

JUSTIFICATION FOR NON-COMPETITIVE PROCUREMENT

COMPLETE THIS SECTION IF NEW CONTRACT

For contract(s) in this request, answer applicable questions in each of the 4 major subject areas below in accordance with the Instructions for Preparation of Non-Competitive Procurement Form on the reverse side.

Request that negotiations be conducted only with Nextira One for the product and/or services described herein.
(Name of Person or Firm)

This is a request for _____ (One-Time Contractor Requisition # _____, copy attached) or Term Agreement or
_____ Delegate Agency (Check one). If Delegate Agency, this request is for "blanket approval" of all contracts within the
_____ (Attach List) Pre-Assigned Specification No. _____

_____ (Program Name) Pre-Assigned Contract No. _____

COMPLETE THIS SECTION IF AMENDMENT OR MODIFICATION TO CONTRACT

Describe in detail the change in terms of dollars, time period, scope of services, etc., its relationship to the original contract and the specific reasons for the change. Indicate both the original and the adjusted contract amount and/or expiration date with this change, as applicable. Attach copy of all supporting documents. Request approval for a contract amendment or modification to the following:

Contract #: _____ Company or Agency Name: _____
Specification #: _____ Contract or Program Description: _____
Mod. #: _____ (Attach List, if multiple)

Amy Gudgeon 2-3790 _____
Originator Name Telephone Signature Department Date

Indicate SEE ATTACHED in each box below if additional space needed:

<input checked="" type="checkbox"/> PROCUREMENT HISTORY Please see attached
<input checked="" type="checkbox"/> ESTIMATED COST Please see attached. OEMC estimates approximately \$2,000,000 per year.
<input checked="" type="checkbox"/> SCHEDULE REQUIREMENTS Please see attached.
<input checked="" type="checkbox"/> EXCLUSIVE OR UNIQUE CAPABILITY Please see attached.
<input checked="" type="checkbox"/> OTHER Please see attached.

APPROVED BY: [Signature] 5/2/06
DEPARTMENT HEAD OR DESIGNEE DATE BOARD CHAIRPERSON DATE

DPS PROJECT CHECKLIST

For DPS Use Only	
Date Received	_____
Date Returned	_____
Date Accepted	_____
CA/CN's Name	_____

IMPORTANT: PLEASE READ AND FOLLOW THE INSTRUCTIONS FOR COMPLETING THE PROJECT CHECKLIST AND CONTACT THE APPROPRIATE UNIT MANAGER IF YOU HAVE ANY FURTHER QUESTIONS. ALL INFORMATION SHOULD BE COMPLETED, ATTACH ALL REQUIRED MATERIALS AND SUBMIT FOR HANDLING TO THE DEPARTMENT OF PROCUREMENT SERVICES, ROOM 403, CITY HALL, 121 N. LASALLE STREET, CHICAGO, ILLINOIS 60602.

GENERAL INFORMATION:

Date: 4.26.06
REQ No.: 19788

Contact Person: Amy Gudgeon
Tel: 2-3790 Fax: 6-8647 E-mail: agudgeon@cityofchicago.org

PO No.: (if known):

Project Manager: " "
Tel: Fax: E-mail: @cityofchicago.org

Modification No.: (if known):

Previous PO No.: (if known):

Project Description: equipment, maintenance and related services for the OEMC Internal Secure Communications Network

FUNDING:

- | | | | | | |
|----------|-----------------------------------------------|---------------------------------------|-------------------------------------|---------------------------------|--------------------------------|
| City: | <input checked="" type="checkbox"/> Corporate | <input type="checkbox"/> Bond | <input type="checkbox"/> Enterprise | <input type="checkbox"/> Grant* | <input type="checkbox"/> Other |
| State: | <input type="checkbox"/> IDOT/Transit | <input type="checkbox"/> IDOT/Highway | <input type="checkbox"/> FAA | <input type="checkbox"/> Grant* | <input type="checkbox"/> Other |
| Federal: | <input type="checkbox"/> FHWA | <input type="checkbox"/> FTA | | <input type="checkbox"/> Grant* | <input type="checkbox"/> Other |

LINE	FY	FUND	DEPT	ORGN	APPR	ACTV	OBJT	PROJECT	RPTG	\$ DOLLAR AMOUNT
	006	0100	584105		0154			220154		10,000,000

Estimated Value \$10,000,000

*IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE REQUIRED and any other Terms and Conditions that may apply.

SCOPE STATEMENT:

Attached is a Detailed Scope of Services and/or Specification

IMPORTANT: THIS IS A CRITICAL PORTION OF YOUR SUBMITTAL. IN ORDER FOR DPS TO ACCEPT YOUR SUBMITTAL YOU MUST COMPLETE THE SPECIFIC SCOPE REQUIREMENTS AS SET FORTH IN THE SUPPLEMENTAL CHECKLIST FOR THAT UNIT.

The following is a general description of what should be included in a Scope of Services or Specification:
A clear description of all anticipated services and products, including: time frame for completion, special qualifications of prospective vendors, special requirements or needs of the project, locations, anticipated participating user departments, citation of any applicable City ordinance or state/federal regulation or statute.

TYPE OF PROCUREMENT REQUESTED (check all that apply):

NEW REQUEST

- Blanket Agreement
- Standard Agreement
- Small Orders

MOD/AMENDMENT

- Time Extension
- Vendor Limit Increase
- Scope Change/Price Increase/Additional Line Item(s)
- Other (specify):

FORMS: Requisition Special Approvals Non-Competitive Review Board (NCRB)

DPS PROJECT CHECKLIST

CONTRACT TERM: 6-1- Requested Term (number of months): 36
06-5-
31-09

PRE BID/SUBMITTAL REQUIREMENTS:

Requesting Pre Bid/Submittal Conference? Yes No Requesting Site Visit? Yes No

ARCHITECTURAL/ENGINEERING SUPPLEMENTAL CHECKLIST

Required Attachments: Scope of Services, including location, description of project, services required, deliverables, and other information as required

Risk Management

Will services be performed within 50 feet of CTA train or other railroad property? Yes No

Will services be performed on or near a waterway? Yes No

If applicable, Pre-Qualification Category No. Category Description:

For Pre-Qualification Program, attach list of suggested firms to be solicited

Other Agency Concurrence Required: None State Federal Other (fill in)

AVIATION CONSTRUCTION SUPPLEMENTAL CHECKLIST

DOA sign-off for final design documents: Yes No

Required Attachments:

Copy of Draft Contract Documents and Detailed Specifications.

Risk Management:

Current Insurance Requirements prepared/approved by Risk Management: Yes No

Will work be performed within 50 feet of CTA or ATS structure or property? Yes No

Will work be performed airside? Yes No

*NOTE: Any non-construction Aviation request, complete the applicable section.

COMMODITIES SUPPLEMENTAL CHECKLIST

Required Attachments: Detailed Specifications (Scope of Services) including detailed description of the product, delivery location, user department contact, price escalation considerations, Bidder's qualification, contract term and extension options, Contractor's qualifications, citation of any applicable City/State/Federal statutes or regulations, citation of any applicable technical standards and Price Lists/Catalogs, technical drawings and other exhibits and attachments as appropriate.

If Modification request, please verify and provide the following:

Contractor's Name:

Contractor's Address:

Contractor's e-mail Address:

Contractor's Phone Number:

Contractor's Contact Person:

CONSTRUCTION SUPPLEMENTAL CHECKLIST

Required attachments:

Copy of Draft (80% Completion), Contract Documents and Detailed Specifications

DPS PROJECT CHECKLIST

Risk Management

Will services be performed within 50 feet of CTA train or other railroad property?

Yes No

Will services be performed on or near a waterway?

Yes No

DPS PROJECT CHECKLIST

VEHICLES/HEAVY EQUIPMENT SUPPLEMENTAL CHECKLIST

Required Attachments:

- Detailed Specifications including detailed description of the vehicle(s) or equipment, mounted equipment, if any, and options/accessories.
- Special Provisions (Delivery, Warranty, Manuals, Training, Additional Unit Purchase Options, Bid Submittal Information, etc.)
- Delivery Location(s)
- Technical Literature
- Drawings, if any
- Part Number List (Manufacturer; or Dealer; or Other Source:)
- Current Price List(s)/Catalog(s)
- Special Approval Form
- Exhibits and Attachments

If Modification request, please verify and provide the following:

Contractor's Name:

Contractor's Address:

Contractor's e-mail Address:

Contractor's Phone Number:

Contractor's Contact Person:

PROFESSIONAL SERVICES SUPPLEMENTAL CHECKLIST

- Detailed description of project listing obligations of each party.
- The Schedule of Compensation
- Deliverables
- Request for individual contract services (if applicable)
- The appropriate EPS form
- ITSC (approved by BIS)
- OBM (approved by Budget form/memo)
- Grant document attached

Attach any documentation indicating any previous purchase activity to assist in the procurement process

TELECOMMUNICATIONS AND UTILITIES SUPPLEMENTAL CHECKLIST

Required Attachments: Detailed Scope of Services/Specification which sets forth all of the anticipated services and products the user department wants provided, including time frame for completion, special qualifications of prospective vendors, special requirements or needs of the project, locations, anticipated participating user departments, citation of any applicable City ordinance or state/federal regulation or statute.

Has the project been reviewed by DGS? Yes No

Attach copy of DGS Recommendation; Reservation(s); or participate under current contract.

Does the project include software? Yes No

If yes, is signed ITSC form attached? Yes No

Does the location involve:

A public way? Yes No

Any concession in the City's facilities? Yes No

Is it anticipated City Council approval of the project or contract will be required? Yes No

DPS PROJECT CHECKLIST

WORK SERVICES/FACILITY MAINTENANCE SUPPLEMENTAL CHECKLIST

Required Attachments: Detailed Specifications (Scope of Services) including detailed description of the work, locations (with supporting detail), user department contacts, work hours/days, laborer/supervisor mix, compensation and price escalation considerations, Bidder's qualification, contract term and extension options, Contractor's qualifications, citation of any applicable City/State/Federal statutes or regulations, citation of any applicable technical standards and Price Lists/Catalogs, technical drawings and other exhibits and attachments as appropriate.

Risk Management:

Will services be performed within 50 feet (50') of CTA train or other railroad property? Yes No

Will services be performed on or near a waterway? Yes No

Will services require the handling of hazardous/bio-waste material? Yes No

Will services require the blocking of streets or sidewalks which may affect public safety? Yes No

If Modification or Amendment request, please verify and provide the following:

Contractor's Name:

Contractor's Address:

Contractor's e-mail Address:

Contractor's Phone Number:

Contractor's Contact Person:

**CITY OF CHICAGO
 PURCHASE REQUISITION**

Copy (Department)

DELIVER TO: 058- OEC1345 1345 W. MADISON Chicago, IL 60607	REQUISITION: 19788 PAGE: 1 DEPARTMENT: 58 - OFFICE OF EMERGENCY COMMUNICA PREPARER: Rochelle D Simeon NEEDED: APPROVED: 4/24/2006
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REQUISITION DESCRIPTION

NEW SOLE SOURCE FOR NEXTERIAONE FOR FIVE YEARS @ \$500,000.00 PER YEAR. OLD PO# 2197

SPECIFICATION NUMBER: 34313

COMMODITY INFORMATION

LINE	ITEM	QUANTITY	UOM	UNIT COST	TOTAL COST
1	93921	500,000.00	USD	0.00	0.00
PROCESSING EQUIPMENT), MAINT. AND REPAIR					

SUGGESTED VENDOR: NEXTIRAONE SOLUTIONS, LLC **REQUESTED BY:** Rochelle D Simeon

DIST	BFY	FUND	COST CTR	APPR	ACCNT	ACTV	PROJECT	RPT CAT	GENRL	FUTR	Dist. Amt.
1	006	0100	0584105	0154	220154	0000	00000000	000000	00000	0000	0.00
LINE TOTAL:											0.00

LINE	ITEM	QUANTITY	UOM	UNIT COST	TOTAL COST
2	93972	500,000.00	USD	0.00	0.00
RADIO/TELECOMMUNICATIONS/TELEPHONE EQUIPMENT (INCLUDING FACSIMILE					

SUGGESTED VENDOR: NEXTIRAONE SOLUTIONS, LLC **REQUESTED BY:** Rochelle D Simeon

DIST	BFY	FUND	COST CTR	APPR	ACCNT	ACTV	PROJECT	RPT CAT	GENRL	FUTR	Dist. Amt.
1	006	0100	0584105	0154	220154	0000	00000000	000000	00000	0000	0.00
LINE TOTAL:											0.00

LINE	ITEM	QUANTITY	UOM	UNIT COST	TOTAL COST
3	92074	1.00	USD	0.00	0.00
TEACHING AND TRAINING MATERIALS FOR COMPITER SCIENCE/TECHNOLOGY					

SUGGESTED VENDOR: NEXTIRAONE SOLUTIONS, LLC **REQUESTED BY:** Rochelle D Simeon

DIST	BFY	FUND	COST CTR	APPR	ACCNT	ACTV	PROJECT	RPT CAT	GENRL	FUTR	Dist. Amt.
1	006	0100	0584105	0154	220154	0000	00000000	000000	00000	0000	0.00
LINE TOTAL:											0.00

LINE	ITEM	QUANTITY	UOM	UNIT COST	TOTAL COST
4	20540	#####	USD	0.00	0.00
NETWORKS, LOCAL AREA (LAN)					

SUGGESTED VENDOR: NEXTIRAONE SOLUTIONS, LLC **REQUESTED BY:** Rochelle D Simeon

DIST	BFY	FUND	COST CTR	APPR	ACCNT	ACTV	PROJECT	RPT CAT	GENRL	FUTR	Dist. Amt.
1	006	0100	0584105	0154	220154	0000	00000000	000000	00000	0000	0.00
LINE TOTAL:											0.00

REQUISITION TOTAL: 0.00

**ATTACHMENT
OFFICE OF EMERGENCY MANAGEMENT AND COMMUNICATIONS
JUSTIFICATION FOR NON-COMPETITIVE PROCUREMENT
NEXTIRAONE SOLUTIONS LLC**

PROCUREMENT HISTORY

NextiraOne Solutions, LLC has been the sole provider of Internal Secure Communications Network (ISCN) services and equipment since January 1, 1996. The original agreement was between the City of Chicago and Timeplex, Inc, and was extended twice. Timeplex, Inc. and Ascom merged under the umbrella of NextiraOne, which is currently the sole maintenance provider of monitoring and other equipment for the City's cable and fiber network. It is also the only authorized vendor who can maintain and sell hardware and software for the ISCN network. No other equipment is compatible with this system.

OEMC expects that future competitive bidding may be possible in the future, if certain technology upgrades can be completed. This would replace technology owned by NextiraOne with a standard-based technology platform.

The existing agreement with NextiraOne will expire in 6.30.06.

ESTIMATED COST

OEMC estimates a ceiling of \$10,000,000 over a five (5) year period, or approximately \$2,000,000 per year. These estimates were derived from previous annual expenditures. The City has negotiated a maintenance cost of \$500,000 per year, reduced from the current rate of \$853,012. This is a reasonable reduction based on the City's commitment to a technology upgrade, and based on the shifting of some maintenance functions from NextiraOne to City personnel. Additionally, OEMC estimates using approximately, \$1,000,000 for LAN maintenance and \$500,000 for radio equipment, per year.

SCHEDULE REQUIREMENTS

The existing maintenance agreement ends on June 31, 2006. A delay of maintenance coverage will leave the City's radio and telephone systems vulnerable in the event of a catastrophic outage of the ISCN network. This agreement provides 24 hour coverage. It is imperative that we maintain a smooth flow of service as to prevent any interruptions in service.

EXCLUSIVE OR UNIQUE CAPABILITY

NextiraOne network technicians and the consulting engineers have worked on the OEMC network for 10 years and have complete knowledge of its complicated design. NextiraOne provides exclusive support and diagnostic tools for the legacy Timeplex equipment that is used throughout the network. It also provides engineering design support through a remote site. NextiraOne alone can modify software and code requirements of the software provided to the City and maintain the 6,000 components that make up the OEMC-ISCN network.

If the City used a vendor other than NextiraOne, it would have to replace its existing cable and fiber equipment, at a significant cost to the City. Currently, there are 3 Link 100's and approximately 60 Link 2 devices in the OEMC network. In addition, there are approximately 210 Ascom AR and AR350 routers in the OEMC network. This is legacy equipment that would have to be entirely replaced if the City ended its contract with NextiraOne.

As the manufacturer of the Timeplex Link equipment, NextiraOne is the only vendor that can commit to a 5-year support agreement on these products. These products are critical to ISCN's operations, and can be upgraded or modified only by NextiraOne. Moreover, NextiraOne has the personnel in place to provide maintenance at a reduced rate to the City.

Lastly, if NextiraOne maintains the network, there is no need to train new personnel. From a security perspective, changing to another vendor could have catastrophic consequences. The on-site technicians are experts on the equipment and services used by the Fire and Police Departments. Changing the service can potentially disrupt communications.

OTHER

Given the nature of the equipment, the City sets high standards for the vendor with respect to quality assurance and availability. We anticipate requiring all safeguards that are in the current contract to be in any future contract.

NextiraOne anticipates meeting its MBE requirements by using Wireless Information Technologies, at a rate of 18 % per year. Under the existing contract, they have a WBE waiver, and they would like to extend this waiver if awarded a sole source contract. Please see the attached letter from NextiraOne documenting this plan and OEMC's concurrence letter supporting the WBE waiver.



City of Chicago
Richard M. Daley, Mayor

Office of Emergency Management
and Communications

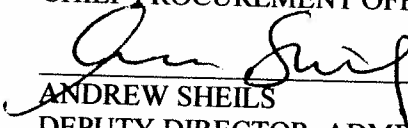
Andrew Velasquez III
Executive Director

1411 West Madison Street
Chicago, Illinois 60607
(312) 746-9111
(312) 746-9120 (FAX)

<http://www.cityofchicago.org>

MEMORANDUM

TO: BARBARA LUMPKIN
CHIEF PROCUREMENT OFFICER

FROM: 
ANDREW SHEILS
DEPUTY DIRECTOR, ADMINISTRATION

DATE: MAY 2, 2006

RE: NEXTIRA ONE – WBE WAIVER REQUEST

I am writing to request a WBE waiver for NextiraOne, LLC, as they have indicated that they will not be able to meet their WBE requirement on the new sole source contract we are currently in the process of negotiating with them. The vendor will be able to meet their MBE utilization goal. Please find a copy of NextiraOne's waiver request enclosed.

As you may know NextiraOne provides the following services which are mission-critical to OEMC and to public safety:

- Maintain and monitor the City's Internal Secure Communications Network (ISCN) and its sub-assemblies.
- Dispatch ISCN employees for network repair.
- Provide for the purchase, lease or rental of ISCN communication equipment, software and spare parts.
- Provide technical training and education regarding proprietary and non-proprietary Ascom, Timeplex and related manufactures such as Fujitsu and Nortel installed ISCN communications hardware.
- Provide various Additional Services such as relocating Equipment, consulting, and repair required within the hours of the Contracted Periods of Maintenance (CPM).
- Provide Customer Service Support including telephone diagnostics, problem definition assistance, on-site support, and maintenance of City-owned inventory, disaster recovery assistance.

Please let me know if there is any other information you require at this time. The existing contract is set to expire on 6/30/2006 so we are eager to make sure that DPS has all the necessary paperwork.

Thank you for your time and feel free to contact me directly at 6-9420.

cc: Amy Gudgeon, OEMC
John O'Brien, DPS
Scott Sims, DPS
Joe Zito, OEMC



**Scope of Service
NextiraOne**

- Maintain and monitor the City's Internal Secure Communications Network(ISCN) and its sub-assemblies.
- Dispatch ISCN employees for network repair.
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City of Chicago
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Andrew Velasquez III
Executive Director

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Chicago, Illinois 60607
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(312) 746-9120 (FAX)
<http://www.cityofchicago.org>

May 2, 2006

Mr. Phillip Cobb
Deputy Procurement Officer
Department of Procurement Services
121 N. LaSalle Street, Suite 403
Chicago, Illinois 60602

SUBJECT: Sole Source Request
CONTRACT TYPE: Professional Services
CONTRACT TITLE: Term Agreement for Internal Secure
Communications Network
VENDOR: NextiraOne Solutions, LLC
ESTIMATED ANNUAL COST: \$2,000,000 per year

Dear Mr. Cobb:

We respectfully submit this request to the Sole Source Review Board to allow OEMC to enter into a term agreement with NextiraOne Solutions, LLC for Internal Secure Communications Network services.

NextiraOne has provided maintenance and repair services for the City's cable and fiber since 1996, and is the sole authorized provider of Timeplex, Ascom and Milgo products. They also perform mission critical and necessary public safety functions, which are not available through other vendors. Additionally, OEMC has received a sole source approval in the past for this contract and is requesting additional approval to increase the vendor limit based on additional work that needs to be completed.

In support of this request, please find the attached: (1) the Project Checklist; (2) Requisition # 19788; (3) the Justification for Non-Competitive Procurement form; and (4) a general Scope of Work.

Please feel free to contact me directly at 2-3790 with any questions.

Sincerely yours,


Amy Gudgeon

