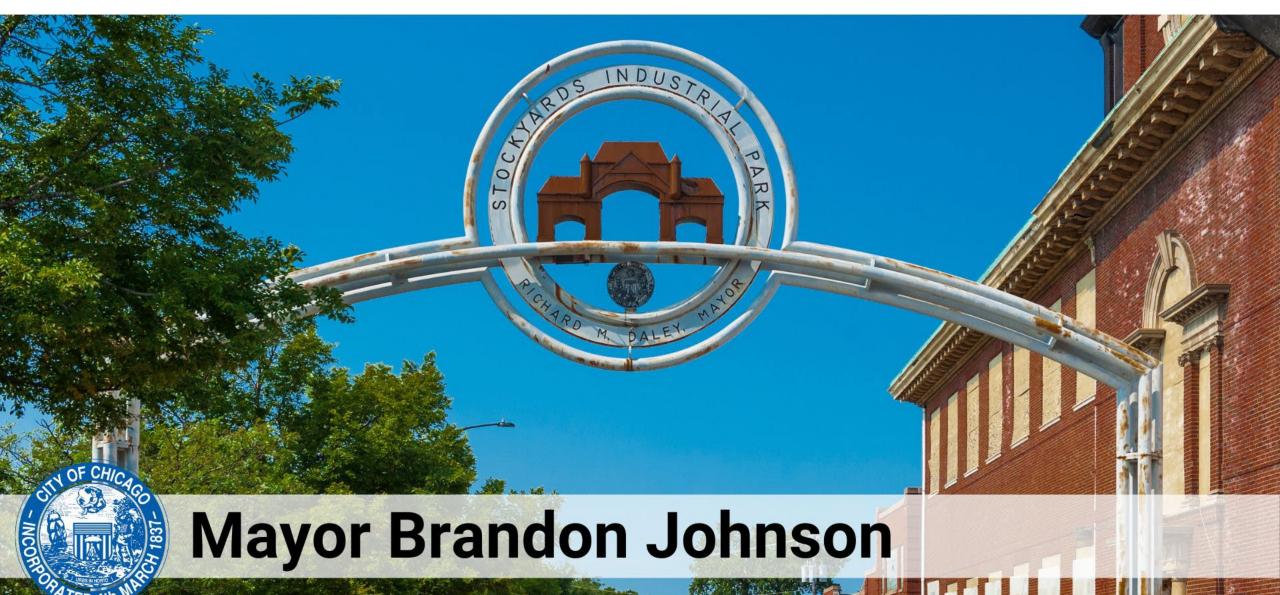


September 2024 District Rollout

Celebrating 25 years of investing in Chicago





What is SBIF?

- Program Mission
- Grant Parameters
- Project Timeline

Getting Started:

- Is my business/property in a SBIF District?
- Which SBIF Districts are Open or On Deck?
- What are the SBIF Program Rules?
- How do I apply?
- What resources are available to help?

September Rollout & Sample Project

SBIF FAQS

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Additional Q&A

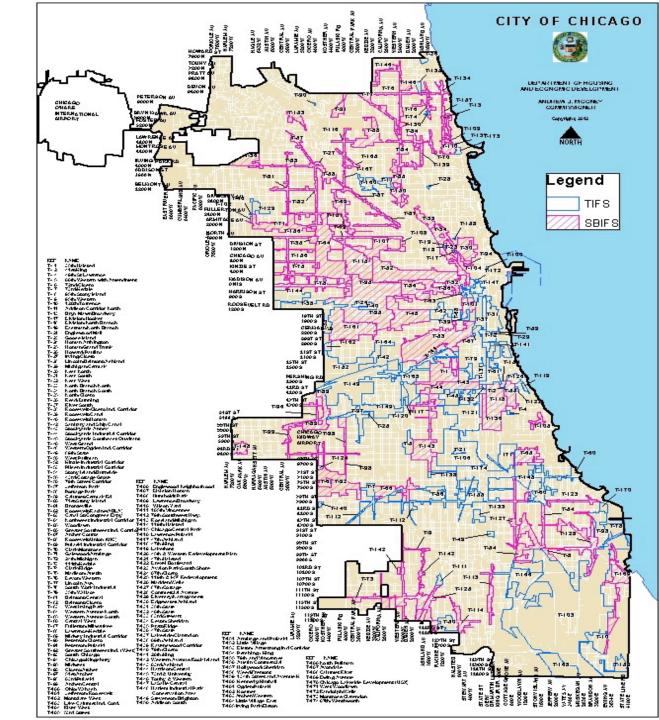




What is SBIF: Program Mission

Launched in 1999, the City of Chicago's Small Business Improvement Fund (SBIF) promotes economic development by providing small businesses and landlords with **reimbursement grants for permanent building improvement costs.** Residential projects are not eligible.

SBIF grants use local Tax Increment Financing (TIF) revenue to reimburse grantees for the pre-approved repair or rehab of their business facilities or adjacent land acquisition. SomerCor is the program administrator contracted by the Chicago Department of Planning and Development.





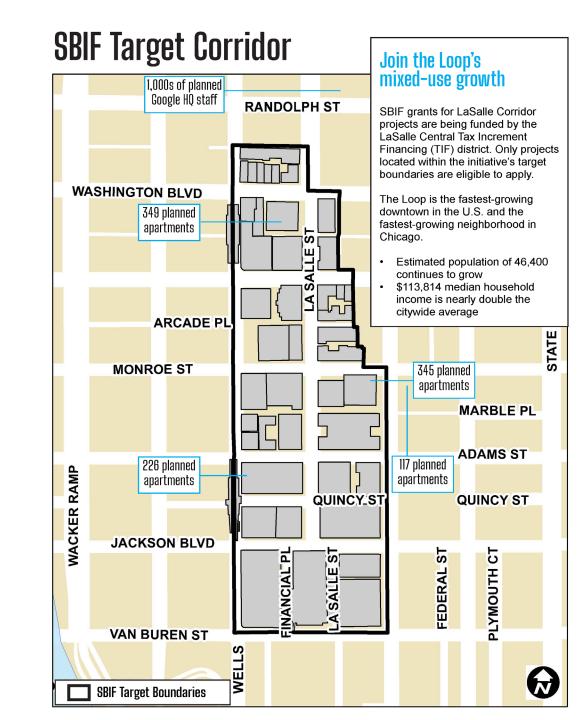
What is SBIF: LaSalle Corridor

First opened for applications in September of 2023, the LaSalle Corridor is open again this month for new applications.

SBIF grants will help entrepreneurs create cafes, restaurants, stores and other neighborhood-oriented amenities for the Loop's growing population.

For additional guidance specific to projects located in the LaSalle Corridor, please review page 7 of the SBIF Program Rules.

View the rules at <u>www.somercor.com/sbif</u>.





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What is SBIF: Grant Parameters

APPLICANT TYPE

ELIGIBILTY

GRANT SIZE

REIMBURSEMENT

Property must be in a TIF district where SBIF funds are available and is authorized to accept applications.

- Landlords commercial or industrial properties
- Owner/Operators commercial or industrial business owners who own the property
- Tenants with prior written approval from property
 owner
- Start-ups may apply with a business plan

A current Chicago business license is required.



APPLICANT TYPE

ELIGIBILTY

GRANT SIZE

REIMBURSEMENT

Commercial or Industrial Landlord	\$9M or less cumulative net worth and \$500K liquid assets max per individual
Commercial Tenant or	Average \$9M or less
Owner-Occupied *	gross sales per year
Industrial Tenant or	200 or fewer full-time
Owner-Occupied *	employees

*All owner-occupied properties are subject to both tenant and landlord requirements.



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What is SBIF: Grant Parameters

APPLICANT TYPE

ELIGIBILTY

GRANT SIZE

REIMBURSEMENT

- **\$250,000** maximum per industrial property
- **\$150,000** maximum per commercial property occupied by a single owner/tenant
- **\$250,000** maximum per commercial property occupied by multiple owners/tenants, with \$75,000 maximum assistance per individual applicant

SBIF applications and SBIF grants are non-transferrable between applicants and/or properties. Applicants who wish to apply for SBIF funds for more than one property must submit separate applications for each property.

Applicants may receive one or more grants up to their maximum program assistance. Once this maximum is reached, applicants will need to wait three years to reapply.



APPLICANT TYPE

ELIGIBILTY

GRANT SIZE

REIMBURSEMENT

Comm	nercial
\$0-\$3M in sales or net worth	90% of eligible costs
\$3-\$6M in sales or net worth	60% of eligible costs
\$6-\$9M in sales or net worth	30% of eligible costs
Indu	strial
All Industrial Projects	50% of eligible costs





SBIF Grant Calculation Example:

Grace submits an application for a SBIF grant in an open district with a total eligible project cost of \$100,000. She is proposing to make permanent building improvements to her existing retail shop, for which she is the tenant. Grace has been in business for 5 years. Over the last 3 years, her gross sales averaged \$1.5 million.

Her breakdown of eligible costs is as follows:

Total Eligible Project Costs: \$100,000 Commercial Tenant Applicant/ gross sales under \$3M= 90% SBIF Grant City responsibility (90%): \$90,000 Applicant responsibility (10%): \$10,000





The SBIF program is a reimbursement grant, so project participants should be prepared with financing to support the cost of the permanent building improvements.

Applicants are encouraged to contact their business lender or reach out to one of the lenders listed on the SomerCor website in a timely manner.

Grantees may choose to complete their projects in phases, rather than covering 100% of the project costs up front. To participate, grantees must receive an approval for the full scope of work and the phase work schedule.

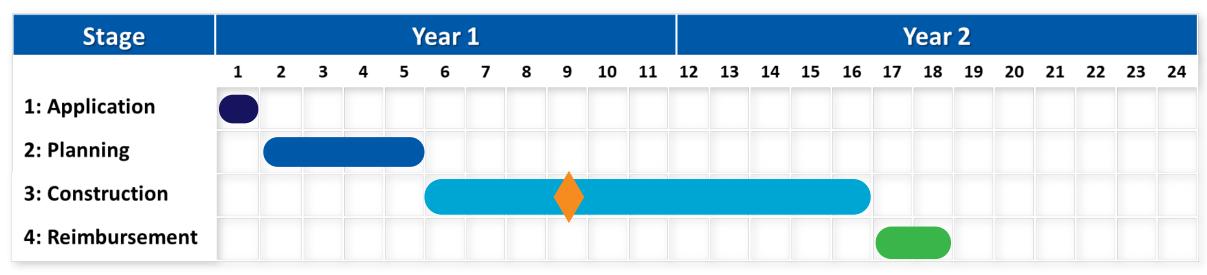
Construction timing will be based on necessity and contractor's recommendations. Receiving phase disbursements will be based on progress of work.

Phasing Example:

SBIF Phasing Exa	mple			
	complete roof tear-off, HVAC			
Approved Scope of work:	system, and façade renovations			
Contract price:	\$180,000.00			
SBIF Grant Approval at 90% reimbursement :	\$150,000.00			
Phase I				
Scope of work:	Roofing			
Contract price:	\$60,000.00			
Eligible Grant Amount 90%:	\$54,000.00			
Grant Request Phase I:	\$54,000.00			
Grant Amount Reserved: (\$150,000 minus phase I,				
\$54,000):	\$96,000.00			
Phase II				
Scope of work:	HVAC System			
Contract price:	\$40,000.00			
Eligible Grant Amount 90%:	\$36,000.00			
Grant Request Phase II:	\$36,000.00			
Grant Amount Reserved: (\$150,000 minus phase I				
(\$54k) & phase II (\$36k):	\$60,000.00			
Phase III				
Scope of work:	Façade renovation			
Contract price:	\$80,000.00			
Eligible Grant Amount 90% (\$150k minus phase I &				
ll, not to exceed \$150k:	\$60,000.00			
Grant Request Phase III:	\$60,000.00			
Grant Amount Reserved:	\$0.00			



What is SBIF: Project Timeline



Stage 1: Applicant Eligibility Review - Applications completed/applicants prove site control: up to 20 days

Stage 2: Project Eligibility Review - Plans, bids, and specs, are obtained, debts are cured: up to 120 days

Stage 3: Project Construction – Once approved by DPD, applicants receive a Conditional Commitment letter, and construction can begin up to 10 months. Concurrently, proof of permit or permit application must be submitted within 120 days following the date of the commitment letter:

Stage 3.4: Proof of Financing – Applicant provides proof funds: up to 120 days following the date of the commitment letter

Stage 4: Reimbursement – Payment documentation – including sworn statement, invoices, cancelled checks, waivers of lien – are sent to SomerCor for review. After a final site visit and processing of documents, the reimbursement check will be delivered: 4-6 weeks

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Unless DPD has granted an extension, applicants who do not complete each stage within the required phase time limit will be disqualified and removed from the program.

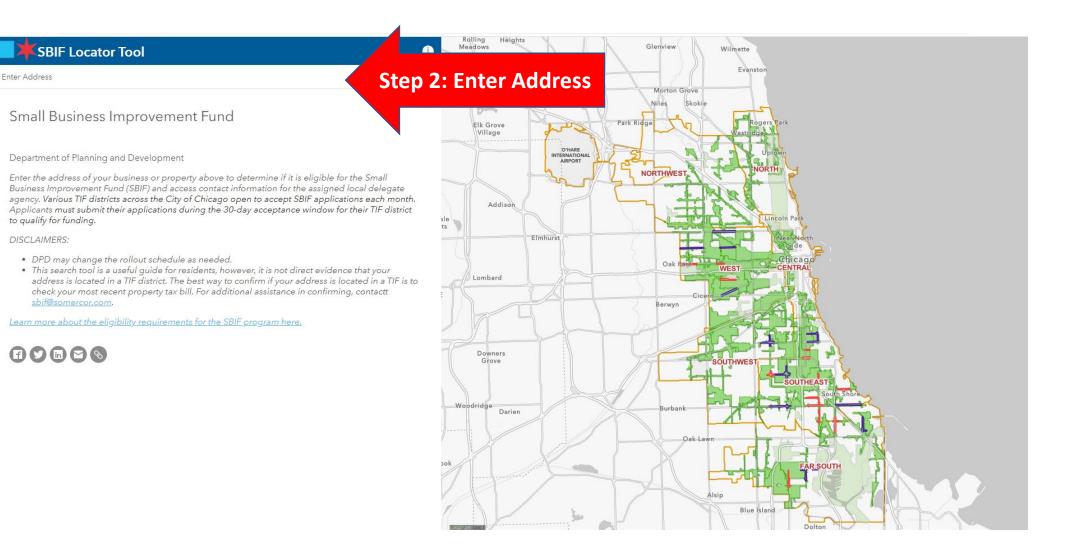
Getting Started: Is my business/property in a SBIF District?

SBA 504 Rates: 25 Year 6.20% 20 Yea Year 6.48%	ar 6.27% 10	About Us	Current Borrowers	Blog	Search here	Q	
l somer	somer cor					ers ⊻ Lende	ers 👻 Start Here
				Elig	gibility		
Contents:							
Grant Amount		Eligible Applicants Ineligible Applicants				plicants	
Eligibility	⊘ The proje		ust be located within a		🛞 national chains	⊗ liquor stores	🙁 gas stations
TIF Rollout Calendar	TIF district. tool .		roperty is in a TIF with		⊗ employment agencies	⊗ hotels and motels	🛞 places of worship
SBIF Application		cial businesses nual gross sale		han \$9	S currency exchange		🛞 smoke shops/cigar lounges
SBIF Program Timeline	⊘ Industrial	businesses y	1. Click 200	l-time	😣 loan stores	😣 private clubs	🛞 tobacco dealers
SBIF Calculator Success Stories	employees.	own ster	native net worth	of less than \$	9 🛞 pawn shops	⊗ wagering facilities	🛞 storage warehouses
Additional Resources	Must have site control of property in the form of a c			⊗ fortune telling service	🛞 K-12 schools	😣 storage yards	
executed lease		ase agreement	nt with the title-holder.		🛞 branch banks	🛞 firearms deale	rs 😣 firearm ranges

These lists are not comprehensive. Please contact SomerCor with any questions about eligibility.

Visit <u>www.somercor.com/sbif</u> to see if your property is in a SBIF district.

Getting Started: Is my business/property in a SBIF District?



SBIF Locator Tool

230 S ASHLAND AVE, 60609		×	Clear search location
esults:1			
This property is located in the	47th/Ashland TIF		
SBIF Application Period	May 2024		
Delegate Agencies	Back of the Yards Neighborhood Council www.bync.org 872.281.7832		
	Rollour District Delegate Dates Agencies		
	es es		

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🖈 DPD SBIF



Eligible SBIF districts in Chicago span neighborhoods on the North, South, and West Sides. Each month marks a new 30day period in which SBIF districts with available funds open for applications. Notice of district openings are provided to the relevant Aldermen, posted on the DPD and SomerCor websites, and included in the SBIF Gram.

Visit <u>www.somercor.com/sbif</u> for the most up to date list of Open and On Deck Districts.

TIF Rollout Calendar

SBIF applications must be submitted during monthly rollout periods for individual TIF districts. Upcoming dates are listed below. Applications received for a TIF district outside of its open acceptance period will be rejected.

Current TIF Districts

Check your TIF district with the locator tool. Ready to apply?

Download Application

August 2024 OPENS: August 1 at 9 A.M.					
•					
CLOSES: August 30 at 5 P.M.					
43rd/Cottage Grove					
Bronzeville					
 Fullerton/Milwaukee 					
Midwest					
River West					
Informational Webinar:					
August 7 (Wed) at 1 P.M. Register					

Upcoming TIF Districts



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X DPD SBIF



BUSINESS TYPE

IMPROVEMENT COSTS

DESIGN REQUIREMENTS

COMPLIANCE

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INELIGIBLE BUSINESS TYPES

This list is not comprehensive. Contact SomerCor with any questions.

- chain and franchise businesses
- branch banks
- day labor employment agencies
- currency exchanges
- pay day or title secured loan stores
- pawn shops
- fortune telling services
- liquor stores
- hotels/motels
- adult uses
- private clubs
- start-up bars and taverns
- start-up banquet halls
- track wagering facilities
- K-12 schools
- gas stations
- firearms dealers & ranges
- smoke shops/cigar lounges
- tobacco dealers/products and accessories

- residential storage warehouses
- trailer-storage yards
- junk yards
- places of worship
- not-for-profit social clubs
- not-for-profit organizations that have a national affiliation





BUSINESS TYPE

IMPROVEMENT COSTS

DESIGN REQUIREMENTS

COMPLIANCE

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ELIGIBLE IMPROVEMENT COSTS

This list is not comprehensive. Contact SomerCor with any questions.

- roof and facade
- · components of signs/awnings which are permanently affixed to the building
- alterations or structures needed for ADA compliance (e.g., railings or ramps)
- HVAC and other mechanical systems
- plumbing and electrical work
- certain project-related architectural and construction management fees related to the project
- permanent interior renovations, including fixtures
- the purchase of adjacent land parcels for purposes of expansion or parking



Brewer Coffee & Custard (79th St Corridor TIF)



BUSINESS TYPE

IMPROVEMENT COSTS

DESIGN REQUIREMENTS

COMPLIANCE

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INELIGIBLE IMPROVEMENT COSTS

This list is not comprehensive. Contact SomerCor with any questions.

- new construction (additions/expansions, "ground up")
- stand-alone minor repairs or cosmetic improvements
- equipment-related expenses (e.g. appliances, computers, office furniture)
- planters surrounding or affixed to buildings
- outdoor dining or drinking areas including roof decks, beer gardens, outdoor patios, balconies, awnings, porches, and decks
- fencing including pergolas, trellises, arbors, privacy screens, and similar structures
- parking lot construction or repair
- landscaping
- work on the interior of residential units





BUSINESS TYPE

IMPROVEMENT COSTS

DESIGN REQUIREMENTS

COMPLIANCE

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DESIGN REQUIREMENTS

Applicants for commercial properties seeking a grant of \$25,000 or greater are required to make at least one exterior improvement, using at least 10% of the maximum grant amount.

To receive project approval from DPD, improvements must conform to <u>DPD's</u> <u>Design Guidelines</u>. Applicants are strongly advised to consult with SomerCor and design professionals on design requirements and guidelines before drawing up plans for work.

Key exterior design guidelines reviewed during the approval stage include:

- Preserving or recreating the original design and window openings when possible;
- Incorporating permanent signage to clearly identify the business;
- Adequate lighting, especially near entrances, to welcome customers;
- Avoid window clutter windows should let in natural light and attract passersby to the business. <u>Please refer to the Department of Buildings</u> guidelines for on-premises window signs for more information;
- Other forms of security are preferred, but if necessary, only interiormounted security gates that are integrated into the storefront design will be reimbursed.



BUSINESS TYPE

IMPROVEMENT COSTS

DESIGN REQUIREMENTS

COMPLIANCE

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APPLICANT COMPLIANCE

- Checks will be performed on all applicants during the approval stage to ensure they are complying with child support laws and not indebted to the City.
 - Any scofflaw debt must be cured to participate in SBIF. Applicants can cure the debt via a City payment plan.
 - Applicants using a payment plan must be in compliance with that to receive any SBIF reimbursement funds.
- All applicants must be current on property taxes to receive conditional commitment for funding or reimbursement for completed work.
- Each applicant must sign an Economic Disclosure Affidavit.
- Grantees must sign an affidavit certifying that they will not relocate out of the TIF district or sell the business/property within a three-year period following disbursement of funds.
- To be reimbursed, landlord applicants must have an executed lease with a qualified tenant and that tenant must be occupying and actively operating their business or not-for-profit out of the leased space.



<u>Getting Started: How do I apply?</u>

Visit <u>www.somercor.com/sbif</u> to complete the SBIF application within the open period.

Please allow two business days for SomerCor to confirm receipt of your application via an email response. If you do not receive an email confirmation, please call (312) 360-3300 or send an email to <u>sbif@somercor.com</u>.

Applicants are responsible for making sure submissions are received within the open acceptance period. Applications received after 5pm on the last day of the acceptance period will not be eligible. Small Business Owners

Lenders

SBIF Application

To apply for the SBIF program, please download and fill out the application. Once complete, email the application to SBIF@somercor.com during your TIF open acceptance period.

After submitting your application, you will receive a confirmation email within two business days to confirm the application was received and advise of any preliminary concerns. If you do not receive an email confirmation within this time, please reach out to verify your application status.

Applicants are responsible for making sure submissions are received within the open acceptance period. Applications received after 5 P.M. on the last day of the acceptance period will not be eligible.

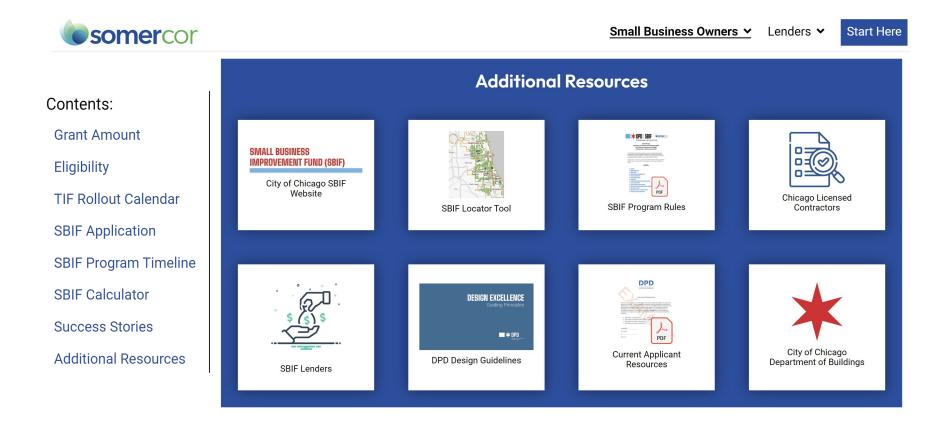
If a **lottery** is not needed, a SBIF Project Coordinator will reach out to to begin Stage 1 a few weeks after the application period has closed.

SBIF Program Rules Download Application

~

Start Here





Visit <u>www.somercor.com/sbif</u> to access resources to support your SBIF project. You can also connect with your local delegate agency for assistance in filling out your application.

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X DPD SBIF



<u>Getting Started: What resources are available to help?</u>



63rd/Ashland

Greater Southwest Development Corporation Tina James c.james@greatersouthwest.org / 773.436.1000



Greater Englewood Chamber of Commerce Felicia Slaton-Young fyoung@gechamber.com / 312.768.8573



Greater Englewood CDC

Christyn Freemon christyn@yourprojectforward.com/ 773.651.2400



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Teamwork Englewood

Cecile Demello cdemello@teamworkenglewood.org / 773.488.6600



Division/Homan

Greater Northwest Chicago Development Corp Claudia Perez <u>claudia.perez91@outlook.com</u> / 773.637.2416



Division/Homan & Humboldt Park

West Humboldt Park Development Council

Adrienne Whitney-Boykin <u>Adrienne@whpdevelopmentcouncil.net</u> / 773.342.0036



Humboldt Park Commercial

Division Street Business Development Association Eduardo Arocho earocho@dsbda.org / 773.782.0454



Puerto Rican Cultural Center

Honorio Torres honoriotorres@prcc-chgo.org / 773.394.4935

Get to know your local delegate agency! These organizations are assigned to assist small businesses in the SBIF Districts opening in September 2024.



<u>Getting Started: What resources are available to help?</u>

CHICAGO LOOP Alliance.

LaSalle Corridor

FOR HELP WITH YOUR LASALLE APPLICATION

Chicago Loop Alliance

Michael Edwards
mike@chicagoloopalliance.com/ (312) 782-9160



FOR HELP FINDING A COMMERCIAL SPACE World Business Chicago

Joanna Madigan

<u>JMadigan@worldbusinesschicago.com/</u> (312)553-0500 www.worldbusinesschicago.com



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Stockyards SEQ

Back of the Yards Neighborhood Council Craig Chico

L <u>cchicago@bync.org</u> // 872-281-7832

Get to know your local delegate agency! These organizations are assigned to assist small businesses in the SBIF Districts opening in September 2024.



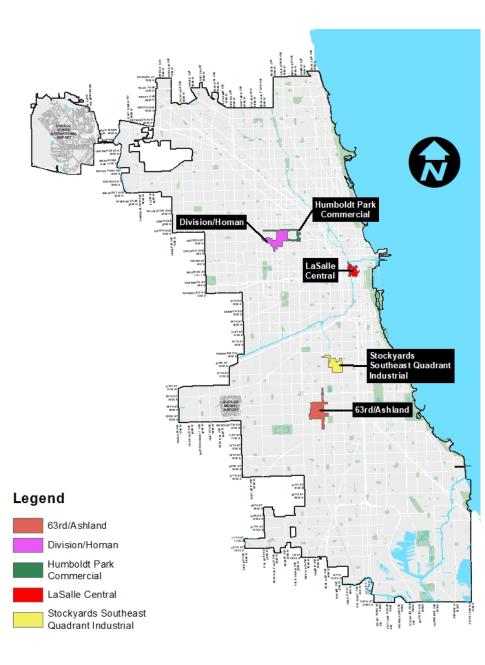
September 2024 Open SBIF Districts

Accepting Applications through September 30th at 5PM

•63rd/Ashland
•Division/Homan
•Humboldt Park
•LaSalle Corridor
•Stockyards SEQ

Critical Information for Division/Homan & Humboldt Park TIF District Applicants:

The Division/Homan and Humboldt Park Commercial TIF districts, which fund the SBIF program in those areas, are scheduled to expire on 12/31/2025. When a TIF expires, SBIF funds will be liquidated, and the impacted TIF districts will no longer exist. All approved projects in the Division/Homan and Humboldt Park TIF Districts must be fully completed by November 15, 2025, to allow time for processing prior to their scheduled expiration.





September Rollout & Sample Project

Division/Homan TIF Midwest Fence Corporation 3233 W. Grand Ave



BEFORE











September Rollout & Sample Project

Division/Homan TIF Midwest Fence Corporation 3233 W. Grand Ave











September Rollout & Sample Project

Midwest Fence Corporation Project Summary:

- Installation of four new double pane sliding windows on front façade;
- Re-roofing project over the industrial warehouse manufacturing facility including disposal of defunct equipment, repairs to bow truss system, new insulation material and a modified bitumen membrane with new flashings, drainage systems, skylight windows, new gutters/downspouts;
- Furnish and install overhead doors and steel insulated doors with associated hardware and heavy-duty trolley operators, furnish and install full HVAC systems, and concrete flooring;
- Additional truss repairs, new concrete floor, security system and lighting upgrades.



'QUALITY AND SERVICE SINCE 1947'



What additional documents should I have on hand to submit along with my SBIF application?

- Business Tax Returns
- Proof of property ownership
- Economic Disclosure Statement & Affidavit
- Personal Financial Statement
- Affidavit of Child Support Form
- Principal Profile Form
- Jobs Created/Retained Survey
- For Start-ups, business plan and three years' projected income and expenses
- Executed lease agreement
- Affidavit and Certification of Property Owner
- Affidavit of Full-Time Equivalent Employees
- Copies of tenants' leases

*While not required when submitting the initial application form, please note that these items are required to complete the SBIF application process. Required documents vary depending on applicant type.



Are start-ups or new businesses eligible?

Yes, most start-ups can apply. Start-up applicants will need to supply a detailed business plan and projections of the business's income and expenses for its first 36 months of operation as part of their application materials. The City of Chicago reserves the right to impose additional conditions for funding in connection with start-up business applications. If you have only been in business for 1-2 years, SomerCor requires tax returns and a projection of gross sales to equal three years of data.

Am I eligible if I live outside of Chicago?

The important consideration is where you have your business/property. To participate in SBIF, your property must be in the City of Chicago, as the funding source comes from City of Chicago property taxes. If your business/property is in another area, please call that city's planning, economic development, or community development department to see what other programs may be available to assist small businesses.



In-On Thai(Wilson Yard TIF)

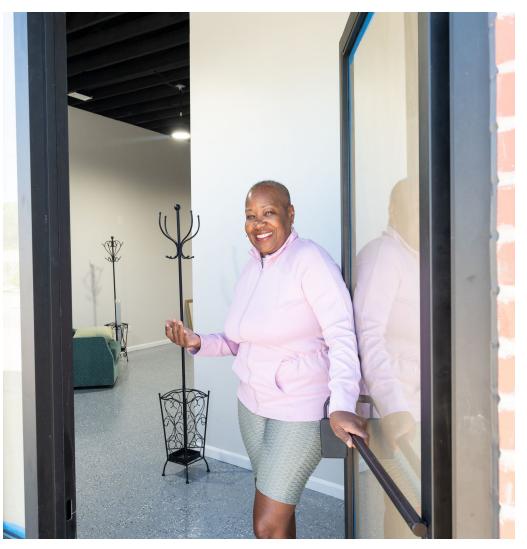


What if my building has both business and residential spaces?

This program is for business use, but there are mixed use exceptions. Many envelope projects such as roofing, facade improvements, and tuck pointing can be eligible.

Can SBIF be used with other City of Chicago Grant Programs?

No – SBIF cannot be used at the same time as other financial assistance programs, like the Neighborhood Opportunity Fund or Chicago Recovery Plan grants, on the same project/covering the same work. However, you may apply for multiple grants at the same time and select the best fit for your project, provided you stay within grant timeline requirements.





Will there be enough SBIF funds for all applicants?

Each TIF district that has the SBIF program authorized in it has limited funds reserved for the program. If demand for the SBIF funds is greater than the available funding supply, then a lottery will be conducted to determine the order in which each grant application may be accommodated. If any surplus funds become available, they will be allocated to waitlisted applicants

Is there SBIF funding available in my district?

Every SBIF area has its own budget that the City refills if it has TIF funds available and if there is a demonstrated need for more grant money. We also maintain an interested party list for funds, which you can also send an email to sbif@somercor.com to join. When more funding becomes available, or the City allocates more funds, we will let you know. The interested party list helps the City of Chicago gauge demand for additional funding.

What if I am in a TIF and it is not a SBIF?

Tax Increment Financing (TIF) is the mechanism that funds the Small Business Improvement Fund (SBIF). If you are in a TIF district and it does not have a SBIF, please contact your alderman.



SBIF Contact Information

Silvia Orozco (habla español) SomerCor (Program Director) LaTonya Jones SomerCor (Deputy Director) Anastasia Williams SomerCor (Project Manager)

Shalonda Fisher SomerCor (Project Manager) Justus Wright SomerCor (Project Manager)

Marutinandan "Nandu" Dubey SomerCor (Project Manager)

Nora Curry Dept. of Planning & Development 312-744-1867 nora.curry@cityofchicago.org

(312) 360-3300 sbif@somercor.com

www.somercor.com/sbif & www.chicago.gov/sbif

Google translate is available on <u>www.Chicago.gov/sbif</u> - resources available in other languages.



A copy of the presentation and a link to a video will be emailed to all attendees.

QUESTIONS?