primarily those affiliated with the local university and health care.

The following table reflects the assessment area's largest employers.

| Largest Employers in the Assessment Area | | | |
|---|---|---|---|
| **Company Name** | **County** | **Number Employed** | **Industry** |
| University of IL at Urbana Champaign | Champaign | 11,056 | Schools -Universities |
| Carle Foundation Hospital | Champaign | 2,860 | Hospitals |
| SUPERVALU Distribution Center | Champaign | 1,000 | Grocers-Retail |
| Parkland College | Champaign | 1,000 | Libraries-Institutional |
| OSF Heart of Mary Medical Center | Champaign | 685 | Hospitals |
| Hobbico Inc. | Champaign | 600 | Hobby & Model Construction |
| University of IL. Library Urbana | Champaign | 500 | Libraries-Institutional |
| Tower Hobbies | Champaign | 500 | Exporters |
| Carl R. Woese Inst. For Genomic | Champaign | 500 | Agricultural Research |
| *Source: America's Labor Market Information System (ALMIS)- A U.S. Dept. of Labor employment & training initiative* | | | |

## Community Representatives

Two community representatives, one representing an affordable housing agency and the other a local governmental agency were contacted in connection with this examination to provide information regarding local economic and socio-economic conditions in the assessment area. Their comments indicated that the University of Illinois provides an insular environment and the area does not mirror the characteristics of other communities. Student housing has been expanding due to high demand and the willingness of students to pay higher rents. This has caused a situation where the demand for affordable housing is not being met due to rising rental costs and the diminishing availability of affordable housing units. There has not been a significant growth in small businesses, but the job market remains strong due to the number of educational jobs and support services provided by both the University of Illinois and Parkland College. In general banks have shown a willingness to lend in the community; however, there is a need for more financial literacy classes for low-and moderate-income individuals in the assessment area to help expand financial credit opportunities.

## CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN CHAMPAIGN-URBANA, IL MSA #16580

## LENDING TEST

FMB's performance relative to the Lending Test in Champaign-Urbana MSA is rated Low Satisfactory. Lending activity reflects adequate responsiveness to assessment area credit needs, taking into account the number and amount of home mortgage, small business, and small farm loans in the assessment area. The bank demonstrates a poor geographic distribution of loans, particularly to low- or moderate-income geographies in its assessment area. FMB displays a good distribution of loans, particularly in its assessment area, of loans among individuals of different income levels and businesses and farms of different sizes, given the product lines offered by the bank. FMB exhibits an adequate record of serving the credit needs of highly economically disadvantaged areas in the assessment area and low-income individuals consistent with safe and sound operations. The bank demonstrates limited use of innovative or flexible practices in a safe and sound manner to address the credit needs of low- or moderate-income individuals or geographies. Further, FMB has made a relatively high level of community development loans.

### Geographic Distribution of Loans

The bank demonstrates a poor geographic distribution of loans, particularly to low- or moderate-income geographies in its assessment area. The bank did not originate any HMDA-reportable loans in low-income census tracts in either 2017 or 2018, and a minimal number of loans were originated in moderate-income census tracts. These results were similar to the bank's performance in the geographic dispersion of its small business and small farm lending. A detailed discussion of HMDA-reportable, small business, and small farm lending in relation to aggregate lender performance and census demographics is provided below.

During the evaluation, there was conspicuous lending gaps in the assessment area. In both 2017 and 2018, the bank originated HMDA and CRA loans in only 18 of the 43 total census tracts (41.9 percent) that comprise the assessment area. Compared to the previous evaluation, FMB's performance reflected a decrease in geographic lending within the assessment area. Specifically, the bank originated HMDA and CRA loans in 46.5 percent of all census tracts and in 50.0 percent of the low- and moderate-income census tracts. The poor performance reflects the bank's difficulty to compete in this highly competitive market. In 2018, there were 220 HMDA and 68 CRA reporters in this assessment area with a population of approximately 206,000.

<u>HMDA-Reportable Lending</u>

*Home Purchase Loans*

In 2018, FMB did not originate any home purchase loans in low-income census tracts. The bank's performance was below the 4.1 percent by aggregate lenders and the 5.5 percent of owner occupied housing in these census tracts. FMB also did not originate any home purchase loans in moderate-income census tracts. The bank's performance was below the 14.0 percent of aggregate lenders and the 12.1 percent of of owner occupied housing in these census tracts. The bank made

66.7 percent of its home purchase loans in middle-income census tracts, which was above the 55.8 percent by aggregate lenders and the 57.6 percent of owner occupied housing in these census tracts. FMB made 33.3 percent of its home purchase loans in upper-income census tracts. The bank's performance was above the 26.0 percent made by aggregate lenders and the 24.7 percent of owner occupied housing in these census tracts.

In 2017, FMB did not originate any home purchase loans in low-income census tracts. The bank's performance was below the 4.2 percent by aggregate lenders and the 5.5 percent of owner occupied housing in these census tracts. FMB made 11.1 percent of its home purchase loans in moderate-income census tracts. The bank's performance was below aggregate lenders, which made 12.2 percent, and the 12.1 percent of of owner occupied housing in these census tracts. The bank made 55.6 percent of its home purchase loans in middle-income census tracts, which was below the 60.1 percent by aggregate lenders and the 57.6 percent of owner occupied housing in these census tracts. FMB made 33.3 percent of its home purchase loans in upper-income census tracts. The bank's performance was above the 23.4 percent made by aggregate lenders and the 24.7 percent of owner occupied housing in these census tracts.

*Refinance Loans*

In 2018, FMB refinance originations were made solely in middle-income census tracts. Lending in middle-income tracts constituted the largest percentage of refinance loans by aggregate lenders at 56.3 percent and contained the highest percentage of owner occupied units at 57.6 percent. The bank's lack of lending in low-, moderate-, and upper-income census tracts was below aggregate lender performance of 6.6 percent, 11.5 percent, and 25.2 percent, respectively. The bank's performance was also below the 5.5 percent of owner occupied units in low-income census tracts and the 24.7 percent in upper-income census tracts; however, it was comparable to the 12.1 percent in moderate-income census tracts.

In 2017, FMB refinance originations were also made solely in middle-income census tracts. Lending in middle-income tracts constituted the largest percentage of refinance loans by aggregate lenders at 57.1 percent and contained the highest percentage of owner occupied units at 57.6 percent. The bank's lack of lending in low-, moderate-, and upper-income census tracts was below aggregate lender performance of 7.1 percent, 11.2 percent, and 24.4 percent, respectively. The bank's performance was also below the 5.5 percent of owner occupied units in low-income census tracts and the 12.1 percent in moderate- income census tracts; however, it was comparable to the 24.7 percent in upper-income census tracts.

*Home Improvement Loans*

In 2018, FMB did not make any home improvement loans in the assessment area. Aggregate lender originations of home improvement loans occurred in 5.7 percent of low-income census tracts, which was comparable to the 5.5 percent of owner occupied units. Aggregate lenders originated 8.0 percent in moderate-income census tracts, which was below the 12.1 percent of owner occupied units. Aggregate lenders originated in 60.6 percent in middle- income census tracts, which was above the 57.6 percent of owner occupied units. Aggregate lenders originated

25.7 percent in upper-income census tracts, which was above the 24.7 percent of owner occupied units.

In 2017, FMB did not make any home improvement loans in low-income census tracts. The bank's performance was below the 7.1 percent by aggregate lenders and the 5.5 percent of owner occupied housing in these census tracts. FMB also did not make any home improvement loans in moderate-income census tracts. Performance was below aggregate lenders, which made 11.9 percent, and was below the 12.1 percent of of owner occupied housing in these census tracts. The bank made 80.0 percent of its home improvement loans in middle-income census tracts, which was above the 60.7 percent by aggregate lenders and the 57.6 percent of owner occupied housing in these census tracts. FMB made 20.0 percent of its home improvement loans in upper-income census tracts. The bank's performance was comparable to the 20.1 percent of home improvement loans made by aggregate lenders; however, performance was below the 24.7 percent of owner occupied housing in these census tracts

*Multi-family Loans*

In 2018, FMB did not originate multi-family loans in low-income census tracts. Its performance was below both aggregate lenders, which made 21.6 percent, and the 29.4 percent of multi-family housing in these census tracts. FMB made 50.0 percent of its multi-family loans in moderate-income census tracts, which was above the 14.9 percent by aggregate lenders and the 23.2 percent of of multi-family housing in these census tracts. The bank did not originate multi-family loans in middle-income census tracts, which was below both the 45.3 percent by aggregate lenders and the 29.2 percent of multi-family housing in these census tracts. FMB did not originate multi-family loans in upper-income census tracts. The bank's performance was below the 13.5 percent of multi-family loans made by aggregate lenders and the 12.4 percent of multi-family housing in these census tracts. FMB made 50.0 percent of its multi-family loans in unknown-income census tracts, which was above both the 4.7 percent by aggregate lenders and the 5.9 percent of multi-family housing units.

In 2017, FMB multi-family originations were made solely in middle-income census tracts. Lending in such tracts census tracts constituted the largest percentage of multi-family loans by aggregate lenders at 40.3 percent and contained the highest percentage of multi-family units at 29.2 percent. The bank's performance in low-, moderate-, and upper-income census tracts was below the aggregate lenders of 27.1 percent, 11.8 percent, and 13.2 percent, respectively. The bank's performance was also below the 29.4 percent of owner occupied units in low-income census tracts, 23.2 percent in moderate-income census tracts, and 12.4 percent in upper-income census tracts.

As previously mentioned, the methodology of reporting HMDA data changed between the two years as institutions, required to submit such data, were subject to revised collection criteria. As such, a year-to-year comparison of 2017 to 2018 is not feasible for HMDA-reportable loans.

## Geographic Distribution of HMDA Reportable Loans

**Assessment Area: 2018 Champaign-Urbana, IL MSA 16580**

| Product Type | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 Count Bank # | Count Bank % | Count Agg % | Dollar Bank $ (000s) | Dollar Bank $ % | Dollar Agg $ % | Owner Occupied % of Units |
|---|---|---|---|---|---|---|---|---|
| Home Purchase | Low | 0 | 0.0 | 4.1 | 0 | 0.0 | 2.0 | 5.5 |
| | Moderate | 0 | 0.0 | 14.0 | 0 | 0.0 | 9.2 | 12.1 |
| | Middle | 4 | 66.7 | 55.8 | 523 | 52.6 | 54.8 | 57.6 |
| | Upper | 2 | 33.3 | 26.0 | 472 | 47.4 | 33.9 | 24.7 |
| | Unknown | 0 | 0.0 | 0.1 | 0 | 0.0 | 0.1 | 0.1 |
| | Total | **6** | **100.0** | **100.0** | **995** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 0 | 0.0 | 6.6 | 0 | 0.0 | 4.6 | 5.5 |
| | Moderate | 0 | 0.0 | 11.5 | 0 | 0.0 | 7.0 | 12.1 |
| | Middle | 3 | 100.0 | 56.3 | 217 | 100.0 | 55.5 | 57.6 |
| | Upper | 0 | 0.0 | 25.2 | 0 | 0.0 | 31.5 | 24.7 |
| | Unknown | 0 | 0.0 | 0.4 | 0 | 0.0 | 1.3 | 0.1 |
| | Total | **3** | **100.0** | **100.0** | **217** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 0 | 0.0 | 5.7 | 0 | 0.0 | 3.1 | 5.5 |
| | Moderate | 0 | 0.0 | 8.0 | 0 | 0.0 | 5.2 | 12.1 |
| | Middle | 0 | 0.0 | 60.6 | 0 | 0.0 | 58.0 | 57.6 |
| | Upper | 0 | 0.0 | 25.7 | 0 | 0.0 | 33.7 | 24.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.1 |
| | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| Multi-Family | | | | | | | | **Multi-Family** |
| | Low | 0 | 0.0 | 21.6 | 0 | 0.0 | 38.9 | 29.4 |
| | Moderate | 1 | 50.0 | 14.9 | 1,032 | 24.0 | 18.5 | 23.2 |
| | Middle | 0 | 0.0 | 45.3 | 0 | 0.0 | 16.8 | 29.2 |
| | Upper | 0 | 0.0 | 13.5 | 0 | 0.0 | 12.9 | 12.4 |
| | Unknown | 1 | 50.0 | 4.7 | 3,260 | 76.0 | 12.9 | 5.9 |
| | Total | **2** | **100.0** | **100.0** | **4,292** | **100.0** | **100.0** | **100.0** |
| Other Purpose LOC | Low | 0 | 0.0 | 1.1 | 0 | 0.0 | 0.4 | 5.5 |
| | Moderate | 0 | 0.0 | 3.2 | 0 | 0.0 | 1.3 | 12.1 |
| | Middle | 0 | 0.0 | 54.7 | 0 | 0.0 | 48.1 | 57.6 |
| | Upper | 0 | 0.0 | 41.1 | 0 | 0.0 | 50.2 | 24.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.1 |
| | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| Other Purpose Closed/Exempt | Low | 0 | 0.0 | 4.5 | 0 | 0.0 | 1.4 | 5.5 |
| | Moderate | 0 | 0.0 | 14.9 | 0 | 0.0 | 4.2 | 12.1 |
| | Middle | 1 | 100.0 | 55.2 | 23 | 100.0 | 76.9 | 57.6 |
| | Upper | 0 | 0.0 | 25.4 | 0 | 0.0 | 17.5 | 24.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.1 |
| | Total | **1** | **100.0** | **100.0** | **23** | **100.0** | **100.0** | **100.0** |
| Loan Purpose Not Applicable | Low | 0 | 0.0 | 13.6 | 0 | 0.0 | 8.6 | 5.5 |
| | Moderate | 0 | 0.0 | 20.5 | 0 | 0.0 | 19.8 | 12.1 |
| | Middle | 0 | 0.0 | 48.9 | 0 | 0.0 | 49.6 | 57.6 |
| | Upper | 0 | 0.0 | 17.0 | 0 | 0.0 | 22.0 | 24.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.1 |
| | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 0 | 0.0 | 5.4 | 0 | 0.0 | 12.2 | 5.5 |
| | Moderate | 1 | 8.3 | 13.1 | 1,032 | 18.7 | 11.3 | 12.1 |
| | Middle | 8 | 66.7 | 55.6 | 763 | 13.8 | 45.1 | 57.6 |
| | Upper | 2 | 16.7 | 25.5 | 472 | 8.5 | 27.8 | 24.7 |
| | Unknown | 1 | 8.3 | 0.3 | 3,260 | 59.0 | 3.7 | 0.1 |
| | Total | **12** | **100.0** | **100.0** | **5,527** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2016 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

Small Business Lending

In 2018, FMB did not originate any small business loans in low-income census tracts, which was below the 10.5 percent by aggregate lenders and the 10.6 percent of businesses in these census tracts. FMB did not originate any small business loans in moderate-income census tracts, which was below the 15.8 percent by aggregate lenders and the 18.2 percent of businesses in these census tracts. The bank made 75.0 percent of small business loans in middle-income census tracts, which exceeded the 43.4 percent by aggregate lenders and the 42.8 percent of businesses in these census tracts. FMB made 25.0 percent of small business loans in upper-income census tracts, which was comparable to the 27.9 percent by aggregate lenders and the 26.5 percent of businesses in these census tracts. FMB did not have any originations in unknown-income census tracts, which was below both the 1.4 percent by aggregate lenders and the 1.9 percent of businesses located in these census tracts.

In 2017, FMB did not originate any small business loans in low-income census tracts, which was below the 11.5 percent by aggregate lenders and the 10.2 percent of businesses in these census tracts. FMB made 8.3 percent of small business loans in moderate-income census tracts, which was below the 14.3 percent by aggregate lenders and the 18.4 percent of businesses in these census tracts. The bank made 75.0 percent of small business loans in middle-income census tracts, which exceeded the 42.8 percent by aggregate lenders and the 43.8 percent of businesses in these census tracts. FMB made 16.7 percent of small business loans in upper-income census tracts, which was below the 29.0 percent by aggregate lenders and the 25.7 percent of businesses in these census tracts. FMB did not have any originations in unknown-income census tracts, which was below the 1.5 percent by aggregate lenders and the 1.9 percent of businesses located in such tracts.

**Geographic Distribution of Small Business Loans**
**Assessment Area: 2018 Champaign-Urbana, IL MSA 16580**

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Total Businesses |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Business | Low | 0 | 0.0 | 10.5 | 0 | 0.0 | 9.6 | 10.6 |
| | Moderate | 0 | 0.0 | 15.8 | 0 | 0.0 | 20.4 | 18.2 |
| | Middle | 3 | 75.0 | 43.4 | 490 | 95.1 | 37.6 | 42.8 |
| | Upper | 1 | 25.0 | 27.9 | 25 | 4.9 | 29.2 | 26.5 |
| | Unknown | 0 | 0.0 | 1.4 | 0 | 0.0 | 3.0 | 1.9 |
| | Tr Unknown | | | 0.9 | | | 0.2 | |
| | Total | 4 | 100.0 | 100.0 | 515 | 100.0 | 100.0 | 100.0 |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

Small Farm Lending

In 2018, FMB only originated small farm loans in middle-income census tracts. The assessment area contained only of 12 small farms located in low- and moderate-income census tracts limiting the bank's opportunities to lend in such tracts. Lending in middle-income tracts constituted the largest percentage of small farm loans by aggregate lenders at 76.2 percent and contained the highest percentage of total farms at 76.9 percent. Given the limited number of farms in moderate-income census tracts and the competition in the assessment area, the bank's performance was comparable to the 1.2 percenty by the aggregate lenders in these tracts. FMB was below the 22.0 percenty by aggregate lenders in upper-income census tracts. Neither FMB nor aggregate lenders made any small farm loans in low-income census tracts.

In 2017, FMB small farm loans were made solely in middle-income census tracts. The assessment area contained only nine small farms in low- and moderate-income census tracts limiting the bank's opportunities to lend in such tracts. Lending in middle-income tracts constituted the largest percentage of small farm loans by aggregate lenders at 76.8 percent and also contained the highest percentage of total farms at 78.6 percent. Given the limited number of farms in low- and moderate-income census tracts and the competition in the assessment area, the bank's performance was comparable to the 0.7 percent and 1.4 percenty by the aggregate lenders in these tracts. FMB was below the 18.9 percenty by aggregate lenders in upper-income census tracts.

**Geographic Distribution of Small Farm Loans**
**Assessment Area: 2018 Champaign-Urbana, IL MSA 16580**

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Total Farms |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Farm | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.9 |
| | Moderate | 0 | 0.0 | 1.2 | 0 | 0.0 | 0.3 | 2.7 |
| | Middle | 8 | 100.0 | 76.2 | 1,997 | 100.0 | 84.1 | 76.9 |
| | Upper | 0 | 0.0 | 22.0 | 0 | 0.0 | 15.5 | 19.6 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 0.6 | | | 0.0 | |
| | Total | **8** | **100.0** | **100.0** | **1,997** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

## Lending to Borrowers of Different Income Levels and Lending to Businesses and Farms of Different Sizes

FMB exhibited good distribution, particularly in its assessment area, of loans among individuals of different income levels and businesses and farms of different sizes, given the product lines offered by the bank. The bank by percentage exceeded aggregate lenders in 2017 and 2018 in originations to moderate-income borrowers as well as loans to small businesses and small farms. A detailed discussion of HMDA-reportable, small business, and small farm lending in relation to aggregate lender performance and demographics is provided below.

In both 2017 and 2018, the bank and aggregate lenders made multi-family loans to borrowers of unknown-income. However, the compiling of demographic information excludes borrowers of unknown-income when aggregating the total number of families within the assessment area. Therefore, no meaningful analysis can be conducted for multi-family loans by borrower income.

<u>HMDA-Reportable Lending</u>

*Home Purchase Loans*

In 2018, the bank made 16.7 percent of its home purchase loans to low-income borrowers, which is above the 10.5 percent by aggregate lenders; however, performance was below the 22.5 percent of low-income families in the assessment area. The bank made 33.3 percent of its home purchase loans to moderate-income borrowers, which was above the 21.3 percent by aggregate lenders and the 16.6 percent of moderate-income families in the assessment area. The bank made 16.7 percent of its home purchase loans to middle-income borrowers, which was below the 22.3 percent by aggregate lenders and the 20.4 percent of middle-income families in the assessment area. The bank made 33.3 percent of its home purchase loans to upper-income borrowers, which was comparable to the 33.5 percent by the aggregate of lenders; however, performance was below the 40.5 percent of upper-income families in the assessment area. The bank did not make any home purchase loans to borrowers of unknown-income, which was below the 12.4 percent by aggregate lenders. Demographic information excludes families of unknown-income in aggregating the number of assessment area families.

In 2017, the bank did not originate any home purchase loans to low-income borrowers, which was below the 8.1 percent by aggregate lenders and the 22.5 percent of low-income families in the assessment area. The bank made 44.4 percent of its home purchase loans to moderate-income borrowers, which exceeded the 18.8 percent by aggregate lenders and the 16.6 percent of moderate-income families in the assessment area. The bank made 11.1 percent of its home purchase loans to middle-income borrowers, which was below the 23.2 percent by aggregate lenders and the 20.4 percent of middle-income families in the assessment area. The bank made 44.4 percent of its home purchase loans to upper-income borrowers, which was above the 38.2 percent by aggregate lenders and the 40.5 percent of upper-income families in the assessment area. The bank did not originate any home purchase loans to borrowers of unknown-income, which was below the 11.8 percent by the aggregate of lenders. Demographic information excludes families of unknown-income in aggregating the number of assessment area families.

*Refinance Loans*

In 2018, the bank did not originate any refinance loans to low income borrowers, which was below the 11.4 percent by aggregate lenders and the 22.5 percent of low-income families in the assessment area. The bank made 33.3 percent of its refinance loans to moderate-income borrowers, which was above the 16.5 percent by aggregate lenders and the 16.6 percent of moderate-income families in the assessment area. The bank made 33.3 percent of its refinance loans to middle-income borrowers, which was above the aggregate lender performance of 21.6 percent and the 20.4 percent of middle-income families in the assessment area. The bank made 33.3 percent of its refinance loans to upper-income borrowers, which was comparable to the 32.6 percent by aggregate lenders; however, performance was below the 40.5 percent of upper-income families in the assessment area. The bank did not originate any refinance loans to borrowers of unknown-income which was below the 17.8 percent by aggregate lenders.

In 2017, the bank did not originate any refinance loans to low-income borrowers, which was below the 6.1 percent by aggregate lenders and the 22.5 percent of low-income families in the assessment area. The bank made 50.0 percent of its refinance loans to moderate-income borrowers, which exceeded the 13.9 percent by aggregate lenders and the 16.6 percent of moderate-income families in the assessment area. The bank did not make any loans to middle- or upper-income borrowers, which was below the 21.2 percent and 38.1 percent by aggregate lenders, respectively. The bank's lending was also below the 20.4 percent of middle-income and 40.5 percent of upper-income families in the assessment area. The bank made 50.0 percent of its loans to borrowers of unknown-income, which was above the 20.7 percent by aggregate lenders.

*Home Improvement Loans*

In 2018, FMB did not originate any home improvement loans in the assessment area. Aggregate lenders originated 12.6 percent of home improvement loans to low-income borrowers, which was below the 22.5 percent of low income families in the assessment area. Aggregate lenders originated 19.4 percent to moderate-income borrowers, which was above the 16.6 percent of moderate-income families in the assessment area. Aggregate lenders originated 17.7 percent percent to middle-income borrowers, which was below the 20.4 percent of middle-income families in the assessment area. Aggregate lenders originated 42.3 percent to upper-income borrowers, which was above the 40.5 percent of upper-income families in the assessment area. Aggregate lenders orginated 8.0 percent to borrowers of unknown-income.

In 2017, the bank did not originate home improvement loans to low-income borrowers, which was below the 10.5 percent by aggregate lenders and the 22.5 percent of low-income families. The bank did not originate any loans to moderate-income borrowers, which was below the 16.7 percent by the aggregate of lenders and the 16.6 percent of moderate-income families in the assessment area. The bank made 20.0 percent of its home improvement loans to middle-income borrowers, which was comparable to the 20.6 percent by aggregate lenders and the 20.4 percent of middle-income families in the assessment area. The bank made 80.0 percent of its home improvement loans to upper-income borrowers, which was above both the 47.7 percent by aggregate lenders and the 40.5 percent of upper-income families in the assessment area. The bank did not originate any home improvement loans to borrowers of unknown-income, which is below the 4.5 percent by aggregate lenders.

As previously mentioned, the methodology of reporting HMDA data changed between the two years as institutions who were required to submit such data were subject to revised collection criteria. Therefore, a year-to-year comparison of 2017 to 2018 is not feasible for HMDA-reportable loans.

**Borrower Distribution of HMDA Reportable Loans**
**Assessment Area: 2018 Champaign-Urbana, IL MSA 16580**

| Product Type | Borrower Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Families by Family Income |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $(000s) | $ % | $ % | % |
| Home Purchase | Low | 1 | 16.7 | 10.5 | 142 | 14.3 | 5.7 | 22.5 |
| | Moderate | 2 | 33.3 | 21.3 | 225 | 22.6 | 16.3 | 16.6 |
| | Middle | 1 | 16.7 | 22.3 | 162 | 16.3 | 22.4 | 20.4 |
| | Upper | 2 | 33.3 | 33.5 | 466 | 46.8 | 44.9 | 40.5 |
| | Unknown | 0 | 0.0 | 12.4 | 0 | 0.0 | 10.7 | 0.0 |
| | Total | **6** | **100.0** | **100.0** | **995** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 0 | 0.0 | 11.4 | 0 | 0.0 | 6.2 | 22.5 |
| | Moderate | 1 | 33.3 | 16.5 | 89 | 41.0 | 13.0 | 16.6 |
| | Middle | 1 | 33.3 | 21.6 | 98 | 45.2 | 19.5 | 20.4 |
| | Upper | 1 | 33.3 | 32.6 | 30 | 13.8 | 42.9 | 40.5 |
| | Unknown | 0 | 0.0 | 17.8 | 0 | 0.0 | 18.3 | 0.0 |
| | Total | **3** | **100.0** | **100.0** | **217** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 0 | 0.0 | 12.6 | 0 | 0.0 | 5.2 | 22.5 |
| | Moderate | 0 | 0.0 | 19.4 | 0 | 0.0 | 15.7 | 16.6 |
| | Middle | 0 | 0.0 | 17.7 | 0 | 0.0 | 17.5 | 20.4 |
| | Upper | 0 | 0.0 | 42.3 | 0 | 0.0 | 54.1 | 40.5 |
| | Unknown | 0 | 0.0 | 8.0 | 0 | 0.0 | 7.6 | 0.0 |
| | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| Multi-Family | Low | 0 | 0.0 | 5.4 | 0 | 0.0 | 1.0 | 22.5 |
| | Moderate | 0 | 0.0 | 0.7 | 0 | 0.0 | 0.1 | 16.6 |
| | Middle | 0 | 0.0 | 3.4 | 0 | 0.0 | 0.2 | 20.4 |
| | Upper | 0 | 0.0 | 11.5 | 0 | 0.0 | 6.6 | 40.5 |
| | Unknown | 2 | 100.0 | 79.1 | 4,292 | 100.0 | 92.1 | 0.0 |
| | Total | **2** | **100.0** | **100.0** | **4,292** | **100.0** | **100.0** | **100.0** |
| Other Purpose LOC | Low | 0 | 0.0 | 6.3 | 0 | 0.0 | 2.5 | 22.5 |
| | Moderate | 0 | 0.0 | 12.6 | 0 | 0.0 | 10.2 | 16.6 |
| | Middle | 0 | 0.0 | 18.9 | 0 | 0.0 | 9.3 | 20.4 |
| | Upper | 0 | 0.0 | 60.0 | 0 | 0.0 | 76.6 | 40.5 |
| | Unknown | 0 | 0.0 | 2.1 | 0 | 0.0 | 1.4 | 0.0 |
| | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| Other Purpose Closed/Exempt | Low | 0 | 0.0 | 16.4 | 0 | 0.0 | 4.9 | 22.5 |
| | Moderate | 0 | 0.0 | 19.4 | 0 | 0.0 | 11.5 | 16.6 |
| | Middle | 1 | 100.0 | 23.9 | 23 | 100.0 | 11.4 | 20.4 |
| | Upper | 0 | 0.0 | 38.8 | 0 | 0.0 | 32.7 | 40.5 |
| | Unknown | 0 | 0.0 | 1.5 | 0 | 0.0 | 39.4 | 0.0 |
| | Total | **1** | **100.0** | **100.0** | **23** | **100.0** | **100.0** | **100.0** |
| Loan Purpose Not Applicable | Low | 0 | 0.0 | 1.1 | 0 | 0.0 | 1.1 | 22.5 |
| | Moderate | 0 | 0.0 | 2.3 | 0 | 0.0 | 1.4 | 16.6 |
| | Middle | 0 | 0.0 | 4.5 | 0 | 0.0 | 4.5 | 20.4 |
| | Upper | 0 | 0.0 | 1.1 | 0 | 0.0 | 0.0 | 40.5 |
| | Unknown | 0 | 0.0 | 90.9 | 0 | 0.0 | 93.0 | 0.0 |
| | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 1 | 8.3 | 10.5 | 142 | 2.6 | 4.5 | 22.5 |
| | Moderate | 3 | 25.0 | 18.8 | 314 | 5.7 | 11.3 | 16.6 |
| | Middle | 3 | 25.0 | 21.0 | 283 | 5.1 | 15.7 | 20.4 |
| | Upper | 3 | 25.0 | 32.9 | 496 | 9.0 | 34.3 | 40.5 |
| | Unknown | 2 | 16.7 | 16.8 | 4,292 | 77.7 | 34.3 | 0.0 |
| | Total | **12** | **100.0** | **100.0** | **5,527** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2016 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

Small Business Lending

In 2018, 89.9 percent of businesses in the assessment area reported revenue of $1 million or less. The bank made all of its small business loans to businesses reporting annual revenues of $1 million or less, which was above the 43.2 percent by aggregate lenders. Of the bank's loans in this revenue category, 75.0 percent of the loans were made in amounts of $100,000 or less reflecting good responsiveness to credit needs of small businesses.

In 2017, 88.6 percent of businesses in the assessment area reported revenue of less than $1 million. The bank made 66.7 percent of its small business loans to businesses reporting annual revenues of $1 million or less, which was above the 51.4 percent by aggregate lenders. Of the bank's loans in this revenue category, 75.0 percent of the loans were made in amounts of $100,000 or less reflecting good responsiveness to credit needs of small businesses.

**Small Business Lending By Revenue & Loan Size**
**Assessment Area: 2018 Champaign-Urbana, IL MSA 16580**

| Product Type | | | Bank & Aggregate Lending Comparison 2018 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | Total Businesses |
| | | | Bank | | Agg | Bank | | Agg | |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Business | Revenue | $1 Million or Less | 4 | 100.0 | 43.2 | 515 | 100.0 | 35.3 | 89.9 |
| | | Over $1 Million or Unknown | 0 | 0.0 | 56.8 | 0 | 0.0 | 64.7 | 10.1 |
| | | Total | **4** | **100.0** | **100.0** | **515** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 3 | 75.0 | 90.8 | 115 | 22.3 | 28.4 | |
| | | $100,001 - $250,000 | 0 | 0.0 | 4.2 | 0 | 0.0 | 15.8 | |
| | | $250,001 - $1 Million | 1 | 25.0 | 4.9 | 400 | 77.7 | 55.8 | |
| | | Total | **4** | **100.0** | **100.0** | **515** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 3 | 75.0 | | 115 | 22.3 | | |
| | | $100,001 - $250,000 | 0 | 0.0 | | 0 | 0.0 | | |
| | | $250,001 - $1 Million | 1 | 25.0 | | 400 | 77.7 | | |
| | | Total | **4** | **100.0** | | **515** | **100.0** | | |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

Small Farm Lending

In 2018, 98.2 percent of farms in the assessment area reported revenue of $1 million or less. The bank made 75.0 percent of its small farm loans to farms reporting annual revenues of $1 million or less, which exceeded the 48.8 percent by aggregate lenders. Of the bank's loans in this revenue category, 16.7 percent were in loan amounts of $100,000 or less indicating poor responsiveness to the credit needs of small farms.

In 2017, 98.3 percent of farms in the assessment area reported revenue of less than $1 million. The bank made 87.5 percent of its small farm loans to farms reporting annual revenues of $1 million or less, which exceeded the 49.3 percent by aggregate lenders. The bank did not originate any loans of $100,000 or less indicating poor responsiveness to the credit needs of small farm.

**Small Farm Lending By Revenue & Loan Size**
**Assessment Area: 2018 Champaign-Urbana, IL MSA 16580**

| Product Type | | | Bank & Aggregate Lending Comparison 2018 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | |
| | | | Bank | | Agg | Bank | | Agg | Total Farms |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Farm | Revenue | $1 Million or Less | 6 | 75.0 | 48.8 | 1,497 | 75.0 | 88.2 | 98.2 |
| | | Over $1 Million or Unknown | 2 | 25.0 | 51.2 | 500 | 25.0 | 11.8 | 1.8 |
| | | Total | **8** | **100.0** | **100.0** | **1,997** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 2 | 25.0 | 77.4 | 175 | 8.8 | 19.7 | |
| | | $100,001 - $250,000 | 2 | 25.0 | 14.0 | 372 | 18.6 | 35.6 | |
| | | $250,001 - $500,000 | 4 | 50.0 | 8.5 | 1,450 | 72.6 | 44.8 | |
| | | Total | **8** | **100.0** | **100.0** | **1,997** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 1 | 16.7 | | 75 | 5.0 | | |
| | | $100,001 - $250,000 | 2 | 33.3 | | 372 | 24.8 | | |
| | | $250,001 - $500,000 | 3 | 50.0 | | 1,050 | 70.1 | | |
| | | Total | **6** | **100.0** | | **1,497** | **100.0** | | |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

## COMMUNITY DEVELOPMENT LENDING

FMB made a relatively high level of community development loans. The bank made five loans totaling $8.2 million dollars, which represents no change by number from the previous evaluation; however, there was a significant increase, 87.4 percent, by dollar. A significant portion of community development loans were extended to skilled nursing facilities for Medicaid recipients and for regional revitalization efforts. Such activity is responsive to the needs of the community by providing housing and care for low- and moderate-income individuals who are unable to afford the rising cost of housing.

The following table presents community development loans in the assessment area during the evaluation period.

| Qualified Community Development Loans by Purpose<br>May 2, 2017- September 30, 2019 | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of Total $ |
| Champaign-Urbana MSA #16580 | 3 | 8,050.0 | 2 | 100.0 | 0 | 0 | 0 | 0 | 5 | 8,150.0 | 2.1 |

**INVESTMENT TEST**

FMB made an adequate level of qualified investments, particularly those that are not routinely provided by private investors, although rarely in a leadership position. FMB made occasional use of innovative or complex qualified investments and exhibited adequate responsiveness to credit and community development needs.

The bank made or maintained 18 qualified investments during the evaluation period totaling $2.2 million. The vast majority, both by dollar and number, were made through the purchase of mortgage back securities with all of the investments designated for affordable housing. This represented a significant increase of 100.0 percent by number and 147.3 percent by dollar over the previous evaluation. The majority of investments during this evaluation period were for affordable housing, which served the needs of the community. Per discussion with a community representative, current owners of affordable housing are selling their property to student housing developers, further decreasing the available supply of affordable housing within the assessment area.

The following table presents community development investments in the assessment area during the evaluation period.

| Qualified Community Development Investments by Purpose<br>May 2, 2017- September 30, 2019 | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| Champaign-Urbana MSA #16580 | Prior Period Investments | | Current Period Investments | | Total Investments | | | Unfunded Commitments | |
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of Total | # | $ (000s) |
| Affordable Housing | 10 | 1,187.3 | 7 | 1,033 | 17 | 2,220.3 | 99.6 | 0 | 0 |
| Economic Development | 1 | 10.0 | 0 | 0 | 1 | 10.0 | 0.4 | 0 | 0 |
| Revitalization and Stabilization | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 |
| Community Services | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 |
| Total | 11 | 1,197.3 | 7 | 1,033.0 | 18 | 2,230.3 | 100.0 | 0 | 0 |
| *Note: Percentages may not add to 100.0 percent due to rounding.* | | | | | | | | | |

FMB made 15 donations totaling $29,600 during the evaluation period. The number of donations reflected a decrease by percentage of 25.0 percent; however, by dollar amount, FMB increased its donations by 28.7 percent. There were a total of seven organizations who engaged in community development activities that received such donations.

The table below presents qualified community development donations in the assessment area during the evaluation period.

| Qualified Community Development Donations by Purpose<br>May 2, 2017-September 30, 2019 | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of total $ |
| Champaign-Urbana MSA #16580 | 6 | 11.0 | 1 | 2.5 | 0 | 0 | 8 | 16.1 | 15 | 29.6 | 1.2 |

## SERVICE TEST

FMB's delivery systems are reasonably accessible to geographies and individuals of different income levels in the assessment area. The bank's record of opening and closing branches has not adversely affected the accessibility of its delivery systems, particularly in low- and moderate-income geographies and to low- and moderate-income individuals. The bank's services do not vary in a way that inconveniences its assessment area, particularly low- and moderate-income geographies and low- and moderate-income individuals. Further, FMB provides a relatively high level of community development services.

### Retail Services

Delivery systems are reasonably accessible to geographies and individuals of different income levels in the assessment area. The assessment area contains one full service branch with a full service ATM, located in a middle-income census tract near the center of the county. As previously discussed, FMB maintains an online presence through which customers may perform a variety of transactions without having to actually visit a branch location.

The bank's record of opening and closing branches has not adversely affected the accessibility of its delivery systems, particularly in low- and moderate-income geographies and to low- and moderate-income individuals. There were no opening or closing of branches since the previous evaluation. While there was a closure of a loan production office, which was located in an upper-income census tract, there was no apparent impact to the assessment area.

Services do not vary in a way that inconveniences the bank's assessment area, particularly low- and moderate-income geographies and low- and moderate-income individuals. The bank's one branch location maintains drive-through and Saturday hours, with extended lobby hours on Fridays. Additionally, online services are available to all customers.

### Community Development Services

FMB provides a relatively high level of community development services. The bank provided 113 hours of services, which was similar to the previous evaluation. Services were spread across six organizations involving bank staff participating on organizational boards, providing financial literacy training, and assisting home buyers in obtaining down payment and closing cost assistance, all responsive to the needs of the community.

The following table presents community development services in the assessment area during the evaluation period.

| Qualified Community Development Services by Purpose<br>May 2, 2017-September 30, 2019 | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
| | # | hrs | # | hrs | # | hrs | # | hrs | # | hrs | % of total hours |
| Champaign-Urbana MSA #16580 | 4 | 20 | 0 | 0 | 2 | 40 | 6 | 53 | 12 | 113 | 1.5 |

## DANVILLE, IL MSA #19180 – Limited Review

### SCOPE OF THE EXAMINATION

The scope for this assessment area is consistent with the scope of examination presented in the overall section of this evaluation.

### DESCRIPTION OF INSTITUTION'S OPERATIONS IN DANVILLE, IL MSA #19180

FMB delineates the Danville, IL MSA #19180 (Danville MSA) as its assessment area, which consists solely of Vermilion County in its entirety. The assessment area is unchanged from the previous evaluation.

The median family income levels (MFI) for census tracts are calculated using the income data from the United States Census Bureau's American Community Survey and geographic definitions from the Office of Management and Budget (OMB) and are updated approximately every five years. The income data used to calculate geographic income designations changed between 2016 and 2017. Accordingly, community development activity that took place in calendar years up to and including 2016, which was the basis for the bank's previous evaluation, are evaluated based on ACS income level definitions from the five-year survey data set 2006-2010. Community development activity performed in 2017 and beyond are evaluated based on ACS income level definitions from the five-year survey data set 2011-2015.

As the following table indicates the assessment area experienced no change in the number of low-income census tracts and a decline of two moderate-income census tracts, or 8.3 percent of all census tracts in the MSA.

**Census Tract Designation Changes**
**American Community Survey Data (ACS)**

| Tract Income Designation | 2016 Designations (#) | 2017 Designations (#) | Net Change (#) |
|---|---|---|---|
| **Low** | 1 | 1 | 0 |
| **Moderate** | 7 | 5 | (2) |
| **Middle** | 11 | 10 | (1) |
| **Upper** | 5 | 8 | 3 |
| **Unknown** | 0 | 0 | 0 |
| **Total** | 24 | 24 | 0 |

*Source: U. S. Census Bureau: Decennial Census: American Community Survey Data: 2006-2010*
*U.S. Census Bureau: Decennial Census: America Community Survey Data: 2011-2015*

FMB has a total of three branches, each with a full service ATM, within the assessment area. One branch is located in a low-income census tract, one in a middle-income census tract, and one in an upper income census tract. In addition, there are two cash only ATMs located in a moderate- and middle-income census tract, respectively. There have been no opening or closing of branches or ATMs since the previous evaluation.

The FDIC market share report, as of June 30, 2018 ranks FMB third of 16 FDIC insured institutions operating in the assessment area. The bank maintains 17.1 percent of assessment area deposits placing the bank just below Iroquois Federal Savings and Loan Association and First Financial Bank, NA, each with a 17.8 percent deposit market share.

In 2018, FMB ranked seventh of 130 HMDA-reporters in the Danville MSA, and fourth when compared to FDIC insured institutions who have branches located in the county. Among the 48 CRA reporters, FMB ranked seventh by number in 2018. FMB also ranked third among FDIC insured institutions, which had branches located in the county. Finally, in 2018, FMB ranked second in overall lending to small farms and first in small farm loans to small farms among CRA reporters.

The following table reflects certain statistical data related to the demographics of the assessment area.

| Assessment Area: 2018 Danville, IL MSA 19180 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Income Categories | Tract Distribution | | Families by Tract Income | | Families < Poverty Level as % of Families by Tract | | Families by Family Income | |
| | # | % | # | % | # | % | # | % |
| Low-income | 1 | 4.2 | 851 | 4.2 | 376 | 44.2 | 4,388 | 21.7 |
| Moderate-income | 5 | 20.8 | 3,018 | 14.9 | 892 | 29.6 | 3,388 | 16.8 |
| Middle-income | 10 | 41.7 | 9,603 | 47.6 | 1,162 | 12.1 | 4,181 | 20.7 |
| Upper-income | 8 | 33.3 | 6,716 | 33.3 | 437 | 6.5 | 8,231 | 40.8 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **24** | **100.0** | **20,188** | **100.0** | **2,867** | **14.2** | **20,188** | **100.0** |
| | Housing Units by Tract | Housing Types by Tract | | | | | | |
| | | Owner-Occupied | | | Rental | | Vacant | |
| | | # | % | % | # | % | # | % |
| Low-income | 1,482 | 611 | 2.8 | 41.2 | 688 | 46.4 | 183 | 12.3 |
| Moderate-income | 6,185 | 2,470 | 11.4 | 39.9 | 2,411 | 39.0 | 1,304 | 21.1 |
| Middle-income | 17,179 | 10,798 | 49.6 | 62.9 | 4,554 | 26.5 | 1,827 | 10.6 |
| Upper-income | 11,247 | 7,872 | 36.2 | 70.0 | 2,127 | 18.9 | 1,248 | 11.1 |
| Unknown-income | 0 | 0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **36,093** | **21,751** | **100.0** | **60.3** | **9,780** | **27.1** | **4,562** | **12.6** |
| | Total Businesses Tract | | Businesses by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 66 | 2.9 | 45 | 2.3 | 20 | 9.7 | 1 | 1.6 |
| Moderate-income | 505 | 22.5 | 423 | 21.5 | 75 | 36.2 | 7 | 11.3 |
| Middle-income | 1,000 | 44.6 | 900 | 45.7 | 73 | 35.3 | 27 | 43.5 |
| Upper-income | 669 | 29.9 | 603 | 30.6 | 39 | 18.8 | 27 | 43.5 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **2,240** | **100.0** | **1,971** | **100.0** | **207** | **100.0** | **62** | **100.0** |
| | **Percentage of Total Businesses:** | | | **88.0** | | **9.2** | | **2.8** |
| | Total Farms by Tract | | Farms by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderate-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Middle-income | 96 | 41.7 | 93 | 41.5 | 3 | 60.0 | 0 | 0.0 |
| Upper-income | 134 | 58.3 | 131 | 58.5 | 2 | 40.0 | 1 | 100.0 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **230** | **100.0** | **224** | **100.0** | **5** | **100.0** | **1** | **100.0** |
| | **Percentage of Total Farms:** | | | **97.4** | | **2.2** | | **0.4** |
| 2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS | | | | | | | | |
| *Note: Percentages may not add to 100.0 percent due to rounding* | | | | | | | | |

## CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN DANVILLE, IL MSA #19180

| Assessment Area | Lending Test | Investment Test | Service Test |
|---|---|---|---|
| Danville MSA #19180 | Below | Consistent | Consistent |

### LENDING TEST

FMB's lending performance in the Danville MSA was below the bank's overall performance in the State of Illinois. During the evaluation period, the bank originated three community development loans for $981,000.

## Geographic Distribution of HMDA Reportable Loans

**Assessment Area: 2018 Danville, IL MSA 19180**

| Product Type | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Owner Occupied |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % of Units |
| Home Purchase | Low | 0 | 0.0 | 0.8 | 0 | 0.0 | 0.6 | 2.8 |
| | Moderate | 0 | 0.0 | 4.9 | 0 | 0.0 | 2.5 | 11.4 |
| | Middle | 10 | 50.0 | 50.4 | 733 | 39.0 | 46.8 | 49.6 |
| | Upper | 10 | 50.0 | 44.0 | 1,145 | 61.0 | 50.1 | 36.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **20** | **100.0** | **100.0** | **1,878** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 0 | 0.0 | 1.1 | 0 | 0.0 | 1.0 | 2.8 |
| | Moderate | 1 | 8.3 | 4.0 | 94 | 11.2 | 2.8 | 11.4 |
| | Middle | 6 | 50.0 | 50.3 | 444 | 52.9 | 45.7 | 49.6 |
| | Upper | 5 | 41.7 | 44.5 | 302 | 36.0 | 50.4 | 36.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **12** | **100.0** | **100.0** | **840** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 0 | 0.0 | 4.2 | 0 | 0.0 | 3.6 | 2.8 |
| | Moderate | 0 | 0.0 | 4.2 | 0 | 0.0 | 2.6 | 11.4 |
| | Middle | 4 | 66.7 | 62.0 | 153 | 66.2 | 60.4 | 49.6 |
| | Upper | 2 | 33.3 | 29.6 | 78 | 33.8 | 33.4 | 36.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **6** | **100.0** | **100.0** | **231** | **100.0** | **100.0** | **100.0** |
| Multi-Family | | | | | | | | **Multi-Family** |
| | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 12.2 |
| | Moderate | 0 | 0.0 | 15.0 | 0 | 0.0 | 34.5 | 21.1 |
| | Middle | 0 | 0.0 | 55.0 | 0 | 0.0 | 37.3 | 37.8 |
| | Upper | 2 | 100.0 | 30.0 | 833 | 100.0 | 28.2 | 29.0 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **2** | **100.0** | **100.0** | **833** | **100.0** | **100.0** | **100.0** |
| Other Purpose LOC | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 2.8 |
| | Moderate | 0 | 0.0 | 12.5 | 0 | 0.0 | 12.3 | 11.4 |
| | Middle | 0 | 0.0 | 50.0 | 0 | 0.0 | 35.8 | 49.6 |
| | Upper | 1 | 100.0 | 37.5 | 100 | 100.0 | 52.0 | 36.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **1** | **100.0** | **100.0** | **100** | **100.0** | **100.0** | **100.0** |
| Other Purpose Closed/Exempt | Low | 0 | 0.0 | 2.0 | 0 | 0.0 | 2.4 | 2.8 |
| | Moderate | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 11.4 |
| | Middle | 2 | 100.0 | 54.0 | 75 | 100.0 | 48.9 | 49.6 |
| | Upper | 0 | 0.0 | 44.0 | 0 | 0.0 | 48.7 | 36.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **2** | **100.0** | **100.0** | **75** | **100.0** | **100.0** | **100.0** |
| Loan Purpose Not Applicable | Low | 0 | 0.0 | 8.9 | 0 | 0.0 | 4.3 | 2.8 |
| | Moderate | 0 | 0.0 | 4.4 | 0 | 0.0 | 1.2 | 11.4 |
| | Middle | 0 | 0.0 | 57.8 | 0 | 0.0 | 56.0 | 49.6 |
| | Upper | 0 | 0.0 | 28.9 | 0 | 0.0 | 38.5 | 36.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 0 | 0.0 | 1.4 | 0 | 0.0 | 0.7 | 2.8 |
| | Moderate | 1 | 2.3 | 4.6 | 94 | 2.4 | 9.5 | 11.4 |
| | Middle | 22 | 51.2 | 51.5 | 1,405 | 35.5 | 45.0 | 49.6 |
| | Upper | 20 | 46.5 | 42.4 | 2,458 | 62.1 | 44.8 | 36.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **43** | **100.0** | **100.0** | **3,957** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2016 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of Small Business Loans
**Assessment Area: 2018 Danville, IL MSA 19180**

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Total Businesses |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Business | Low | 3 | 25.0 | 4.0 | 411 | 23.2 | 4.0 | 2.9 |
| | Moderate | 4 | 33.3 | 18.3 | 387 | 21.9 | 21.3 | 22.5 |
| | Middle | 1 | 8.3 | 40.9 | 400 | 22.6 | 38.1 | 44.6 |
| | Upper | 4 | 33.3 | 35.9 | 572 | 32.3 | 36.3 | 29.9 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 1.0 | | | 0.3 | |
| | Total | **12** | **100.0** | **100.0** | **1,770** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of Small Farm Loans
**Assessment Area: 2018 Danville, IL MSA 19180**

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Total Farms |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Farm | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Middle | 8 | 26.7 | 36.8 | 2,260 | 36.7 | 32.4 | 41.7 |
| | Upper | 22 | 73.3 | 62.3 | 3,899 | 63.3 | 67.4 | 58.3 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 0.9 | | | 0.2 | |
| | Total | **30** | **100.0** | **100.0** | **6,159** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

| **Borrower Distribution of HMDA Reportable Loans** | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| **Assessment Area: 2018 Danville, IL MSA 19180** | | | | | | | | |
| Product Type | Borrower Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Families by Family Income |
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $(000s) | $ % | $ % | % |
| Home Purchase | Low | 3 | 15.0 | 8.1 | 167 | 8.9 | 4.7 | 21.7 |
| | Moderate | 1 | 5.0 | 21.8 | 65 | 3.5 | 15.9 | 16.8 |
| | Middle | 9 | 45.0 | 27.2 | 758 | 40.4 | 25.8 | 20.7 |
| | Upper | 7 | 35.0 | 29.9 | 888 | 47.3 | 41.0 | 40.8 |
| | Unknown | 0 | 0.0 | 13.0 | 0 | 0.0 | 12.7 | 0.0 |
| | Total | **20** | **100.0** | **100.0** | **1,878** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 0 | 0.0 | 11.8 | 0 | 0.0 | 7.7 | 21.7 |
| | Moderate | 1 | 8.3 | 16.1 | 104 | 12.4 | 13.0 | 16.8 |
| | Middle | 3 | 25.0 | 24.1 | 210 | 25.0 | 25.0 | 20.7 |
| | Upper | 6 | 50.0 | 37.6 | 476 | 56.7 | 43.7 | 40.8 |
| | Unknown | 2 | 16.7 | 10.3 | 50 | 6.0 | 10.5 | 0.0 |
| | Total | **12** | **100.0** | **100.0** | **840** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 0 | 0.0 | 9.9 | 0 | 0.0 | 8.0 | 21.7 |
| | Moderate | 0 | 0.0 | 7.0 | 0 | 0.0 | 4.3 | 16.8 |
| | Middle | 3 | 50.0 | 31.0 | 126 | 54.5 | 25.7 | 20.7 |
| | Upper | 3 | 50.0 | 50.7 | 105 | 45.5 | 58.8 | 40.8 |
| | Unknown | 0 | 0.0 | 1.4 | 0 | 0.0 | 3.2 | 0.0 |
| | Total | **6** | **100.0** | **100.0** | **231** | **100.0** | **100.0** | **100.0** |
| Multi-Family | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 21.7 |
| | Moderate | 0 | 0.0 | 5.0 | 0 | 0.0 | 0.0 | 16.8 |
| | Middle | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 20.7 |
| | Upper | 1 | 50.0 | 5.0 | 139 | 16.7 | 0.5 | 40.8 |
| | Unknown | 1 | 50.0 | 90.0 | 694 | 83.3 | 99.5 | 0.0 |
| | Total | **2** | **100.0** | **100.0** | **833** | **100.0** | **100.0** | **100.0** |
| Other Purpose LOC | Low | 0 | 0.0 | 12.5 | 0 | 0.0 | 12.3 | 21.7 |
| | Moderate | 0 | 0.0 | 12.5 | 0 | 0.0 | 3.4 | 16.8 |
| | Middle | 0 | 0.0 | 37.5 | 0 | 0.0 | 37.5 | 20.7 |
| | Upper | 1 | 100.0 | 37.5 | 100 | 100.0 | 46.8 | 40.8 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **1** | **100.0** | **100.0** | **100** | **100.0** | **100.0** | **100.0** |
| Other Purpose Closed/Exempt | Low | 0 | 0.0 | 8.0 | 0 | 0.0 | 4.5 | 21.7 |
| | Moderate | 1 | 50.0 | 16.0 | 48 | 64.0 | 10.0 | 16.8 |
| | Middle | 0 | 0.0 | 14.0 | 0 | 0.0 | 10.8 | 20.7 |
| | Upper | 1 | 50.0 | 58.0 | 27 | 36.0 | 72.1 | 40.8 |
| | Unknown | 0 | 0.0 | 4.0 | 0 | 0.0 | 2.5 | 0.0 |
| | Total | **2** | **100.0** | **100.0** | **75** | **100.0** | **100.0** | **100.0** |
| Loan Purpose Not Applicable | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 21.7 |
| | Moderate | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 16.8 |
| | Middle | 0 | 0.0 | 4.4 | 0 | 0.0 | 5.6 | 20.7 |
| | Upper | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 40.8 |
| | Unknown | 0 | 0.0 | 95.6 | 0 | 0.0 | 94.4 | 0.0 |
| | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 3 | 7.0 | 8.9 | 167 | 4.2 | 4.3 | 21.7 |
| | Moderate | 3 | 7.0 | 17.9 | 217 | 5.5 | 11.0 | 16.8 |
| | Middle | 15 | 34.9 | 24.7 | 1,094 | 27.6 | 19.3 | 20.7 |
| | Upper | 19 | 44.2 | 33.1 | 1,735 | 43.8 | 32.8 | 40.8 |
| | Unknown | 3 | 7.0 | 15.5 | 744 | 18.8 | 32.7 | 0.0 |
| | Total | **43** | **100.0** | **100.0** | **3,957** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2016 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

## Small Business Lending By Revenue & Loan Size

**Assessment Area: 2018 Danville, IL MSA 19180**

| Product Type | | | Bank & Aggregate Lending Comparison 2018 | | | | | | Total Businesses |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | |
| | | | Bank | | Agg | Bank | | Agg | |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Business | Revenue | $1 Million or Less | 8 | 66.7 | 48.6 | 820 | 46.3 | 31.8 | 88.0 |
| | | Over $1 Million or Unknown | 4 | 33.3 | 51.4 | 950 | 53.7 | 68.2 | 12.0 |
| | | **Total** | **12** | **100.0** | **100.0** | **1,770** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 6 | 50.0 | 90.6 | 318 | 18.0 | 32.1 | |
| | | $100,001 - $250,000 | 4 | 33.3 | 5.1 | 763 | 43.1 | 18.1 | |
| | | $250,001 - $1 Million | 2 | 16.7 | 4.3 | 689 | 38.9 | 49.8 | |
| | | **Total** | **12** | **100.0** | **100.0** | **1,770** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 5 | 62.5 | | 268 | 32.7 | | |
| | | $100,001 - $250,000 | 2 | 25.0 | | 263 | 32.1 | | |
| | | $250,001 - $1 Million | 1 | 12.5 | | 289 | 35.2 | | |
| | | **Total** | **8** | **100.0** | | **820** | **100.0** | | |

Originations & Purchases

2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

## Small Farm Lending By Revenue & Loan Size

**Assessment Area: 2018 Danville, IL MSA 19180**

| Product Type | | | Bank & Aggregate Lending Comparison 2018 | | | | | | Total Farms |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | |
| | | | Bank | | Agg | Bank | | Agg | |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Farm | Revenue | $1 Million or Less | 27 | 90.0 | 57.0 | 5,289 | 85.9 | 81.1 | 97.4 |
| | | Over $1 Million or Unknown | 3 | 10.0 | 43.0 | 870 | 14.1 | 18.9 | 2.6 |
| | | **Total** | **30** | **100.0** | **100.0** | **6,159** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 8 | 26.7 | 69.3 | 372 | 6.0 | 17.8 | |
| | | $100,001 - $250,000 | 12 | 40.0 | 15.8 | 2,065 | 33.5 | 27.3 | |
| | | $250,001 - $500,000 | 10 | 33.3 | 14.9 | 3,722 | 60.4 | 54.9 | |
| | | **Total** | **30** | **100.0** | **100.0** | **6,159** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 8 | 29.6 | | 372 | 7.0 | | |
| | | $100,001 - $250,000 | 10 | 37.0 | | 1,695 | 32.0 | | |
| | | $250,001 - $500,000 | 9 | 33.3 | | 3,222 | 60.9 | | |
| | | **Total** | **27** | **100.0** | | **5,289** | **100.0** | | |

Originations & Purchases

2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

| **Qualified Community Development Loans by Purpose**<br>May 2, 2017-Septembber 30, 2019 | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of Total $ |
| Danville MSA #19180 | 1 | 31.0 | 0 | 0 | 0 | 0 | 2 | 950.0 | 3 | 981.0 | 0.3 |

**INVESTMENT TEST**

The bank's investment performance is consistent with its overall performance in the State of Illinois. The bank made approximately $3.0 million in qualified investments, primarily for affordable housing. In addition, the bank had $98,000 in grants and donations.

| **Qualified Community Development Investments by Purpose**<br>May 2, 2017- September 30, 2019 | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| Danville MSA #19180 | Prior Period Investments | | Current Period Investments | | Total Investments | | | Unfunded Commitments | |
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of Total | # | $ (000s) |
| Affordable Housing | 2 | 2,931.1 | 2 | 84.2 | 4 | 3,015.3 | 99.2 | 0 | 0 |
| Economic Development | 1 | 25.0 | 0 | 0 | 0 | 25.0 | 0.8 | 0 | 0 |
| Revitalization and Stabilization | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 |
| Community Services | 0 | | 0 | 0.0 | 0 | 0 | 0 | 0 | 0 |
| Total | 3 | 2,956.1 | 2 | 84.2 | 5 | 3,040.3 | 100.0 | 0 | 0 |
| *Note: Percentages may not add to 100.0 percent due to rounding.* | | | | | | | | | |

| **Qualified Community Development by Purpose**<br>May 2, 2017-September 30, 2019 | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of total $ |
| Danville MSA #19180 | 2 | 32.0 | 9 | 28.9 | 0 | 0 | 17 | 37.0 | 28 | 97.9 | 3.8 |

## SERVICE TEST

FMB's service performance is consistent with its overall performance in the State of Illinois. The bank maintains a branch with a full service ATM, in a moderate-, middle-, and upper-income census tract. In addition, there are two cash only ATMs. One ATM is located in a moderate-income census tract and the second located in a middle-income census tract. There were no branch or ATM openings or closings during the evaluation period. In addition, employees provided a relatively high level of community development services during the evaluation period.

**Qualified Community Development Services by Purpose**
May 2, 2017-September 30, 2019

| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | # | hours | # | hours | # | hours | # | hours | # | hours | % of total hours |
| Danville MSA #19180 | 0 | 0 | 9 | 92 | 0 | 0 | 15 | 201 | 24 | 293 | 3.9 |

# NON-MSA KNOX COUNTY, IL – Limited Review

## SCOPE OF THE EXAMINATION

The scope for this assessment area is consistent with the scope of examination presented in the overall section of this evaluation.

## DESCRIPTION OF INSTITUTION'S OPERATIONS IN NON-MSA KNOX COUNTY, IL

FMB delineates the entirety of Knox County, which is located in the western portion of Illinois. The assessment area is unchanged from the previous evaluation.

The median family income levels (MFI) for census tracts are calculated using the income data from the United States Census Bureau's American Community Survey and geographic definitions from the Office of Management and Budget (OMB) and are updated approximately every five years. The income data used to calculate geographic income designations changed between 2016 and 2017. Accordingly, community development activity that took place in calendar years up to and including 2016, which was the basis for the bank's previous evaluation, are evaluated based on ACS income level definitions from the five-year survey data set 2006-2010. Community development activity performed in 2017 and beyond are evaluated based on ACS income level definitions from the five-year survey data set 2011-2015.

The following table indicates the assessment area experienced a net increase of two low-income census tracts or 12.5 percent of all census tracts. There was no change in the number of moderate-income census tracts.

| Census Tract Designation Changes<br>American Community Survey Data (ACS) | | | |
|---|---|---|---|
| **Tract Income Designation** | **2016 Designations (#)** | **2017 Designations (#)** | **Net Change (#)** |
| **Low** | 1 | 3 | 2 |
| **Moderate** | 3 | 3 | 0 |
| **Middle** | 9 | 7 | (2) |
| **Upper** | 3 | 3 | 0 |
| **Unknown** | 0 | 0 | 0 |
| **Total** | 16 | 16 | 0 |
| *Source: U. S. Census Bureau: Decennial Census: American Community Survey Data: 2006-2010*<br>*U.S. Census Bureau: Decennial Census: America Community Survey Data: 2011-2015* | | | |

The assessment area does not contain any underserved or distressed census tracts.

FMB operates two branch locations, each with a full service ATM, in the assessment area. One branch is located in a low-income census tract and one in a middle-income census tract. The bank neither opened nor closed any branches or ATMs in the assessment area during the evaluation period.

The FDIC market share report, as of June 30, 2018, ranks FMB fifth of 11 FDIC insured institutions operating in the assessment area. The bank maintains 10.9 percent of assessment area deposits, substantially less than market leader Farmers & Mechanics Bank which has a market share of 27.0 percent. In 2018, FMB ranked 10th of 111 HMDA-reporters in Knox County; however, the bank was fifth when compared to FDIC insured institutions who have branches located in the county. Among the 38 CRA reporters, FMB ranked second, by number, in overall lending to small farms, and first in small farm loans to small farms.

The following table reflects certain statistical data related to the demographics of the assessment area.

| Assessment Area: 2018 IL Non MSA-Knox County | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Income Categories | Tract Distribution | | Families by Tract Income | | Families < Poverty Level as % of Families by Tract | | Families by Family Income | |
| | # | % | # | % | # | % | # | % |
| Low-income | 3 | 18.8 | 1,344 | 10.8 | 553 | 41.1 | 3,050 | 24.6 |
| Moderate-income | 3 | 18.8 | 2,358 | 19.0 | 389 | 16.5 | 2,310 | 18.6 |
| Middle-income | 7 | 43.8 | 6,522 | 52.6 | 483 | 7.4 | 2,572 | 20.8 |
| Upper-income | 3 | 18.8 | 2,169 | 17.5 | 176 | 8.1 | 4,461 | 36.0 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **16** | **100.0** | **12,393** | **100.0** | **1,601** | **12.9** | **12,393** | **100.0** |
| | Housing Units by Tract | Housing Types by Tract | | | | | | |
| | | Owner-Occupied | | | Rental | | Vacant | |
| | | # | % | % | # | % | # | % |
| Low-income | 3,481 | 1,122 | 7.9 | 32.2 | 1,864 | 53.5 | 495 | 14.2 |
| Moderate-income | 4,487 | 2,763 | 19.4 | 61.6 | 1,251 | 27.9 | 473 | 10.5 |
| Middle-income | 11,984 | 7,958 | 56.0 | 66.4 | 2,634 | 22.0 | 1,392 | 11.6 |
| Upper-income | 3,993 | 2,375 | 16.7 | 59.5 | 1,334 | 33.4 | 284 | 7.1 |
| Unknown-income | 0 | 0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **23,945** | **14,218** | **100.0** | **59.4** | **7,083** | **29.6** | **2,644** | **11.0** |
| | Total Businesses Tract | | Businesses by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 424 | 26.1 | 349 | 24.4 | 69 | 45.4 | 6 | 15.4 |
| Moderate-income | 174 | 10.7 | 158 | 11.0 | 12 | 7.9 | 4 | 10.3 |
| Middle-income | 765 | 47.2 | 689 | 48.1 | 50 | 32.9 | 26 | 66.7 |
| Upper-income | 259 | 16.0 | 235 | 16.4 | 21 | 13.8 | 3 | 7.7 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **1,622** | **100.0** | **1,431** | **100.0** | **152** | **100.0** | **39** | **100.0** |
| | **Percentage of Total Businesses:** | | | **88.2** | | **9.4** | | **2.4** |
| | Total Farms by Tract | | Farms by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 2 | 1.2 | 2 | 1.2 | 0 | 0.0 | 0 | 0.0 |
| Moderate-income | 11 | 6.4 | 11 | 6.5 | 0 | 0.0 | 0 | 0.0 |
| Middle-income | 121 | 69.9 | 120 | 71.0 | 1 | 25.0 | 0 | 0.0 |
| Upper-income | 39 | 22.5 | 36 | 21.3 | 3 | 75.0 | 0 | 0.0 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **173** | **100.0** | **169** | **100.0** | **4** | **100.0** | **0** | **0.0** |
| | **Percentage of Total Farms:** | | | **97.7** | | **2.3** | | **0.0** |

2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

## CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN NON-MSA KNOX COUNTY, IL

| Assessment Area | Lending Test | Investment Test | Service Test |
|---|---|---|---|
| **Non-MSA Knox County** | Consistent | Below | Above |

## LENDING TEST

FMB's lending performance in Knox County was consistent with the bank's overall performance in the State of Illinois.  The bank originated approximately $8.0 million dollars in community development loans during the evaluation period.

## Geographic Distribution of HMDA Reportable Loans
### Assessment Area: 2018 IL Non MSA-Knox County

| Product Type | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 Count Bank # | Count Bank % | Count Agg % | Dollar Bank $ (000s) | Dollar Bank $ % | Dollar Agg $ % | Owner Occupied % of Units |
|---|---|---|---|---|---|---|---|---|
| Home Purchase | Low | 0 | 0.0 | 13.0 | 0 | 0.0 | 3.6 | 7.9 |
| | Moderate | 1 | 20.0 | 14.7 | 41 | 12.3 | 10.2 | 19.4 |
| | Middle | 4 | 80.0 | 56.4 | 291 | 87.7 | 63.6 | 56.0 |
| | Upper | 0 | 0.0 | 15.9 | 0 | 0.0 | 22.5 | 16.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | **Total** | **5** | **100.0** | **100.0** | **332** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 0 | 0.0 | 4.2 | 0 | 0.0 | 3.0 | 7.9 |
| | Moderate | 6 | 50.0 | 15.2 | 252 | 44.3 | 8.1 | 19.4 |
| | Middle | 4 | 33.3 | 62.7 | 166 | 29.2 | 65.7 | 56.0 |
| | Upper | 2 | 16.7 | 17.9 | 151 | 26.5 | 23.2 | 16.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | **Total** | **12** | **100.0** | **100.0** | **569** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 0 | 0.0 | 2.3 | 0 | 0.0 | 0.4 | 7.9 |
| | Moderate | 1 | 50.0 | 11.4 | 51 | 79.7 | 11.0 | 19.4 |
| | Middle | 0 | 0.0 | 68.2 | 0 | 0.0 | 72.2 | 56.0 |
| | Upper | 1 | 50.0 | 18.2 | 13 | 20.3 | 16.3 | 16.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | **Total** | **2** | **100.0** | **100.0** | **64** | **100.0** | **100.0** | **100.0** |
| Multi-Family | | | | | | | | **Multi-Family** |
| | Low | 0 | 0.0 | 26.7 | 0 | 0.0 | 65.1 | 43.7 |
| | Moderate | 0 | 0.0 | 6.7 | 0 | 0.0 | 0.4 | 6.2 |
| | Middle | 0 | 0.0 | 33.3 | 0 | 0.0 | 9.6 | 24.9 |
| | Upper | 4 | 100.0 | 33.3 | 662 | 100.0 | 24.8 | 25.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | **Total** | **4** | **100.0** | **100.0** | **662** | **100.0** | **100.0** | **100.0** |
| Other Purpose LOC | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 7.9 |
| | Moderate | 0 | 0.0 | 50.0 | 0 | 0.0 | 18.5 | 19.4 |
| | Middle | 0 | 0.0 | 50.0 | 0 | 0.0 | 81.5 | 56.0 |
| | Upper | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 16.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | **Total** | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| Other Purpose Closed/Exempt | Low | 0 | 0.0 | 9.3 | 0 | 0.0 | 6.4 | 7.9 |
| | Moderate | 1 | 100.0 | 14.0 | 36 | 100.0 | 7.4 | 19.4 |
| | Middle | 0 | 0.0 | 53.5 | 0 | 0.0 | 55.5 | 56.0 |
| | Upper | 0 | 0.0 | 23.3 | 0 | 0.0 | 30.7 | 16.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | **Total** | **1** | **100.0** | **100.0** | **36** | **100.0** | **100.0** | **100.0** |
| Loan Purpose Not Applicable | Low | 0 | 0.0 | 5.0 | 0 | 0.0 | 3.1 | 7.9 |
| | Moderate | 0 | 0.0 | 25.0 | 0 | 0.0 | 20.7 | 19.4 |
| | Middle | 0 | 0.0 | 55.0 | 0 | 0.0 | 59.8 | 56.0 |
| | Upper | 0 | 0.0 | 15.0 | 0 | 0.0 | 16.4 | 16.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | **Total** | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 0 | 0.0 | 10.0 | 0 | 0.0 | 10.2 | 7.9 |
| | Moderate | 9 | 37.5 | 14.9 | 380 | 22.9 | 8.7 | 19.4 |
| | Middle | 8 | 33.3 | 58.1 | 457 | 27.5 | 58.2 | 56.0 |
| | Upper | 7 | 29.2 | 17.0 | 826 | 49.7 | 22.9 | 16.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | **Total** | **24** | **100.0** | **100.0** | **1,663** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2016 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of Small Business Loans
### Assessment Area: 2018 IL Non MSA-Knox County

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Total Businesses |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Business | Low | 9 | 47.4 | 26.7 | 2,537 | 60.0 | 35.6 | 26.1 |
| | Moderate | 0 | 0.0 | 10.0 | 0 | 0.0 | 8.4 | 10.7 |
| | Middle | 10 | 52.6 | 20.0 | 1,691 | 40.0 | 18.8 | 47.2 |
| | Upper | 0 | 0.0 | 26.7 | 0 | 0.0 | 17.9 | 16.0 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 16.7 | | | 19.4 | |
| | Total | **19** | **100.0** | **100.0** | **4,228** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of Small Farm Loans
### Assessment Area: 2018 IL Non MSA-Knox County

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Total Farms |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Farm | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 1.2 |
| | Moderate | 2 | 2.9 | 0.0 | 164 | 1.9 | 0.0 | 6.4 |
| | Middle | 40 | 58.0 | 53.3 | 5,215 | 58.9 | 54.2 | 69.9 |
| | Upper | 27 | 39.1 | 46.7 | 3,471 | 39.2 | 45.8 | 22.5 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 0.0 | | | 0.0 | |
| | Total | **69** | **100.0** | **100.0** | **8,850** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

**Borrower Distribution of HMDA Reportable Loans**
**Assessment Area: 2018 IL Non MSA-Knox County**

| Product Type | Borrower Income Levels | Bank & Aggregate Lending Comparison 2018: Count Bank # | Count Bank % | Count Agg % | Dollar Bank $(000s) | Dollar Bank $ % | Dollar Agg $ % | Families by Family Income % |
|---|---|---|---|---|---|---|---|---|
| Home Purchase | Low | 1 | 20.0 | 10.9 | 51 | 15.4 | 6.4 | 24.6 |
| | Moderate | 2 | 40.0 | 21.1 | 149 | 44.9 | 15.0 | 18.6 |
| | Middle | 2 | 40.0 | 20.1 | 132 | 39.8 | 20.1 | 20.8 |
| | Upper | 0 | 0.0 | 38.8 | 0 | 0.0 | 48.9 | 36.0 |
| | Unknown | 0 | 0.0 | 9.2 | 0 | 0.0 | 9.5 | 0.0 |
| | Total | **5** | **100.0** | **100.0** | **332** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 3 | 25.0 | 14.1 | 115 | 20.2 | 7.0 | 24.6 |
| | Moderate | 3 | 25.0 | 23.2 | 138 | 24.3 | 15.7 | 18.6 |
| | Middle | 1 | 8.3 | 17.9 | 64 | 11.2 | 14.8 | 20.8 |
| | Upper | 5 | 41.7 | 39.2 | 252 | 44.3 | 55.9 | 36.0 |
| | Unknown | 0 | 0.0 | 5.7 | 0 | 0.0 | 6.6 | 0.0 |
| | Total | **12** | **100.0** | **100.0** | **569** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 0 | 0.0 | 4.5 | 0 | 0.0 | 1.5 | 24.6 |
| | Moderate | 0 | 0.0 | 15.9 | 0 | 0.0 | 12.4 | 18.6 |
| | Middle | 1 | 50.0 | 29.5 | 51 | 79.7 | 22.2 | 20.8 |
| | Upper | 1 | 50.0 | 38.6 | 13 | 20.3 | 41.1 | 36.0 |
| | Unknown | 0 | 0.0 | 11.4 | 0 | 0.0 | 22.8 | 0.0 |
| | Total | **2** | **100.0** | **100.0** | **64** | **100.0** | **100.0** | **100.0** |
| Multi-Family | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 24.6 |
| | Moderate | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 18.6 |
| | Middle | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 20.8 |
| | Upper | 3 | 75.0 | 33.3 | 612 | 92.4 | 8.2 | 36.0 |
| | Unknown | 1 | 25.0 | 66.7 | 50 | 7.6 | 91.8 | 0.0 |
| | Total | **4** | **100.0** | **100.0** | **662** | **100.0** | **100.0** | **100.0** |
| Other Purpose LOC | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 24.6 |
| | Moderate | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 18.6 |
| | Middle | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 20.8 |
| | Upper | 0 | 0.0 | 50.0 | 0 | 0.0 | 74.8 | 36.0 |
| | Unknown | 0 | 0.0 | 50.0 | 0 | 0.0 | 25.2 | 0.0 |
| | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| Other Purpose Closed/Exempt | Low | 1 | 100.0 | 18.6 | 36 | 100.0 | 11.2 | 24.6 |
| | Moderate | 0 | 0.0 | 23.3 | 0 | 0.0 | 18.1 | 18.6 |
| | Middle | 0 | 0.0 | 27.9 | 0 | 0.0 | 26.1 | 20.8 |
| | Upper | 0 | 0.0 | 27.9 | 0 | 0.0 | 33.9 | 36.0 |
| | Unknown | 0 | 0.0 | 2.3 | 0 | 0.0 | 10.7 | 0.0 |
| | Total | **1** | **100.0** | **100.0** | **36** | **100.0** | **100.0** | **100.0** |
| Loan Purpose Not Applicable | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 24.6 |
| | Moderate | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 18.6 |
| | Middle | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 20.8 |
| | Upper | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 36.0 |
| | Unknown | 0 | 0.0 | 100.0 | 0 | 0.0 | 100.0 | 0.0 |
| | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 5 | 20.8 | 11.3 | 202 | 12.1 | 5.8 | 24.6 |
| | Moderate | 5 | 20.8 | 20.7 | 287 | 17.3 | 13.3 | 18.6 |
| | Middle | 4 | 16.7 | 19.5 | 247 | 14.9 | 16.4 | 20.8 |
| | Upper | 9 | 37.5 | 37.6 | 877 | 52.7 | 45.2 | 36.0 |
| | Unknown | 1 | 4.2 | 10.9 | 50 | 3.0 | 19.2 | 0.0 |
| | Total | **24** | **100.0** | **100.0** | **1,663** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2016 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

## Small Business Lending By Revenue & Loan Size
### Assessment Area: 2018 IL Non MSA-Knox County

| Product Type | | | Bank & Aggregate Lending Comparison 2018 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | Total Businesses |
| | | | Bank | | Agg | Bank | | Agg | |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Business | Revenue | $1 Million or Less | 6 | 31.6 | 66.7 | 355 | 8.4 | 44.3 | 88.2 |
| | | Over $1 Million or Unknown | 13 | 68.4 | 33.3 | 3,873 | 91.6 | 55.7 | 11.8 |
| | | Total | **19** | **100.0** | **100.0** | **4,228** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 10 | 52.6 | 93.3 | 327 | 7.7 | 67.8 | |
| | | $100,001 - $250,000 | 3 | 15.8 | 3.3 | 481 | 11.4 | 9.6 | |
| | | $250,001 - $1 Million | 6 | 31.6 | 3.3 | 3,420 | 80.9 | 22.5 | |
| | | Total | **19** | **100.0** | **100.0** | **4,228** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 4 | 66.7 | | 78 | 22.0 | | |
| | | $100,001 - $250,000 | 2 | 33.3 | | 277 | 78.0 | | |
| | | $250,001 - $1 Million | 0 | 0.0 | | 0 | 0.0 | | |
| | | Total | **6** | **100.0** | | **355** | **100.0** | | |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

## Small Farm Lending By Revenue & Loan Size
### Assessment Area: 2018 IL Non MSA-Knox County

| Product Type | | | Bank & Aggregate Lending Comparison 2018 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | Total Farms |
| | | | Bank | | Agg | Bank | | Agg | |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Farm | Revenue | $1 Million or Less | 57 | 82.6 | 40.0 | 5,780 | 65.3 | 29.9 | 97.7 |
| | | Over $1 Million or Unknown | 12 | 17.4 | 60.0 | 3,070 | 34.7 | 70.1 | 2.3 |
| | | Total | **69** | **100.0** | **100.0** | **8,850** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 39 | 56.5 | 33.3 | 1,504 | 17.0 | 8.1 | |
| | | $100,001 - $250,000 | 17 | 24.6 | 33.3 | 2,846 | 32.2 | 27.3 | |
| | | $250,001 - $500,000 | 13 | 18.8 | 33.3 | 4,500 | 50.8 | 64.5 | |
| | | Total | **69** | **100.0** | **100.0** | **8,850** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 37 | 64.9 | | 1,374 | 23.8 | | |
| | | $100,001 - $250,000 | 13 | 22.8 | | 2,116 | 36.6 | | |
| | | $250,001 - $500,000 | 7 | 12.3 | | 2,290 | 39.6 | | |
| | | Total | **57** | **100.0** | | **5,780** | **100.0** | | |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

| Qualified Community Development Loans by Purpose<br>May 2, 2017- September 30, 2019 | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of Total $ |
| Non-MSA Knox County | 1 | 150.1 | 0 | 0 | 5 | 7,835.0 | 0 | 0 | 6 | 7,985.1 | 2.1 |

## INVESTMENT TEST

The bank's investment performance is below its overall investment performance in the State of Illinois. The bank had only two investments totaling $184,700 and donations and grants for approximately $34,300.

| Qualified Community Development Investments by Purpose<br>May 2, 2017- September 30, 2019 | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Non-MSA Knox County | Prior Period Investments | | Current Period Investments | | Total Investments | | | Unfunded Commitments | |
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of Total | # | $ (000s) |
| Affordable Housing | 1 | 19.3 | 1 | 165.4 | 2 | 184.7 | 100.0 | 0 | 0 |
| Economic Development | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 |
| Revitalization and Stabilization | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 |
| Community Services | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 |
| Total | 1 | 19.3 | 1 | 165.4 | 2 | 184.7 | 100.0 | 0 | 0 |
| *Note: Percentages may not add to 100.0 percent due to rounding.* | | | | | | | | | |

| Qualified Community Development Donations by Purpose<br>May 2, 2017-September 30, 2019 | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of total $ |
| Non-MSA Knox County | 1 | 1.0 | 4 | 13.0 | 0 | 0 | 14 | 20.3 | 19 | 34.3 | 1.3 |

## SERVICE TEST

FMB's service performance is above its overall performance in the State of Illinois. The bank has two branches with full service ATMs, one located in a low-income census tract and one in a middle-income census tract. There were no branch or ATM openings or closings during the evaluation period. In addition, employees provided a relatively high level of community development services during the evaluation period.

**Qualified Community Development Services by Purpose**
May 1, 2017-September 30, 2019

| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | # | hours | # | hours | # | hours | # | hours | # | hours | % of total hours |
| Non-MSA Knox County | 0 | 0 | 3 | 66 | 1 | 16 | 11 | 123 | 15 | 205 | 2.7 |

# NON-MSA LASALLE COUNTY, IL – Limited Review

## SCOPE OF THE EXAMINATION

The scope for this assessment area is consistent with the scope of examination presented in the overall section of this evaluation.

## DESCRIPTION OF INSTITUTION'S OPERATIONS IN NON-MSA LASALLE COUNTY, IL

FMB delineates the entirety of LaSalle County in the north-central portion of the State of Illinois. The assessment area is unchanged from the previous evaluation.

The median family income levels (MFI) for census tracts are calculated using the income data from the United States Census Bureau's American Community Survey and geographic definitions from the Office of Management and Budget (OMB) and are updated approximately every five years. The income data used to calculate geographic income designations changed between 2016 and 2017. Accordingly, community development activity that took place in calendar years up to and including 2016, which was the basis for the bank's previous evaluation, are evaluated based on ACS income level definitions from the five-year survey data set 2006-2010. Community development activity performed in 2017 and beyond are evaluated based on ACS income level definitions from the five-year survey data set 2011-2015.

As the following table indicates, the assessment area experienced a net increase of three moderate-income census tracts or 10.7 percent of all census tracts. The assessment area did not contain any low-income census tracts in either the previous or current performance evaluation period.

| Census Tract Designation Changes<br>American Community Survey Data (ACS) | | | |
|---|---|---|---|
| **Tract Income Designation** | **2016 Designations (#)** | **2017 Designations (#)** | **Net Change (#)** |
| **Low** | 0 | 0 | 0 |
| **Moderate** | 0 | 3 | 3 |
| **Middle** | 20 | 19 | (1) |
| **Upper** | 8 | 6 | (2) |
| **Unknown** | 0 | 0 | 0 |
| **Total** | 28 | 28 | 0 |
| *Source: U. S. Census Bureau: Decennial Census: American Community Survey Data: 2006-2010<br>U.S. Census Bureau: Decennial Census: America Community Survey Data: 2011-2015* | | | |

There are no underserved or distressed census tracts in the assessment area.

FMB operates one branch location with a full service ATM in LaSalle County. The branch is located in a middle-income census tract. The bank closed two branches, both with full service ATMs, in 2018. One branch was located in a middle-income census tract and one in an upper - income census tract. Both were previously acquired through the bank's merger with National Bank & Trust Company in March of 2016.

The FDIC market share report, as of June 30, 2018, ranks FMB 13th out of 22 FDIC-insured institutions operating in the assessment area. The bank maintains 3.1 percent of assessment area deposits, substantially less than market leader First State Bank which has a market share of 19.4 percent. In 2018, FMB ranked 11th of 181 HMDA-reporters in LaSalle County; however, the bank was fifth when compared to FDIC insured institutions who have branches located in the county. Among the 53 CRA reporters the bank ranked eighth in 2018 by number; however, FMB was third by number among FDIC insured institutions with branches in the county. In 2018, the bank ranked second, by number, in overall lending to small farms, and first in small farm loans to small farms.

The following table reflects certain statistical data related to the demographics of the assessment area.

| Assessment Area: 2018 IL Non MSA-LaSalle County | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Income Categories | Tract Distribution | | Families by Tract Income | | Families < Poverty Level as % of Families by Tract | | Families by Family Income | |
| | # | % | # | % | # | % | # | % |
| Low-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 5,107 | 17.7 |
| Moderate-income | 3 | 10.7 | 1,884 | 6.5 | 388 | 20.6 | 4,979 | 17.2 |
| Middle-income | 19 | 67.9 | 20,506 | 70.9 | 2,030 | 9.9 | 5,976 | 20.7 |
| Upper-income | 6 | 21.4 | 6,536 | 22.6 | 395 | 6.0 | 12,864 | 44.5 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **28** | **100.0** | **28,926** | **100.0** | **2,813** | **9.7** | **28,926** | **100.0** |
| | Housing Units by Tract | Housing Types by Tract | | | | | | |
| | | Owner-Occupied | | | Rental | | Vacant | |
| | | # | % | % | # | % | # | % |
| Low-income | 0 | 0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderate-income | 4,049 | 1,734 | 5.4 | 42.8 | 1,592 | 39.3 | 723 | 17.9 |
| Middle-income | 35,654 | 23,111 | 71.4 | 64.8 | 8,654 | 24.3 | 3,889 | 10.9 |
| Upper-income | 10,232 | 7,511 | 23.2 | 73.4 | 1,640 | 16.0 | 1,081 | 10.6 |
| Unknown-income | 0 | 0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **49,935** | **32,356** | **100.0** | **64.8** | **11,886** | **23.8** | **5,693** | **11.4** |
| | Total Businesses Tract | | Businesses by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderate-income | 559 | 13.5 | 488 | 13.5 | 59 | 14.5 | 12 | 11.7 |
| Middle-income | 2,819 | 68.2 | 2,461 | 67.9 | 288 | 70.9 | 70 | 68.0 |
| Upper-income | 758 | 18.3 | 678 | 18.7 | 59 | 14.5 | 21 | 20.4 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **4,136** | **100.0** | **3,627** | **100.0** | **406** | **100.0** | **103** | **100.0** |
| | **Percentage of Total Businesses:** | | | **87.7** | | **9.8** | | **2.5** |
| | Total Farms by Tract | | Farms by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderate-income | 3 | 1.0 | 3 | 1.0 | 0 | 0.0 | 0 | 0.0 |
| Middle-income | 213 | 70.8 | 208 | 70.7 | 4 | 66.7 | 1 | 100.0 |
| Upper-income | 85 | 28.2 | 83 | 28.2 | 2 | 33.3 | 0 | 0.0 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **301** | **100.0** | **294** | **100.0** | **6** | **100.0** | **1** | **100.0** |
| | **Percentage of Total Farms:** | | | **97.7** | | **2.0** | | **0.3** |
| 2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS | | | | | | | | |
| *Note: Percentages may not add to 100.0 percent due to rounding* | | | | | | | | |

## CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN NON-MSA LASALLE COUNTY, IL

| Assessment Area | Lending Test | Investment Test | Service Test |
|---|---|---|---|
| Non-MSA LaSalle County | Consistent | Consistent | Below |

## LENDING TEST

FMB's performance in the Non-MSA LaSalle County is consistent with the bank's overall performance in the State of Illinois. The bank did not originate any community development loans. The bank geographic and borrower distribution of lending was comparable or exceeded the full assessment area reviews, which compensated for the lack of community development lending.

## Geographic Distribution of HMDA Reportable Loans
### Assessment Area: 2018 IL Non MSA-LaSalle County

| Product Type | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Owner Occupied |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % of Units |
| Home Purchase | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 2 | 5.9 | 5.0 | 144 | 4.0 | 2.8 | 5.4 |
| | Middle | 25 | 73.5 | 63.1 | 2,398 | 66.6 | 55.5 | 71.4 |
| | Upper | 7 | 20.6 | 31.9 | 1,056 | 29.3 | 41.8 | 23.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **34** | **100.0** | **100.0** | **3,598** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 0 | 0.0 | 3.8 | 0 | 0.0 | 2.5 | 5.4 |
| | Middle | 7 | 87.5 | 64.6 | 491 | 76.4 | 58.2 | 71.4 |
| | Upper | 1 | 12.5 | 31.6 | 152 | 23.6 | 39.3 | 23.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **8** | **100.0** | **100.0** | **643** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 0 | 0.0 | 4.8 | 0 | 0.0 | 5.8 | 5.4 |
| | Middle | 3 | 60.0 | 62.9 | 256 | 63.1 | 62.7 | 71.4 |
| | Upper | 2 | 40.0 | 32.3 | 150 | 36.9 | 31.5 | 23.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **5** | **100.0** | **100.0** | **406** | **100.0** | **100.0** | **100.0** |
| Multi-Family | | | | | | | | **Multi-Family** |
| | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 0 | 0.0 | 12.5 | 0 | 0.0 | 15.3 | 19.7 |
| | Middle | 0 | 0.0 | 81.3 | 0 | 0.0 | 58.0 | 62.8 |
| | Upper | 0 | 0.0 | 6.3 | 0 | 0.0 | 26.6 | 17.5 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| Other Purpose LOC | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 0 | 0.0 | 3.1 | 0 | 0.0 | 1.7 | 5.4 |
| | Middle | 4 | 66.7 | 50.0 | 308 | 79.4 | 51.9 | 71.4 |
| | Upper | 2 | 33.3 | 46.9 | 80 | 20.6 | 46.3 | 23.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **6** | **100.0** | **100.0** | **388** | **100.0** | **100.0** | **100.0** |
| Other Purpose Closed/Exempt | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 0 | 0.0 | 8.1 | 0 | 0.0 | 7.1 | 5.4 |
| | Middle | 0 | 0.0 | 51.4 | 0 | 0.0 | 37.5 | 71.4 |
| | Upper | 1 | 100.0 | 40.5 | 31 | 100.0 | 55.3 | 23.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **1** | **100.0** | **100.0** | **31** | **100.0** | **100.0** | **100.0** |
| Loan Purpose Not Applicable | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 0 | 0.0 | 7.4 | 0 | 0.0 | 4.3 | 5.4 |
| | Middle | 0 | 0.0 | 69.1 | 0 | 0.0 | 64.7 | 71.4 |
| | Upper | 0 | 0.0 | 23.5 | 0 | 0.0 | 31.0 | 23.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 2 | 3.7 | 4.8 | 144 | 2.8 | 3.1 | 5.4 |
| | Middle | 39 | 72.2 | 63.5 | 3,453 | 68.2 | 56.4 | 71.4 |
| | Upper | 13 | 24.1 | 31.7 | 1,469 | 29.0 | 40.5 | 23.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **54** | **100.0** | **100.0** | **5,066** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2016 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of Small Business Loans

### Assessment Area: 2018 IL Non MSA-LaSalle County

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Total Businesses |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Business | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 0 | 0.0 | 14.7 | 0 | 0.0 | 13.5 | 13.5 |
| | Middle | 9 | 90.0 | 63.5 | 1,386 | 92.4 | 68.6 | 68.2 |
| | Upper | 1 | 10.0 | 20.1 | 114 | 7.6 | 17.5 | 18.3 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 1.6 | | | 0.4 | |
| | Total | **10** | **100.0** | **100.0** | **1,500** | **100.0** | **100.0** | **100.0** |

Originations & Purchases

2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of Small Farm Loans

### Assessment Area: 2018 IL Non MSA-LaSalle County

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2018 | | | | | | Total Farms |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Farm | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 0 | 0.0 | 0.4 | 0 | 0.0 | 0.7 | 1.0 |
| | Middle | 41 | 93.2 | 81.3 | 7,727 | 94.1 | 83.6 | 70.8 |
| | Upper | 3 | 6.8 | 18.3 | 485 | 5.9 | 15.7 | 28.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 0.0 | | | 0.0 | |
| | Total | **44** | **100.0** | **100.0** | **8,212** | **100.0** | **100.0** | **100.0** |

Originations & Purchases

2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

## Borrower Distribution of HMDA Reportable Loans
### Assessment Area: 2018 IL Non MSA-LaSalle County

| Product Type | Borrower Income Levels | Bank & Aggregate Lending Comparison 2018 Count Bank # | Count Bank % | Count Agg % | Dollar Bank $(000s) | Dollar Bank $ % | Dollar Agg $ % | Families by Family Income % |
|---|---|---|---|---|---|---|---|---|
| Home Purchase | Low | 4 | 11.8 | 8.7 | 170 | 4.7 | 4.0 | 17.7 |
| Home Purchase | Moderate | 9 | 26.5 | 19.8 | 1,059 | 29.4 | 13.8 | 17.2 |
| Home Purchase | Middle | 6 | 17.6 | 22.4 | 756 | 21.0 | 21.8 | 20.7 |
| Home Purchase | Upper | 15 | 44.1 | 36.5 | 1,613 | 44.8 | 48.6 | 44.5 |
| Home Purchase | Unknown | 0 | 0.0 | 12.5 | 0 | 0.0 | 11.8 | 0.0 |
| Home Purchase | Total | **34** | **100.0** | **100.0** | **3,598** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 0 | 0.0 | 8.0 | 0 | 0.0 | 4.0 | 17.7 |
| Refinance | Moderate | 2 | 25.0 | 13.9 | 184 | 28.6 | 10.2 | 17.2 |
| Refinance | Middle | 5 | 62.5 | 23.4 | 427 | 66.4 | 21.1 | 20.7 |
| Refinance | Upper | 1 | 12.5 | 45.5 | 32 | 5.0 | 54.3 | 44.5 |
| Refinance | Unknown | 0 | 0.0 | 9.1 | 0 | 0.0 | 10.4 | 0.0 |
| Refinance | Total | **8** | **100.0** | **100.0** | **643** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 0 | 0.0 | 6.5 | 0 | 0.0 | 5.5 | 17.7 |
| Home Improvement | Moderate | 1 | 20.0 | 19.4 | 30 | 7.4 | 14.5 | 17.2 |
| Home Improvement | Middle | 0 | 0.0 | 19.4 | 0 | 0.0 | 16.5 | 20.7 |
| Home Improvement | Upper | 4 | 80.0 | 46.8 | 376 | 92.6 | 57.1 | 44.5 |
| Home Improvement | Unknown | 0 | 0.0 | 8.1 | 0 | 0.0 | 6.4 | 0.0 |
| Home Improvement | Total | **5** | **100.0** | **100.0** | **406** | **100.0** | **100.0** | **100.0** |
| Multi-Family | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 17.7 |
| Multi-Family | Moderate | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 17.2 |
| Multi-Family | Middle | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 20.7 |
| Multi-Family | Upper | 0 | 0.0 | 6.3 | 0 | 0.0 | 2.6 | 44.5 |
| Multi-Family | Unknown | 0 | 0.0 | 93.8 | 0 | 0.0 | 97.4 | 0.0 |
| Multi-Family | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| Other Purpose LOC | Low | 0 | 0.0 | 6.3 | 0 | 0.0 | 2.8 | 17.7 |
| Other Purpose LOC | Moderate | 1 | 16.7 | 15.6 | 13 | 3.4 | 9.2 | 17.2 |
| Other Purpose LOC | Middle | 2 | 33.3 | 34.4 | 169 | 43.6 | 34.3 | 20.7 |
| Other Purpose LOC | Upper | 3 | 50.0 | 43.8 | 206 | 53.1 | 53.8 | 44.5 |
| Other Purpose LOC | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| Other Purpose LOC | Total | **6** | **100.0** | **100.0** | **388** | **100.0** | **100.0** | **100.0** |
| Other Purpose Closed/Exempt | Low | 0 | 0.0 | 10.8 | 0 | 0.0 | 4.7 | 17.7 |
| Other Purpose Closed/Exempt | Moderate | 0 | 0.0 | 21.6 | 0 | 0.0 | 17.1 | 17.2 |
| Other Purpose Closed/Exempt | Middle | 1 | 100.0 | 24.3 | 31 | 100.0 | 14.8 | 20.7 |
| Other Purpose Closed/Exempt | Upper | 0 | 0.0 | 40.5 | 0 | 0.0 | 51.9 | 44.5 |
| Other Purpose Closed/Exempt | Unknown | 0 | 0.0 | 2.7 | 0 | 0.0 | 11.5 | 0.0 |
| Other Purpose Closed/Exempt | Total | **1** | **100.0** | **100.0** | **31** | **100.0** | **100.0** | **100.0** |
| Loan Purpose Not Applicable | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 17.7 |
| Loan Purpose Not Applicable | Moderate | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 17.2 |
| Loan Purpose Not Applicable | Middle | 0 | 0.0 | 1.5 | 0 | 0.0 | 1.1 | 20.7 |
| Loan Purpose Not Applicable | Upper | 0 | 0.0 | 1.5 | 0 | 0.0 | 0.5 | 44.5 |
| Loan Purpose Not Applicable | Unknown | 0 | 0.0 | 97.1 | 0 | 0.0 | 98.4 | 0.0 |
| Loan Purpose Not Applicable | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 4 | 7.4 | 8.1 | 170 | 3.4 | 3.9 | 17.7 |
| HMDA Totals | Moderate | 13 | 24.1 | 17.4 | 1,286 | 25.4 | 12.2 | 17.2 |
| HMDA Totals | Middle | 14 | 25.9 | 21.9 | 1,383 | 27.3 | 20.5 | 20.7 |
| HMDA Totals | Upper | 23 | 42.6 | 38.1 | 2,227 | 44.0 | 47.9 | 44.5 |
| HMDA Totals | Unknown | 0 | 0.0 | 14.5 | 0 | 0.0 | 15.5 | 0.0 |
| HMDA Totals | Total | **54** | **100.0** | **100.0** | **5,066** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2016 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

## Small Business Lending By Revenue & Loan Size
### Assessment Area: 2018 IL Non MSA-LaSalle County

| Product Type | | | Bank & Aggregate Lending Comparison 2018 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | Total Businesses |
| | | | Bank | | Agg | Bank | | Agg | |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Business | Revenue | $1 Million or Less | 6 | 60.0 | 45.8 | 382 | 25.5 | 31.0 | 87.7 |
| | | Over $1 Million or Unknown | 4 | 40.0 | 54.2 | 1,118 | 74.5 | 69.0 | 12.3 |
| | | Total | **10** | **100.0** | **100.0** | **1,500** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 5 | 50.0 | 91.5 | 268 | 17.9 | 32.7 | |
| | | $100,001 - $250,000 | 4 | 40.0 | 5.1 | 717 | 47.8 | 22.5 | |
| | | $250,001 - $1 Million | 1 | 10.0 | 3.4 | 515 | 34.3 | 44.8 | |
| | | Total | **10** | **100.0** | **100.0** | **1,500** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 5 | 83.3 | | 268 | 70.2 | | |
| | | $100,001 - $250,000 | 1 | 16.7 | | 114 | 29.8 | | |
| | | $250,001 - $1 Million | 0 | 0.0 | | 0 | 0.0 | | |
| | | Total | **6** | **100.0** | | **382** | **100.0** | | |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

## Small Farm Lending By Revenue & Loan Size
### Assessment Area: 2018 IL Non MSA-LaSalle County

| Product Type | | | Bank & Aggregate Lending Comparison 2018 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | Total Farms |
| | | | Bank | | Agg | Bank | | Agg | |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Farm | Revenue | $1 Million or Less | 34 | 77.3 | 68.5 | 4,960 | 60.4 | 75.6 | 97.7 |
| | | Over $1 Million or Unknown | 10 | 22.7 | 31.5 | 3,252 | 39.6 | 24.4 | 2.3 |
| | | Total | **44** | **100.0** | **100.0** | **8,212** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 16 | 36.4 | 66.1 | 1,006 | 12.3 | 20.5 | |
| | | $100,001 - $250,000 | 16 | 36.4 | 19.8 | 2,892 | 35.2 | 32.4 | |
| | | $250,001 - $500,000 | 12 | 27.3 | 14.0 | 4,314 | 52.5 | 47.1 | |
| | | Total | **44** | **100.0** | **100.0** | **8,212** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 15 | 44.1 | | 971 | 19.6 | | |
| | | $100,001 - $250,000 | 13 | 38.2 | | 2,142 | 43.2 | | |
| | | $250,001 - $500,000 | 6 | 17.6 | | 1,847 | 37.2 | | |
| | | Total | **34** | **100.0** | | **4,960** | **100.0** | | |

Originations & Purchases
2018 FFIEC Census Data & 2018 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

| Qualified Community Development Loans by Purpose<br>May 2, 2017-September 30, 2019 | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of Total $ |
| Non-MSA LaSalle County | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |

## INVESTMENT TEST

The bank's investment performance in the assessment area is consistent with its overall performance in the State of Illinois. The bank had a total of five qualified investments for approximately $1.4 million primarily in affordable housing. In addition, the bank provided $19,500 in grants and donations.

| Qualified Community Development Investments by Purpose<br>May 2, 2017- September 30, 2019 | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Non-MSA LaSalle County | Prior Period Investments | | Current Period Investments | | Total Investments | | | Unfunded Commitments | |
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of Total | # | $ (000s) |
| Affordable Housing | 1 | 1,000.0 | 3 | 392.0 | 4 | 1,392.0 | 96.8 | 0 | 0 |
| Economic Development | 1 | 45.4 | 0 | 0 | 1 | 45.4 | 3.2 | 0 | 0 |
| Revitalization and Stabilization | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 |
| Community Services | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 2 | 1,045.4 | 3 | 392.0 | 5 | 1,437.04 | 100.0 | 0 | 0 |
| *Note: Percentages may not add to 100.0 percent due to rounding.* | | | | | | | | | |

| Qualified Community Development Donations by Purpose<br>May 2, 2017-September 30, 2019 | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
| | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | # | $ (000s) | % of total $ |
| Non-MSA LaSalle County | 2 | 4.5 | 0 | 0 | 0 | 0 | 6 | 15.0 | 8 | 19.5 | 0.8 |

## SERVICE TEST

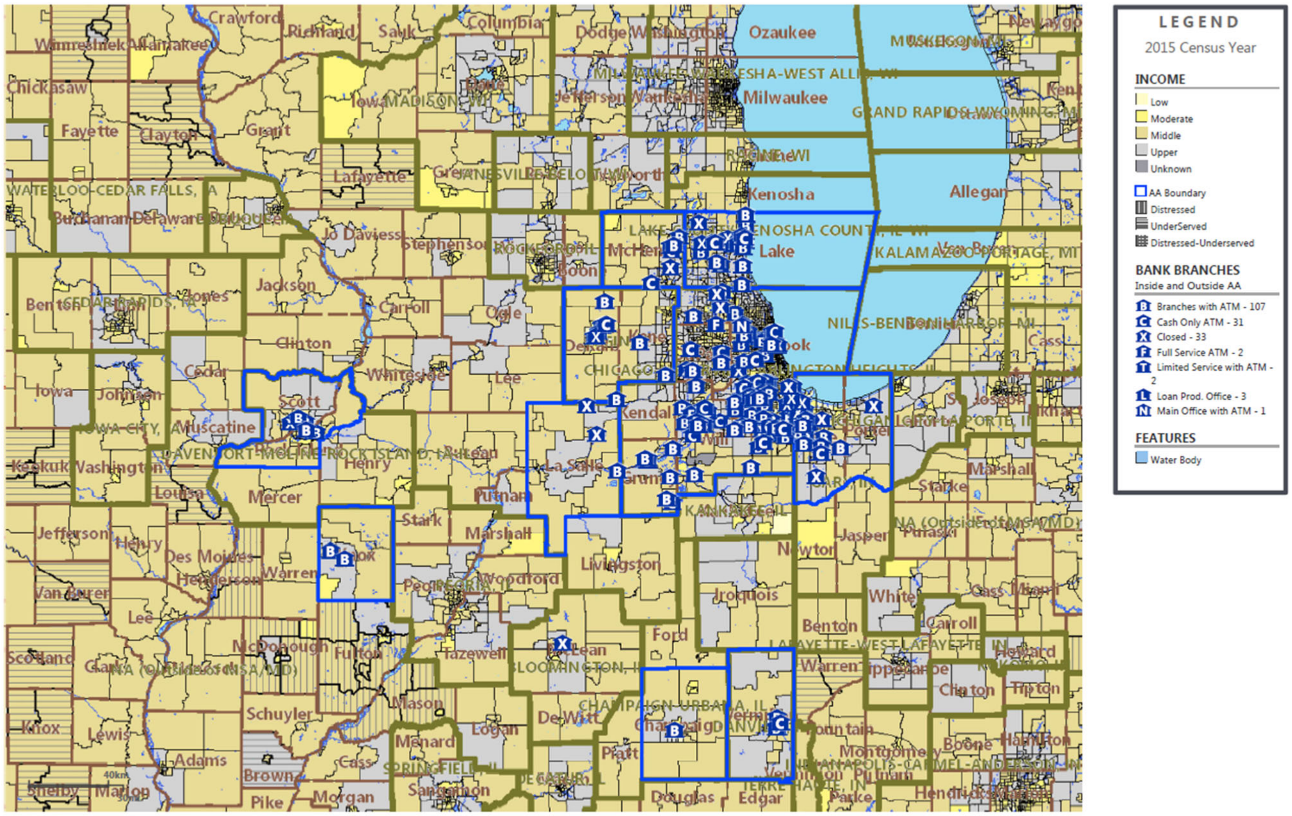
FMB's service performance in the assessment area is below the bank's overall performance in the State of Illinois. The bank has one branch located in a middle-income census tract with a full service ATM. During the evaluation period, the bank closed two branches; one located in a middle-income census tract and the other in an upper-income census tract. In addition, employees provided a limited level of community development services during the evaluation period.

**Qualified Community Development Services by Purpose**
May 2, 2017-September 30, 2019

| | Affordable Housing | | Economic Development | | Revitalization and Stabilization | | Community Services | | Total | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | # | hours | # | hours | # | hours | # | hours | # | hours | % of total hours |
| Non-MSA LaSalle County | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 8 | 4 | 8 | 0.1 |

# APPENDIX A – MAP OF ASSESSMENT AREAS

**First Midwest Bank -** Combined Assessment Area



# APPENDIX B – 2017 LENDING TABLES

| Assessment Area: 2017 Chicago-Naperville-Elgin, IL-IN-WI MSA 16980 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| **Income Categories** | **Tract Distribution** | | **Families by Tract Income** | | **Families < Poverty Level as % of Families by Tract** | | **Families by Family Income** | |
| | # | % | # | % | # | % | # | % |
| Low-income | 308 | 14.2 | 193,429 | 8.7 | 67,403 | 34.8 | 516,464 | 23.3 |
| Moderate-income | 509 | 23.5 | 470,099 | 21.2 | 83,261 | 17.7 | 362,086 | 16.3 |
| Middle-income | 636 | 29.3 | 735,193 | 33.1 | 55,571 | 7.6 | 415,530 | 18.7 |
| Upper-income | 692 | 31.9 | 817,880 | 36.8 | 27,641 | 3.4 | 925,718 | 41.7 |
| Unknown-income | 22 | 1.0 | 3,197 | 0.1 | 877 | 27.4 | 0 | 0.0 |
| **Total Assessment Area** | **2,167** | **100.0** | **2,219,798** | **100.0** | **234,753** | **10.6** | **2,219,798** | **100.0** |
| | **Housing Units by Tract** | **Housing Types by Tract** | | | | | | |
| | | **Owner-Occupied** | | | **Rental** | | **Vacant** | |
| | | # | % | % | # | % | # | % |
| Low-income | 383,983 | 96,731 | 4.4 | 25.2 | 209,382 | 54.5 | 77,870 | 20.3 |
| Moderate-income | 819,470 | 376,061 | 17.3 | 45.9 | 348,060 | 42.5 | 95,349 | 11.6 |
| Middle-income | 1,190,143 | 772,691 | 35.5 | 64.9 | 329,552 | 27.7 | 87,900 | 7.4 |
| Upper-income | 1,307,843 | 926,668 | 42.6 | 70.9 | 299,517 | 22.9 | 81,658 | 6.2 |
| Unknown-income | 11,585 | 2,544 | 0.1 | 22.0 | 7,566 | 65.3 | 1,475 | 12.7 |
| **Total Assessment Area** | **3,713,024** | **2,174,695** | **100.0** | **58.6** | **1,194,077** | **32.2** | **344,252** | **9.3** |
| | **Total Businesses Tract** | | **Businesses by Tract & Revenue Size** | | | | | |
| | | | **Less Than or = $1 Million** | | **Over $1 Million** | | **Revenue Not Reported** | |
| | # | % | # | % | # | % | # | % |
| Low-income | 15,144 | 4.8 | 13,240 | 4.8 | 1,812 | 4.6 | 92 | 4.1 |
| Moderate-income | 47,392 | 15.0 | 41,290 | 15.0 | 5,809 | 14.6 | 293 | 12.9 |
| Middle-income | 99,303 | 31.4 | 85,627 | 31.2 | 12,958 | 32.6 | 718 | 31.6 |
| Upper-income | 153,396 | 48.4 | 133,295 | 48.5 | 18,939 | 47.6 | 1,162 | 51.2 |
| Unknown-income | 1,411 | 0.4 | 1,163 | 0.4 | 242 | 0.6 | 6 | 0.3 |
| **Total Assessment Area** | **316,646** | **100.0** | **274,615** | **100.0** | **39,760** | **100.0** | **2,271** | **100.0** |
| | **Percentage of Total Businesses:** | | | **86.7** | | **12.6** | | **0.7** |
| | **Total Farms by Tract** | | **Farms by Tract & Revenue Size** | | | | | |
| | | | **Less Than or = $1 Million** | | **Over $1 Million** | | **Revenue Not Reported** | |
| | # | % | # | % | # | % | # | % |
| Low-income | 30 | 1.3 | 29 | 1.3 | 1 | 1.3 | 0 | 0.0 |
| Moderate-income | 134 | 5.8 | 129 | 5.8 | 5 | 6.3 | 0 | 0.0 |
| Middle-income | 1,234 | 53.7 | 1,193 | 53.8 | 41 | 51.9 | 0 | 0.0 |
| Upper-income | 896 | 39.0 | 863 | 38.9 | 32 | 40.5 | 1 | 100.0 |
| Unknown-income | 2 | 0.1 | 2 | 0.1 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **2,296** | **100.0** | **2,216** | **100.0** | **79** | **100.0** | **1** | **100.0** |
| | **Percentage of Total Farms:** | | | **96.5** | | **3.4** | | **0.0** |

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

| Assessment Area: 2017 Chicago-Naperville-Arlington Hts, IL MD 16974 | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Income Categories | Tract Distribution | | Families by Tract Income | | Families < Poverty Level as % of Families by Tract | | Families by Family Income | | |
| | # | % | # | % | # | % | # | % | |
| Low-income | 265 | 15.1 | 167,253 | 9.7 | 57,642 | 34.5 | 409,343 | 23.8 | |
| Moderate-income | 416 | 23.6 | 369,150 | 21.4 | 64,441 | 17.5 | 279,523 | 16.2 | |
| Middle-income | 499 | 28.4 | 552,824 | 32.1 | 42,475 | 7.7 | 317,299 | 18.4 | |
| Upper-income | 565 | 32.1 | 628,923 | 36.5 | 21,132 | 3.4 | 715,137 | 41.5 | |
| Unknown-income | 14 | 0.8 | 3,152 | 0.2 | 858 | 27.2 | 0 | 0.0 | |
| **Total Assessment Area** | **1,759** | **100.0** | **1,721,302** | **100.0** | **186,548** | **10.8** | **1,721,302** | **100.0** | |
| | Housing Units by Tract | Housing Types by Tract | | | | | | | |
| | | Owner-Occupied | | | Rental | | Vacant | | |
| | | # | % | % | # | % | # | % | |
| Low-income | 330,047 | 81,326 | 4.9 | 24.6 | 182,430 | 55.3 | 66,291 | 20.1 | |
| Moderate-income | 654,277 | 292,451 | 17.5 | 44.7 | 286,719 | 43.8 | 75,107 | 11.5 | |
| Middle-income | 906,050 | 581,932 | 34.8 | 64.2 | 256,374 | 28.3 | 67,744 | 7.5 | |
| Upper-income | 1,049,142 | 713,940 | 42.7 | 68.0 | 266,197 | 25.4 | 69,005 | 6.6 | |
| Unknown-income | 11,232 | 2,519 | 0.2 | 22.4 | 7,293 | 64.9 | 1,420 | 12.6 | |
| **Total Assessment Area** | **2,950,748** | **1,672,168** | **100.0** | **56.7** | **999,013** | **33.9** | **279,567** | **9.5** | |
| | Total Businesses Tract | | Businesses by Tract & Revenue Size | | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | | |
| | # | % | # | % | # | % | # | % | |
| Low-income | 12,676 | 5.1 | 11,110 | 5.2 | 1,502 | 4.7 | 64 | 3.8 | |
| Moderate-income | 37,708 | 15.1 | 32,756 | 15.2 | 4,752 | 14.8 | 200 | 11.9 | |
| Middle-income | 75,146 | 30.2 | 64,681 | 30.0 | 9,955 | 31.0 | 510 | 30.4 | |
| Upper-income | 122,297 | 49.1 | 105,709 | 49.1 | 15,692 | 48.8 | 896 | 53.5 | |
| Unknown-income | 1,330 | 0.5 | 1,096 | 0.5 | 228 | 0.7 | 6 | 0.4 | |
| **Total Assessment Area** | **249,157** | **100.0** | **215,352** | **100.0** | **32,129** | **100.0** | **1,676** | **100.0** | |
| | **Percentage of Total Businesses:** | | | **86.4** | | **12.9** | | **0.7** | |
| | Total Farms by Tract | | Farms by Tract & Revenue Size | | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | | |
| | # | % | # | % | # | % | # | % | |
| Low-income | 22 | 1.6 | 21 | 1.5 | 1 | 2.3 | 0 | 0.0 | |
| Moderate-income | 102 | 7.3 | 99 | 7.3 | 3 | 7.0 | 0 | 0.0 | |
| Middle-income | 705 | 50.4 | 683 | 50.4 | 22 | 51.2 | 0 | 0.0 | |
| Upper-income | 569 | 40.6 | 551 | 40.6 | 17 | 39.5 | 1 | 100.0 | |
| Unknown-income | 2 | 0.1 | 2 | 0.1 | 0 | 0.0 | 0 | 0.0 | |
| **Total Assessment Area** | **1,400** | **100.0** | **1,356** | **100.0** | **43** | **100.0** | **1** | **100.0** | |
| | **Percentage of Total Farms:** | | | **96.9** | | **3.1** | | **0.1** | |

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

| Assessment Area: 2017 Elgin, IL MD 20994 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Income Categories | Tract Distribution | | Families by Tract Income | | Families < Poverty Level as % of Families by Tract | | Families by Family Income | |
| | # | % | # | % | # | % | # | % |
| Low-income | 6 | 5.8 | 4,628 | 3.1 | 1,664 | 36.0 | 32,838 | 21.7 |
| Moderate-income | 33 | 32.0 | 42,568 | 28.1 | 7,242 | 17.0 | 26,215 | 17.3 |
| Middle-income | 40 | 38.8 | 56,460 | 37.2 | 3,136 | 5.6 | 31,079 | 20.5 |
| Upper-income | 23 | 22.3 | 47,884 | 31.6 | 1,314 | 2.7 | 61,453 | 40.5 |
| Unknown-income | 1 | 1.0 | 45 | 0.0 | 19 | 42.2 | 0 | 0.0 |
| **Total Assessment Area** | **103** | **100.0** | **151,585** | **100.0** | **13,375** | **8.8** | **151,585** | **100.0** |
| | Housing Units by Tract | Housing Types by Tract | | | | | | |
| | | Owner-Occupied | | | Rental | | Vacant | |
| | | # | % | % | # | % | # | % |
| Low-income | 10,364 | 2,398 | 1.6 | 23.1 | 6,570 | 63.4 | 1,396 | 13.5 |
| Moderate-income | 65,183 | 34,055 | 22.9 | 52.2 | 25,268 | 38.8 | 5,860 | 9.0 |
| Middle-income | 84,948 | 59,044 | 39.7 | 69.5 | 20,914 | 24.6 | 4,990 | 5.9 |
| Upper-income | 63,545 | 53,183 | 35.8 | 83.7 | 8,018 | 12.6 | 2,344 | 3.7 |
| Unknown-income | 353 | 25 | 0.0 | 7.1 | 273 | 77.3 | 55 | 15.6 |
| **Total Assessment Area** | **224,393** | **148,705** | **100.0** | **66.3** | **61,043** | **27.2** | **14,645** | **6.5** |
| | Total Businesses Tract | | Businesses by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 555 | 3.0 | 465 | 2.9 | 85 | 3.6 | 5 | 2.9 |
| Moderate-income | 3,855 | 20.9 | 3,366 | 21.2 | 464 | 19.5 | 25 | 14.7 |
| Middle-income | 7,630 | 41.4 | 6,427 | 40.4 | 1,112 | 46.6 | 91 | 53.5 |
| Upper-income | 6,345 | 34.4 | 5,580 | 35.1 | 716 | 30.0 | 49 | 28.8 |
| Unknown-income | 61 | 0.3 | 54 | 0.3 | 7 | 0.3 | 0 | 0.0 |
| **Total Assessment Area** | **18,446** | **100.0** | **15,892** | **100.0** | **2,384** | **100.0** | **170** | **100.0** |
| | Percentage of Total Businesses: | | | **86.2** | | **12.9** | | **0.9** |
| | Total Farms by Tract | | Farms by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 4 | 0.9 | 4 | 1.0 | 0 | 0.0 | 0 | 0.0 |
| Moderate-income | 15 | 3.5 | 14 | 3.4 | 1 | 6.7 | 0 | 0.0 |
| Middle-income | 356 | 83.6 | 345 | 83.9 | 11 | 73.3 | 0 | 0.0 |
| Upper-income | 51 | 12.0 | 48 | 11.7 | 3 | 20.0 | 0 | 0.0 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **426** | **100.0** | **411** | **100.0** | **15** | **100.0** | **0** | **0.0** |
| | Percentage of Total Farms: | | | **96.5** | | **3.5** | | **0.0** |

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

| Assessment Area: 2017 Lake County-Kenosha County, IL-WI MD 29404 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Income Categories | Tract Distribution | | Families by Tract Income | | Families < Poverty Level as % of Families by Tract | | Families by Family Income | |
| | # | % | # | % | # | % | # | % |
| Low-income | 12 | 7.8 | 9,730 | 5.4 | 2,888 | 29.7 | 36,568 | 20.4 |
| Moderate-income | 30 | 19.5 | 31,241 | 17.4 | 4,840 | 15.5 | 29,174 | 16.3 |
| Middle-income | 46 | 29.9 | 62,986 | 35.1 | 3,573 | 5.7 | 32,970 | 18.4 |
| Upper-income | 63 | 40.9 | 75,364 | 42.0 | 2,000 | 2.7 | 80,609 | 45.0 |
| Unknown-income | 3 | 1.9 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **154** | **100.0** | **179,321** | **100.0** | **13,301** | **7.4** | **179,321** | **100.0** |
| | Housing Units by Tract | Housing Types by Tract | | | | | | |
| | | Owner-Occupied | | | Rental | | Vacant | |
| | | # | % | % | # | % | # | % |
| Low-income | 16,175 | 5,406 | 3.0 | 33.4 | 8,549 | 52.9 | 2,220 | 13.7 |
| Moderate-income | 49,842 | 26,142 | 14.5 | 52.4 | 18,571 | 37.3 | 5,129 | 10.3 |
| Middle-income | 94,368 | 65,301 | 36.3 | 69.2 | 22,585 | 23.9 | 6,482 | 6.9 |
| Upper-income | 100,844 | 82,936 | 46.1 | 82.2 | 12,936 | 12.8 | 4,972 | 4.9 |
| Unknown-income | 0 | 0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **261,229** | **179,785** | **100.0** | **68.8** | **62,641** | **24.0** | **18,803** | **7.2** |
| | Total Businesses Tract | | Businesses by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 726 | 2.6 | 648 | 2.7 | 71 | 2.2 | 7 | 3.1 |
| Moderate-income | 3,293 | 11.9 | 2,954 | 12.2 | 299 | 9.2 | 40 | 17.5 |
| Middle-income | 8,513 | 30.8 | 7,394 | 30.6 | 1,060 | 32.7 | 59 | 25.9 |
| Upper-income | 15,122 | 54.7 | 13,187 | 54.5 | 1,813 | 55.9 | 122 | 53.5 |
| Unknown-income | 2 | 0.0 | 2 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **27,656** | **100.0** | **24,185** | **100.0** | **3,243** | **100.0** | **228** | **100.0** |
| | **Percentage of Total Businesses:** | | | **87.4** | | **11.7** | | **0.8** |
| | Total Farms by Tract | | Farms by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 1 | 0.6 | 1 | 0.6 | 0 | 0.0 | 0 | 0.0 |
| Moderate-income | 12 | 6.9 | 11 | 6.9 | 1 | 7.1 | 0 | 0.0 |
| Middle-income | 69 | 39.7 | 63 | 39.4 | 6 | 42.9 | 0 | 0.0 |
| Upper-income | 92 | 52.9 | 85 | 53.1 | 7 | 50.0 | 0 | 0.0 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **174** | **100.0** | **160** | **100.0** | **14** | **100.0** | **0** | **0.0** |
| | **Percentage of Total Farms:** | | | **92.0** | | **8.0** | | **0.0** |

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

| Assessment Area: 2017 Gary, IN MD 23844 | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| Income Categories | Tract Distribution | | | Families by Tract Income | | Families < Poverty Level as % of Families by Tract | | Families by Family Income | | |
| | # | % | | # | % | # | % | # | % | |
| Low-income | 25 | 16.6 | | 11,818 | 7.1 | 5,209 | 44.1 | 37,715 | 22.5 | |
| Moderate-income | 30 | 19.9 | | 27,140 | 16.2 | 6,738 | 24.8 | 27,174 | 16.2 | |
| Middle-income | 51 | 33.8 | | 62,923 | 37.5 | 6,387 | 10.2 | 34,182 | 20.4 | |
| Upper-income | 41 | 27.2 | | 65,709 | 39.2 | 3,195 | 4.9 | 68,519 | 40.9 | |
| Unknown-income | 4 | 2.6 | | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| **Total Assessment Area** | **151** | **100.0** | | **167,590** | **100.0** | **21,529** | **12.8** | **167,590** | **100.0** | |
| | Housing Units by Tract | Housing Types by Tract | | | | | | | | |
| | | Owner-Occupied | | | | Rental | | Vacant | | |
| | | # | % | % | | # | % | # | % | |
| Low-income | 27,397 | 7,601 | 4.4 | 27.7 | | 11,833 | 43.2 | 7,963 | 29.1 | |
| Moderate-income | 50,168 | 23,413 | 13.5 | 46.7 | | 17,502 | 34.9 | 9,253 | 18.4 | |
| Middle-income | 104,777 | 66,414 | 38.2 | 63.4 | | 29,679 | 28.3 | 8,684 | 8.3 | |
| Upper-income | 94,312 | 76,609 | 44.0 | 81.2 | | 12,366 | 13.1 | 5,337 | 5.7 | |
| Unknown-income | 0 | 0 | 0.0 | 0.0 | | 0 | 0.0 | 0 | 0.0 | |
| **Total Assessment Area** | **276,654** | **174,037** | **100.0** | **62.9** | | **71,380** | **25.8** | **31,237** | **11.3** | |
| | Total Businesses Tract | | Businesses by Tract & Revenue Size | | | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | | | |
| | # | % | # | % | # | % | # | % | | |
| Low-income | 1,187 | 5.6 | 1,017 | 5.3 | 154 | 7.7 | 16 | 8.1 | | |
| Moderate-income | 2,536 | 11.9 | 2,214 | 11.5 | 294 | 14.7 | 28 | 14.2 | | |
| Middle-income | 8,014 | 37.5 | 7,125 | 37.1 | 831 | 41.5 | 58 | 29.4 | | |
| Upper-income | 9,632 | 45.0 | 8,819 | 46.0 | 718 | 35.8 | 95 | 48.2 | | |
| Unknown-income | 18 | 0.1 | 11 | 0.1 | 7 | 0.3 | 0 | 0.0 | | |
| **Total Assessment Area** | **21,387** | **100.0** | **19,186** | **100.0** | **2,004** | **100.0** | **197** | **100.0** | | |
| | **Percentage of Total Businesses:** | | | **89.7** | | **9.4** | | **0.9** | | |
| | Total Farms by Tract | | Farms by Tract & Revenue Size | | | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | | | |
| | # | % | # | % | # | % | # | % | | |
| Low-income | 3 | 1.0 | 3 | 1.0 | 0 | 0.0 | 0 | 0.0 | | |
| Moderate-income | 5 | 1.7 | 5 | 1.7 | 0 | 0.0 | 0 | 0.0 | | |
| Middle-income | 104 | 35.1 | 102 | 35.3 | 2 | 28.6 | 0 | 0.0 | | |
| Upper-income | 184 | 62.2 | 179 | 61.9 | 5 | 71.4 | 0 | 0.0 | | |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| **Total Assessment Area** | **296** | **100.0** | **289** | **100.0** | **7** | **100.0** | **0** | **0.0** | | |
| | **Percentage of Total Farms:** | | | **97.6** | | **2.4** | | **0.0** | | |

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

| Geographic Distribution of HMDA Reportable Loans<br>Assessment Area: 2017 Chicago-Naperville-Elgin, IL-IN-WI MSA 16980 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Product Type | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Owner Occupied |
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % of Units |
| Home Purchase | Low | 26 | 2.6 | 3.1 | 3,860 | 1.9 | 2.2 | 4.4 |
| | Moderate | 161 | 16.4 | 14.4 | 20,526 | 10.1 | 10.3 | 17.3 |
| | Middle | 438 | 44.6 | 36.5 | 70,624 | 34.8 | 28.8 | 35.5 |
| | Upper | 358 | 36.4 | 45.9 | 108,032 | 53.2 | 58.7 | 42.6 |
| | Unknown | 0 | 0.0 | 0.1 | 0 | 0.0 | 0.1 | 0.1 |
| | Total | **983** | **100.0** | **100.0** | **203,042** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 28 | 3.5 | 2.8 | 4,497 | 2.7 | 1.9 | 4.4 |
| | Moderate | 118 | 14.9 | 13.5 | 15,156 | 9.1 | 9.2 | 17.3 |
| | Middle | 317 | 40.0 | 34.2 | 49,485 | 29.8 | 26.1 | 35.5 |
| | Upper | 329 | 41.5 | 49.3 | 97,086 | 58.4 | 62.7 | 42.6 |
| | Unknown | 0 | 0.0 | 0.1 | 0 | 0.0 | 0.2 | 0.1 |
| | Total | **792** | **100.0** | **100.0** | **166,224** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 24 | 4.0 | 4.3 | 322 | 1.3 | 2.5 | 4.4 |
| | Moderate | 104 | 17.2 | 15.0 | 2,756 | 11.4 | 9.6 | 17.3 |
| | Middle | 242 | 40.1 | 35.4 | 6,991 | 28.9 | 24.1 | 35.5 |
| | Upper | 234 | 38.7 | 45.2 | 14,146 | 58.4 | 63.5 | 42.6 |
| | Unknown | 0 | 0.0 | 0.1 | 0 | 0.0 | 0.3 | 0.1 |
| | Total | **604** | **100.0** | **100.0** | **24,215** | **100.0** | **100.0** | **100.0** |
| Multi-Family | | | | | | | | **Multi-Family** |
| | Low | 21 | 18.4 | 17.4 | 7,870 | 5.0 | 8.1 | 12.2 |
| | Moderate | 40 | 35.1 | 32.4 | 35,919 | 22.9 | 18.6 | 23.2 |
| | Middle | 41 | 36.0 | 25.4 | 40,018 | 25.5 | 25.9 | 28.4 |
| | Upper | 11 | 9.6 | 24.4 | 70,434 | 44.9 | 46.5 | 35.3 |
| | Unknown | 1 | 0.9 | 0.4 | 2,720 | 1.7 | 1.0 | 1.0 |
| | Total | **114** | **100.0** | **100.0** | **156,961** | **100.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 99 | 4.0 | 3.2 | 16,549 | 3.0 | 2.5 | 4.4 |
| | Moderate | 423 | 17.0 | 14.3 | 74,357 | 13.5 | 10.5 | 17.3 |
| | Middle | 1,038 | 41.6 | 35.6 | 167,118 | 30.4 | 27.6 | 35.5 |
| | Upper | 932 | 37.4 | 46.9 | 289,698 | 52.6 | 59.2 | 42.6 |
| | Unknown | 1 | 0.0 | 0.1 | 2,720 | 0.5 | 0.2 | 0.1 |
| | Total | **2,493** | **100.0** | **100.0** | **550,442** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

## Borrower Distribution of HMDA Reportable Loans

### Assessment Area: 2017 Chicago-Naperville-Elgin, IL-IN-WI MSA 16980

| Product Type | Borrower Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Families by Family Income |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $(000s) | $ % | $ % | % |
| Home Purchase | Low | 140 | 14.2 | 6.2 | 12,744 | 6.3 | 2.8 | 23.3 |
| | Moderate | 275 | 28.0 | 18.3 | 36,416 | 17.9 | 11.6 | 16.3 |
| | Middle | 251 | 25.5 | 21.4 | 46,083 | 22.7 | 18.1 | 18.7 |
| | Upper | 299 | 30.4 | 38.3 | 98,100 | 48.3 | 54.2 | 41.7 |
| | Unknown | 18 | 1.8 | 15.7 | 9,699 | 4.8 | 13.3 | 0.0 |
| | Total | **983** | **100.0** | **100.0** | **203,042** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 82 | 10.4 | 5.7 | 7,280 | 4.4 | 2.6 | 23.3 |
| | Moderate | 131 | 16.5 | 13.4 | 16,442 | 9.9 | 8.0 | 16.3 |
| | Middle | 180 | 22.7 | 20.3 | 26,390 | 15.9 | 15.5 | 18.7 |
| | Upper | 329 | 41.5 | 45.0 | 98,513 | 59.3 | 58.9 | 41.7 |
| | Unknown | 70 | 8.8 | 15.5 | 17,599 | 10.6 | 15.0 | 0.0 |
| | Total | **792** | **100.0** | **100.0** | **166,224** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 47 | 7.8 | 7.1 | 685 | 2.8 | 2.6 | 23.3 |
| | Moderate | 92 | 15.2 | 16.0 | 2,415 | 10.0 | 8.5 | 16.3 |
| | Middle | 168 | 27.8 | 23.7 | 3,815 | 15.8 | 15.8 | 18.7 |
| | Upper | 282 | 46.7 | 47.9 | 15,190 | 62.7 | 65.3 | 41.7 |
| | Unknown | 15 | 2.5 | 5.3 | 2,110 | 8.7 | 8.0 | 0.0 |
| | Total | **604** | **100.0** | **100.0** | **24,215** | **100.0** | **100.0** | **100.0** |
| Multi-Family | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 23.3 |
| | Moderate | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 16.3 |
| | Middle | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 18.7 |
| | Upper | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 41.7 |
| | Unknown | 114 | 100.0 | 100.0 | 156,961 | 100.0 | 100.0 | 0.0 |
| | Total | **114** | **100.0** | **100.0** | **156,961** | **100.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 269 | 10.8 | 6.0 | 20,709 | 3.8 | 2.5 | 23.3 |
| | Moderate | 498 | 20.0 | 16.4 | 55,273 | 10.0 | 9.6 | 16.3 |
| | Middle | 599 | 24.0 | 21.0 | 76,288 | 13.9 | 15.9 | 18.7 |
| | Upper | 910 | 36.5 | 40.6 | 211,803 | 38.5 | 52.0 | 41.7 |
| | Unknown | 217 | 8.7 | 15.9 | 186,369 | 33.9 | 20.0 | 0.0 |
| | Total | **2,493** | **100.0** | **100.0** | **550,442** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

| Geographic Distribution of Small Business Loans | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Assessment Area: 2017 Chicago-Naperville-Elgin, IL-IN-WI MSA 16980 | | | | | | | | |
| | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Total Businesses |
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Business | Low | 138 | 6.0 | 3.9 | 42,002 | 6.1 | 3.9 | 4.8 |
| | Moderate | 439 | 19.2 | 15.7 | 135,357 | 19.8 | 14.4 | 15.0 |
| | Middle | 905 | 39.5 | 32.2 | 261,802 | 38.3 | 33.3 | 31.4 |
| | Upper | 803 | 35.0 | 47.3 | 241,956 | 35.4 | 47.9 | 48.4 |
| | Unknown | 7 | 0.3 | 0.3 | 2,173 | 0.3 | 0.2 | 0.4 |
| | Tr Unknown | | | 0.6 | | | 0.2 | |
| | Total | **2,292** | **100.0** | **100.0** | **683,290** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

| Geographic Distribution of Small Farm Loans | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Assessment Area: 2017 Chicago-Naperville-Elgin, IL-IN-WI MSA 16980 | | | | | | | | |
| | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Total Farms |
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Farm | Low | 0 | 0.0 | 1.0 | 0 | 0.0 | 1.2 | 1.3 |
| | Moderate | 4 | 2.2 | 4.2 | 805 | 2.3 | 3.8 | 5.8 |
| | Middle | 149 | 83.2 | 62.1 | 29,018 | 82.0 | 69.0 | 53.7 |
| | Upper | 26 | 14.5 | 32.3 | 5,559 | 15.7 | 25.9 | 39.0 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.1 |
| | Tr Unknown | | | 0.4 | | | 0.0 | |
| | Total | **179** | **100.0** | **100.0** | **35,382** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

| Small Business Lending By Revenue & Loan Size | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Assessment Area: 2017 Chicago-Naperville-Elgin, IL-IN-WI MSA 16980 | | | | | | | | | |
| Product Type | | Bank & Aggregate Lending Comparison 2017 | | | | | | | |
| | | Count | | | Dollar | | | Total | |
| | | Bank | | Agg | Bank | | Agg | Businesses | |
| | | # | % | % | $ 000s | $ % | $ % | % | |
| Small Business | Revenue | $1 Million or Less | 707 | 30.8 | 48.1 | 136,744 | 20.0 | 28.7 | 86.7 |
| | | Over $1 Million or Unknown | 1,585 | 69.2 | 51.9 | 546,546 | 80.0 | 71.3 | 13.3 |
| | | **Total** | **2,292** | **100.0** | **100.0** | **683,290** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 747 | 32.6 | 92.1 | 43,377 | 6.3 | 29.0 | |
| | | $100,001 - $250,000 | 608 | 26.5 | 3.6 | 111,736 | 16.4 | 14.8 | |
| | | $250,001 - $1 Million | 937 | 40.9 | 4.3 | 528,177 | 77.3 | 56.2 | |
| | | **Total** | **2,292** | **100.0** | **100.0** | **683,290** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 348 | 49.2 | | 18,195 | 13.3 | | |
| | | $100,001 - $250,000 | 184 | 26.0 | | 31,984 | 23.4 | | |
| | | $250,001 - $1 Million | 175 | 24.8 | | 86,565 | 63.3 | | |
| | | **Total** | **707** | **100.0** | | **136,744** | **100.0** | | |

Originations & Purchases
2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

| Small Farm Lending By Revenue & Loan Size | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Assessment Area: 2017 Chicago-Naperville-Elgin, IL-IN-WI MSA 16980 | | | | | | | | | |
| Product Type | | Bank & Aggregate Lending Comparison 2017 | | | | | | | |
| | | Count | | | Dollar | | | Total Farms | |
| | | Bank | | Agg | Bank | | Agg | | |
| | | # | % | % | $ 000s | $ % | $ % | % | |
| Small Farm | Revenue | $1 Million or Less | 139 | 77.7 | 51.5 | 25,063 | 70.8 | 71.2 | 96.5 |
| | | Over $1 Million or Unknown | 40 | 22.3 | 48.5 | 10,319 | 29.2 | 28.8 | 3.5 |
| | | **Total** | **179** | **100.0** | **100.0** | **35,382** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 59 | 33.0 | 72.3 | 3,355 | 9.5 | 18.5 | |
| | | $100,001 - $250,000 | 63 | 35.2 | 16.4 | 10,992 | 31.1 | 33.3 | |
| | | $250,001 - $500,000 | 57 | 31.8 | 11.2 | 21,035 | 59.5 | 48.2 | |
| | | **Total** | **179** | **100.0** | **100.0** | **35,382** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 53 | 38.1 | | 2,890 | 11.5 | | |
| | | $100,001 - $250,000 | 48 | 34.5 | | 8,399 | 33.5 | | |
| | | $250,001 - $500,000 | 38 | 27.3 | | 13,774 | 55.0 | | |
| | | **Total** | **139** | **100.0** | | **25,063** | **100.0** | | |

Originations & Purchases
2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

| Assessment Area: 2017 Davenport-Moline-Rock Island, IA-IL MSA 19340 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| **Income Categories** | **Tract Distribution** | | **Families by Tract Income** | | **Families < Poverty Level as % of Families by Tract** | | **Families by Family Income** | |
| | # | % | # | % | # | % | # | % |
| Low-income | 4 | 4.6 | 1,566 | 2.0 | 551 | 35.2 | 16,098 | 20.1 |
| Moderate-income | 26 | 29.9 | 15,617 | 19.5 | 2,679 | 17.2 | 14,333 | 17.9 |
| Middle-income | 43 | 49.4 | 45,864 | 57.3 | 4,020 | 8.8 | 17,006 | 21.3 |
| Upper-income | 14 | 16.1 | 16,973 | 21.2 | 540 | 3.2 | 32,583 | 40.7 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **87** | **100.0** | **80,020** | **100.0** | **7,790** | **9.7** | **80,020** | **100.0** |
| | **Housing Units by Tract** | **Housing Types by Tract** | | | | | | |
| | | Owner-Occupied | | | Rental | | Vacant | |
| | | # | % | % | # | % | # | % |
| Low-income | 4,530 | 735 | 0.8 | 16.2 | 2,846 | 62.8 | 949 | 20.9 |
| Moderate-income | 31,422 | 16,147 | 18.3 | 51.4 | 11,724 | 37.3 | 3,551 | 11.3 |
| Middle-income | 75,888 | 51,199 | 58.1 | 67.5 | 20,051 | 26.4 | 4,638 | 6.1 |
| Upper-income | 26,751 | 19,976 | 22.7 | 74.7 | 5,422 | 20.3 | 1,353 | 5.1 |
| Unknown-income | 0 | 0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **138,591** | **88,057** | **100.0** | **63.5** | **40,043** | **28.9** | **10,491** | **7.6** |
| | **Total Businesses Tract** | | **Businesses by Tract & Revenue Size** | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 702 | 6.7 | 570 | 6.2 | 127 | 10.6 | 5 | 4.7 |
| Moderate-income | 2,167 | 20.8 | 1,852 | 20.3 | 297 | 24.7 | 18 | 17.0 |
| Middle-income | 5,038 | 48.2 | 4,387 | 48.0 | 595 | 49.5 | 56 | 52.8 |
| Upper-income | 2,536 | 24.3 | 2,326 | 25.5 | 183 | 15.2 | 27 | 25.5 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **10,443** | **100.0** | **9,135** | **100.0** | **1,202** | **100.0** | **106** | **100.0** |
| | **Percentage of Total Businesses:** | | | **87.5** | | **11.5** | | **1.0** |
| | **Total Farms by Tract** | | **Farms by Tract & Revenue Size** | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 1 | 0.2 | 1 | 0.3 | 0 | 0.0 | 0 | 0.0 |
| Moderate-income | 5 | 1.2 | 5 | 1.3 | 0 | 0.0 | 0 | 0.0 |
| Middle-income | 270 | 66.8 | 268 | 67.2 | 2 | 40.0 | 0 | 0.0 |
| Upper-income | 128 | 31.7 | 125 | 31.3 | 3 | 60.0 | 0 | 0.0 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **404** | **100.0** | **399** | **100.0** | **5** | **100.0** | **0** | **0.0** |
| | **Percentage of Total Farms:** | | | **98.8** | | **1.2** | | **0.0** |

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of HMDA Reportable Loans
### Assessment Area: 2017 Davenport-Moline-Rock Island, IA-IL MSA 19340

| Product Type | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Owner Occupied |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % of Units |
| Home Purchase | Low | 0 | 0.0 | 0.7 | 0 | 0.0 | 0.3 | 0.8 |
| | Moderate | 6 | 30.0 | 16.9 | 529 | 20.2 | 9.9 | 18.3 |
| | Middle | 11 | 55.0 | 56.1 | 1,368 | 52.4 | 52.0 | 58.1 |
| | Upper | 3 | 15.0 | 26.2 | 716 | 27.4 | 37.7 | 22.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **20** | **100.0** | **100.0** | **2,613** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 0 | 0.0 | 0.7 | 0 | 0.0 | 0.3 | 0.8 |
| | Moderate | 4 | 18.2 | 16.0 | 488 | 19.1 | 8.8 | 18.3 |
| | Middle | 14 | 63.6 | 56.6 | 1,050 | 41.0 | 54.7 | 58.1 |
| | Upper | 4 | 18.2 | 26.7 | 1,023 | 39.9 | 36.2 | 22.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **22** | **100.0** | **100.0** | **2,561** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 1 | 3.7 | 1.6 | 3 | 0.7 | 0.9 | 0.8 |
| | Moderate | 2 | 7.4 | 21.7 | 38 | 9.1 | 12.7 | 18.3 |
| | Middle | 12 | 44.4 | 56.6 | 200 | 47.7 | 56.7 | 58.1 |
| | Upper | 12 | 44.4 | 20.1 | 178 | 42.5 | 29.8 | 22.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **27** | **100.0** | **100.0** | **419** | **100.0** | **100.0** | **100.0** |
| Multi-Family | | | | | | | | **Multi-Family** |
| | Low | 0 | 0.0 | 10.0 | 0 | 0.0 | 5.6 | 9.2 |
| | Moderate | 0 | 0.0 | 28.9 | 0 | 0.0 | 15.5 | 22.5 |
| | Middle | 1 | 100.0 | 55.6 | 70 | 100.0 | 73.4 | 51.8 |
| | Upper | 0 | 0.0 | 5.6 | 0 | 0.0 | 5.5 | 16.5 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **1** | **100.0** | **100.0** | **70** | **100.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 1 | 1.4 | 0.9 | 3 | 0.1 | 0.6 | 0.8 |
| | Moderate | 12 | 17.1 | 17.2 | 1,055 | 18.6 | 10.0 | 18.3 |
| | Middle | 38 | 54.3 | 56.3 | 2,688 | 47.5 | 54.0 | 58.1 |
| | Upper | 19 | 27.1 | 25.6 | 1,917 | 33.9 | 35.4 | 22.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **70** | **100.0** | **100.0** | **5,663** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

**Borrower Distribution of HMDA Reportable Loans**
**Assessment Area: 2017 Davenport-Moline-Rock Island, IA-IL MSA 19340**

| Product Type | Borrower Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Families by Family Income |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $(000s) | $ % | $ % | % |
| Home Purchase | Low | 3 | 15.0 | 8.8 | 218 | 8.3 | 4.6 | 20.1 |
| | Moderate | 4 | 20.0 | 19.2 | 348 | 13.3 | 13.7 | 17.9 |
| | Middle | 5 | 25.0 | 20.8 | 514 | 19.7 | 19.7 | 21.3 |
| | Upper | 8 | 40.0 | 34.3 | 1,533 | 58.7 | 47.4 | 40.7 |
| | Unknown | 0 | 0.0 | 16.9 | 0 | 0.0 | 14.6 | 0.0 |
| | Total | **20** | **100.0** | **100.0** | **2,613** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 3 | 13.6 | 8.5 | 167 | 6.5 | 4.6 | 20.1 |
| | Moderate | 3 | 13.6 | 16.8 | 211 | 8.2 | 11.0 | 17.9 |
| | Middle | 1 | 4.5 | 21.0 | 103 | 4.0 | 18.2 | 21.3 |
| | Upper | 7 | 31.8 | 35.5 | 955 | 37.3 | 48.3 | 40.7 |
| | Unknown | 8 | 36.4 | 18.3 | 1,125 | 43.9 | 17.9 | 0.0 |
| | Total | **22** | **100.0** | **100.0** | **2,561** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 3 | 11.1 | 13.8 | 36 | 8.6 | 6.5 | 20.1 |
| | Moderate | 4 | 14.8 | 21.8 | 50 | 11.9 | 12.9 | 17.9 |
| | Middle | 9 | 33.3 | 24.0 | 135 | 32.2 | 20.3 | 21.3 |
| | Upper | 11 | 40.7 | 35.2 | 198 | 47.3 | 49.2 | 40.7 |
| | Unknown | 0 | 0.0 | 5.3 | 0 | 0.0 | 11.0 | 0.0 |
| | Total | **27** | **100.0** | **100.0** | **419** | **100.0** | **100.0** | **100.0** |
| Multi-Family | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 20.1 |
| | Moderate | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 17.9 |
| | Middle | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 21.3 |
| | Upper | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 40.7 |
| | Unknown | 1 | 100.0 | 100.0 | 70 | 100.0 | 100.0 | 0.0 |
| | Total | **1** | **100.0** | **100.0** | **70** | **100.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 9 | 12.9 | 9.1 | 421 | 7.4 | 4.4 | 20.1 |
| | Moderate | 11 | 15.7 | 18.6 | 609 | 10.8 | 12.2 | 17.9 |
| | Middle | 15 | 21.4 | 21.0 | 752 | 13.3 | 18.3 | 21.3 |
| | Upper | 26 | 37.1 | 34.4 | 2,686 | 47.4 | 45.2 | 40.7 |
| | Unknown | 9 | 12.9 | 16.9 | 1,195 | 21.1 | 19.9 | 0.0 |
| | Total | **70** | **100.0** | **100.0** | **5,663** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of Small Business Loans

**Assessment Area: 2017 Davenport-Moline-Rock Island, IA-IL MSA 19340**

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Total Businesses |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Business | Low | 6 | 6.0 | 6.1 | 1,619 | 6.5 | 6.5 | 6.7 |
| | Moderate | 33 | 33.0 | 19.3 | 11,360 | 45.5 | 22.4 | 20.8 |
| | Middle | 41 | 41.0 | 46.2 | 7,415 | 29.7 | 47.1 | 48.2 |
| | Upper | 20 | 20.0 | 27.2 | 4,594 | 18.4 | 23.6 | 24.3 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 1.2 | | | 0.4 | |
| | Total | **100** | **100.0** | **100.0** | **24,988** | **100.0** | **100.0** | **100.0** |

Originations & Purchases

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of Small Farm Loans

**Assessment Area: 2017 Davenport-Moline-Rock Island, IA-IL MSA 19340**

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Total Farms |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Farm | Low | 0 | 0.0 | 2.2 | 0 | 0.0 | 0.1 | 0.2 |
| | Moderate | 0 | 0.0 | 2.2 | 0 | 0.0 | 0.4 | 1.2 |
| | Middle | 13 | 56.5 | 64.0 | 2,980 | 60.9 | 66.4 | 66.8 |
| | Upper | 10 | 43.5 | 31.6 | 1,916 | 39.1 | 33.0 | 31.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 0.0 | | | 0.0 | |
| | Total | **23** | **100.0** | **100.0** | **4,896** | **100.0** | **100.0** | **100.0** |

Originations & Purchases

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

## Small Business Lending By Revenue & Loan Size
### Assessment Area: 2017 Davenport-Moline-Rock Island, IA-IL MSA 19340

| Product Type | | | Bank & Aggregate Lending Comparison 2017 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | Total |
| | | | Bank | | Agg | Bank | | Agg | Businesses |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Business | Revenue | $1 Million or Less | 43 | 43.0 | 52.1 | 8,070 | 32.3 | 38.8 | 87.5 |
| | | Over $1 Million or Unknown | 57 | 57.0 | 47.9 | 16,918 | 67.7 | 61.2 | 12.5 |
| | | Total | **100** | **100.0** | **100.0** | **24,988** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 41 | 41.0 | 88.9 | 2,304 | 9.2 | 24.9 | |
| | | $100,001 - $250,000 | 28 | 28.0 | 5.5 | 4,672 | 18.7 | 17.2 | |
| | | $250,001 - $1 Million | 31 | 31.0 | 5.7 | 18,012 | 72.1 | 58.0 | |
| | | Total | **100** | **100.0** | **100.0** | **24,988** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 23 | 53.5 | | 1,180 | 14.6 | | |
| | | $100,001 - $250,000 | 9 | 20.9 | | 1,468 | 18.2 | | |
| | | $250,001 - $1 Million | 11 | 25.6 | | 5,422 | 67.2 | | |
| | | Total | **43** | **100.0** | | **8,070** | **100.0** | | |

Originations & Purchases
2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

## Small Farm Lending By Revenue & Loan Size
### Assessment Area: 2017 Davenport-Moline-Rock Island, IA-IL MSA 19340

| Product Type | | | Bank & Aggregate Lending Comparison 2017 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | Total Farms |
| | | | Bank | | Agg | Bank | | Agg | |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Farm | Revenue | $1 Million or Less | 6 | 26.1 | 31.6 | 710 | 14.5 | 39.2 | 98.8 |
| | | Over $1 Million or Unknown | 17 | 73.9 | 68.4 | 4,186 | 85.5 | 60.8 | 1.2 |
| | | Total | **23** | **100.0** | **100.0** | **4,896** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 5 | 21.7 | 75.7 | 162 | 3.3 | 16.2 | |
| | | $100,001 - $250,000 | 10 | 43.5 | 14.0 | 1,850 | 37.8 | 34.4 | |
| | | $250,001 - $500,000 | 8 | 34.8 | 10.3 | 2,884 | 58.9 | 49.4 | |
| | | Total | **23** | **100.0** | **100.0** | **4,896** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 4 | 66.7 | | 110 | 15.5 | | |
| | | $100,001 - $250,000 | 0 | 0.0 | | 0 | 0.0 | | |
| | | $250,001 - $500,000 | 2 | 33.3 | | 600 | 84.5 | | |
| | | Total | **6** | **100.0** | | **710** | **100.0** | | |

Originations & Purchases
2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

| Assessment Area: 2017 Champaign-Urbana, IL MSA 16580 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Income Categories | Tract Distribution | | Families by Tract Income | | Families < Poverty Level as % of Families by Tract | | Families by Family Income | |
| | # | % | # | % | # | % | # | % |
| Low-income | 8 | 18.6 | 3,245 | 7.6 | 1,180 | 36.4 | 9,531 | 22.5 |
| Moderate-income | 7 | 16.3 | 6,537 | 15.4 | 1,154 | 17.7 | 7,043 | 16.6 |
| Middle-income | 17 | 39.5 | 22,748 | 53.6 | 1,717 | 7.5 | 8,652 | 20.4 |
| Upper-income | 9 | 20.9 | 9,813 | 23.1 | 425 | 4.3 | 17,198 | 40.5 |
| Unknown-income | 2 | 4.7 | 81 | 0.2 | 27 | 33.3 | 0 | 0.0 |
| **Total Assessment Area** | **43** | **100.0** | **42,424** | **100.0** | **4,503** | **10.6** | **42,424** | **100.0** |

| | Housing Units by Tract | Housing Types by Tract | | | | | | |
|---|---|---|---|---|---|---|---|---|
| | | Owner-Occupied | | | Rental | | Vacant | |
| | | # | % | % | # | % | # | % |
| Low-income | 13,434 | 2,400 | 5.5 | 17.9 | 9,156 | 68.2 | 1,878 | 14.0 |
| Moderate-income | 15,640 | 5,330 | 12.1 | 34.1 | 8,313 | 53.2 | 1,997 | 12.8 |
| Middle-income | 41,562 | 25,266 | 57.6 | 60.8 | 12,522 | 30.1 | 3,774 | 9.1 |
| Upper-income | 16,650 | 10,845 | 24.7 | 65.1 | 4,591 | 27.6 | 1,214 | 7.3 |
| Unknown-income | 1,695 | 56 | 0.1 | 3.3 | 1,433 | 84.5 | 206 | 12.2 |
| **Total Assessment Area** | **88,981** | **43,897** | **100.0** | **49.3** | **36,015** | **40.5** | **9,069** | **10.2** |

| | Total Businesses Tract | | Businesses by Tract & Revenue Size | | | | | |
|---|---|---|---|---|---|---|---|---|
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 577 | 10.2 | 512 | 10.2 | 62 | 11.0 | 3 | 3.6 |
| Moderate-income | 1,043 | 18.4 | 889 | 17.7 | 142 | 25.2 | 12 | 14.3 |
| Middle-income | 2,477 | 43.8 | 2,210 | 44.1 | 216 | 38.4 | 51 | 60.7 |
| Upper-income | 1,452 | 25.7 | 1,301 | 26.0 | 133 | 23.6 | 18 | 21.4 |
| Unknown-income | 110 | 1.9 | 100 | 2.0 | 10 | 1.8 | 0 | 0.0 |
| **Total Assessment Area** | **5,659** | **100.0** | **5,012** | **100.0** | **563** | **100.0** | **84** | **100.0** |
| | **Percentage of Total Businesses:** | | | **88.6** | | **9.9** | | **1.5** |

| | Total Farms by Tract | | Farms by Tract & Revenue Size | | | | | |
|---|---|---|---|---|---|---|---|---|
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 3 | 0.9 | 3 | 0.9 | 0 | 0.0 | 0 | 0.0 |
| Moderate-income | 6 | 1.7 | 5 | 1.5 | 1 | 16.7 | 0 | 0.0 |
| Middle-income | 275 | 78.6 | 272 | 79.1 | 3 | 50.0 | 0 | 0.0 |
| Upper-income | 66 | 18.9 | 64 | 18.6 | 2 | 33.3 | 0 | 0.0 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **350** | **100.0** | **344** | **100.0** | **6** | **100.0** | **0** | **0.0** |
| | **Percentage of Total Farms:** | | | **98.3** | | **1.7** | | **0.0** |

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of HMDA Reportable Loans
### Assessment Area: 2017 Champaign-Urbana, IL MSA 16580

| Product Type | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Owner Occupied |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % of Units |
| Home Purchase | Low | 0 | 0.0 | 4.2 | 0 | 0.0 | 2.1 | 5.5 |
| | Moderate | 1 | 11.1 | 12.2 | 82 | 7.4 | 7.8 | 12.1 |
| | Middle | 5 | 55.6 | 60.1 | 624 | 56.3 | 59.9 | 57.6 |
| | Upper | 3 | 33.3 | 23.4 | 403 | 36.3 | 29.9 | 24.7 |
| | Unknown | 0 | 0.0 | 0.2 | 0 | 0.0 | 0.3 | 0.1 |
| | Total | **9** | **100.0** | **100.0** | **1,109** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 0 | 0.0 | 7.1 | 0 | 0.0 | 5.6 | 5.5 |
| | Moderate | 0 | 0.0 | 11.2 | 0 | 0.0 | 7.0 | 12.1 |
| | Middle | 2 | 100.0 | 57.1 | 168 | 100.0 | 55.7 | 57.6 |
| | Upper | 0 | 0.0 | 24.4 | 0 | 0.0 | 30.8 | 24.7 |
| | Unknown | 0 | 0.0 | 0.2 | 0 | 0.0 | 1.0 | 0.1 |
| | Total | **2** | **100.0** | **100.0** | **168** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 0 | 0.0 | 7.1 | 0 | 0.0 | 7.9 | 5.5 |
| | Moderate | 0 | 0.0 | 11.9 | 0 | 0.0 | 6.4 | 12.1 |
| | Middle | 4 | 80.0 | 60.7 | 73 | 78.5 | 61.4 | 57.6 |
| | Upper | 1 | 20.0 | 20.1 | 20 | 21.5 | 24.1 | 24.7 |
| | Unknown | 0 | 0.0 | 0.3 | 0 | 0.0 | 0.2 | 0.1 |
| | Total | **5** | **100.0** | **100.0** | **93** | **100.0** | **100.0** | **100.0** |
| Multi-Family | | | | | | | | **Multi-Family** |
| | Low | 0 | 0.0 | 27.1 | 0 | 0.0 | 43.9 | 29.4 |
| | Moderate | 0 | 0.0 | 11.8 | 0 | 0.0 | 5.4 | 23.2 |
| | Middle | 1 | 100.0 | 40.3 | 224 | 100.0 | 27.5 | 29.2 |
| | Upper | 0 | 0.0 | 13.2 | 0 | 0.0 | 10.3 | 12.4 |
| | Unknown | 0 | 0.0 | 7.6 | 0 | 0.0 | 13.0 | 5.9 |
| | Total | **1** | **100.0** | **100.0** | **224** | **100.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 0 | 0.0 | 5.8 | 0 | 0.0 | 14.0 | 5.5 |
| | Moderate | 1 | 5.9 | 11.9 | 82 | 5.1 | 7.0 | 12.1 |
| | Middle | 12 | 70.6 | 58.8 | 1,089 | 68.3 | 50.5 | 57.6 |
| | Upper | 4 | 23.5 | 23.1 | 423 | 26.5 | 24.7 | 24.7 |
| | Unknown | 0 | 0.0 | 0.4 | 0 | 0.0 | 3.8 | 0.1 |
| | Total | **17** | **100.0** | **100.0** | **1,594** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

| Borrower Distribution of HMDA Reportable Loans<br>Assessment Area: 2017 Champaign-Urbana, IL MSA 16580 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Product Type | Borrower Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Families by Family Income |
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $(000s) | $ % | $ % | % |
| Home Purchase | Low | 0 | 0.0 | 8.1 | 0 | 0.0 | 3.9 | 22.5 |
| | Moderate | 4 | 44.4 | 18.8 | 481 | 43.4 | 13.4 | 16.6 |
| | Middle | 1 | 11.1 | 23.2 | 155 | 14.0 | 21.2 | 20.4 |
| | Upper | 4 | 44.4 | 38.2 | 473 | 42.7 | 50.1 | 40.5 |
| | Unknown | 0 | 0.0 | 11.8 | 0 | 0.0 | 11.3 | 0.0 |
| | Total | **9** | **100.0** | **100.0** | **1,109** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 0 | 0.0 | 6.1 | 0 | 0.0 | 3.1 | 22.5 |
| | Moderate | 1 | 50.0 | 13.9 | 103 | 61.3 | 8.9 | 16.6 |
| | Middle | 0 | 0.0 | 21.2 | 0 | 0.0 | 17.7 | 20.4 |
| | Upper | 0 | 0.0 | 38.1 | 0 | 0.0 | 48.6 | 40.5 |
| | Unknown | 1 | 50.0 | 20.7 | 65 | 38.7 | 21.7 | 0.0 |
| | Total | **2** | **100.0** | **100.0** | **168** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 0 | 0.0 | 10.5 | 0 | 0.0 | 4.9 | 22.5 |
| | Moderate | 0 | 0.0 | 16.7 | 0 | 0.0 | 14.9 | 16.6 |
| | Middle | 1 | 20.0 | 20.6 | 10 | 10.8 | 17.1 | 20.4 |
| | Upper | 4 | 80.0 | 47.7 | 83 | 89.2 | 56.0 | 40.5 |
| | Unknown | 0 | 0.0 | 4.5 | 0 | 0.0 | 7.1 | 0.0 |
| | Total | **5** | **100.0** | **100.0** | **93** | **100.0** | **100.0** | **100.0** |
| Multi-Family | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 22.5 |
| | Moderate | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 16.6 |
| | Middle | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 20.4 |
| | Upper | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 40.5 |
| | Unknown | 1 | 100.0 | 100.0 | 224 | 100.0 | 100.0 | 0.0 |
| | Total | **1** | **100.0** | **100.0** | **224** | **100.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 0 | 0.0 | 7.5 | 0 | 0.0 | 2.7 | 22.5 |
| | Moderate | 5 | 29.4 | 16.8 | 584 | 36.6 | 9.0 | 16.6 |
| | Middle | 2 | 11.8 | 21.8 | 165 | 10.4 | 14.8 | 20.4 |
| | Upper | 8 | 47.1 | 37.7 | 556 | 34.9 | 36.7 | 40.5 |
| | Unknown | 2 | 11.8 | 16.2 | 289 | 18.1 | 36.8 | 0.0 |
| | Total | **17** | **100.0** | **100.0** | **1,594** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of Small Business Loans

**Assessment Area: 2017 Champaign-Urbana, IL MSA 16580**

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Total Businesses |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Business | Low | 0 | 0.0 | 11.5 | 0 | 0.0 | 12.3 | 10.2 |
| | Moderate | 1 | 8.3 | 14.3 | 740 | 26.2 | 18.1 | 18.4 |
| | Middle | 9 | 75.0 | 42.8 | 1,630 | 57.8 | 38.7 | 43.8 |
| | Upper | 2 | 16.7 | 29.0 | 450 | 16.0 | 30.0 | 25.7 |
| | Unknown | 0 | 0.0 | 1.5 | 0 | 0.0 | 0.7 | 1.9 |
| | Tr Unknown | | | 1.0 | | | 0.2 | |
| | Total | **12** | **100.0** | **100.0** | **2,820** | **100.0** | **100.0** | **100.0** |

Originations & Purchases

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of Small Farm Loans

**Assessment Area: 2017 Champaign-Urbana, IL MSA 16580**

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Total Farms |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Farm | Low | 0 | 0.0 | 0.7 | 0 | 0.0 | 3.8 | 0.9 |
| | Moderate | 0 | 0.0 | 1.4 | 0 | 0.0 | 0.3 | 1.7 |
| | Middle | 8 | 100.0 | 76.8 | 2,896 | 100.0 | 82.1 | 78.6 |
| | Upper | 0 | 0.0 | 20.3 | 0 | 0.0 | 13.8 | 18.9 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 0.7 | | | 0.0 | |
| | Total | **8** | **100.0** | **100.0** | **2,896** | **100.0** | **100.0** | **100.0** |

Originations & Purchases

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

## Small Business Lending By Revenue & Loan Size

**Assessment Area: 2017 Champaign-Urbana, IL MSA 16580**

| Product Type | | | Bank & Aggregate Lending Comparison 2017 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | Total |
| | | | Bank | | Agg | Bank | | Agg | Businesses |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Business | Revenue | $1 Million or Less | 8 | 66.7 | 51.4 | 1,152 | 40.9 | 41.9 | 88.6 |
| | | Over $1 Million or Unknown | 4 | 33.3 | 48.6 | 1,668 | 59.1 | 58.1 | 11.4 |
| | | Total | **12** | **100.0** | **100.0** | **2,820** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 6 | 50.0 | 88.4 | 352 | 12.5 | 25.5 | |
| | | $100,001 - $250,000 | 1 | 8.3 | 5.7 | 136 | 4.8 | 19.0 | |
| | | $250,001 - $1 Million | 5 | 41.7 | 5.9 | 2,332 | 82.7 | 55.5 | |
| | | Total | **12** | **100.0** | **100.0** | **2,820** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 6 | 75.0 | | 352 | 30.6 | | |
| | | $100,001 - $250,000 | 0 | 0.0 | | 0 | 0.0 | | |
| | | $250,001 - $1 Million | 2 | 25.0 | | 800 | 69.4 | | |
| | | Total | **8** | **100.0** | | **1,152** | **100.0** | | |

Originations & Purchases

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

## Small Farm Lending By Revenue & Loan Size

**Assessment Area: 2017 Champaign-Urbana, IL MSA 16580**

| Product Type | | | Bank & Aggregate Lending Comparison 2017 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | |
| | | | Bank | | Agg | Bank | | Agg | Total Farms |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Farm | Revenue | $1 Million or Less | 7 | 87.5 | 49.3 | 2,696 | 93.1 | 77.1 | 98.3 |
| | | Over $1 Million or Unknown | 1 | 12.5 | 50.7 | 200 | 6.9 | 22.9 | 1.7 |
| | | Total | **8** | **100.0** | **100.0** | **2,896** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 0 | 0.0 | 72.5 | 0 | 0.0 | 14.5 | |
| | | $100,001 - $250,000 | 2 | 25.0 | 13.8 | 350 | 12.1 | 26.9 | |
| | | $250,001 - $500,000 | 6 | 75.0 | 13.8 | 2,546 | 87.9 | 58.6 | |
| | | Total | **8** | **100.0** | **100.0** | **2,896** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 0 | 0.0 | | 0 | 0.0 | | |
| | | $100,001 - $250,000 | 1 | 14.3 | | 150 | 5.6 | | |
| | | $250,001 - $500,000 | 6 | 85.7 | | 2,546 | 94.4 | | |
| | | Total | **7** | **100.0** | | **2,696** | **100.0** | | |

Originations & Purchases

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

| Assessment Area: 2017 Danville, IL MSA 19180 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Income Categories | Tract Distribution | | Families by Tract Income | | Families < Poverty Level as % of Families by Tract | | Families by Family Income | |
| | # | % | # | % | # | % | # | % |
| Low-income | 1 | 4.2 | 851 | 4.2 | 376 | 44.2 | 4,388 | 21.7 |
| Moderate-income | 5 | 20.8 | 3,018 | 14.9 | 892 | 29.6 | 3,388 | 16.8 |
| Middle-income | 10 | 41.7 | 9,603 | 47.6 | 1,162 | 12.1 | 4,181 | 20.7 |
| Upper-income | 8 | 33.3 | 6,716 | 33.3 | 437 | 6.5 | 8,231 | 40.8 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **24** | **100.0** | **20,188** | **100.0** | **2,867** | **14.2** | **20,188** | **100.0** |
| | Housing Units by Tract | Housing Types by Tract | | | | | | |
| | | Owner-Occupied | | | Rental | | Vacant | |
| | | # | % | % | # | % | # | % |
| Low-income | 1,482 | 611 | 2.8 | 41.2 | 688 | 46.4 | 183 | 12.3 |
| Moderate-income | 6,185 | 2,470 | 11.4 | 39.9 | 2,411 | 39.0 | 1,304 | 21.1 |
| Middle-income | 17,179 | 10,798 | 49.6 | 62.9 | 4,554 | 26.5 | 1,827 | 10.6 |
| Upper-income | 11,247 | 7,872 | 36.2 | 70.0 | 2,127 | 18.9 | 1,248 | 11.1 |
| Unknown-income | 0 | 0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **36,093** | **21,751** | **100.0** | **60.3** | **9,780** | **27.1** | **4,562** | **12.6** |
| | Total Businesses Tract | | Businesses by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 70 | 3.4 | 47 | 2.6 | 22 | 10.5 | 1 | 1.9 |
| Moderate-income | 463 | 22.3 | 384 | 21.2 | 74 | 35.2 | 5 | 9.4 |
| Middle-income | 923 | 44.5 | 826 | 45.6 | 75 | 35.7 | 22 | 41.5 |
| Upper-income | 620 | 29.9 | 556 | 30.7 | 39 | 18.6 | 25 | 47.2 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **2,076** | **100.0** | **1,813** | **100.0** | **210** | **100.0** | **53** | **100.0** |
| | **Percentage of Total Businesses:** | | | **87.3** | | **10.1** | | **2.6** |
| | Total Farms by Tract | | Farms by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderate-income | 1 | 0.4 | 1 | 0.4 | 0 | 0.0 | 0 | 0.0 |
| Middle-income | 97 | 41.5 | 94 | 41.0 | 3 | 60.0 | 0 | 0.0 |
| Upper-income | 136 | 58.1 | 134 | 58.5 | 2 | 40.0 | 0 | 0.0 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **234** | **100.0** | **229** | **100.0** | **5** | **100.0** | **0** | **0.0** |
| | **Percentage of Total Farms:** | | | **97.9** | | **2.1** | | **0.0** |

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of HMDA Reportable Loans

**Assessment Area: 2017 Danville, IL MSA 19180**

| Product Type | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Owner Occupied |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % of Units |
| Home Purchase | Low | 1 | 4.8 | 2.0 | 33 | 2.0 | 1.1 | 2.8 |
| | Moderate | 2 | 9.5 | 4.2 | 62 | 3.8 | 2.3 | 11.4 |
| | Middle | 11 | 52.4 | 54.5 | 940 | 57.0 | 50.4 | 49.6 |
| | Upper | 7 | 33.3 | 39.2 | 613 | 37.2 | 46.1 | 36.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **21** | **100.0** | **100.0** | **1,648** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 0 | 0.0 | 1.8 | 0 | 0.0 | 2.7 | 2.8 |
| | Moderate | 1 | 14.3 | 5.3 | 68 | 11.5 | 3.1 | 11.4 |
| | Middle | 3 | 42.9 | 53.9 | 326 | 55.3 | 48.9 | 49.6 |
| | Upper | 3 | 42.9 | 39.0 | 196 | 33.2 | 45.2 | 36.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **7** | **100.0** | **100.0** | **590** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 1 | 3.1 | 3.3 | 15 | 3.4 | 2.2 | 2.8 |
| | Moderate | 6 | 18.8 | 9.9 | 67 | 15.2 | 6.3 | 11.4 |
| | Middle | 14 | 43.8 | 49.3 | 157 | 35.6 | 43.0 | 49.6 |
| | Upper | 11 | 34.4 | 37.5 | 202 | 45.8 | 48.4 | 36.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **32** | **100.0** | **100.0** | **441** | **100.0** | **100.0** | **100.0** |
| Multi-Family | | | | | | | | **Multi-Family** |
| | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 12.2 |
| | Moderate | 0 | 0.0 | 25.0 | 0 | 0.0 | 8.2 | 21.1 |
| | Middle | 0 | 0.0 | 25.0 | 0 | 0.0 | 13.2 | 37.8 |
| | Upper | 0 | 0.0 | 50.0 | 0 | 0.0 | 78.6 | 29.0 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 2 | 3.3 | 2.1 | 48 | 1.8 | 1.6 | 2.8 |
| | Moderate | 9 | 15.0 | 5.5 | 197 | 7.4 | 3.3 | 11.4 |
| | Middle | 28 | 46.7 | 53.3 | 1,423 | 53.1 | 46.7 | 49.6 |
| | Upper | 21 | 35.0 | 39.1 | 1,011 | 37.7 | 48.5 | 36.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **60** | **100.0** | **100.0** | **2,679** | **100.0** | **100.0** | **100.0** |

Originations & Purchases

2017 FFIEC Census Data

*Note: Percentages may not add to 100.0 percent due to rounding*

## Borrower Distribution of HMDA Reportable Loans

### Assessment Area: 2017 Danville, IL MSA 19180

| Product Type | Borrower Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Families by Family Income |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $(000s) | $ % | $ % | % |
| Home Purchase | Low | 2 | 9.5 | 5.7 | 60 | 3.6 | 3.2 | 21.7 |
| | Moderate | 7 | 33.3 | 20.4 | 571 | 34.6 | 15.5 | 16.8 |
| | Middle | 9 | 42.9 | 28.0 | 568 | 34.5 | 27.3 | 20.7 |
| | Upper | 3 | 14.3 | 30.0 | 449 | 27.2 | 40.2 | 40.8 |
| | Unknown | 0 | 0.0 | 16.0 | 0 | 0.0 | 13.8 | 0.0 |
| | Total | **21** | **100.0** | **100.0** | **1,648** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 0 | 0.0 | 5.6 | 0 | 0.0 | 2.9 | 21.7 |
| | Moderate | 1 | 14.3 | 13.2 | 48 | 8.1 | 9.3 | 16.8 |
| | Middle | 1 | 14.3 | 21.3 | 85 | 14.4 | 17.3 | 20.7 |
| | Upper | 4 | 57.1 | 44.1 | 400 | 67.8 | 53.6 | 40.8 |
| | Unknown | 1 | 14.3 | 15.9 | 57 | 9.7 | 16.9 | 0.0 |
| | Total | **7** | **100.0** | **100.0** | **590** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 3 | 9.4 | 9.9 | 56 | 12.7 | 4.7 | 21.7 |
| | Moderate | 11 | 34.4 | 18.4 | 137 | 31.1 | 12.3 | 16.8 |
| | Middle | 8 | 25.0 | 27.6 | 87 | 19.7 | 19.8 | 20.7 |
| | Upper | 8 | 25.0 | 39.5 | 121 | 27.4 | 58.0 | 40.8 |
| | Unknown | 2 | 6.3 | 4.6 | 40 | 9.1 | 5.2 | 0.0 |
| | Total | **32** | **100.0** | **100.0** | **441** | **100.0** | **100.0** | **100.0** |
| Multi-Family | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 21.7 |
| | Moderate | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 16.8 |
| | Middle | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 20.7 |
| | Upper | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 40.8 |
| | Unknown | 0 | 0.0 | 100.0 | 0 | 0.0 | 100.0 | 0.0 |
| | Total | **0** | **0.0** | **100.0** | **0** | **0.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 5 | 8.3 | 6.1 | 116 | 4.3 | 3.0 | 21.7 |
| | Moderate | 19 | 31.7 | 17.6 | 756 | 28.2 | 12.2 | 16.8 |
| | Middle | 18 | 30.0 | 25.4 | 740 | 27.6 | 21.6 | 20.7 |
| | Upper | 15 | 25.0 | 35.2 | 970 | 36.2 | 42.5 | 40.8 |
| | Unknown | 3 | 5.0 | 15.7 | 97 | 3.6 | 20.8 | 0.0 |
| | Total | **60** | **100.0** | **100.0** | **2,679** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of Small Business Loans

### Assessment Area: 2017 Danville, IL MSA 19180

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Total Businesses |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Business | Low | 2 | 18.2 | 1.6 | 255 | 9.8 | 3.2 | 3.4 |
| | Moderate | 5 | 45.5 | 16.9 | 1,775 | 68.5 | 21.7 | 22.3 |
| | Middle | 1 | 9.1 | 45.2 | 300 | 11.6 | 48.9 | 44.5 |
| | Upper | 3 | 27.3 | 35.8 | 263 | 10.1 | 26.0 | 29.9 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 0.5 | | | 0.2 | |
| | Total | **11** | **100.0** | **100.0** | **2,593** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of Small Farm Loans

### Assessment Area: 2017 Danville, IL MSA 19180

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Total Farms |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Farm | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 0 | 0.0 | 0.6 | 0 | 0.0 | 0.2 | 0.4 |
| | Middle | 10 | 40.0 | 37.0 | 2,277 | 42.9 | 38.9 | 41.5 |
| | Upper | 15 | 60.0 | 62.3 | 3,031 | 57.1 | 60.9 | 58.1 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 0.0 | | | 0.0 | |
| | Total | **25** | **100.0** | **100.0** | **5,308** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

## Small Business Lending By Revenue & Loan Size

**Assessment Area: 2017 Danville, IL MSA 19180**

| Product Type | | | Bank & Aggregate Lending Comparison 2017 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | Total |
| | | | Bank | | Agg | Bank | | Agg | Businesses |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Business | Revenue | $1 Million or Less | 6 | 54.5 | 41.9 | 788 | 30.4 | 33.9 | 87.3 |
| | | Over $1 Million or Unknown | 5 | 45.5 | 58.1 | 1,805 | 69.6 | 66.1 | 12.7 |
| | | Total | **11** | **100.0** | **100.0** | **2,593** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 5 | 45.5 | 90.8 | 129 | 5.0 | 32.2 | |
| | | $100,001 - $250,000 | 3 | 27.3 | 5.4 | 664 | 25.6 | 20.7 | |
| | | $250,001 - $1 Million | 3 | 27.3 | 3.8 | 1,800 | 69.4 | 47.1 | |
| | | Total | **11** | **100.0** | **100.0** | **2,593** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 4 | 66.7 | | 124 | 15.7 | | |
| | | $100,001 - $250,000 | 1 | 16.7 | | 164 | 20.8 | | |
| | | $250,001 - $1 Million | 1 | 16.7 | | 500 | 63.5 | | |
| | | Total | **6** | **100.0** | | **788** | **100.0** | | |

Originations & Purchases

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

## Small Farm Lending By Revenue & Loan Size

**Assessment Area: 2017 Danville, IL MSA 19180**

| Product Type | | | Bank & Aggregate Lending Comparison 2017 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | |
| | | | Bank | | Agg | Bank | | Agg | Total Farms |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Farm | Revenue | $1 Million or Less | 22 | 88.0 | 53.7 | 4,575 | 86.2 | 84.1 | 97.9 |
| | | Over $1 Million or Unknown | 3 | 12.0 | 46.3 | 733 | 13.8 | 15.9 | 2.1 |
| | | Total | **25** | **100.0** | **100.0** | **5,308** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 5 | 20.0 | 74.1 | 311 | 5.9 | 21.8 | |
| | | $100,001 - $250,000 | 12 | 48.0 | 17.3 | 2,007 | 37.8 | 37.5 | |
| | | $250,001 - $500,000 | 8 | 32.0 | 8.6 | 2,990 | 56.3 | 40.7 | |
| | | Total | **25** | **100.0** | **100.0** | **5,308** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 5 | 22.7 | | 311 | 6.8 | | |
| | | $100,001 - $250,000 | 10 | 45.5 | | 1,674 | 36.6 | | |
| | | $250,001 - $500,000 | 7 | 31.8 | | 2,590 | 56.6 | | |
| | | Total | **22** | **100.0** | | **4,575** | **100.0** | | |

Originations & Purchases

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

| Assessment Area: 2017 IL Non MSA-Knox County | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| Income Categories | Tract Distribution | | Families by Tract Income | | Families < Poverty Level as % of Families by Tract | | Families by Family Income | | | |
| | # | % | # | % | # | % | # | % | | |
| Low-income | 3 | 18.8 | 1,344 | 10.8 | 553 | 41.1 | 3,050 | 24.6 | | |
| Moderate-income | 3 | 18.8 | 2,358 | 19.0 | 389 | 16.5 | 2,310 | 18.6 | | |
| Middle-income | 7 | 43.8 | 6,522 | 52.6 | 483 | 7.4 | 2,572 | 20.8 | | |
| Upper-income | 3 | 18.8 | 2,169 | 17.5 | 176 | 8.1 | 4,461 | 36.0 | | |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| **Total Assessment Area** | **16** | **100.0** | **12,393** | **100.0** | **1,601** | **12.9** | **12,393** | **100.0** | | |
| | Housing Units by Tract | Housing Types by Tract | | | | | | | | |
| | | Owner-Occupied | | | Rental | | Vacant | | | |
| | | # | % | % | # | % | # | % | | |
| Low-income | 3,481 | 1,122 | 7.9 | 32.2 | 1,864 | 53.5 | 495 | 14.2 | | |
| Moderate-income | 4,487 | 2,763 | 19.4 | 61.6 | 1,251 | 27.9 | 473 | 10.5 | | |
| Middle-income | 11,984 | 7,958 | 56.0 | 66.4 | 2,634 | 22.0 | 1,392 | 11.6 | | |
| Upper-income | 3,993 | 2,375 | 16.7 | 59.5 | 1,334 | 33.4 | 284 | 7.1 | | |
| Unknown-income | 0 | 0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| **Total Assessment Area** | **23,945** | **14,218** | **100.0** | **59.4** | **7,083** | **29.6** | **2,644** | **11.0** | | |
| | Total Businesses Tract | | Businesses by Tract & Revenue Size | | | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | | | |
| | # | % | # | % | # | % | # | % | | |
| Low-income | 398 | 26.7 | 325 | 24.9 | 68 | 44.7 | 5 | 15.2 | | |
| Moderate-income | 163 | 10.9 | 148 | 11.3 | 12 | 7.9 | 3 | 9.1 | | |
| Middle-income | 702 | 47.1 | 628 | 48.0 | 52 | 34.2 | 22 | 66.7 | | |
| Upper-income | 229 | 15.3 | 206 | 15.8 | 20 | 13.2 | 3 | 9.1 | | |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| **Total Assessment Area** | **1,492** | **100.0** | **1,307** | **100.0** | **152** | **100.0** | **33** | **100.0** | | |
| | **Percentage of Total Businesses:** | | | **87.6** | | **10.2** | | **2.2** | | |
| | Total Farms by Tract | | Farms by Tract & Revenue Size | | | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | | | |
| | # | % | # | % | # | % | # | % | | |
| Low-income | 1 | 0.6 | 1 | 0.6 | 0 | 0.0 | 0 | 0.0 | | |
| Moderate-income | 8 | 4.8 | 8 | 4.9 | 0 | 0.0 | 0 | 0.0 | | |
| Middle-income | 113 | 67.3 | 112 | 68.3 | 1 | 25.0 | 0 | 0.0 | | |
| Upper-income | 46 | 27.4 | 43 | 26.2 | 3 | 75.0 | 0 | 0.0 | | |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| **Total Assessment Area** | **168** | **100.0** | **164** | **100.0** | **4** | **100.0** | **0** | **0.0** | | |
| | **Percentage of Total Farms:** | | | **97.6** | | **2.4** | | **0.0** | | |

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of HMDA Reportable Loans

### Assessment Area: 2017 IL Non MSA-Knox County

| Product Type | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Owner Occupied |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % of Units |
| Home Purchase | Low | 0 | 0.0 | 4.4 | 0 | 0.0 | 2.8 | 7.9 |
| | Moderate | 1 | 11.1 | 17.5 | 50 | 6.5 | 10.9 | 19.4 |
| | Middle | 5 | 55.6 | 60.8 | 408 | 52.8 | 63.4 | 56.0 |
| | Upper | 3 | 33.3 | 17.3 | 315 | 40.8 | 22.9 | 16.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **9** | **100.0** | **100.0** | **773** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 2 | 22.2 | 5.4 | 72 | 16.6 | 4.6 | 7.9 |
| | Moderate | 1 | 11.1 | 15.7 | 61 | 14.0 | 9.3 | 19.4 |
| | Middle | 6 | 66.7 | 60.7 | 302 | 69.4 | 59.4 | 56.0 |
| | Upper | 0 | 0.0 | 18.2 | 0 | 0.0 | 26.7 | 16.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **9** | **100.0** | **100.0** | **435** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 0 | 0.0 | 7.8 | 0 | 0.0 | 2.1 | 7.9 |
| | Moderate | 2 | 15.4 | 21.1 | 42 | 22.2 | 18.9 | 19.4 |
| | Middle | 8 | 61.5 | 52.2 | 88 | 46.6 | 48.9 | 56.0 |
| | Upper | 3 | 23.1 | 18.9 | 59 | 31.2 | 30.1 | 16.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **13** | **100.0** | **100.0** | **189** | **100.0** | **100.0** | **100.0** |
| Multi-Family | | | | | | | | **Multi-Family** |
| | Low | 2 | 66.7 | 57.1 | 300 | 90.6 | 68.6 | 43.7 |
| | Moderate | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 6.2 |
| | Middle | 1 | 33.3 | 42.9 | 31 | 9.4 | 31.4 | 24.9 |
| | Upper | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 25.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **3** | **100.0** | **100.0** | **331** | **100.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 4 | 11.8 | 5.4 | 372 | 21.5 | 4.2 | 7.9 |
| | Moderate | 4 | 11.8 | 17.1 | 153 | 8.9 | 10.5 | 19.4 |
| | Middle | 20 | 58.8 | 59.9 | 829 | 48.0 | 61.2 | 56.0 |
| | Upper | 6 | 17.6 | 17.6 | 374 | 21.6 | 24.0 | 16.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **34** | **100.0** | **100.0** | **1,728** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

**Borrower Distribution of HMDA Reportable Loans**
**Assessment Area: 2017 IL Non MSA-Knox County**

| Product Type | Borrower Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Families by Family Income |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $(000s) | $ % | $ % | % |
| Home Purchase | Low | 2 | 22.2 | 10.2 | 98 | 12.7 | 5.5 | 24.6 |
| | Moderate | 4 | 44.4 | 23.7 | 383 | 49.5 | 16.9 | 18.6 |
| | Middle | 1 | 11.1 | 20.9 | 76 | 9.8 | 19.5 | 20.8 |
| | Upper | 2 | 22.2 | 32.6 | 216 | 27.9 | 46.7 | 36.0 |
| | Unknown | 0 | 0.0 | 12.6 | 0 | 0.0 | 11.5 | 0.0 |
| | Total | **9** | **100.0** | **100.0** | **773** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 0 | 0.0 | 14.4 | 0 | 0.0 | 8.0 | 24.6 |
| | Moderate | 3 | 33.3 | 17.6 | 149 | 34.3 | 10.5 | 18.6 |
| | Middle | 2 | 22.2 | 23.6 | 144 | 33.1 | 19.7 | 20.8 |
| | Upper | 4 | 44.4 | 32.6 | 142 | 32.6 | 43.7 | 36.0 |
| | Unknown | 0 | 0.0 | 11.8 | 0 | 0.0 | 18.1 | 0.0 |
| | Total | **9** | **100.0** | **100.0** | **435** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 2 | 15.4 | 16.7 | 13 | 6.9 | 12.5 | 24.6 |
| | Moderate | 0 | 0.0 | 20.0 | 0 | 0.0 | 6.4 | 18.6 |
| | Middle | 4 | 30.8 | 24.4 | 74 | 39.2 | 17.8 | 20.8 |
| | Upper | 4 | 30.8 | 33.3 | 66 | 34.9 | 52.7 | 36.0 |
| | Unknown | 3 | 23.1 | 5.6 | 36 | 19.0 | 10.6 | 0.0 |
| | Total | **13** | **100.0** | **100.0** | **189** | **100.0** | **100.0** | **100.0** |
| Multi-Family | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 24.6 |
| | Moderate | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 18.6 |
| | Middle | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 20.8 |
| | Upper | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 36.0 |
| | Unknown | 3 | 100.0 | 100.0 | 331 | 100.0 | 100.0 | 0.0 |
| | Total | **3** | **100.0** | **100.0** | **331** | **100.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 4 | 11.8 | 12.1 | 111 | 6.4 | 6.5 | 24.6 |
| | Moderate | 7 | 20.6 | 21.2 | 532 | 30.8 | 14.3 | 18.6 |
| | Middle | 7 | 20.6 | 22.0 | 294 | 17.0 | 19.2 | 20.8 |
| | Upper | 10 | 29.4 | 32.4 | 424 | 24.5 | 45.3 | 36.0 |
| | Unknown | 6 | 17.6 | 12.3 | 367 | 21.2 | 14.7 | 0.0 |
| | Total | **34** | **100.0** | **100.0** | **1,728** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of Small Business Loans

**Assessment Area: 2017 IL Non MSA-Knox County**

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Total Businesses |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Business | Low | 12 | 54.5 | 28.3 | 1,230 | 33.3 | 42.7 | 26.7 |
| | Moderate | 2 | 9.1 | 14.7 | 271 | 7.3 | 7.3 | 10.9 |
| | Middle | 8 | 36.4 | 38.8 | 2,189 | 59.3 | 36.8 | 47.1 |
| | Upper | 0 | 0.0 | 16.7 | 0 | 0.0 | 11.8 | 15.3 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 1.5 | | | 1.5 | |
| | Total | **22** | **100.0** | **100.0** | **3,690** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of Small Farm Loans

**Assessment Area: 2017 IL Non MSA-Knox County**

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Total Farms |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Farm | Low | 0 | 0.0 | 0.8 | 0 | 0.0 | 1.7 | 0.6 |
| | Moderate | 4 | 5.6 | 4.6 | 443 | 4.4 | 3.8 | 4.8 |
| | Middle | 36 | 50.0 | 55.7 | 5,272 | 52.6 | 52.4 | 67.3 |
| | Upper | 32 | 44.4 | 38.2 | 4,311 | 43.0 | 42.1 | 27.4 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 0.8 | | | 0.0 | |
| | Total | **72** | **100.0** | **100.0** | **10,026** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

## Small Business Lending By Revenue & Loan Size

**Assessment Area: 2017 IL Non MSA-Knox County**

| Product Type | | | Bank & Aggregate Lending Comparison 2017 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | Total |
| | | | Bank | | Agg | Bank | | Agg | Businesses |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Business | Revenue | $1 Million or Less | 10 | 45.5 | 49.6 | 1,308 | 35.4 | 38.1 | 87.6 |
| | | Over $1 Million or Unknown | 12 | 54.5 | 50.4 | 2,382 | 64.6 | 61.9 | 12.4 |
| | | Total | **22** | **100.0** | **100.0** | **3,690** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 14 | 63.6 | 93.4 | 510 | 13.8 | 40.5 | |
| | | $100,001 - $250,000 | 4 | 18.2 | 3.9 | 787 | 21.3 | 19.5 | |
| | | $250,001 - $1 Million | 4 | 18.2 | 2.6 | 2,393 | 64.9 | 40.0 | |
| | | Total | **22** | **100.0** | **100.0** | **3,690** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 7 | 70.0 | | 265 | 20.3 | | |
| | | $100,001 - $250,000 | 2 | 20.0 | | 400 | 30.6 | | |
| | | $250,001 - $1 Million | 1 | 10.0 | | 643 | 49.2 | | |
| | | Total | **10** | **100.0** | | **1,308** | **100.0** | | |

Originations & Purchases
2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

## Small Farm Lending By Revenue & Loan Size

**Assessment Area: 2017 IL Non MSA-Knox County**

| Product Type | | | Bank & Aggregate Lending Comparison 2017 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | |
| | | | Bank | | Agg | Bank | | Agg | Total Farms |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Farm | Revenue | $1 Million or Less | 60 | 83.3 | 64.9 | 6,868 | 68.5 | 64.5 | 97.6 |
| | | Over $1 Million or Unknown | 12 | 16.7 | 35.1 | 3,158 | 31.5 | 35.5 | 2.4 |
| | | Total | **72** | **100.0** | **100.0** | **10,026** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 39 | 54.2 | 64.1 | 1,614 | 16.1 | 17.0 | |
| | | $100,001 - $250,000 | 18 | 25.0 | 19.1 | 3,292 | 32.8 | 30.7 | |
| | | $250,001 - $500,000 | 15 | 20.8 | 16.8 | 5,120 | 51.1 | 52.3 | |
| | | Total | **72** | **100.0** | **100.0** | **10,026** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 38 | 63.3 | | 1,543 | 22.5 | | |
| | | $100,001 - $250,000 | 14 | 23.3 | | 2,665 | 38.8 | | |
| | | $250,001 - $500,000 | 8 | 13.3 | | 2,660 | 38.7 | | |
| | | Total | **60** | **100.0** | | **6,868** | **100.0** | | |

Originations & Purchases
2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

| Assessment Area: 2017 IL Non MSA-LaSalle County | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Income Categories | Tract Distribution | | Families by Tract Income | | Families < Poverty Level as % of Families by Tract | | Families by Family Income | |
| | # | % | # | % | # | % | # | % |
| Low-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 5,107 | 17.7 |
| Moderate-income | 3 | 10.7 | 1,884 | 6.5 | 388 | 20.6 | 4,979 | 17.2 |
| Middle-income | 19 | 67.9 | 20,506 | 70.9 | 2,030 | 9.9 | 5,976 | 20.7 |
| Upper-income | 6 | 21.4 | 6,536 | 22.6 | 395 | 6.0 | 12,864 | 44.5 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **28** | **100.0** | **28,926** | **100.0** | **2,813** | **9.7** | **28,926** | **100.0** |
| | Housing Units by Tract | Housing Types by Tract | | | | | | |
| | | Owner-Occupied | | | Rental | | Vacant | |
| | | # | % | % | # | % | # | % |
| Low-income | 0 | 0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderate-income | 4,049 | 1,734 | 5.4 | 42.8 | 1,592 | 39.3 | 723 | 17.9 |
| Middle-income | 35,654 | 23,111 | 71.4 | 64.8 | 8,654 | 24.3 | 3,889 | 10.9 |
| Upper-income | 10,232 | 7,511 | 23.2 | 73.4 | 1,640 | 16.0 | 1,081 | 10.6 |
| Unknown-income | 0 | 0 | 0.0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **49,935** | **32,356** | **100.0** | **64.8** | **11,886** | **23.8** | **5,693** | **11.4** |
| | Total Businesses Tract | | Businesses by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderate-income | 515 | 13.9 | 440 | 13.7 | 63 | 15.6 | 12 | 12.6 |
| Middle-income | 2,504 | 67.4 | 2,172 | 67.5 | 271 | 67.2 | 61 | 64.2 |
| Upper-income | 696 | 18.7 | 605 | 18.8 | 69 | 17.1 | 22 | 23.2 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **3,715** | **100.0** | **3,217** | **100.0** | **403** | **100.0** | **95** | **100.0** |
| | **Percentage of Total Businesses:** | | | **86.6** | | **10.8** | | **2.6** |
| | Total Farms by Tract | | Farms by Tract & Revenue Size | | | | | |
| | | | Less Than or = $1 Million | | Over $1 Million | | Revenue Not Reported | |
| | # | % | # | % | # | % | # | % |
| Low-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderate-income | 3 | 0.9 | 3 | 0.9 | 0 | 0.0 | 0 | 0.0 |
| Middle-income | 226 | 70.2 | 222 | 70.3 | 4 | 66.7 | 0 | 0.0 |
| Upper-income | 93 | 28.9 | 91 | 28.8 | 2 | 33.3 | 0 | 0.0 |
| Unknown-income | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| **Total Assessment Area** | **322** | **100.0** | **316** | **100.0** | **6** | **100.0** | **0** | **0.0** |
| | **Percentage of Total Farms:** | | | **98.1** | | **1.9** | | **0.0** |

2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS

*Note: Percentages may not add to 100.0 percent due to rounding*

| Geographic Distribution of HMDA Reportable Loans<br>Assessment Area: 2017 IL Non MSA-LaSalle County | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Product Type | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | | Owner Occupied % of Units |
| | | Count | | | Dollar | | | | |
| | | Bank | | Agg | Bank | | Agg | | |
| | | # | % | % | $ (000s) | $ % | $ % | | |
| Home Purchase | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 0 | 0.0 | 3.7 | 0 | 0.0 | 2.0 | 5.4 |
| | Middle | 13 | 59.1 | 66.7 | 1,456 | 52.1 | 60.9 | 71.4 |
| | Upper | 9 | 40.9 | 29.6 | 1,339 | 47.9 | 37.1 | 23.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **22** | **100.0** | **100.0** | **2,795** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 2 | 11.1 | 2.7 | 59 | 2.6 | 1.3 | 5.4 |
| | Middle | 9 | 50.0 | 59.6 | 1,099 | 48.1 | 53.3 | 71.4 |
| | Upper | 7 | 38.9 | 37.8 | 1,129 | 49.4 | 45.4 | 23.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **18** | **100.0** | **100.0** | **2,287** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 0 | 0.0 | 2.7 | 0 | 0.0 | 1.5 | 5.4 |
| | Middle | 10 | 62.5 | 70.0 | 178 | 52.4 | 66.6 | 71.4 |
| | Upper | 6 | 37.5 | 27.3 | 162 | 47.6 | 31.9 | 23.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **16** | **100.0** | **100.0** | **340** | **100.0** | **100.0** | **100.0** |
| Multi-Family | | | | | | | | **Multi-Family** |
| | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 19.7 |
| | Middle | 1 | 100.0 | 81.8 | 412 | 100.0 | 88.6 | 62.8 |
| | Upper | 0 | 0.0 | 18.2 | 0 | 0.0 | 11.4 | 17.5 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **1** | **100.0** | **100.0** | **412** | **100.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 2 | 3.5 | 3.3 | 59 | 1.0 | 1.7 | 5.4 |
| | Middle | 33 | 57.9 | 64.8 | 3,145 | 53.9 | 59.2 | 71.4 |
| | Upper | 22 | 38.6 | 31.9 | 2,630 | 45.1 | 39.1 | 23.2 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Total | **57** | **100.0** | **100.0** | **5,834** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

## Borrower Distribution of HMDA Reportable Loans
### Assessment Area: 2017 IL Non MSA-LaSalle County

| Product Type | Borrower Income Levels | Bank & Aggregate Lending Comparison 2017 – Count – Bank # | Count – Bank % | Count – Agg % | Dollar – Bank $(000s) | Dollar – Bank $ % | Dollar – Agg $ % | Families by Family Income % |
|---|---|---|---|---|---|---|---|---|
| Home Purchase | Low | 1 | 4.5 | 6.1 | 52 | 1.9 | 3.0 | 17.7 |
| | Moderate | 3 | 13.6 | 19.7 | 181 | 6.5 | 14.3 | 17.2 |
| | Middle | 8 | 36.4 | 26.0 | 984 | 35.2 | 24.5 | 20.7 |
| | Upper | 10 | 45.5 | 33.2 | 1,578 | 56.5 | 43.8 | 44.5 |
| | Unknown | 0 | 0.0 | 15.0 | 0 | 0.0 | 14.3 | 0.0 |
| | Total | **22** | **100.0** | **100.0** | **2,795** | **100.0** | **100.0** | **100.0** |
| Refinance | Low | 0 | 0.0 | 6.0 | 0 | 0.0 | 3.0 | 17.7 |
| | Moderate | 3 | 16.7 | 13.6 | 309 | 13.5 | 10.1 | 17.2 |
| | Middle | 4 | 22.2 | 22.7 | 618 | 27.0 | 20.1 | 20.7 |
| | Upper | 11 | 61.1 | 45.1 | 1,360 | 59.5 | 54.4 | 44.5 |
| | Unknown | 0 | 0.0 | 12.7 | 0 | 0.0 | 12.5 | 0.0 |
| | Total | **18** | **100.0** | **100.0** | **2,287** | **100.0** | **100.0** | **100.0** |
| Home Improvement | Low | 1 | 6.3 | 4.7 | 2 | 0.6 | 2.7 | 17.7 |
| | Moderate | 3 | 18.8 | 18.7 | 130 | 38.2 | 14.3 | 17.2 |
| | Middle | 2 | 12.5 | 23.3 | 35 | 10.3 | 20.0 | 20.7 |
| | Upper | 8 | 50.0 | 49.3 | 138 | 40.6 | 60.5 | 44.5 |
| | Unknown | 2 | 12.5 | 4.0 | 35 | 10.3 | 2.5 | 0.0 |
| | Total | **16** | **100.0** | **100.0** | **340** | **100.0** | **100.0** | **100.0** |
| Multi-Family | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 17.7 |
| | Moderate | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 17.2 |
| | Middle | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 20.7 |
| | Upper | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 44.5 |
| | Unknown | 1 | 100.0 | 100.0 | 412 | 100.0 | 100.0 | 0.0 |
| | Total | **1** | **100.0** | **100.0** | **412** | **100.0** | **100.0** | **100.0** |
| HMDA Totals | Low | 2 | 3.5 | 5.9 | 54 | 0.9 | 3.0 | 17.7 |
| | Moderate | 9 | 15.8 | 17.7 | 620 | 10.6 | 12.8 | 17.2 |
| | Middle | 14 | 24.6 | 24.7 | 1,637 | 28.1 | 22.6 | 20.7 |
| | Upper | 29 | 50.9 | 37.8 | 3,076 | 52.7 | 47.2 | 44.5 |
| | Unknown | 3 | 5.3 | 14.0 | 447 | 7.7 | 14.4 | 0.0 |
| | Total | **57** | **100.0** | **100.0** | **5,834** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data
*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of Small Business Loans

**Assessment Area: 2017 IL Non MSA-LaSalle County**

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Total Businesses |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Business | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 1 | 4.8 | 12.2 | 87 | 2.5 | 13.1 | 13.9 |
| | Middle | 15 | 71.4 | 65.2 | 1,851 | 54.0 | 68.6 | 67.4 |
| | Upper | 5 | 23.8 | 20.6 | 1,488 | 43.4 | 17.9 | 18.7 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 2.0 | | | 0.4 | |
| | Total | **21** | **100.0** | **100.0** | **3,426** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

## Geographic Distribution of Small Farm Loans

**Assessment Area: 2017 IL Non MSA-LaSalle County**

| | Tract Income Levels | Bank & Aggregate Lending Comparison 2017 | | | | | | Total Farms |
|---|---|---|---|---|---|---|---|---|
| | | Count | | | Dollar | | | |
| | | Bank | | Agg | Bank | | Agg | |
| | | # | % | % | $ (000s) | $ % | $ % | % |
| Small Farm | Low | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Moderate | 0 | 0.0 | 0.7 | 0 | 0.0 | 1.1 | 0.9 |
| | Middle | 42 | 91.3 | 77.6 | 7,431 | 92.0 | 81.5 | 70.2 |
| | Upper | 4 | 8.7 | 21.7 | 649 | 8.0 | 17.5 | 28.9 |
| | Unknown | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
| | Tr Unknown | | | 0.0 | | | 0.0 | |
| | Total | **46** | **100.0** | **100.0** | **8,080** | **100.0** | **100.0** | **100.0** |

Originations & Purchases
2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

## Small Business Lending By Revenue & Loan Size

**Assessment Area: 2017 IL Non MSA-LaSalle County**

| Product Type | | | Bank & Aggregate Lending Comparison 2017 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | Total |
| | | | Bank | | Agg | Bank | | Agg | Businesses |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Business | Revenue | $1 Million or Less | 13 | 61.9 | 49.4 | 1,369 | 40.0 | 38.1 | 86.6 |
| | | Over $1 Million or Unknown | 8 | 38.1 | 50.6 | 2,057 | 60.0 | 61.9 | 13.4 |
| | | Total | **21** | **100.0** | **100.0** | **3,426** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 10 | 47.6 | 92.2 | 441 | 12.9 | 35.7 | |
| | | $100,001 - $250,000 | 7 | 33.3 | 4.8 | 1,212 | 35.4 | 22.6 | |
| | | $250,001 - $1 Million | 4 | 19.0 | 3.0 | 1,773 | 51.8 | 41.6 | |
| | | Total | **21** | **100.0** | **100.0** | **3,426** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 8 | 61.5 | | 361 | 26.4 | | |
| | | $100,001 - $250,000 | 3 | 23.1 | | 450 | 32.9 | | |
| | | $250,001 - $1 Million | 2 | 15.4 | | 558 | 40.8 | | |
| | | Total | **13** | **100.0** | | **1,369** | **100.0** | | |

Originations & Purchases
2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

## Small Farm Lending By Revenue & Loan Size

**Assessment Area: 2017 IL Non MSA-LaSalle County**

| Product Type | | | Bank & Aggregate Lending Comparison 2017 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | Count | | | Dollar | | | |
| | | | Bank | | Agg | Bank | | Agg | Total Farms |
| | | | # | % | % | $ 000s | $ % | $ % | % |
| Small Farm | Revenue | $1 Million or Less | 39 | 84.8 | 66.4 | 6,302 | 78.0 | 84.8 | 98.1 |
| | | Over $1 Million or Unknown | 7 | 15.2 | 33.6 | 1,778 | 22.0 | 15.2 | 1.9 |
| | | Total | **46** | **100.0** | **100.0** | **8,080** | **100.0** | **100.0** | **100.0** |
| | Loan Size | $100,000 or Less | 18 | 39.1 | 69.7 | 947 | 11.7 | 22.7 | |
| | | $100,001 - $250,000 | 15 | 32.6 | 17.7 | 2,381 | 29.5 | 31.2 | |
| | | $250,001 - $500,000 | 13 | 28.3 | 12.6 | 4,752 | 58.8 | 46.1 | |
| | | Total | **46** | **100.0** | **100.0** | **8,080** | **100.0** | **100.0** | |
| | Loan Size & Rev $1 Mill or Less | $100,000 or Less | 17 | 43.6 | | 911 | 14.5 | | |
| | | $100,001 - $250,000 | 12 | 30.8 | | 1,837 | 29.1 | | |
| | | $250,001 - $500,000 | 10 | 25.6 | | 3,554 | 56.4 | | |
| | | Total | **39** | **100.0** | | **6,302** | **100.0** | | |

Originations & Purchases
2017 FFIEC Census Data & 2017 Dun & Bradstreet information according to 2015 ACS
*Note: Percentages may not add to 100.0 percent due to rounding*

# APPENDIX C – SCOPE OF EXAMINATION

| SCOPE OF EXAMINATION | | | |
|---|---|---|---|
| | | | |
| **TIME PERIOD REVIEWED** | Lending: January 1, 2017 – December 31, 2018<br>Community Development- May 2, 2017 – September 30, 2019 | | |
| | | | |
| **FINANCIAL INSTITUTION**<br>First Midwest Bank | | | **PRODUCTS REVIEWED**<br>HMDA–Reportable Loans<br>Small Business Loans<br>Small Farm Loans |
| | | | |
| **AFFILIATE(S)** | **AFFILIATE RELATIONSHIP** | | **PRODUCTS REVIEWED** |
| **None** | **N/A** | | **N/A** |
| | | | |
| **LIST OF ASSESSMENT AREAS AND TYPE OF EXAMINATION** | | | |
| **ASSESSMENT AREA** | **TYPE OF EXAMINATION** | **BRANCHES VISITED** | **OTHER INFORMATION** |
| **Chicago-Naperville-Elgin, IL-IN-WI MSA #16980** | **Full Scope** | **None** | **None** |
| **Davenport-Moline-Rock Island IA-IL MSA #19340** | **Full Scope** | **None** | **None** |

| ASSESSMENT AREA | TYPE OF EXAMINATION | BRANCHES VISITED | OTHER INFORMATION |
|---|---|---|---|
| **Champaign-Urbana, IL MSA #16580** | **Full Scope** | **None** | **None** |
| **Danville, IL MSA #19180** | **Limited Scope** | **None** | **None** |
| **Non-MSA Illinois- Knox County** | **Limited Scope** | **None** | **None** |
| **Non-MSA Illinois- LaSalle County** | **Limited Scope** | **None** | **None** |

# APPENDIX D – GLOSSARY

**Affiliate:** Any company that controls, is controlled by, or is under common control with another company. A company is under common control with another company if the same company directly or indirectly controls both companies. A bank subsidiary is controlled by the bank and is, therefore, an affiliate.

**Affordability ratio:** To determine housing affordability, the affordability ratio is calculated by dividing median household income by median housing value. This ratio allows the comparison of housing affordability across assessment areas and/or communities. An area with a high ratio generally has more affordable housing than an area with a low ratio.

**Aggregate lending:** The number of loans originated and purchased by all lenders subject to reporting requirements as a percentage of the aggregate number of loans originated and purchased by all lenders in the MSA/assessment area.

**American Community Survey Data (ACS):** The American Community Survey (ACS) data is based on a nationwide survey designed to provide local communities with reliable and timely demographic, social, economic, and housing data each year. The Census Bureau first released data for geographies of all sizes in 2010. This data is known as the "five-year estimate data". The five-year estimate data is used by the FFIEC as the base file for data used in conjunction with consumer compliance and CRA examinations.[1]

**Area Median Income (AMI):** AMI means –

1. The median family income for the MSA, if a person or geography is located in an MSA, or for the metropolitan division, if a person or geography is located in an MSA that has been subdivided into metropolitan divisions; or
2. The Statewide nonmetropolitan median family income, if a person or geography is located outside an MSA.

**Assessment area**: Assessment area means a geographic area delineated in accordance with section 228.41

**Automated teller machine (ATM)**: An automated teller machine means an automated, unstaffed banking facility owned or operated by, or operated exclusively for, the bank at which deposits are received, cash dispersed or money lent.

**Bank**: Bank means a state member as that term is defined in section 3(d)(2) of the Federal Deposit Insurance Act (12 USC 1813(d)(2)), except as provided in section 228.11(c)(3), and includes an uninsured state branch (other than a limited branch) of a foreign bank described in section 228.11(c)(2).

[1] *Source: FFIEC press release dated October 19, 2011.*

**Branch**: Branch refers to a staffed banking facility approved as a branch, whether shared or unshared, including, for example, a mini-branch in a grocery store or a branch operated in conjunction with any other local business or nonprofit organization.

**Census tract:** Small subdivisions of metropolitan and other densely populated counties. Census tract boundaries do not cross county lines; however, they may cross the boundaries of metropolitan statistical areas. They usually have between 2,500 and 8,000 persons, and their physical size varies widely depending upon population density. Census tracts are designed to be homogeneous with respect to population characteristics, economic status, and living conditions to allow for statistical comparisons.

**Combined Statistical Area (CSAs)**: Adjacent metropolitan statistical areas/metropolitan divisions (MSA/MDs) and micropolitan statistical areas may be combined into larger Combined Statistical Areas based on social and economic ties as well as commuting patterns. The ties used as the basis for CSAs are not as strong as the ties used to support MSA/MD and micropolitan statistical area designations; however, they do bind the larger area together and may be particularly useful for regional planning authorities and the private sector. Under Regulation BB, assessment areas may be presented under a Combined Statistical Area heading; however, all analysis is conducted on the basis of median income figures for MSA/MDs and the applicable State-wide non metropolitan median income figure.

**Community Development**: The financial supervisory agencies have adopted the following definition for community development:

1. Affordable housing, including for multi-family housing, for low- and moderate-income households;
2. Community services tailored to meet the needs of low- and moderate-income individuals;
3. Activities that promote economic development by financing businesses or farms that meet the size eligibility standards of the Small Business Administration's Development Company or Small Business Investment Company programs (13 CFR 121.301) or have gross annual revenues of $1 million or less; or
4. Activities that revitalize or stabilize low- or moderate-income geographies.

   Effective September 1, 2005, the Board of Governors of the Federal Reserve System, Office of the Comptroller of the Currency and the Federal Deposit Insurance Corporation have adopted the following additional language as part of the revitalize or stabilize definitions of community development. Activities that revitalize or stabilize:

   1) Low- or moderate-income geographies;

   2) Designated disaster areas; or
   3) Distressed or underserved nonmetropolitan middle-income geographies designated by the Board, Federal Deposit Insurance Corporation and Office of the Comptroller of the Currency based on:

a. Rates of poverty, unemployment or population loss; or
b. Population size, density and dispersion. Activities that revitalize and stabilize geographies designated based on population size, density and dispersion if they help to meet essential community services including the needs of low- and moderate-income individuals.

**Community Development Loan**: A community development loan means a loan that:

1) Has as its primary purpose community development; and
2) Except in the case of a wholesale or limited purpose bank –
    a. Has not been reported or collected by the bank or an affiliate for consideration in the bank's assessment as a home mortgage, small business, small farm, or consumer loan, unless it is a multi-family housing loan (as described in the regulation implementing the Home Mortgage Disclosure Act); and
    b. Benefits the bank's assessment area(s) or a broader Statewide or regional area that includes the bank's assessment area(s).

**Community Development Service**: A community development service means a service that:

1) Has as its primary purpose community development; and
2) Is related to the provision of financial services.

**Consumer loan**: A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories of loans: motor vehicle, credit card, other consumer secured loan, including a home improvement loan not secured by a dwelling, and other consumer unsecured loan, including a loan for home improvement not secured.

**Family**: Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married couple family or other family, which is further classified into "male householder" (a family with a male household and no wife present) or "female householder" (a family with a female householder and no husband present).

**Fair market rent**: Fair market rents (FMRs) are gross rent estimates. They include the shelter rent plus the cost of all tenant-paid utilities, except telephones, cable or satellite television service, and internet service. HUD sets FMRs to assure that a sufficient supply of rental housing is available to their program participants. To accomplish this objective, FMRs must be both high enough to permit a selection of units and neighborhoods and low enough to serve as many low-income families as possible. The level at which FMRs are set is expressed as a percentile point within the rent distribution of standard-quality rental housing units. The current definition used is the 40th percentile rent, the dollar amount below which 40 percent of the standard-quality rental housing units are rented. The 40th percentile rent is drawn from the distribution of rents of all units occupied by recent movers (renter households who moved to their present residence within the past 15 months). HUD is required to ensure that FMRs exclude non-market rental housing in their computation. Therefore, HUD excludes all units falling below a specified rent level determined from public housing rents in HUD's program databases as likely to be either assisted housing or otherwise at a below-market rent, and units less than two years old.

**Full review:** Performance under the Lending, Investment, and Service Tests is analyzed considering performance context, quantitative factors (for example, geographic distribution, borrower distribution, and amount of qualified investments) and qualitative factors (for example, innovativeness, complexity and responsiveness).

**Geography**: A census tract delineated by the U.S. Bureau of the Census in the most recent decennial census.

**Home Mortgage Disclosure Act**: The statute that requires certain mortgage lenders that do business or have banking offices in metropolitan statistical areas to file annual summary reports of their mortgage lending activity. The reports include data such as the race, gender and income of the applicant(s) and the disposition of the application(s) (for example, approved, denied, and withdrawn).

**Home mortgage loans**: Are defined in conformance with the definitions of home mortgage activity under the Home Mortgage Disclosure Act and include closed end mortgage loans secured by a dwelling and open-end lines of credit secured by a dwelling. This includes loans for home purchase, refinancing and loans for multi-family housing. It does not include loans for home improvement purposes that are not secured by a dwelling.

**Household**: Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

**Income Level**: Income level means:

1) Low-income – an individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent in the case of a census tract;
2) Moderate-income – an individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less
3) than 80 percent in the case of a census tract;
4) Middle-income – an individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent in the case of a census tract; and
5) Upper-income – an individual income that is at least 120 percent of the area median

income, or a median family income that is at least 120 percent in the case of a census tract.

*Additional Guidance: .12(m) Income Level: The median family income levels (MFI) for census tracts are calculated using the income data from the United States Census Bureau's American Community Survey and geographic definitions from the Office of Management and Budget (OMB) and are updated approximately every five years (.12(m) Income Level).*

**Limited-purpose bank**: This term refers to a bank that offers only a narrow product line such as credit card or motor vehicle loans to a regional or broader market and for which a designation as a limited-purpose bank is in effect, in accordance with section 228.25(b).

**Limited review**: Performance under the Lending, Investment and Services test is analyzed using only quantitative factors (for example, geographic distribution, borrower distribution, amount of investments and branch office distribution).

**Loan location**: Under this definition, a loan is located as follows:

1) Consumer loan is located in the census tract where the borrower resides;
2) Home mortgage loan is located in the census tract where the property to which the loan relates is located;
3) Small business and small farm loan is located in the census tract where the main business facility or farm is located or where the loan proceeds have been applied as indicated by the borrower.

**Loan product office (LPO)**: This term refers to a staffed facility, other than a branch, that is open to the public and that provides lending-related services, such as loan information and applications.

**Market share:** The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the MA/assessment area.

**Median Family Income (MFI):** The median income determined by the U.S. Census Bureau every ten years and used to determine the income level category of geographies. Also, the median income determined by the Department of Housing and Urban Development (HUD) annually that is used to determine the income level category of individuals. For any given area, the median is the point at which half of the families have income above it and half below it.

**Metropolitan Area:** *A metropolitan statistical area (**MSA**) or a metropolitan division (**MD**) as defined by the Office of Management and Budget*. A MSA is a core area containing at least one urbanized area of 50,000 or more inhabitants, together with adjacent communities having a high degree of economic and social integration with that core. A MD is a division of a MSA based on specific criteria including commuting patterns. Only a MSA that has a single core population of at least 2.5 million may be divided into MDs. A metropolitan statistical area that crosses into two or more bordering States is called a multistate metropolitan statistical area.

**Multi-family:** Refers to a residential structure that contains five or more units.

**Nonmetropolitan area**: This term refers to any area that is not located in a metropolitan statistical area or metropolitan division. Micropolitan statistical areas are included in the definition of a nonmetropolitan area; a micropolitan statistical area has an urban core population of at least 10,000 but less than 50,000.

**Owner-occupied units:** Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

**Qualified Investment**: This term refers to any lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

**Rated area**: This term refers to a state or multistate metropolitan area. For institutions with domestic branch offices in one state only, the institution's CRA rating is the state's rating. If the institution maintains domestic branch offices in more than one State, the institution will receive a rating for each state in which those branch offices are located. If the institution maintains domestic branch offices in at least two States in a multistate metropolitan statistical area, the institution will receive a rating for the multistate metropolitan area.

**Small Bank**: This term refers to a bank that as of December 31 of either of the prior two calendar years, had assets of less than $1.252 billion. Intermediate small bank means a small bank with assets of at least $313 million as of December 31 of both of the prior two calendar years and less than $1.252 billion as of December 31 of either of the prior two calendar years.

*Annual Adjustment: The dollar figures in paragraph (u)(1) of this section shall be adjusted annually and published by the Board, based on the year-to-year change in the average of the Consumer Price Index for Urban Wage Earners and Clerical Workers, not seasonally adjusted, for each 12-month period ending in November, with rounding to the nearest million.*

**Small Business Loan:** This term refers to a loan that is included in "loans to small businesses" as defined in the instructions for preparation of the Consolidated Report of Condition and Income. The loans have original amounts of $1 million or less and are either secured nonfarm, nonresidential properties or are classified as commercial and industrial loans.

**Small Farm Loan:** This term refers to a loan that is included in "loans to small farms" as defined in the instructions for preparation of the Consolidated Report of Condition and Income. These loans have original amounts of $500 thousand or less and are either secured by farmland, including farm residential and other improvements, or are classified as loans to finance agricultural production and other loans to farmers.

**Wholesale Bank**: This term refers to a bank that is not in the business of extending home mortgage, small business, small farm or consumer loans to retail customers, and for which a designation as a wholesale bank is in effect, in accordance with section 228.25(b).